



**Daffodil**  
*International*  
**University**

Faculty of Engineering

Department of Textile Engineering

**"Study on the Merchandising procedure of H&M"**

**Course Title: Project (Thesis)**

**Course Code: TE-4214**

**Submitted By**

Md. Rubayet Hasan

Md. Khalid Hasan

ID NO: 192-23-5664

ID NO: 192-23-5652

**Supervised By**

Abdullah Al Mamun

Associate Professor

Department of Textile Engineering (Daffodil International University)

This thesis is submitting to partial fulfillment of the requirements for the degree of Bachelor of Science in Textile Engineering.

**Advanced in Apparel Manufacturing**

**Spring-2023**

# APPROVAL SHEET

This research entitled “**Study on the Merchandising Procedure of H&M**” has been prepared and submitted by Md. Rubayet Hasan (ID:192-23-5664) & Md. Khalid Hasan (ID:192-23-5652) in partial fulfillment of the requirement for the degree of Bachelor of Science in Textile Engineering has been examined and hereby recommended for approval and acceptance.



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**Abdullah Al Mamun**

Associate Professor

Department of Textile Engineering

Faculty of Engineering

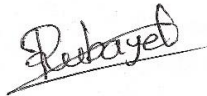
Daffodil International University

# DECLARATION

We hereby declare that the Thesis titled "**Study on the Merchandising Procedure of H&M**" is the result of our original research work conducted under the guidance and supervision of **Mr. Md. Abdullah Al Mamun** Associate Professor, Department of Textile Engineering, Daffodil International University. This thesis has been prepared as a partial fulfillment of the requirements for the Bachelor's degree in Textile Engineering at Daffodil International University.

We declare that all of the material and data contained in this thesis are true and accurate to the best of my knowledge and this research work is exclusively the result of our own efforts.

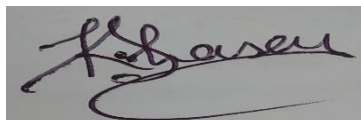
The purpose of this thesis is to investigate and analyze the merchandising process of H&M, a prominent global fashion retailer. Throughout the research process, we have followed ethical guideline.



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**Name: Md. Rubayet Hasan**

**ID No: 192-23-5664**



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**Name: Md. Khalid Hasan**

**ID No: 192-23-5652**

# ACKNOWLEDGEMENT

At first our gratefulness goes to almighty ALLAH to give us strength and ability to complete the Thesis Report. We have also wanted to thanks those people who have assisted and inspired us in completion of this Thesis Report.

We are also expressing our gratitude to **Mr. Md. Abdullah Al Mamun**, Associate Professor Department of Textile Engineering, Daffodil International University, for his support and continuous guidance. All the things like what need to learn, how to collect information, what to learn in an individual sector and most importantly how we need to prepare the Thesis Report he gave us encouragement, valuable suggestions & continuous guidance. We are very grateful for his guidance and support.

We should also thank the management of Aboni Textile Ltd. for giving us the opportunity to Complete the Internship & helping to collect the information & documents for complete this Thesis Report.

It's a great pleasure to express our satisfaction to **Mr. Md. Rezvee Khalid**, Deputy Manager Department of Marketing & Merchandising for his association in completion of our Thesis Report successfully. Our training would never been completed without his convenient helps and supports.

# **ABSTRACT**

H&M, one of the world's leading fashion retailers. This thesis aims to provide an in-depth analysis of the merchandising procedure engaged by H&M, a globally renowned fashion retailer. Merchandising plays a crucial role in the success of retail businesses, determining their ability to meet consumer demands while maximizing profitability.

The study investigates the key elements and strategies involved in H&M's merchandising process. By examining H&M's merchandising strategies, this study aims to provide valuable insights into the company's practices. We try to collect the all the documents of H&M Buyer to complete an order.

The research methodology involves a combination of qualitative and quantitative approaches, incorporating interviews with key personnel, analysis of secondary data, and case studies. The findings will contribute to a deeper understanding of the dynamic retail industry and provide recommendations for enhancing the merchandising procedures of H&M.

# Table of Contents

APPROVAL SHEET .....	ii
DECLARATION .....	iii
ACKNOWLEDGEMENT .....	iv
ABSTRACT.....	v
CHAPTER 1 .....	1
INTRODUCTION.....	1
1.1 Aim of The Project.....	3
1.2 Objective of The Project.....	4
1.3 Scopes of The Project.....	5
1.4 Limitation of The Project.....	6
CHAPTER 2 .....	7
LITERATURE REVIEW .....	7
2.1 Merchandising .....	8
2.2 Flowchart of the Apparel Merchandising Process .....	8
2.3 Merchandiser .....	10
2.4 Types of Merchandisers .....	11
2.4.1 Fashion Merchandiser.....	11
2.4.2 Apparel Export Merchandising .....	11
2.4.3 Apparel Retail Merchandiser .....	12
2.5 Eligibility of Merchandiser .....	14
2.6 Work of a Merchandiser .....	17
CHAPTER 3 .....	20
METHODOLOGY .....	20
3.1 Data Collection.....	21
3.2 Previous Work.....	21
3.3 Audit.....	22
3.4 Enquiry Sheet of H&M for a specific order .....	23
3.5 Sample Development.....	29
3.6 Consumption Calculation .....	31
3.7 Quotation of Price.....	32
3.8 Original PO Sheet & Tech Pack .....	33

3.9 TNA.....	42
3.10 Fabric & Accessories collection & Swatch Card .....	43
3.11 Production Planning.....	47
3.12 Pre-Production Meeting .....	48
3.13 Lab Test .....	49
3.14 Production Follow Up (Inline Qc Report).....	56
3.15 Final Inspection .....	60
3.16 Delivery .....	63
3.17 Negotiation .....	68
CHAPTER 4 .....	75
RESULT & DISCUSSION .....	75
4.1 Findings .....	76
4.2 Discussion.....	77
CHAPTER 5 .....	79
CONCLUSION.....	79
REFERNANCE.....	81

# **CHAPTER 1**

## **INTRODUCTION**



# INTRODUCTION

The garment sector in Bangladesh plays a vital role in the country's economy and is one of the largest contributors to its export earnings. Over the past few decades, the sector has experienced remarkable growth, making Bangladesh one of the leading apparel exporters in the world.

The garment industry in Bangladesh had its start in the late 1970s with a few little factories. However, the sector quickly grew as a result of its low labor costs, supportive governmental regulations, and location advantage. Millions of employees, largely women, are employed by it today, and it considerably lowers poverty and empowers women in the nation.

An important sector of Bangladesh's economy, the garment sector makes a substantial contribution to employment creation and economic growth.

The success of Bangladesh's garment industry can be partly attributed to the country's cheap labor costs when compared to those of other significant manufacturing nations. Bangladesh's exports have significantly increased as a result of international garment brands and merchants choosing to purchase their items from Bangladesh.

By enacting rules that support the garment industry's expansion, the government of Bangladesh has also played a significant role in boosting the sector.

Bangladesh's garment industry has established itself as a major force in the global apparel market by providing competitive goods, fostering economic expansion, and pursuing ethical and sustainable business practices.

## **1.1 Aim of The Project**

The aim of this thesis is to conduct a comprehensive study on the merchandising process of H&M, one of the leading global fashion retailers. Analyzing How they carry out orders and deliver shipments, what are the business matters actions, etc. The primary goal of this project is to evaluate the merchandiser factory activities.

- To become familiar with how factories and buying houses operate.
  
- To learn about the factory's and the buying house's performance.
  
- To put theoretical knowledge to use in the real world.

## 1.2 Objective of The Project

These are the objectives of this report, in order.

- To analyze the key components of H&M's merchandising process, including product assortment planning, sourcing, pricing, and inventory management.
- To explore the role of sustainability in H&M's merchandising process and investigate initiatives taken by the company to promote sustainable fashion retail.
- To Evaluate how H&M's merchandising tactics affect customer behavior, brand perception, and overall company performance
- To gain knowledge about the RMG Sector.
- To exercise factory Merchandising.
- Commercial-related information is acquired.
- Developing understanding of shipping procedures.
- Must be able to identify the entire production and marketing processes.

- Obtain Knowledge about businesses connected to the RMG industry.
- Must be familiar with the management techniques used in the apparel sector.
- To determine the overall manufacturing system and merchandising.

### **1.3 Scopes of The Project**

- We anticipate that this initiative will provide a means of learning merchandising, which will support future leadership in the textile and apparel industry.
- Bangladesh is a developing nation, one that relies heavily on Its foreign exchange. The garment and textile industry generate between 75% and 80% of all foreign currency earnings.
- The textile industry and its related industries employ a sizable number of merchandisers.
- This project's goal is to combine our general education with other fields of study.

## 1.4 Limitation of The Project

- Restrictions on access to confidential or private information. The Factory limits the release of some crucial information due to confidentiality.
- Due to time restrictions, it might not be possible to fully capture the breadth and complexity of the merchandising process in the allotted period.
- Limitations in obtaining comprehensive or accurate information about the merchandising process.
- When gathering primary data, the merchandiser was conducting personal business. So, Information regarding the merchandising process cannot be obtained completely or accurately.
- Not all of the office's concerned employees have been questioned.

## **CHAPTER 2**

### **LITERATURE REVIEW**

## 2.1 Merchandising

Planning the correct merchandise at the right time, in the right amount, and at the right price to suit the needs of the company's target consumer is the process of merchandising.

The production of the garment products must be constantly monitored in the field of apparel marketing. The work is detailed and meticulous. It can be quite profitable if done correctly.

It can be damaging if done with a lack of understanding, inadequate competence, and thoroughness. Since it is the merchandiser's responsibility to have the appropriate product, at the right time, in the right number, and in the right quality, they must constantly monitor production and keep in regular contact with the manufacturer in order to obtain the items that the customer requires. An apparel merchandiser's primary goal is to fulfill consumer needs.

## 2.2 Flowchart of the Apparel Merchandising Process

Received a detailed order from the buyer

↓

Sample Development

↓

Price negotiation with the Buyer

↓

Confirmation of order and receive the order sheet

↓

Make buyer requirement sample (Fit, Proto, etc.) for approval

↓

Submit a request for bulk fabric.

↓

Make requisition for accessories

↓

Swatch board making and approval

↓

Raw material collection and also receive it in factory

↓

Check and also listing

↓

Make P.P (pre-production Sample) with all actual

↓

Pre-production meeting

↓

Start bulk production

↓

Collect daily production and quality report

↓

Make inspection by strong quality team

↓



Sample sent to third party testing center

↓

Make final inspection for bulk production

↓

Shipment

↓

Send all documents to the Buyer

↓

Receive payment from Bank

## 2.3 Merchandiser

The intermediary between the buyer and exporter is the merchandiser. From order analysis until shipment, he is in charge. Therefore, In the department of the apparel industry that is most valuable is merchandising.

The merchandiser serves as a BRIDGE between businesses and consumers. He is responsible for managing every task, including purchasing the raw materials needed to complete the product, creating and finishing the garment, documenting the process, and sending the finished product. He is the one in charge of producing the item. A garment export unit typically has a number of departments, including stores, cutting, production, packaging, checking, etc. with the merchandising department serving as the connecting mechanism between all of them.

A merchandiser's responsibility is to coordinate with every office department and customer. A positive working relationship between the exporter and the buyer is established by the merchandiser.

## **2.4 Types of Merchandisers**

There are three types of Merchandisers this are given below:

### **2.4.1 Fashion Merchandiser**

Fashion merchandising includes all activities, including production merchandising and retail merchandising, beginning with fashion forecasting, design, and product creation, and ending with retail sales. The buyer will be responsible for getting take care of this. Retail items with decorative value, whether or not they also have useful worth, are considered fashion merchandise. Since all clothing items may be both decorative and practical, they make up the majority of fashion merchandise.

Fashion merchandising is the collaborative planning and execution of presenting the proper fashion merchandise at the right time, place, and price, together with the appropriate quantity and sales promotion. The retail client and the designer are both major players in the fashion garment industry.

### **2.4.2 Apparel Export Merchandising**

All the planning and activities involved beginning with the buyer communication and order receiving until the completion or shipment of the order by achieving the following factors (Six Rights) as per the definition of apparel export merchandising:

**Right Products:** Retailers need to stock their warehouses with the goods that consumers desire.

**Right place:** The good's location is crucial since it influences accessibility. Many products are seasonal in nature; therefore, they must be available when they are most needed.

**Right time:** Since numerous goods have a seasonal nature, they must be available when they are most required.

**Right Quantity:** A profitable a balance between the amount of sales and the quantity of inventory is what is wanted.

**Right Price:** The merchandiser has to figure out a cost that is at the same time low enough to be competitive with the market and high enough to make a profit for the store.

**Right Promotion:** Proper promotion strikes the ideal balance between expenses and the customer attractiveness.

### **2.4.3 Apparel Retail Merchandiser**

Cutting off just a portion of a bigger item or product and selling it to end users is known as retail business. Retail merchandising refers to all actions involved in selling goods or services directly to customers who will utilize them for non-commercial, personal purposes.

Retail merchandisers offer goods in smaller quantities and serve as a middleman between wholesalers and final consumers.

A retailer generates the place, the timing, and the support staff needed to sell the products. He is also a marketer and a consumer. Because it is challenging, expensive, and time-consuming, the store is taking a risk by owning it.

**What a retail merchandiser does:**

- All customers receive personalized services from them.
- They provide two-way information that flows in both directions, from producer to consumer.
- They make it easier to grade and standardize products.
- They handle the actual transportation and storage of products.
- They gather collectively goods from many wholesalers and vendors.
- They maintain a constant supply of goods to provide to customers.
- They offer consumers financial facilities.

- They present window displays, events, and other things to generate demand.
  
- Additionally, they engage in sales promotion activities.
  
- By keeping inventory and giving consumers products, they accept risk.

## **2.5 Eligibility of Merchandiser**

The following qualities make an effective merchandiser. To be a qualified merchandiser, a garment merchandiser needs to fulfill a number of requirements. Following is a discussion of those:

### **Strong Communication Skills**

It's a crucial and primary factor in becoming a skilled merchandiser. It will be quite simple to finish an order if he or she can connect with the buyer and manufacturer with easily.

### **Excellent English Language Ability**

The English language is incredibly important to the current generation for communicating with other people. An essential requirement for a merchandiser of garments is English ability. It allows effective communication between merchandisers of apparel and the customer.

### **Outstanding Products Knowledge**

Excellent product knowledge should have been a requirement for a skilled merchandiser of apparel. By doing so, he or she will be able to understand the buyer's accurate information about the product and offer the manufacturer's accurate information.

### **Computer Proficient**

Virtual media is currently one of the simplest and most used ways to communicate with others. Computer skills are a need for a garment merchandiser because they are used for all types of record-keeping and database creation.

### **Strong Consumption Calculation Skills**

A skilled merchandiser of garments has the necessary understanding of consumption calculations to profit from an order. Because achieving a profit of that level depends on proper consumption calculations.

### **Excellent Factory Knowledge**

A garment merchandiser must maintain the factory's existing state before placing an order with it. If not, it will be extremely difficult to submit the order on time.

Additionally, it will give the merchandiser a horrible impression. In order to be a qualified merchandiser, one must therefore maintain outstanding insight of the factory.

### **Excellent convincing abilities**

Little issues will arise while processing an order, but they can all be resolved. When discussing these issues with the client and coming up with a suitable solution, a merchandiser of apparel should have had good abilities to convince.

### **The ability to make decisions quickly**

When a buyer is involved, a merchandiser of apparel might have to make crucial decisions regarding that order. This should take place quickly enough to avoid any interruptions to the conversion procedure's constant flow. In these situations, actual product and manufacturing abilities will aid a merchandiser in making the best choice.

### **Potential for Teamwork**

Working well in a team or group is a key requirement for a merchandiser to be certified in the clothing industry. We must perform our duties as a team or group in a large corporation. When a team's individuals or members will be completely responsible for an order's success.

### **Excellent insight of the worldwide marketplace**

We need to have sufficient knowledge of the global current market if we wish to be qualified merchandisers. A garment merchandiser's ability to make accurate pricing is important.

### **Outstanding Analytical Capability**

An essential qualification for a qualified garment merchandiser is analytical quality. A comprehensive evaluation of the situation is necessary for predicting future supply and demand for items.

## **2.6 Work of a Merchandiser**

The work of a merchandiser can't be summarized in a single word. A merchandiser is in charge of the entire procedure, from order taking through shipping. A merchandiser must collaborate with each department, even though the sample department only looks at sampling, the production team only looks at production issues, the quality team only thinks about quality issues, the washing department only focuses washing issues, and the commercial department only analyzes commercial concerns.

However, for many of us, merchandising is an ideal occupation. We choose this career because of the diversity and the fantastic opportunities it offers for us to succeed.

Without any further delay, let's examine what a merchandiser does:

### **Interaction with the buyer**

If an organization has previously worked with an Established Buyer, they will initially mail a Style Sketch, trim sheet, and measurement sheet. After receiving the file, one's first responsibility will be to review it and ask for clarification on all points so that later on, he or she may submit the ideal Costing and their Expected Development Sample.

### **Interaction with suppliers**

After receiving all the buyer's clarifications, it will be our responsibility to contact the fabric and trim suppliers to obtain pricing for every item listed on the trim sheet and to gather the necessary sample yardage and trimmings for the development sample. In addition, be aware of the Production Lead Time for certain items.



## **Costing and TNA**

Our responsibility will be to create the Costing & TNA (Time & Action Calendar) in accordance with the Price & Production Lead Time obtained from the suppliers and mail it to the buyer. In this situation, we have to take considered the cost of the fabric and trimmings as well as any associated expenses, such as the prices of fabric consumption, CM (Cost of Making) charges, wash costs, lab test costs, commercial costs, and shipping costs.

## **Sample development and preparation**

In addition to creating the costing, we must create the sample according with the buyer's sketch and trim sheet. We must first generate a prototype or development sample. Then, more samples with color treatments should be produced and supplied according with the buyer's comments and requirements.

## **Fabric and Trims Booking**

After receiving the costing and development sample, the buyer will confirm the order. Booking the fabric will be our first activity following receipt of the order confirmation. In addition, we must schedule various trims with the approval of various trims or in accordance with the trim sheet.

## **Sample Submission**

After order confirmation, we must send various samples, such as fit samples, marketing samples, and so on, depending on the demands of various purchasers.

### **Follow-up on Supply Chain and Commercial Activities**

Merchandising is all about follow up. A good merchandiser must be able to manage everything, follow up on tasks, and be a smart planner. However, a lot of companies have a separate division called the supply chain department that, handles the work of the Commercial Activities & Material Inhouse. The merchandiser, will handle this significant responsibility in many Companies.

**A merchandiser's work is also production follow-up in a regular basis.**

## **CHAPTER 3**

### **METHODOLOGY**

### 3.1 Data Collection

Different methods have been used to acquire data. We worked on the H&M Buyer in the merchandising department and gathered the data from various sources. The sources we have gathered the information are given below:

**Document Analysis:** By Gathered relevant documents, such as tech packs, purchase orders, price quotation, merchandising manuals and internal communication with the employer, we get insight into H&M's merchandising procedures, organizational structure, and strategic objectives.

**Initial sources:** Collaboration with employees and in-person interactions with staff members are the Initial sources. During our internship, we spent the majority of our time working in the merchandising department, initially there we got and gathered a lot of data and information.

**Additional sources:** Additional sources we got Through the internet, we have gathered a lot of buyer-related information from Internet.

**Observation:** We took the company's daily work schedule, watched how they worked, and collected a lot of information and samples.

### 3.2 Previous Work

**"Report on Study on Issues That Hamper a Merchandiser's Workflow"** It is one of the projects Rajat Roy & Shakib Hossain worked on. They are the students of Department of Textile Engineering; Daffodil International University & they work on it in 2021. The report's findings

included some issues like maintaining TNA planning, sourcing materials, scheduled purchasing, negotiating with suppliers, and market purchasing.

They also mentioned some issues that hamper with a merchandiser's workflow and also offered recommendations in relation to them.

In a different study entitled "**Study on the Merchandising Procedure of Marks & Spencer (M&S) Buyer for Knit Items,**" which was published in 2019 by Md. Mahi Uddin & Asaduzzaman, they highlight the merchandising strategy adopted by the M&S Buyer at Interstoff Apparel Ltd.

### **3.3 Audit**

Generally, there are two sorts of audits: Social audits and Technical audits. It has an important part to play in obtaining new orders. If an organization fails to get a passing grade during audit season, it won't receive new orders. Aboni Textile Ltd. is very concern about their Social & Technical Audit. They maintain confidentiality about their audit report. Regarding their audit report, they uphold privacy, as a result, we were unable to gather the Audit report.

### 3.4 Enquiry Sheet of H&M for a specific order

M-chart No: **005-13936-1**  
M-chart name: **BASIC S/S HENLEY**

**7668 8768**  
**Kids Boy**

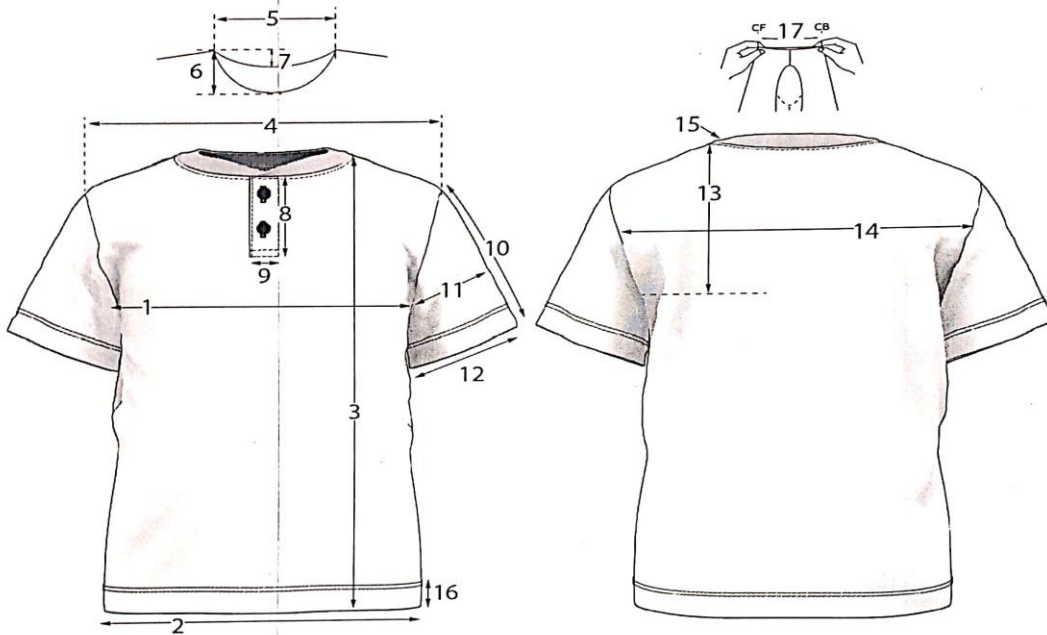
Season: **6-2022**  
Order No: **517665-7668**

Based on new block.  
Graded exp pattern, dbl sz 92-170.  
Follow a/w for making and details.  
-Supplier to make tape at neck

-KB 2 buttons, YB 3 buttons

Style Pattern: 13936-1\_DXF (Graded)

Ref Pattern:



*=rev. m-ment	92	98/104	110/ 116	122/ 128	134/ 140	146/ 152	158/ 164	170
QC 1 1/2 CHEST	30	32	34	36	39.5	43	47	49
QC 2 1/2 BOTTOM	30	32	34	36	39.5	43	47	49
3 TOTAL LENGTH fr. inner shoulder	37.75	41.75	45.75	49.75	54.75	59.75	64.75	67.25
QC 4 SHOULDER TO SHOULDER	27	28.5	30	31.5	34	36.5	39.5	41
QC 5 NECK WIDTH	14.1	14.5	15.3	16.1	16.7	17.3	17.9	18.2
6 NECK DROP FRONT	5.8	6	6.4	6.8	7.1	7.4	7.7	7.9
7 NECK DROP BACK	2.9	3	3.1	3.2	3.3	3.4	3.5	3.6
8 PLACKET LENGTH	6.5	7	7.5	8	8.5	10	11.5	12.5
9 PLACKET WIDTH	2	2	2	2	2	2	2	2
QC 10 SLEEVE LENGTH	11	12.5	14	15.5	17	18.75	20.5	21.5
11 1/2 BICEPS	12.5	13	13.5	14	14.5	16	17.5	18.25
12 1/2 BOTTOM SLEEVE	11.25	12.25	12.75	13.25	13.75	15.05	16.35	17.05
QC 13 SCYE DEPTH fr. inner shoulder	17	18	19	20	21	23	25	26
14 BACK WIDTH at 1/2 scye depth	25.6	27	28.4	29.8	32.8	35.8	38.8	40.3
15 NECK TAPE WIDTH	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5
16 BOTTOM HEM HEIGHT	1.7	1.7	1.7	1.7	2	2	2	2
QC 17 1/2 MINIMUM EXTENDED NECKLINE unbuttoned	26.5	27	27.5	27.5	28	28.5	29	29.5

Status: Published	Published By: Weissenbaeck, Christoph	Published Date: 26 Oct 2021	Page 1 of 1
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# Enquiry sheet

Total Country Breakdown H&M		Supplier Original	
Order No:	517665-7668	Product No:	1166272
PT Prod No:	36736	Product Name:	EDWARD S/S Henley
Date of Order:	14 Feb, 2023	Product Description:	T-shirt - Garment Upper body
Supplier Code:	0054	Season:	B-2023
Supplier Name:	ABONI KNITWEAR LTD	Customs Customer Group:	Boys
Option No:	9GPOO	Type of Construction:	Jersey
Development No:	1179973D		

Colour / Country Breakdown			
	Country	Total	Article:001 77-302
SE	PMSCA	2754	2754
DK	PM-DK	1146	1146
DE	PMCEU	11355	11355
NL/BE	PMSEU	8962	8962
US	PM-US	2382	2382
NL/PL	PMEEU	6179	6179
CH	PM-CH	1744	1744
CA	PM-CA	813	813
TR	PM-TR	4423	4423
MX	PM-MX	1385	1385
MY	PM-MY	2017	2017
PH	PM-PH	980	980
IN	PM-IN	633	633
CO	PM-CO	357	357
VN	PM-VN	422	422
EC	PM-EC	192	192
HR	PM-HR	255	255
ME	PM-ME	1625	1625
DC	PMNAF	72	72
IX	PM-IX	326	326
TH	PM-TH	915	915
RS	PM-RS	309	309
ID	PM-ID	730	730
PA	PM-PA	62	62
<b>Total:</b>		<b>50038</b>	<b>50038</b>

Puls Trading Far East Ltd, buying agent for, and part of The H&M Group Visiting Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong Telephone: +852 2736 6688 Fax: +852 2116 0365		Postal Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	Created: 14 Feb, 2023 1:19 PM <hr/> Page: 1/2
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Total Country Breakdown H&M		Supplier Original	
Order No:	517665-7668	Product No:	1166272
PT Prod No:	36736	Product Name:	EDWARD S/S Henley
Date of Order:	14 Feb, 2023	Product Description:	T-shirt - Garment Upper body
Supplier Code:	0054	Season:	8-2023
Supplier Name:	ABONI KNITWEAR LTD	Customs Customer Group:	Boys
Option No:	9GPOO	Type of Construction:	Jersey
Development No:	1179973D		

Colour / Size breakdown					
Article	92*	98/104*	110/116*	122/128*	134/140*
001 77-302	3961	10180	11521	13524	10852
<b>Total:</b>	<b>3961</b>	<b>10180</b>	<b>11521</b>	<b>13524</b>	<b>10852</b>

Article	Total:
001 77-302	50038
<b>Total:</b>	<b>50038</b>

\* Indicates general European sizes

Size Label (Corresponding Sizes)						
163 - Childrens tops, double sizes	EUR	92	98/104	110/116	122/128	134/140
	Asia/EUR	92	98/104	110/116	122/128	134/140
	US	2T	3/4T	5T/6	6X/7	8/10
	CA	1½-2A	2-4A	4-6A	6-8A	8-10A
	CN	90/52	110/58	120/60	130/64	140/68
	MX	1½-2A	2-4A	4-6A	6-8A	8-10A
	AU	2	3-4	5-6	7-8	9-10
	UK	1½-2Y	2-4Y	4-6Y	6-8Y	8-10Y

Puls Trading Far East Ltd, buying agent for, and part of The H&M Group		Created: 14 Feb, 2023 1:19 PM
Visiting Address:	Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	Postal Address:
Telephone:	+852 2736 6688	Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong
Fax:	+852 2116 0365	Page: 2/2



### Packing Prediction

<b>Order No</b>	517665-7668	<b>Product No</b>	1166272
<b>PT Prod No</b>	367360	<b>Product Name</b>	EDWARD S/S Henley
<b>Date Of Order</b>	2/14/2023 12:00:00 AM	<b>Product Description</b>	T-shirt - Garment Upper body-Regular-Round neck- Regular fit-Short sleeve-No front closure-No specific shape-Henley
<b>Supplier Code</b>	0054	<b>Season</b>	8-2023
<b>Supplier Name</b>	ABONI KNITWEAR LTD	<b>Customs Customer Group</b>	Boys
<b>Option No</b>	9GPOO	<b>Type Of Construction</b>	Jersey
<b>Development No</b>	1179973D	<b>Product Type</b>	T-shirt - Garment Upper body
<b>Composition</b>	100% ORGANIC COTTON;	<b>Country Of Production</b>	Bangladesh

*Pls find the prediction for your order.*

*"If you have both store order and online order for this product , you will see the prediction for store and another prediction for online due to different carton type and packing way"*

*If the shipment made is hanging , pls ignore the prediction.*

#### Carton Details - (Store)

Size(Store)	Pcs Per Carton(Store)	Recommended Carton Type(Store)
110/116	184	SC4e
98/104	184	SC4e
92	180	SC4e
122/128	166	SC4e
134/140	150	SC4e
146/152	148	SC4e
170	134	SC4e
158/164	132	SC4e

#### Carton Details - (Online)

Size(Online)	Pcs Per Carton(Online)	Recommended Carton Type(Online)
110/116	142	SC2e
92	142	SC2e
98/104	138	SC2e
122/128	122	SC2e
146/152	118	SC2e
134/140	112	SC2e
170	100	SC2e
158/164	100	SC2e

*"Prediction for carton type and pcs/size/carton is a strong recommendation for you to follow. Due to the special attributes of the product , you may need to use a carton type different from the prediction that also provides a better carton fill rate . In such cases , pls inform your H&M merchandiser and packing responsible and ask for approval"*

**Supplementary Product Information**  
HM

Order No	51765-7668	Product No	1166272
Date of Order	14 Feb 2023	Product Name	EDWARD S/S Henley
Supplier Code	0054	Product Type	T-shirt - Garment Upper body-Regular-Round neck- Regular fit-Short sleeve-No front closure-No specific shape-Henley
Supplier Name	ABONI KNITWEAR LTD	Season	8-2023
		Customs Customer Group	Boys
		Type of Construction	Jersey

<b>Product Development</b>	
Product Dev No	Product Dev Name
1179973D	EDWARD Henley T-Shirt KB

<b>M-chart</b>		
M-chart Name	M-chart Id	Base Size
BASIC S/S HENLEY	005-13936-1	98/104

Option: 9GPOO(PD - SS - MLK 87 SLUB) USD 1.5009

Bill of Material: Materials and Trims													
Position	Placement	Type	Description	Material Appearance	Composition	Construction	Consumption	Weight	Component Treatments	Material Supplier	Supplier Article	Booking Id	Demand ID
Trim	SHELL	Thread Trim			100% POLYE STER		1.0 per unit			FABIAN INDU STRIES LTD			
Trim	FRONT	Button			100% PLAST IC		2.0 per unit			Dekko Access ories Ltd			
Trim	SHELL	Interlining			100% POLYE STER		0.02 yd	0.0		T&M Interlinin g Mfg.Co Ltd.			
Shell	SHELL	Single Jersey		Solid	100% ORGAN- IC COTTON	30/1 / 42G / 1 x1	0.1 kg	150.0 g/m2		Pahartali Tex tiles & Hosier y Mills			

Bill of Material: Production Units and Processing Capabilities							
Position	Placement	Type	Material Supplier	Composition	Weight	Production Unit : Processing Capability	
Trim	SHELL	Thread Trim	FABIAN INDUSTRIES LTD	100% POLYESTER		Fabian Thread Ltd	
Trim	FRONT	Button	Dekko Accessories Ltd	100% PLASTIC		Dekko Accessories Ltd	

Created 14 Feb 2023

Bill of Material: Production Units and Processing Capabilities						
Position	Placement	Type	Material Supplier	Composition	Weight	Production Unit : Processing Capability
Trim	SHELL	Interlining	T&M Interlining Mfg.Co Ltd.	100% POLYESTER	0.0	T&M INTERLINING MANUFACTURING CO. LTD.
Shell	SHELL	Single Jersey	Pahartail Textiles & Hosiery Mills	100% ORGANIC COTTON	150.0 g/m2	Pahartail Textiles & Hosiery Mills
Bill of Material: Yarn Source Details						
Position	Placement	Type	Material Supplier	Fibre Composition	Yarn Supplier	Production Unit : Processing Capability
No Yarn Details found						
Product Article						
Article No	Colour Code	Colour Name	Graphical Appearance	Description	Development Appearance	Graphical Appearance
001	77-302	Blue Light	Stripe	SPEED PK TW7 CW 3	CW 3 lt blue	77-302 Blue Light Lillenweis 3-109 Solid

## Miscellaneous

Labels					
H&M Label Code	Label Type	Label Group	Description	Information	Comments
HMINC68240	Sticker	Other Label	HANGTAG EXTRA COST ALARM FOR RF01		
HM683691	Hang tag	Paper/Cardon Board	HANG TAG FOR SUSTAINABLE PRODUCTS		Comment: Please follow HM ARTWORK GUIDELINES FOR HANG TAG FOR SUSTAINABLE PRODUCTS
HMINC98264	PM tag	Textile	PM PRINTED LABEL CARE INSTRUCTIONS FOR TH		Comment: HM10459 PLACEMENT PM CARE LABEL FOR TH Valid For: OL-TI,PM-TH,THX11,TH-P8
HM14471	Product Print	Other Label	KIDS INSIDE PRINT HEIGHT 37MM		
HMINC98059	PM tag	Paper/Cardon Board	PM STICKER FOR TEXTILE FOR IX-XI	Valid For: PM-IX,IXX15,IXO16	
HMINC98247	PM tag	Textile	PM CARE LABEL FOR IX-XI		Comment: HM10201 PLACEMENT INSTRUCTION FOR PM CARE LABEL FOR IX Valid For: IXX15,PM-IX,IXO16
HMINC98273	PM tag	Textile	PM LABEL CARE LABEL FOR UY AND PE AND CL		Comment: For Boys and Girls underwear/nightwear/swimwear, pls only use white colour on label. For rest of concepts, pls use white colour on light coloured products and black colour option for on dark coloured products. Valid For: PM-PE,PM-UY,PM-CL
HMINC98246	PM tag	Textile	PM PRINTED LABEL FOR ME AND DC	Valid For: ME-I3,MW-O2,XM-76,PM-ME,OL-ME,ME-K8,PMNAF	
HMINC98266	PM tag	Textile	PM LABEL CARE AND COMPOSITION FOR MX	Valid For: OL-MX,PM-MX,MXXQ4	
HM30054	Care label	Textile	CARE LABEL RECYCLED POLYESTER		Comment: For Boys and Girls underwear/nightwear/swimwear, pls only use white colour on label. For rest of concepts, pls use white colour on light coloured products and black colour option for on dark coloured products. PM label for ME, and care label colour shall always be synchronised on one product..
01	Price Tag	Paper/Cardon Board	HM GUIDELINE FOR PRICE TAG		Comment: .
HMINC98256	PM tag	Textile	PM PRINTED LABEL WITH COUNTRY OF ORIGIN FOR US AND CA	Valid For: CAXC4,UX-78,UO-A1,PM-US,PM-CA,OLNAM,OUSP7,WW-85,US-A5,WM-43,OUSA9,CAN1	
HMINC84152	Sticker	Other Label	STICKER EXTRA COST ALARM FOR RF50		

### **3.5 Sample Development**

There are different types of sample are developed in the factory according to the buyer requirements. Generally, H&M Buyer are asked to develop the below sample:

- Quotation Sample
  
- Size set Sample
  
- Counter Sample
  
- Production Sample
  
- License Sample
  
- Reference etc.

Aboni Textiles Ltd  
SAMPLE FABRIC BOOKING/GMT SAMPLE REQUEST

**QUOTATION+COLOR**  
TOP URGENT

RD No :	308	Merchandise Name:	NAMAANMOON
Dev No / Design Ref :		Booking Date:	15-Feb-23
Buyer Name :	H&M	Delivery Date:	16-Feb-23
Season:	S-B		
Department:	BOYS		

Sample Type:  Development  Fitting  Photo/Press  Meeting  Contact Seal/Counter  Size Set/Graded  PP/Rack  Others

Attachment:  Color standard  Art work  Print type  Special Finish  Sueding  Brushing  Others

Fabrics Details

SLNo	Style No	IMAGE	Fabrics Details	G.S.M	Body Composition	Dyeing Type	Body Colour	Finished Body QTY (KG)	End use	NECK FABRIC	COLOR	QTY	Remarks
1	EDWARD HENLEY		100% ORGANIC COTTON,	150	S/J SLUB	SOLID	CW 1, 29-202	20 KG		11 100% ORGANIC COTTON RIB	29-202	5 KG	QTX /H&M STD
2	EDWARD HENLEY		100% ORGANIC COTTON,	150	S/J SLUB	SOLID	CW 2, 10-205	20 KG		11 100% ORGANIC COTTON RIB	10-205	5 KG	11-4201 TCX
3	EDWARD HENLEY		100% ORGANIC COTTON,	160	S/J SLUB	SOLID	CW 3, 77-302	20 KG		11 100% ORGANIC COTTON RIB	77-302	5 KG	QTX /H&M STD
4	EDWARD HENLEY		100% ORGANIC COTTON,	150	S/J SLUB	SOLID	CW 4, 29-304	20 KG		11 100% ORGANIC COTTON RIB	29-304	5 KG	18-0935 TCX
5	EDWARD HENLEY		100% ORGANIC COTTON,	150	S/J SLUB	AOP	CW 5, 10-100/76-223	20 KG		11 100% ORGANIC COTTON RIB	10-100	5 KG	QTX /H&M STD
6	EDWARD HENLEY		100% ORGANIC COTTON,	150	S/J SLUB	SOLID	CW 6, 88-201	20 KG		11 100% ORGANIC COTTON RIB	88-201	5 KG	QTX /H&M STD
7	EDWARD HENLEY		100% ORGANIC COTTON,	150	S/J SLUB	SOLID	CW 7, 97-122	20 KG		11 100% ORGANIC COTTON RIB	97-122	5 KG	16-0110 TCX

Prepared By \_\_\_\_\_ Approved By \_\_\_\_\_ Manager Fabrics R&D

**Garments Sample Requisition Form**

Sample requisition date: 27 Feb-23 Sample SL# SUS

Sample requisition by: AANMOON QUOTATION+COUNTER+TEST SAMPLE

Buyer name: H&M

Exhibition date (if any):  Print  N/A Embroid  N/A Wash

PO/Style ref.	Fabrication	Color	Type of Sample	Colour	Size	Qty	Sample fabric	Exhibition date at customer's premises	Sample complete date (if any)
EDWARD HENLEY	100% ORGANIC COTTON SLUB	R	TEST-COUNTER	CW 1, 29-202	88/104	5 PCS * 5 MGS	SUS	INHOUSE	28-Feb-23
EDWARD HENLEY	100% ORGANIC COTTON SLUB	R	TEST-COUNTER	CW 3, 77-302	88/104	5 PCS * 5 MGS	SUS	INHOUSE	28-Feb-23

Remarks (if any): PLEASE KEEP 1.5 METER FABRIC FROM EACH COLOR AND ARRANGE BU TION MOCK UP FOR TEST PURPOSE

### 3.6 Consumption Calculation

Here we have attached basic fabric & thread consumption formula.

# Fabric Consumption :

$$\frac{\text{Body length} \times \text{width} \times \text{GSM} \times 2 \times 12}{1000000}$$

$$= \text{kg/dz}$$

# Thread consumption :

$$1^{\circ} \text{ SNLS} = 3^{\circ}, 2 \text{N4T OL} = 19^{\circ}, 1 \text{N2T FL} = 23^{\circ}$$

SNLS

care label attach	=	1 <sup>u</sup>
Main " "	=	1 <sup>u</sup>
FOB tack	=	5 <sup>u</sup>
		<hr/>
		7 <sup>u</sup> = 7 <sup>u</sup> × 3 <sup>u</sup> = 21 <sup>u</sup>

<u>OL</u> :	Side seam	=	20 <sup>u</sup>
	In "	=	18 <sup>u</sup>
		<hr/>	38 <sup>u</sup> = 38 <sup>u</sup> × 19 <sup>u</sup> = 722 <sup>u</sup>

<u>FL</u> :	Leg turn	=	20 <sup>u</sup>
		=	20 <sup>u</sup> × 23 <sup>u</sup>
		=	460 <sup>u</sup>

### 3.7 Quotation of Price

#### H&M CONSUMPTION AND FOB

STYLE	FABRICATION	CONSUMPTION/dz	FOB
2 PACK TAZ LONG RN T-SHIRT	100% BCI CTN,S/J, 150 GSM	2.36	1.88
BENNY MID L BRUSHED SHORTS	60/40 BCI CTN/ RECYCLED POLY,FLEECE, 260 GSM	4.16	3.34
CAPRI REG SHORTS	100% BCI COTTON,S/L PIQUE, 280GSM	3.2	4.56
DOMINIC REG JOGGERS	60/40 BCI CTN/ RECYCLED POLY,FLEECE, 260 GSM	4.16	4.57
Elvin slub 3PACK	100% ORG CTN SLUB,S/J, 150 GSM	1.2	1.76
HANK REG POCKET T-SHIRT	100% BCI ctn,S/J slub , 150 GSM	2.34	1.9
IDRIS henley s/s slub 3PACK	100% ORG CTN SLUB,S/J, 150 GSM	1.9	2.68
JEFF RELAXED RN T-SHIRT	100% BCI CTN,S/J, 150 GSM	2.8	2.09
MILES price s/s tee TVP	100% BCI CTN,S/J, 150 GSM	1.75	1.55
MUSHROOM SLIM FIT POLO	100% BCI CTN,S/L PK,200 GSM	3.1	3.35
RONNY 3PK REG RN T-SHIRT	100% BCI CTN,S/J, 150 GSM	2.5	1.65
RYAN REG VN T-SHIRT	100% BCI CTN, s/j , 150 GSM	2.5	1.32
SORRENTO REG POLO	100% BCI COTTON, S/L PIQUE , 200 GSM	3.31	3.75
TAZ 2PK LONG RN T-SHIRT	100% BCI Ctn S/J 150 Gsm	2.36	1.88





FABRIC COST SHEET

**H&M**

Color	Items	Dia		yarn details		yarn px		Commercial Cost %	Knitting Charge	Wastage % Knitting	Dyeing & Finishing	Peach/Brush(w/finish)	Total	Wastage % Dyeing	AOP Cost	Total px	Margin	Total Usd/kg	Quote Px in kg	Color wise Qty(m)			
		Finished	Cuttable	count	Type	Cot	Elas														Total		
<b>Solid dyed-5/1-200 GSM</b>																							
White	PK-200	66/62"	Solid	24/s		\$ 4.85	\$ -	\$4.85	1%	\$ 0.049	\$ 0.20	1.00%	\$ 0.051	\$ 0.90	\$ -	\$ 6.05	11%	\$0.67	\$ -	\$ 6.71	\$ -	\$ 6.71	55,667
Average	PK-200	66/62"	Solid	24/s		\$ 4.85	\$ -	\$4.85	1%	\$ 0.049	\$ 0.20	1.00%	\$ 0.051	\$ 1.35	\$ -	\$ 6.90	10%	\$0.65	\$ -	\$ 7.15	\$ -	\$ 7.15	55,667
Black	PK-200	66/62"	Solid	24/s		\$ 4.85	\$ -	\$4.85	1%	\$ 0.049	\$ 0.20	1.00%	\$ 0.051	\$ 1.80	\$ -	\$ 6.90	8%	\$0.56	\$ -	\$ 7.50	\$ -	\$ 7.50	55,667
<b>Total</b>																							
													\$ 1.35			\$ 6.90			\$ 7.12			250,000	

Color	Items	Dia		yarn details		yarn px		Commercial Cost %	Knitting Charge	Wastage % Knitting	Dyeing & Finishing	Peach/Brush(w/finish)	Total	Wastage % Dyeing	AOP Cost	Total px	Margin	Total Usd/kg	Quote Px in kg	Color wise Qty(m)			
		Finished	Cuttable	count	Type	Cot	Elas														Total		
<b>Solid dyed-5/1-150 GSM</b>																							
White	S/1-150	66/62"	Solid	24/s	Cotton	\$ 4.85	\$ -	\$4.85	1%	\$ 0.049	\$ 0.15	1.00%	\$ 0.050	\$ 0.90	\$ -	\$ 6.90	11%	\$0.66	\$ -	\$ 6.66	\$ -	\$ 6.66	66,667
Average	S/1-150	66/62"	Solid	24/s	Cotton	\$ 4.85	\$ -	\$4.85	1%	\$ 0.049	\$ 0.15	1.00%	\$ 0.050	\$ 1.35	\$ -	\$ 6.45	10%	\$0.64	\$ -	\$ 7.09	\$ -	\$ 7.09	66,667
Black	S/1-150	66/62"	Solid	24/s	Cotton	\$ 4.85	\$ -	\$4.85	1%	\$ 0.049	\$ 0.15	1.00%	\$ 0.050	\$ 1.80	\$ -	\$ 6.90	8%	\$0.55	\$ -	\$ 7.45	\$ -	\$ 7.45	66,667
<b>Total</b>																							
													\$ 1.35			\$ 6.90			\$ 7.07			200,000	

FABRIC COST SHEET

0.35

\$ 1.20  
\$ 2.08  
\$ 2.40

**H&M**

Color	Items	Dia		yarn details		yarn px		Commercial Cost %	Knitting Charge	Wastage % Knitting	Dyeing & Finishing	Peach/Brush(w/finish)	Total	Wastage % Dyeing	AOP Cost	Total px	Margin	Total Usd/kg	Quote Px in kg	Quote Px in m					
		Finished	Cuttable	count	Type	Cot	Elas														Total				
<b>CVC Solid Color dyed-Fleece 260 GSM</b>																									
Both Part Dyed																									
Yarn Price \$ 3.90 \$3.60 \$2.20																									
White	Fleece-260	68/62"	Vortex	34/s	16/S 7SD 42% 13%	\$ 1.76	\$ 1.51	\$ 0.29	\$3.55	\$ -	\$ 3.55	1%	\$0.036	\$ 0.24	0.50%	\$ 0.0190	\$ 1.00	\$ 0.34	\$5.19	10%	\$ 0.52	\$ -	\$ 5.71	\$ 5.71	0.00
Average	Fleece-260	68/62"	Vortex	34/s		\$ 1.76	\$ 1.51	\$ 0.29	\$3.55	\$ -	\$ 3.55	1%	\$0.036	\$ 0.24	0.50%	\$ 0.0190	\$ 2.00	\$ 0.34	\$6.19	10%	\$ 0.62	\$ -	\$ 6.81	\$ 6.81	0.00
Black	Fleece-260	68/62"	Vortex	34/s		\$ 1.76	\$ 1.51	\$ 0.29	\$3.55	\$ -	\$ 3.55	1%	\$0.036	\$ 0.24	0.50%	\$ 0.0190	\$ 2.40	\$ 0.34	\$5.59	8%	\$ 0.53	\$ -	\$ 7.11	\$ 7.11	0.00
<b>Total</b>																									
													\$ 2.40			\$ 7.03			\$ 7.64			1,500,000			

Color	Items	Dia		yarn details		yarn px		Commercial Cost %	Knitting Charge	Wastage % Knitting	Dyeing & Finishing	Peach/Brush(w/finish)	Total	Wastage % Dyeing	AOP Cost	Total px	Margin	Total Usd/kg	Quote Px in kg	Color wise Qty(m)			
		Finished	Cuttable	count	Type	Cot	Elas														Total		
<b>Solid dyed-5/1-140 GSM</b>																							
Yarn Price \$ 3.90 \$3.60 \$2.20																							
White	S/1-145	66/62"	Solid	34/s	Vortex	\$ 3.90	\$ -	\$3.90	1%	\$ 0.039	\$ 0.15	0.50%	\$ 0.020	\$ 1.00	\$ -	\$ 5.11	10%	\$0.51	\$ -	\$ 5.62	\$ -	\$ 5.62	900,000
Average	S/1-145	66/62"	Solid	34/s	Vortex	\$ 3.90	\$ -	\$3.90	1%	\$ 0.039	\$ 0.15	0.50%	\$ 0.020	\$ 2.00	\$ -	\$ 6.11	10%	\$0.61	\$ -	\$ 6.72	\$ -	\$ 6.72	900,000
Black	S/1-145	66/62"	Solid	34/s	Vortex	\$ 3.90	\$ -	\$3.90	1%	\$ 0.039	\$ 0.15	0.50%	\$ 0.020	\$ 2.40	\$ -	\$ 6.51	8%	\$0.52	\$ -	\$ 7.03	\$ -	\$ 7.03	900,000
<b>Total</b>																							
													\$ 2.40			\$ 7.03			\$ 7.64			1,500,000	

Color	Items	Dia		yarn details		yarn px		Commercial Cost %	Knitting Charge	Wastage % Knitting	Dyeing & Finishing	Peach/Brush(w/finish)	Total	Wastage % Dyeing	AOP Cost	Total px	Margin	Total Usd/kg	Quote Px in kg	Color wise Qty(m)			
		Finished	Cuttable	count	Type	Cot-95%	Elas-5%														Total		
<b>Solid dyed-Cotton Elastane 1X1 Rib-330 GSM</b>																							
Yarn Price \$ 4.80 \$10.00																							
White	LY RIB-330	68/62"		26/s 70D	CTN/ELAS	\$ 4.56	\$ 0.50	\$5.06	1%	\$ 0.051	\$ 0.38	0.50%	\$ 0.027	\$ 1.00	\$ -	\$ 6.52	10%	\$0.65	\$ -	\$ 7.17	\$ -	\$ 7.17	500,000
Average	LY RIB-330	68/62"		26/s 70D	CTN/ELAS	\$ 4.56	\$ 0.50	\$5.06	1%	\$ 0.051	\$ 0.38	0.50%	\$ 0.027	\$ 1.60	\$ -	\$ 7.32	10%	\$0.71	\$ -	\$ 7.83	\$ -	\$ 7.83	500,000
Black	LY RIB-330	68/62"		26/s 70D	CTN/ELAS	\$ 4.56	\$ 0.50	\$5.06	1%	\$ 0.051	\$ 0.38	0.50%	\$ 0.027	\$ 1.80	\$ -	\$ 7.33	8%	\$0.59	\$ -	\$ 7.90	\$ -	\$ 7.90	500,000
<b>Total</b>																							
													\$ 1.80			\$ 7.90			\$ 7.63			1,500,000	

Product Name	SMV	FOB	COUNT	CONSUMPTION/PCS	CONSUMPTION/DZN
BUFFER	5.08	\$1.81	30/1	0.210	2.52
RONNY RG RN T-SHIRT	5.08	\$2.15	30/1	0.210	2.52
ROY SM RN T-SHIRT	6.2	\$2.15	40/1	0.210	2.52
RYAN RG VN T-SHIRT	5.94	\$2.15	30/1	0.210	2.52
PETAR RX RN SWEATSHIRT	8.68	\$4.40	34/1	0.560	6.72
DOMINIC RG JOGGERS	12.28	\$4.40	34/1	0.510	6.12
BENNY RG MID-L BRUSHED SHORTS	14.27	\$4.33	34/1	0.371	4.4496
Fav polo 3 pack	12.05		30/1	0.270	3.24
Fav regular polo	12.05		30/1	0.270	3.24
LUX RELAXED TEE	5.08	\$3.20	20/1	0.340	4.08
LUX RELAXED TEE - CASUAL	5.08	\$3.20	20/1	0.340	4.08
MUSHROOM POLO	11.03	\$3.71	24/1	0.27	3.24
ELVIN 3P henley ss KB	9.78	2.03	30/1 slub	0.12	1.44
EQ BASIC HENLEY	9.78	2.03	30/1 slub	0.11	1.32

### 3.8 Original PO Sheet & Tech Pack

<b>Purchase Order</b> H&M		Supplier Original	
Order No:	517665-7668	Product No:	1166272
PT Prod No:	36736	Product Name:	EDWARD S/S Henley
Date of Order:	14 Feb, 2023	Product Description:	T-shirt - Garment Upper body
Supplier Code:	0054	Season:	8-2023
Supplier Name:	ABONI KNITWEAR LTD	Customs Customer Group:	Boys
Option No:	9GPOO	Type of Construction:	Jersey
Development	1179973D		

Country of Production:	Bangladesh	Packing Mode:	Flat
Country of Delivery:	Bangladesh	No of Pieces:	1
Country of Origin:	Bangladesh	Sales Mode:	Single
Terms of Payment:	EOM+63		

**Terms of Delivery**  
SE, DK, DE, NL/BE, US, NL/PL, CH, CA, TR, MX, MY, PH, IN, CO, VN, EC, HR, ME, DC, IX, TH, RS, ID, PA  
Transport by sea flatpacked. Terms: Free carrier Chattagram (Direct/via River Terminal/via Rail). Service Provider: Damco. Incoterms 2010.

Time of Delivery	Planning Markets	Quantity	% Total Qty
13 Mar, 2023	US (PM-US), MX (PM-MX), CO (PM-CO), EC (PM-EC), DC (PMNAF), IX (PM-IX), PA (PM-PA)	4776	10%
20 Mar, 2023	CH (PM-CH), CA (PM-CA), ME (PM-ME), ID (PM-ID)	4912	10%
27 Mar, 2023	DK (PM-DK), NL/PL (PMEEU), TR (PM-TR), IN (PM-IN)	12381	24%
03 Apr, 2023	SE (PMSCA), DE (PMCEU), NL/BE (PMSEU), HR (PM-HR), RS (PM-RS)	23635	47%
17 Apr, 2023	PH (PM-PH)	980	2%
24 Apr, 2023	VN (PM-VN)	422	1%
01 May, 2023	TH (PM-TH)	915	2%
08 May, 2023	MY (PM-MY)	2017	4%
	<b>Total:</b>	<b>50038</b>	<b>100%</b>

Article No	H&M Colour Code	PT Article Number	Colour	Graphical Appearance	Cost	Qty/Article
001	77-302	01	Blue Light	Stripe	1.50 USD	50038
					<b>Total Quantity:</b>	<b>50038</b>

Invoice Average Price	Country
1.55 USD	TH, ID
1.57 USD	SE, DK, DE, NL/BE, US, NL/PL, CH, CA, TR, MX, MY, PH, IN, CO, VN, EC, HR, ME, DC, IX, RS, PA

**By accepting and performing under this Order, the Supplier acknowledges:**  
(i) that he has received H&M Standard Purchase Conditions including the other standard conditions referred to therein; and  
(ii) that the Conditions apply to the sale and purchase of Goods comprised in this Order; and  
(iii) that the Supplier is bound by the terms set forth in the said Conditions.

Puls Trading Far East Ltd, buying agent for, and part of The H&M Group		Created:
Visiting Address:	Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	14 Feb, 2023 1:18 PM
Telephone:	+852 2736 6688	Page: 1/1
Fax:	+852 2116 0365	

<b>Purchase Order Detail</b> H&M	Supplier Original
-------------------------------------	-------------------

Order No:	517665-7668	Product No:	1166272
PT Prod No:	36736	Product Name:	EDWARD S/S Henley
Date of Order:	14 Feb, 2023	Product Description:	T-shirt - Garment Upper body
Supplier Code:	0054	Season:	8-2023
Supplier Name:	ABONI KNITWEAR LTD	Customs Customer Group:	Boys
Option No:	8GPOO	Type of Construction:	Jersey
Development	1179973D		

Country of Production:	Bangladesh	Packing Mode:	Flat
Country of Delivery:	Bangladesh	No of Pieces:	1
Country of Origin:	Bangladesh	Sales Mode:	Single
Terms of Payment:	EOM+63		

<b>Terms of Delivery</b> CA Transport by sea flatpacked. Terms: Free carrier Chattagram (Direct/via River Terminal/via Rail). Service Provider: Damco. Incoterms 2010.
--

Quantity per Article						
Article No	H&M Colour Code	PT Article Number	Colour	Graphical Appearance	Cost	Qty/Article
001	77-302	01	Blue Light	Stripe	1.57 USD	813
					<b>Total Quantity:</b>	813

Invoice Average Price	Country
1.57 USD	CA

**By accepting and performing under this Order, the Supplier acknowledges:**  
 (i) that he has received H&M Standard Purchase Conditions including the other standard conditions referred to therein; and  
 (ii) that the Conditions apply to the sale and purchase of Goods comprised in this Order; and  
 (iii) that the Supplier is bound by the terms set forth in the said Conditions.

**BUYER:** H&M Hennes & Mauritz Inc.  
 1 Dundas Street West, Suite 1808  
 Toronto, Ontario  
 M5G 1Z3  
 Canada

Puls Trading Far East Ltd, buying agent for, and part of The H&M Group Visiting Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong Telephone: +852 2736 6688 Fax: +852 2116 0365		Postal Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	Created: 14 Feb, 2023 1:18 PM
			Page: 1/1

<b>Purchase Order Detail</b> H&M	Supplier Original
-------------------------------------	-------------------

Order No:	517665-7668	Product No:	1166272
PT Prod No:	36736	Product Name:	EDWARD S/S Henley
Date of Order:	14 Feb, 2023	Product Description:	T-shirt - Garment Upper body
Supplier Code:	0054	Season:	8-2023
Supplier Name:	ABONI KNITWEAR LTD	Customs Customer Group:	Boys
Option No:	9GPOO	Type of Construction:	Jersey
Development	1179973D		

Country of Production:	Bangladesh	Packing Mode:	Flat
Country of Delivery:	Bangladesh	No of Pieces:	1
Country of Origin:	Bangladesh	Sales Mode:	Single
Terms of Payment:	EOM+63		

Terms of Delivery
PH
Transport by sea flatpacked. Terms: Free carrier Chattagram (Direct/via River Terminal/via Rail). Service Provider: Damco. Incoterms 2010.

Quantity per Article						
Article No	H&M Colour Code	PT Article Number	Colour	GraphicalAppearance	Cost	Qty/Article
001	77-302	01	Blue Light	Stripe	1.57 USD	980
Total Quantity:						980

Invoice Average Price	Country
1.57 USD	PH

**By accepting and performing under this Order, the Supplier acknowledges:**  
 (i) that he has received H&M Standard Purchase Conditions including the other standard conditions referred to therein; and  
 (ii) that the Conditions apply to the sale and purchase of Goods comprised in this Order; and  
 (iii) that the Supplier is bound by the terms set forth in the said Conditions.

<b>BUYER:</b>	H&M Hennes & Mauritz INC 30/F Zuellig Bldg, Makati Avenue Cor Paseo de Roxas Makati City 1226 Philippines
---------------	---

Puls Trading Far East Ltd, buying agent for, and part of The H&M Group Visiting Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong Telephone: +852 2736 6688 Fax: +852 2116 0365	Postal Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	Created: 14 Feb, 2023 1:18 PM
		Page: 1/1

<b>Purchase Order Detail</b> H&M	Supplier Original
-------------------------------------	-------------------

Order No: <b>517665-7668</b>	Product No: <b>1166272</b>
PT Prod No: <b>36736</b>	Product Name: <b>EDWARD S/S Henley</b>
Date of Order: <b>14 Feb, 2023</b>	Product Description: <b>T-shirt - Garment Upper body</b>
Supplier Code: <b>0054</b>	Season: <b>8-2023</b>
Supplier Name: <b>ABONI KNITWEAR LTD</b>	Customs Customer Group: <b>Boys</b>
Option No: <b>9GPOO</b>	Type of Construction: <b>Jersey</b>
Development: <b>1179973D</b>	

Country of Production: <b>Bangladesh</b>	Packing Mode: <b>Flat</b>
Country of Delivery: <b>Bangladesh</b>	No of Pieces: <b>1</b>
Country of Origin: <b>Bangladesh</b>	Sales Mode: <b>Single</b>
Terms of Payment: <b>EOM+63</b>	

<b>Terms of Delivery</b> IN Transport by sea flatpacked. Terms: Free carrier Chattagram (Direct/via River Terminal/via Rail). Service Provider: Damco. Incoterms 2010.
--

Quantity per Article						
Article No	H&M Colour Code	PT Article Number	Colour	Graphical Appearance	Cost	Qty/Article
001	77-302	01	Blue Light	Stripe	1.57 USD	633
<b>Total Quantity:</b>						<b>633</b>

Invoice Average Price	Country
1.57 USD	IN

**By accepting and performing under this Order, the Supplier acknowledges:**  
 (i) that he has received H&M Standard Purchase Conditions including the other standard conditions referred to therein; and  
 (ii) that the Conditions apply to the sale and purchase of Goods comprised in this Order; and  
 (iii) that the Supplier is bound by the terms set forth in the said Conditions.

**BUYER:** H&M Hennes & Mauritz Retail Private Limited  
 A - Wing, 2nd floor  
 D-3, District Center Saket  
 New Delhi - 110017  
 India

<b>Puls Trading Far East Ltd, buying agent for, and part of The H&amp;M Group</b>	
Visiting Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	Postal Address: Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong
Telephone: +852 2736 6688	
Fax: +852 2116 0365	

Created: 14 Feb, 2023 1:18 PM
Page: 1/1

Purchase Order Detail H&M		Supplier Original				
Order No:	517665-7668	Product No:	1166272			
PT Prod No:	36736	Product Name:	EDWARD S/S Henley			
Date of Order:	14 Feb, 2023	Product Description:	T-shirt - Garment Upper body			
Supplier Code:	0054	Season:	8-2023			
Supplier Name:	ABONI KNITWEAR LTD	Customs Customer Group:	Boys			
Option No:	9GPOO	Type of Construction:	Jersey			
Development	1179973D					
Country of Production:	Bangladesh	Packing Mode:	Flat			
Country of Delivery:	Bangladesh	No of Pieces:	1			
Country of Origin:	Bangladesh	Sales Mode:	Single			
Terms of Payment:	EOM+63					
<b>Terms of Delivery</b>						
VN Transport by sea flatpacked. Terms: Free carrier Chattagram (Direct/via River Terminal/via Rail). Service Provider: Damco. Incoterms 2010.						
<b>Quantity per Article</b>						
Article No	H&M Colour Code	PT Article Number	Colour	Graphical Appearance	Cost	Qty/Article
001	77-302	01	Blue Light	Stripe	1.57 USD	422
						Total Quantity:
						422
<b>Invoice Average Price</b>		<b>Country</b>				
1.57 USD		VN				
<b>By accepting and performing under this Order, the Supplier acknowledges:</b>						
(i) that he has received H&M Standard Purchase Conditions including the other standard conditions referred to therein; and						
(ii) that the Conditions apply to the sale and purchase of Goods comprised in this Order; and						
(iii) that the Supplier is bound by the terms set forth in the said Conditions.						
<b>BUYER:</b>	H&M Hennes & Mauritz Vietnam LLC Metropolitan Building, No. 235 Dong Khoi Street Ben Nghe Ward, District 1 Ho Chi Minh City Vietnam		<b>SELLER:</b>	H&M Hennes & Mauritz GBC AB Mäster Samuelsgatan 46A SE-106 38 Stockholm Sweden		

Puls Trading Far East Ltd, buying agent for, and part of The H&M Group		Created:
Visiting Address:	Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	14 Feb, 2023 1:18 PM
Telephone:	+852 2736 6688	Page: 1/1
Fax:	+852 2116 0365	
Postal Address:	Suite 2102B, 21st Floor, Tower 6, China Hong Kong City 33 Canton Road, Tsim Sha Tsui Kowloon, Hong Kong	

Purchase Order - Sales Sample H&M		Supplier Original	
Sales Sample Order No:	343428	Product No:	1166272
Purchase Order No:	517665-7668	Product Name:	EDWARD S/S Henley
Date of Order:	14 Feb, 2023	Product Description:	T-shirt - Garment Upper body
Supplier Code:	0054	Season:	8-2023
Supplier Name:	ABONI KNITWEAR LTD	Customs Customer Group:	Boys
		Type of Construction:	Jersey

Terms Of Delivery
Transport by Courier: DHL Account number to be used at shipment: 959169904.

Destination
H & M Hennes & Mauritz GBC AB Palermogatan 18 115 56 Stockholm Sweden
Sales sample type US to be sent directly to the photo studio in Los Angeles, address details available in the Sending Sales Sample guideline in Supplier Portal.

Sales Sample Terms
The Sales Samples should be picked from bulk production of above mentioned Purchase Order no. Supplier is responsible to pick and send the Sales Samples from the first shipment batch after approved Final Inspection. All Sales Samples should have correct hang tags and price tags attached before shipping. The Sales Samples should be packed with individual Polybags and have IT stickers (online) attached to each bag as in packing instructions – PIM. All Sales Samples should be packed and shipped together in one parcel and sent by the Courier. If Sales sample from different Orders have the same Time of Delivery they can be shipped together in one parcel and sent by the Courier. Costs for Sales Samples are included in the total price for the above mentioned Purchase Order no. If the Supplier fails to deliver Sales Samples at the Time of Delivery, the Buyer has a right to cancel the above mentioned Purchase Order no. without any liability to the Supplier and the Supplier shall reimburse the Buyer for any and all costs in relation to such cancellation.

Time Of Delivery
As soon as possible after approved Final Inspection of Order no. 517665-7668 and no later than TOD for each sample

Article No	H&M Colour Code	PT Article Number	Colour	Graphical Appearance	Size	Qty	TOD	Sales Sample
001	77-302	01	Blue Light	Stripe	98/104	2	13 Mar, 2023	Global
001	77-302	01	Blue Light	Stripe	110/116	1	13 Mar, 2023	Global

\*\* China Sample must be taken from China Bulk and with China Labels.

By accepting and performing under this Order, the Supplier acknowledges:
(i) that he has received H&M Standard Purchasing Conditions including the other standard conditions referred to therein; and (ii) that the Condition apply to the sales and purchase of Goods comprised in this Order; and (iii) that the Supplier is bound by the terms set forth in the said Conditions.



### 3.9 TNA

TNA

#### Aboni Knitwear Limited

T&A

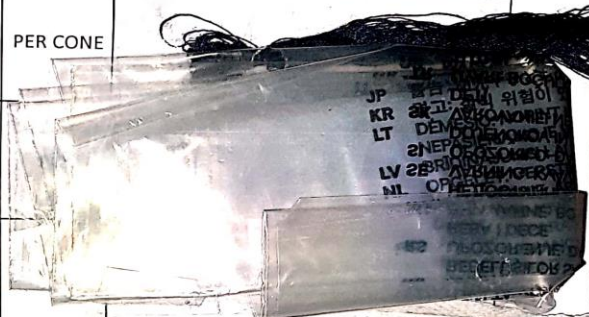
Tracking Number: H&M-867  
Date: 21-Mar-23

Customer:	H&M-7	ATL	504K(2022)	Total Event	21
Order No	438233-5833	Order Qty (Kg)	548 Kg	On-time	20
Style	PETAR RX RN SWEATSHIR	OPD:	14-Mar-23	Delay	0
Order Qty (Pcs)	1038	TOD:	29-May-23	Pending	1
Non Operational Lead Time	22 (28.57%)	Order Type	Confirmed	AOP	no
Operational Lead Time	55 (71.43%)	Yarn Status		Peach Finish	no
Total Lead Time	77 (100%)	Fabrication Type	0/40 CVC Fleece, FL	Carbon (Brush)	no

Event Name	Relative To	T&A Date	Planned Date	Actual Date	Advance/Delay
<b>1. Order Confirm &amp; Sample</b>					
OPD	OPD	14-Mar-23, Tue		14-Mar-23, Tue	0
Labdip/Strike off Approval	OPD+08	22-Mar-23, Wed		27-Sep-22, Tue	176
PP Approval	OPD+18	1-Apr-23, Sat		27-Sep-22, Tue	186
File Handover	OPD+19	2-Apr-23, Sun		27-Sep-22, Tue	187
PP Meeting	OPD+20	3-Apr-23, Mon		27-Sep-22, Tue	188
<b>2. Fabric Status</b>					
Fabric booking	OPD+03	17-Mar-23, Fri		14-Mar-23, Tue	3
Yarn Booking	OPD+03	17-Mar-23, Fri		27-Apr-22, Wed	324
Yarn Rcv Start	OPD+05	19-Mar-23, Sun		15-Jun-22, Wed	277
Yarn Rcv End	OPD+10	24-Mar-23, Fri		5-Jul-22, Tue	262
Knitting Start	OPD+05	19-Mar-23, Sun		19-Mar-23, Sun	0
Knitting End	OPD+10	24-Mar-23, Fri		24-Mar-23, Fri	0
Dyeing Start	OPD+06	20-Mar-23, Mon		20-Mar-23, Mon	0
Dyeing End	OPD+15	29-Mar-23, Wed		29-Mar-23, Wed	0
Bulk Hanger Approval	OPD+12	26-Mar-23, Sun		27-Sep-22, Tue	180
Fabric Delivery Start	OPD+12	26-Mar-23, Sun		26-Mar-23, Sun	0
Fabric Delivery End	OPD+18	1-Apr-23, Sat		1-Apr-23, Sat	0
<b>3. Trims Status</b>					
Sewing Accessories In-house	OPD+15	29-Mar-23, Wed		20-Mar-23, Mon	9
Finishing accessories In-house	OPD+20	3-Apr-23, Mon		22-Mar-23, Wed	12
Cartoon and poly In-house	OPD+20	3-Apr-23, Mon		22-Mar-23, Wed	12
<b>4. Production Status</b>					
PCD (Bulk)	OPD+22	5-Apr-23, Wed		5-Apr-23, Wed	0
Garments TOD	TOD	29-May-23, Mon	29-May-23, Mon		Pending

### 3.10 Fabric & Accessories collection & Swatch Card

SN	ITEM	SUPPLIER	PRICE	UNIT	
1	SEWING THREAD	FABIAN, BHT, APEX	0.51/0.52	PER CONE	
2	POLY	ADVANCE	0.225		
3	TWILL TAPE	WINSTEX	0.04		
4	FLAT DRAWSTRING	WINSTEX	0.04	YDS	
5	HEAT SEAL	NEXT ACCESSORIES	0.01145	PCS	
6	MAIN LABEL	R PACK	0.032	PCS	
7	SIZE LABEL	R PACK	0.0174	PCS	
8	CARE LABEL	R PACK	9.5	per 1000	
9	BUTTON	DEKKO, VISION	7.21	PER GG	



10	ELASTIC	AB THREAD		
11	DRAW CORD	WINSTEX		
12	PAPER TOP	AL MUSLIM	0.0117	PCS
13	DEAL TAG	AL MUSLIM	0.00714	PCS
14	PRICE TAG	CHECK POINT	0.07895	PCS
15	INFORMATION TAG	CHECK POINT	0.006	PCS
16	SLIM FIT TAG	AL MUSLIM	0.0097	PCS
17	ORGANIC TAG	AL MUSLIM	0.00968	PCS



EUR XS US XS CA TP CN 175/72A MX XCH

EUR XS US XS  
CA TP CN 175/72A MX XCH

**Regular fit**

*H.M*

EUR **S M L XL XXL**

0970817 00109 6 5833

GB 11 411809 C12

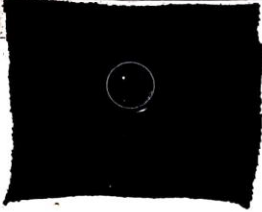

8F02A

382445 14 02 OUC13

**Coupe étroite**

*H.M*

CONSCIOUS *H.M* CHOICE

Main Fabric	Trims Fabric	Sewing Thread	Tape
 <p>PK-100% COTON</p>		 <p>COL: 09-090 (50/2)</p>	
 <p>PK-100% COTON</p>		 <p>COL: 76-229 (50/2)</p>	
 <p>PK-100% COTON</p>		 <p>COL: 79-209 (50/2)</p>	
 <p>PK-100% COTON</p>		 <p>COL: 10-100 (50/2)</p>	







Main Label	Button/Zipper	Care Label	Elastic / Drawstring	Poly	Size Sticker/ Poly Sticker	Hangtag	Others
70A-00L 6RS 	79-209, 76-224 09-090 ARPA 	US10A 		MEP01BC 	LD/MXX 	0L/TH 	
/	ASIA		/		/		
EXD 	AS1D 	US10A 		MEP01BC 	LD/MXX 	0L/TH 	
			/				



### 3.12 Pre-Production Meeting

Here we have attached pre-productivity analyzing sheet which was discus in Pre-production meeting.

Aboni Knit wear Ltd.  
Pre Productivity analysis Sheet [Cutting Sewing & Finishing]

14-Mar-23		Sewing										Cutting					Finishing					
Sl	Buyer	Style Name	Condition	Item	Quantity	Man	M/C	Productivity	SMV	Efficiency	Considering Line	Man	M/C	Productivity	SMV	Efficiency	Man	M/C	Productivity	SMV	Efficiency	
1	PULL & BEAR	BASE CI SUDADERA CREANNEK (HICOPENECK)	Shoulder Join, Neck rib Make, Join, T/B, Top (M, M)H, R, Top Make Label Join, Back tape Join, T/B Sleeve Join, Armhole T & Side Seam, CUFF & Bottom Rib Make, Join, Top Bottom Label, Straps		100000	40	32	142	10.28	60.85%		2.84	14	2	784	0.75	70.00%	34	4	821	1.74	70.00%
2	PULL & BEAR	MUSCLE FIT SHORT SLEEVE (d14194)	NECK TACK & POOL BK TAPE FIN, TST, SLEEVE FOLD TACK, SLEEVE JOIN, BUST/HEEL/BDM, SLEEVE FOLD TACK, BTM4 LABEL ATTACH		100000	34	26	200	7.20	70.50%		2.40	14	2	905	0.65	70.00%	34	4	881	1.62	70.00%
3	PULL & BEAR	OTTOMAN LONG SLEEVE	Shoulder Join, Neck rib Make, Join, Back tape Join, M, Sleeve Join, Side Seam, Cuff Join, Bottom Seam, Bottom Back Label Attach		100000	31	25	175	6.82	64.20%		2.19	14	2	784	0.75	70.00%	34	4	821	1.74	70.00%
4	PULL & BEAR	LONG SLEEVE HOOKIE	Shoulder Join T & Front Seam/ Pocket Join, Bust/Heel, Sleeve Join, Armhole T & Side Seam, T & Cuff & Bottom Rib Make, Join, T & Bottom Label Attach, Head Coll, Upper & Lower Part, T & Side Seam, Straps Join, Back Label Join, Top Join, T & S, T & Finishing Inset		10000	50	40	81	17.96	48.20%		4.74	14	2	482	1.22	70.00%	34	4	535	2.67	70.00%
5	PULL & BEAR	OTTOMAN SHORT SLEEVE	Shoulder Join, Neck rib Make, Join, Back tape Join, M, Sleeve Join, Side Seam, Cuff Join, Bottom Seam, Bottom Back Label Attach		100000	31	25	180	6.72	65.20%		2.13	14	2	905	0.65	70.00%	34	4	921	1.55	70.00%
6	PULL & BEAR	OTTOMAN SHORT SLEEVE (d14194)	Shoulder Join, Neck rib Make, Join, T/B, Back tape Join, M, Sleeve Join, Armhole T & Side Seam, Cuff & Bottom Rib Make, Join, T & S		100000	32	26	151	7.65	60.20%		2.50	14	2	363	1.62	70.00%	34	4	921	1.55	70.00%

# 3.13 Lab Test



## H&M (BDPO) – Speed Orders TEST REQUEST FORM



FOR LABORATORY USE ONLY (Please stick BV sample sticker here)	
Date Received:	
Report No.:	
Due Date:	
Sub Cat.:	HM

SERVICE REQUIRED:  REGULAR (2 or 3 or 4 working days) (0% surcharge) Sample received before cut-off time  
 SHUTTLE (Same day) (100% surcharge) Sample received before cut-off time

**APPLICANT INFORMATION \* mark refers to mandate information needed for test start**

<b>*APPLICANT:</b> Company Name: Aboni Knitwear LTD. Supplier Name: Supplier Tier: <input type="checkbox"/> T1 - Garment supplier <input type="checkbox"/> T2 - Fabric mill / Trim / Component supplier Contact Person: ABDUL AZIZ/ Lenin/Aanmoon Address: Tel: 01681568496 ,01726893704,01752972680 Email: aanmoon@babylon-bd.com qsaboni@babylon-bd.com lenin@babylon-bd.com atllab5@babylon-bd.com atllab3@babylon-bd.com naim@babylon-bd.com abdulaziz@babylon-bd.com rezveekhalid@babylon-bd.com	<b>Buyer:</b> Company Name: Contact Person: Address: Tel: Email: H&M Ref Info. :
--	--

Return Sample: Not needed, if not:  Need \*Report Send Email To:  Applicant  Buyer (\* Default as applicant if not selected)

\*For reference, Please Provide Previous Report Number

*Product End Use: <input type="checkbox"/> Outdoor <input type="checkbox"/> Blouses <input type="checkbox"/> Blazers <input type="checkbox"/> Trousers & Shorts <input type="checkbox"/> Shirts <input type="checkbox"/> Skirts <input type="checkbox"/> Dresses <input type="checkbox"/> Overall / Jumpsuit <input type="checkbox"/> Tank Top <input type="checkbox"/> Others, please specify:	*H&M Sample Type: <input type="checkbox"/> Raw Materials <input type="checkbox"/> Finished Product *Age Group: Adult <input checked="" type="checkbox"/> (>14 year-old) Child <input type="checkbox"/> 0-3 year-old <input type="checkbox"/> 4-14 year-old *H&M Sample Stage: <input type="checkbox"/> D/S (Develop sample) <input type="checkbox"/> Q/S (Quotation sample) <input type="checkbox"/> C/S (Counter sample) <input checked="" type="checkbox"/> P/S (Production Sample) <input type="checkbox"/> R/S (Random sample) <input type="checkbox"/> N/A
*Product Name: Mens SS Tee *Order Placement Date: (If not provided, new requirement will be used) *Color Name: *Color Code: 82-107 *H&M Order No.: 520413-5832 *Country of Origin: BD *Country of Destination: *Style name: RONNY REG RN T-SHIRT *Season: 07 *Product Code: 0685816 *Fabric weight: 150 *No. of sample provided: 1 Brands: <input type="checkbox"/> COS <input type="checkbox"/> OS <input type="checkbox"/> ARKET Composite Test Requested, if not: <input type="checkbox"/> Request Individual	*H&M Product Category: <input checked="" type="checkbox"/> Knit <input type="checkbox"/> Woven <input type="checkbox"/> Bags & Belts <input type="checkbox"/> Accessories <input type="checkbox"/> Intimates <input type="checkbox"/> Footwear <input type="checkbox"/> Home <input type="checkbox"/> Others, please specify: *Fiber Composition: 100% BCI CTN *Material Category: <input type="checkbox"/> Natural <input type="checkbox"/> Synthetic <input type="checkbox"/> Mixed *Product size range: XS-3XXL *Department: 5832 *Wash information: <input type="checkbox"/> Washed <input type="checkbox"/> Non-washed <input type="checkbox"/> N/A *Product Development No. Care Instruction:

**CPSIA General Conformity Certificate / Children's Product Certificate (CPC / GCC)** (Below information must be provided if CPC / GCC is required)

\*Product Number: \_\_\_\_\_ \*Article Number: \_\_\_\_\_  
 \*Place of Manufacture: City / Region: \_\_\_\_\_ \*Date of Manufacture: Month: \_\_\_\_\_  
 Country: \_\_\_\_\_ Year: \_\_\_\_\_

**TEST REQUEST FOLLOW H&M STANDARD if not:  Others, please state:**

<b>Chemical Test:</b> <input type="checkbox"/> AP & APEO <input type="checkbox"/> APEO <input type="checkbox"/> AP <input type="checkbox"/> Disperse Dyes (23 dyes) <input type="checkbox"/> Azo Dyes <input type="checkbox"/> Navy Blue <input type="checkbox"/> Dye related compound - Aniline <input type="checkbox"/> Azo Dyes (IN69 Market) <input type="checkbox"/> Phthalates <input type="checkbox"/> PAH <input type="checkbox"/> Formaldehyde <input type="checkbox"/> JIS L 1041-2011 / <input type="checkbox"/> ISO 14184-1 / <input type="checkbox"/> EN 654 & EN 1541 <input type="checkbox"/> DIN ISO/TS 17226/ <input type="checkbox"/> EN 717-3 <input type="checkbox"/> pH <input type="checkbox"/> Cationic Surfactants <input type="checkbox"/> Flame Retardants <input type="checkbox"/> CFCs, HFCs <input type="checkbox"/> PVC test <input type="checkbox"/> Organotin <input type="checkbox"/> Phenols (PCP, TeCP, OPP, TriCP)	<input type="checkbox"/> Dimethylformamide (DMFa) <input type="checkbox"/> Dimethylfumarate (DMFu) <input type="checkbox"/> Chloroparaffins (SCCP's & MCCP's) <input type="checkbox"/> Bisphenol A (BPA) <input type="checkbox"/> Total <input type="checkbox"/> Extractable <input type="checkbox"/> Heavy Metal (Total) <input type="checkbox"/> Antimony (Sb), <input type="checkbox"/> Arsenic (As) <input type="checkbox"/> Chromium (Cr), <input type="checkbox"/> Mercury (Hg), <input type="checkbox"/> Lead (Pb), <input type="checkbox"/> Cadmium (Cd) *default set as above 6 heavy metal if not selected	<input type="checkbox"/> Heavy Metal (Extractable: Sb, As, Cd, Cr, Co, Cu, Pb, Hg, Ni) <input type="checkbox"/> Nickel Spot Test <input type="checkbox"/> Nickel Release EN1811:2011 <input type="checkbox"/> Chromium VI (without aging) <input type="checkbox"/> Chromium VI (with aging for leather material) <input type="checkbox"/> Triclosan <input type="checkbox"/> Sensory Test <input type="checkbox"/> Mould Test <input type="checkbox"/> Odour Test
<b>Physical test:</b> <input type="checkbox"/> CF to Chlorinated Water <input type="checkbox"/> CF to Perspiration <input type="checkbox"/> CF to Seawater <input type="checkbox"/> CF to Light <input type="checkbox"/> CF to Water <input type="checkbox"/> CF to Rubbing <input type="checkbox"/> CF to Phenolic Yellowing <input type="checkbox"/> CF to Household Laundering <input type="checkbox"/> CF to Saliva <input type="checkbox"/> CF to Dye Transfer in Storage <input type="checkbox"/> CF to Hot Pressing (Iron Temp) <input type="checkbox"/> CF to PVC Migration <input type="checkbox"/> CF to Ozone <input type="checkbox"/> CF to Foodstuff (EN646) <input type="checkbox"/> Fiber Content <input type="checkbox"/> Fabric Weight <input type="checkbox"/> DS to Household Laundering <input type="checkbox"/> Appearance after 5 times wash <input type="checkbox"/> Appearance after Dryclean <input type="checkbox"/> Appearance of Fabric & Seam	<input type="checkbox"/> Pilling Resistance Method: <input type="checkbox"/> ICI Pilling box-Knitted textile <input type="checkbox"/> Martindale-Woven textile <input type="checkbox"/> Tear Strength <input type="checkbox"/> Zipper Test (General) <input type="checkbox"/> Conditioning Test <input type="checkbox"/> Stretch & Recovery <input type="checkbox"/> Bursting Strength <input type="checkbox"/> Seam Slippage <input type="checkbox"/> Pull Force test	<input type="checkbox"/> Twisting (Spirality) <input type="checkbox"/> Corrosion - Dip Test for swimwear decorations <input type="checkbox"/> Flammability Method: <input type="checkbox"/> 16 CFR 1610/ <input type="checkbox"/> ISO 12952-1-Class A/B/C <input type="checkbox"/> EN 14878 <input type="checkbox"/> Pile Loss <input type="checkbox"/> Elongation, Modulus & Recovery of Elastic <input type="checkbox"/> Tensile Strength

**\*Test Package:**  
 CN Test Package  
 Fiber Content  
 pH  
 Formaldehyde  
**Others:** (Please Specify Method)

**\*Test Package:**  
 QQ69 Package  
 Fiber Content (Only Wool Fiber)  
 Azo Dyes  
 JP Test Package  
 Formaldehyde

15.9.23



# Lab Test (RAS)

RISK ASSESSMENT			
VIP <input type="checkbox"/>	SPEED <input type="checkbox"/>	MARKET MOVE	TEXTILE
Product development number: 1179973D-BDDH	Product number: 1179973D-BDDH	NEW PRODUCT <input type="checkbox"/>	SUPPLIER INPUT TO RISK ASSESSMENT <input type="checkbox"/>
Product Development: EDWARD Henley T-Shirt KB	Season: 8	Supplier/Production unit: Aboni Knitwear Ltd.	Treatment type: Boys (92-170)
Order number: 1179973D-BDDH	Order number: 1179973D-BDDH	Intended Age of User: Boys (92-170)	Product classification: Tee Shirt
Composition / Fabric weight / Color			
Qty: 100% ORG cotton, Slub 150gsm, Neck Rib 1*1 100% organic cotton CVC, PC, Color: White, Solid Light, Solid Dark, Yarn Dyed, AOP Stripe print, Melange. CVC. 60/40, 65/35PC 80/20			
Comments / Others			
Basic garments has neck print, Body has AOP stripe Print (Reactive, Pigment Print).			

RISK ASSESSMENT				
RISK	ACTION	SAMPLE	DATE	
What are the risks with the design? Stripe Matching	Please ensure stripe matching at side seam	Q/S	2/22/2023	
What are the risks with the materials? Button	Have to secure as per safety guideline	Q/S	2/22/2023	
What are the risks with the components? Self fabric neck trim will be lose at back neck line	Please follow proper PP length and mark at neck operation to avoid looseness at	Q/S	2/22/2023	
What are the risks with the Production/Process Technique? Garments measurement will be deviation same pack	Please control proper fabric shrinkage from dye house and do trail cutting perfectly to ensure all GMT	Q/S	2/22/2023	
Does the product involve any risks that require special packaging? If yes, please specify.				
What are the other risks?				

SIGN OFF					
	DEVELOPMENT STAGE		QUOTATION STAGE		COURTIER STAGE
	NAME	DATE	NAME	DATE	NAME
Merchandiser:	H&M Merchandiser name		Md. Didar Morshad	23/01/22	Md. Didar Morshad
Technician:	H&M technician name		NIHAR BISWAS	23/01/22	NIHAR BISWAS
QA:					Manashi

TEST PLAN			
TEXTILE			
Product development number:	1179973D BDDH	Supplier/Production unit:	Aboni Knitwear Ltd.
Product number:	1179973D BDDH	Treatment type:	
Product Development:	EDWARD Henley T-Shirt KB	Intended Age of User:	Boys (92-170)
Season:	R	Product classification:	Tee Shirt
Order number:	1179973D BDDH		
Composition / Fabric weight / Color			
Qty: 100% ORG cotton, Slub 150gsm, Neck Rib 1*1 100% organic cotton CVC, PC, Color: White, Solid Light, Solid Dark, Yarn Dyed, AOP Stripe print, Melange, CVC. 60/40, 65/35PC			

QUALITY AND SAFETY WARNINGS	
Quality Attention:	
Safety Warning:	

CARE INSTRUCTION				
SUGGESTED CARE INSTRUCTIONS				
Part of set:				
40	X	X	--	X
EXTRA CARE INSTRUCTIONS	EXTRA CARE INSTRUCTIONS	EXTRA CARE INSTRUCTIONS	Other Care Instructions (if a set or program):	
Choose from list	Choose from list	Choose from list	WWSC=For Solid Dk Color Do not iron on print (placement rubber, puff, photo print) Iron on reverse(Aop, rubber, puff, photo print)	

SUGGESTED CARE INSTRUCTIONS				
Part of set:				
0			0	0
EXTRA CARE INSTRUCTIONS	EXTRA CARE INSTRUCTIONS	EXTRA CARE INSTRUCTIONS	Other Care Instructions (if a set or program):	
Choose from list	Choose from list	Choose from list		

SUGGESTED CARE INSTRUCTIONS				
Part of set:				
Select	Select	Select	Select	Select
EXTRA CARE INSTRUCTIONS	EXTRA CARE INSTRUCTIONS	EXTRA CARE INSTRUCTIONS	Other Care Instructions (if a set or program):	
Choose from list	Choose from list	Choose from list		

PHYSICAL TESTS									
By taking this order, the H&M supplier has agreed to follow all H&M requirements. We consider below ticked tests as risks for this style and quality. If and when requested, hard copies of test reports shall be sent to H&M together with tested D/S, Q/S, C/S or P/S.									

H&M via	Supplier via	TEST	D/S	Q/S	C/S	P/S	OTHER	ARTICLE/PARTS TO BE TESTED
H&M 3rd party lab	SUPPLIER 3rd party lab							
	X	Deviation of Fibre Content			X			Shell, Rib (For Mix Composition)
	X	CF to Artificial Light			X			Shell, Rib
	X	CF to Chlorinated Water						Shell, Rib
	X	CF to Dry & Wet Rubbing			X	X		Shell, Rib
	X	CF to Dry Cleaning						Shell (For Contrast Color)
	X	CF to Dye Transfer In Storage			X			Shell (For Contrast Color)
	X	CF to Ozone						Shell, Rib
	X	CF to Perspiration			X	X		Shell, Rib
	X	CF to Phenolic Yellowing			X	X		For White & Light Color Only
	X	CF to Saliva			X	X		Shell, Rib

<b>DURABILITY &amp; STRENGTH</b>			
	X	Abrasion Resistance	X Shell (100% natural or regenerated fibre below 200gsm)
		Burating Strength	
		Fibre Shedding	
		Pile Loss - Abrasion Resistance	
	X	Pilling Resistance	X Shell (For Mix Composition)
		Seam Slippage	
		Snagging Resistance	
		Stretch & Recovery	
		Tear Strength	
		Tensile Strength	
		Zipper Test	
<b>PERFORMANCE</b>			
		Air Permeability	
		Cold Test	
		Spray Test	
		Time of Absorption	
		Water Penetration	
		Water Penetration after Abrasion	
		Water Vapour Permeability	
		Wicking Performance	
<b>SAFETY</b>			
		Down & Feather Tests	
	X	Flammability	X As Follow CPSIA act.
		Pull Force Test	X X Button
		Reflector Tests	
		Toy Tests	
		UV Protection	

ADDITIONAL TESTS	

Comments:

**CHEMICAL TESTS**

By taking this order, the H&M supplier has agreed to follow all H&M requirements. We consider below ticked tests as risks for this style and quality. If and when requested, hard copies of test reports shall be sent to H&M together with tested D/S, Q/S, C/S or P/S.

Note: Marked items are only the most risky, the order must fulfil all H&M chemical restrictions

H&M	H&M via 3rd party lab	SUPPLIER	Supplier via 3rd party lab	TEST	D/S	Q/S	C/S	P/S	OTHER	ARTICLE/PARTS TO BE TESTED
				AP (NP/OP)						
			X	APEO (NPE/OPE)	X					Shell, Rib
			X	Azo			X			Plastic Button
				Bisphenol - A (BPA)			X			
				Cationic Surfactants						
				Chloroparaffins (SCCP & MCCP)						
				Chromium VI						
				Disperse Dyes						
				DMFa						
			X	Extractable Elements			X			Shell, Neck Print, Print
				Formaldehyde ISO 1418-1						
			X	Formaldehyde JIS L 1041-1983			X	X		All applicable parts
				Isocyanates						
				Nickel						
				Organotin Compound	X					
				PAH	X					
				PFC's						
		X	X	pH			X	X		Shell, Rib
			X	Phenols (PCP, TeCP, TRCP, OPP)	X					Plastic Button
				Phthalates			X			
			X	PVC						
				Total Lead			X			Shell (As Follow CPSIA act )
				Total Metal	X					
				Triclosan						
			X	Styrene			X			Plastic Button
				ADDITIONAL TESTS						

Comments:

**CHILDREN SAFETY RISK ASSESSMENT**

**TEXTILE**

Product development number:	1179973D-BDDH	Supplier/Production unit:	Aboni Knitwear Ltd.
Product number:	1179973D-BDDH	Treatment type:	
Product Development:	EDWARD Henley T-Shirt KB	Intended Age of User:	Boys (92-170)
Season:	8	Product classification:	Tee Shirt
Order number:	1179973D-BDDH	Likely product misuse	

**Composition / Fabric weight / Color**

Qty: 100% ORG cotton, Slub 150gsm, Neck Rib 1\*1 100% organic cotton CVC, PC, Color: White, Solid Light, Solid Dark, Yarn Dyed, AOP Stripe print, Melange, CVC. 60/40, 65/35PC 80/20

RISKS	ACTION	SAMPLE	DATE
How does this product present a choking risk to children 0 3 years? Button.	Have to pass under 90N pull test	Q/5	1/18/2022
How does this product present a suffocation risk to children?			
How does this product pose a strangulation risk to children?			
How does this product pose an abrasion or laceration risk to children? Button edges.	Will not accept any sharp edges in production	Q/5	1/18/2022
How does this product pose an entrapment risk for children? Neck extend measurement	Have to achieve extended m.ment as per m.list	Q/5	1/18/2022
What are other risks associated with the use of this product?			

**SIGN OFF**

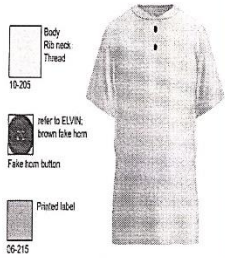
DEVELOPMENT STAGE	QUOTATION STAGE		COUNTER STAGE	
	NAME	DATE	NAME	DATE
Children Safety Responsible			Rusho	2/22/2023

PICTURE OF PRODUCT/DESIGN

CW 1. Carry over from ST



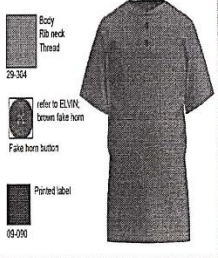
CW 2



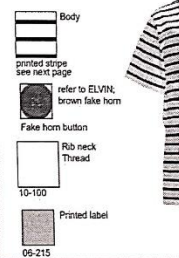
CW 3



CW 4



CW 5



### 3.14 Production Follow Up (Inline Qc Report)

TECH: MD: Muhammad      **BABYLON ABONI KNIT WEAR LTD.**      Revision: 01  
 MERCH: MR: Asan      INITIAL / INLINE 1, 2, 3, 4, inspection report for GARMENTS      Date: December-2018  
 CC:      TIME: 10:00 AM      DATE: 08-11-22  
 SUPPLIER: ABONI KNIT WEAR      FACTORY: DO      O/N: 440242-6848      TOD: 11:11:22  
 Order Qty: 20563      Cut/Knit ES2B      Sewing/Lining 500 Pcs      Washed:      Finished: 450B      Packed:      Checked: 80%

FABRIC	OK	PRODUCTION	OK	OK	OK	OK	OK	OK	OK	NOT OK
Woven		Pattern/gg paper		Pocket/aplique		Rubber/puff		Ring/slider		Labels
Knit	<input checked="" type="checkbox"/>	Thread/sequins	<input checked="" type="checkbox"/>	Button/b.hole		Foil/lock		Belt/eyelet		Retail Packaging
Interfacing		Stitches/tapes		Snap button		Aop=pig/reac		Hook & eye		Transport Marking
Lining		Seams/embroi	<input checked="" type="checkbox"/>	Zipper/stud		Discharge		Washing		Price Tags / Rumba
Pique	<input checked="" type="checkbox"/>	Pressing		W. Band/b.loop		High density		Padding		Nickel Test
Single jersey		Shoulder/strape	<input checked="" type="checkbox"/>	Bartack/stone		Gel/metal		Bow/wire/lace		Needle Detector
Rib		Sleeve/cuff	<input checked="" type="checkbox"/>	Velcro/h.loop		Glitter/transfer		Knitting		Broken Needle Record
Heavy knit		Hem/draw string	<input checked="" type="checkbox"/>	Elastic/hanger #		Pigment		Linking		Safq Button & Zcc Test
		P/S picked	Y/N	Pull Test picked	Y/N	dry-rub	Y/N	Wash Test pic		No of Lines Using
How many shades total / How many approved :										Output / Line OR MACHINE
How many need approval : A, B, C, D, E, F, G, H, I, J										
Does the production correspond to the approved c/s ?										Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> COLOUR (S) <u>00-000</u>
COLOR	GSM /WEIGHT REQ	FOUND	COMMENTS :	CRITICAL	MAJOR	MINOR				
<u>00-000</u>	<u>180</u>		<u>fabric hand feel GSM, SPI. within acceptable as per c/s</u> <u>style is okay</u> <u>Measurement dev: found at length (-1.5cm) Pcs. Carefully follow m. list</u> <u>slanted at placket attach. it m/b follow operator handling.</u> <u>off shape at side slit. it m/b nice shape keep in bulk.</u>  <u>take action above mentioned point. when necessary then go for bulk.</u>							
TOTAL =										

IN-LINE-FINAL MEASUREMENT SHEET											
7A-LIST-005-29224-1_005-41020s-1		Concept-Men				Supplier-AKL				S-07	
ORDER NO: 440242		QC Date 09-11-22				Product Unit-54				Fav polo	
		QC MD/ RANA				Attention-Anisur					
SIZE	XS	S	M	L	XL	XXL	3XL				
chest 1/2	qc 47	45.5	46.5	47.5	48.5	49.5	50.5	51	52	53	54
Front length to waist from hps	44.5	45	46	47	48	49	50	51	52	53	54
waist 1/2	qc 46	45	46	47	48	49	50	51	52	53	54
Bottom 1/2	qc 46	45	46	47	48	49	50	51	52	53	54
Front length from hps	qc 70	71.5	73	74.5	76	77	78	79	80	81	82
Front length from hps (Asia)	qc 67	68.5	70	71.5	73	74	75	76	77	78	79
Sleeve depth from hps	qc 27	28	29	30	31	32	33	34	35	36	37
Shoulder to shoulder	qc 43	45	47	49	51	53	55	57	59	61	63
back width 1/2 armhole	qc 39	41.5	44	46.5	49	51.5	54	57	59.5	62	64.5
neck width	qc 14.6	15.3	16	16.7	17.4	18.1	18.8	19.5	20.2	20.9	21.6
neck drop front	8.6	8.8	9	9.4	9.8	10.2	10.6	11	11.4	11.8	12.2
neck drop back	2	2	2	2	2	2	2	2	2	2	2
Sleeve length	qc 24.5	25	25.5	26	26.5	27	27.5	28	28.5	29	29.5
Sleeve length (Asia)	qc 23.5	24	24.5	25	25.5	26	26.5	27	27.5	28	28.5
Biceps 1/2	18.5	19.75	21	22.25	23.5	24.75	26	27.25	28.5	29.75	31
Bottom sleeve rib 1/2	14.5	15.5	16.5	17.5	18.5	19.5	20.5	21.5	22.5	23.5	24.5
1/2 Minimum extended neck	qc 30	30	30	30	30	30	30	30	30	30	30
Placket length	12	12	12.5	13	13	13	13	13	13	13	13
Neck total CF/CF	41	42.5	44	46	48	50	52	54	56	58	60
Collar height CB	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Collar point	6	6	6	6	6	6	6	6	6	6	6

09-090

*[Handwritten signature]*



TECH: MR ZAMAN  
 MERCH: MR ASHAN HABIB  
 CC:

BABYLON **ABONI KNIT WEAR LTD.**  
 INITIAL / INLINE 1, 2, 3, 4, inspection report for GARMENTS

Revision: 01  
 Date: December-2013

TIME: 10:40 AM  
 DATE: 03.12.13

SUPPLIER: <b>ABONI KNIT WEAR</b>	FACTORY: <b>DB</b>	O/N: <b>440242-5848</b>	TOD: <b>03-12-13</b>
Order Qty: <b>12500</b>	Cut/Knit: <b>12500</b>	Sewing/Lining: <b>12500</b>	Washed: <b>-</b>
Finished: <b>12500</b>	Packed: <b>12500</b>	Checked: <b>5</b>	OK: <b>12500</b>

FABRIC	OK	PRODUCTION	OK	Pocket/aplique	OK	Rubber/puff	OK	Ring/slider	OK	Labels	OK	NGT
Woven		Pattern/gg paper		Button/b.hole		Foil/flock		Bel/eyelet		Retail Packaging		
Knit	✓	Thread/sequins	✓	Snap button	✓	Aop=pig/reac		Hook & eye		Transport Marking		
Interfacing		Stitches/tapes	✓	Zipper/stud		Discharge		Washing		Price Tags / Rumba		
Lining	✓	Seams/embroi	✓	W. Band/b.loop		High density		Padding		Nickel Test		
Pique		Pressing	✓	Bartack/stone		Gel/metal		Bow/wire/face		Needle Detector		✓
Single jersey		Shoulder/strape	✓	Velcro/h.loop		Glitter/transfer		Knitting		Broken Needle Record		
Rib	✓	Sleeve/cuff	✓	Elastic/hanger #		Pigment		Linking		Safq Button & Zcc Test		
Heavy knit		Hem/draw string	✓	P/S picked	Y/N	dry-rub	Y/N	Wash Test pic	Y/N	No of Lines Using		
										Output / Line OR MACHINE		

How many shades total / How many approved :

How many need approval : A, B, C, D, E, F, G, H, I, J

Does the production correspond to the approved c/s ?

Yes ✓ No. - COLOUR (S) **09-090**

COLOR	GSM /WEIGHT REQ	FOUND	COMMENTS	CRITICAL	MAJOR	MINOR
09-000	180		<b>FINISHING IN LINE</b> <del>LOOSE THREAD AT GARMENTS INSIDE.</del> <del>FLYING DUST AT GMENTS TOP SIDE.</del> <del>OFF SHAPE AN SIDE SLIT.</del>		04	-
						02
						01
			<b>100% GOODS RE-CHECK DUE TO THE MENTION DEFECTS POINTS. TAKE ACTION WHERE NECESSARY.</b>			
				00	04	03
				00	05	02
			<b>TOTAL =</b>			

NOTE : inspection of a H&M order does not relieve the supplier from his responsibility for the quality of shipped goods.

Factory, Mgr.

Pattern, Mgr.

Q. C. Mgr.

Prod. Mgr.

Q. C. Signatu

INITIAL-INLINE-FINAL MEASUREMENT SHEET

M-LIST-005-29224-1,005-41020s-1  
 ORDER NO- 440242

Concept-Men

QC Date 3.12.22  
 QC MO: RANA

Supplier-AKL

Product Unit-54  
 Attention-Anisur

S-07

Fav polo

SIZE		X5		S		M		L		XL		XXL		3XL
chest 1/2	qc	47	✓ P1	51		55	✓ S ✓	59	✓ P1 ✓ S ✓	63		67		71
Front length to waist from hps		44.5		45.5		45.5		47.5		48.5		49.5		50.5
waist 1/2		46		50		54		58		62		66		70
Bottom 1/2	qc	46		50		54	✓ S ✓	58	✓ S ✓	62		66		70
Front length from hps	qc	70		71.5		73	✓ P1 ✓ S ✓	74.5	✓ S ✓	76		77		78
Front length from hps (Asia)	qc	67		68.5		70		71.5		73		74		75
Scye depth from hps	qc	27		28		29	✓ P1 ✓ S ✓	30	✓ S ✓	31		32.2		33.4
Shoulder to shoulder	qc	43		45		47	✓ P1 ✓ S ✓	49	✓ P1 ✓ S ✓	50.5		52		53.5
back width 1/2 armhole	qc	39		41.5		44	✓ S ✓	46.5	✓ S ✓	48		49.5		51
neck width	qc	14.6		15.3		16	✓ S ✓	16.7	✓ S ✓	17.4		18.1		18.8
neck drop front		8.6		8.8		9	✓ S ✓	9.4	✓ S ✓	9.8		10.2		10.6
neck drop back		2		2		2	✓ S ✓	2	✓ S ✓	2.25		2.25		2.25
Sleeve length	qc	24.5		25		25.5	✓ S ✓	26	✓ S ✓	26.5		26.5		26.5
Sleeve length(Asia)	qc	23.5		24		24.5	✓ S ✓	25	✓ S ✓	25.5		26		26
Biceps 1/2		18.5		19.75		21	✓ S ✓	22.25	✓ S ✓	23.5		24.75		26
Bottom sleeve rib 1/2		14.5		15.5		16.5	✓ S ✓	17.5	✓ S ✓	18.5		19.5		20.5
1/2 Minimum extended neck	qc	30		30		30	✓ S ✓	30	✓ S ✓	30		30		30
Placket length		12		12		12.5	✓ S ✓	12.5	✓ S ✓	13		13		13.5
Neck total CF-CF		41		42.5		44	✓ S ✓	46	✓ S ✓	48		50		52
Collar height CB		6.5		6.5		6.5	✓ S ✓	6.5	✓ S ✓	6.5		6.5		6.5
Collar point		6		6		6	✓ S ✓	6	✓ S ✓	6		6		6

*[Handwritten signature]* 09-090

### **3.15 Final Inspection**

Final

Submit date: Mar 20, 2023  
Participant: Ratan Mondal

**KNIT & JERSEY - INSPECTION FORM**

**SUMMARY**

Inspection date	2023-03-16	Inspected by	Ratan Mondal
Inspection Type	Final	Order number	507365
Supplier name	ABONI KNITWEAR LTD	Production Unit name	ABONI KNITWEAR LTD
Pieces in production (pairs)	950	Finished pieces (pairs)	940
Pieces packed in cartons (pairs)	900	Checked pieces	32
Checked cartons	7	Fabric cross check	MATCH
Reason for fabric failure		Does the production correspond to the approved c/s ?	YES

**TODs**                      **Planning Markets**  
2023-03-13                      OL-KR, OL-IN

**Articles**  
019, 98-119, Green Dusty Light, null, Green/White/Black - Pack 2


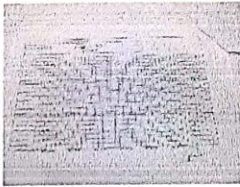

**Field Tests**  
Moisture check                      OK  
Measurement test                      OK  
GSM                                      OK

Defects	Minor	Major	TOT	Comments
Finishing	0	1	1	
Lose threads inside garment		1		
<b>TOTAL</b>	<b>0</b>	<b>1</b>	<b>1</b>	

**Defect Comments**

Inspection result	ACCEPTED
OK to ship?	OK
Reason for not OK to ship	
Pieces to ship	900 pcs

**Upload photos/files**

<p><b>File 1</b></p>  <p>IMG_6286.JPG (64.01 Kb)</p>	<p><b>File 2</b></p>  <p>IMG_6443.JPG (147.35 Kb)</p>	<p><b>File 3</b></p>  <p>IMG_6444.JPG (114.73 Kb)</p>
<p><b>File 4</b> No file attached</p>	<p><b>File 5</b> No file attached</p>	<p><b>File 6</b> No file attached</p>
<p><b>File 7</b> No file attached</p>	<p><b>File 8</b> No file attached</p>	<p><b>File 9</b> No file attached</p>
<p><b>File 10</b> No file attached</p>	<p><b>File 11</b> No file attached</p>	<p><b>File 12</b> No file attached</p>
<p><b>File 13</b> No file attached</p>	<p><b>File 14</b> No file attached</p>	<p><b>File 15</b> No file attached</p>

Final

Submit date: Mar 20, 2023  
Participant: Ratan Mondal

### KNIT & JERSEY - INSPECTION FORM

#### SUMMARY

Inspection date	2023-03-16	Inspected by	Ratan Mondal
Inspection Type	Final	Order number	507365
Supplier name	ABONI KNITWEAR LTD	Production Unit name	ABONI KNITWEAR LTD
Pieces In production (pairs)	950	Finished pieces (pairs)	940
Pieces packed in cartons (pairs)	900	Checked pieces	32
Checked cartons	7	Fabric cross check	MATCH
Reason for fabric failure		Does the production correspond to the approved c/s ?	YES

**TODs**                      **Planning Markets**  
 2023-03-13                      OL-KR, OL-IN




**Articles**  
 019, 98-119, Green Dusty Light, null, Green/White/Black - Pack 2

**Field Tests**  
 Moisture check                      OK  
 Measurement test                      OK  
 GSM                      OK

Defects	Minor	Major	TOT	Comments
Finishing	0	1	1	
Lose threads inside garment		1		
<b>TOTAL</b>	<b>0</b>	<b>1</b>	<b>1</b>	

**Defect Comments**  
 Inspection result                      ACCEPTED  
 OK to ship?                      OK  
 Reason for not OK to ship  
 Pieces to ship                      900 pcs

#### Upload photos/files

<b>File 1</b>  <small>IMG_0286.JPG (61.01 Kb)</small>	<b>File 2</b>  <small>IMG_0443.JPG (147.35 Kb)</small>	<b>File 3</b>  <small>IMG_0444.JPG (114.73 Kb)</small>
<b>File 4</b> No file attached	<b>File 5</b> No file attached	<b>File 6</b> No file attached
<b>File 7</b> No file attached	<b>File 8</b> No file attached	<b>File 9</b> No file attached
<b>File 10</b> No file attached	<b>File 11</b> No file attached	<b>File 12</b> No file attached
<b>File 13</b> No file attached	<b>File 14</b> No file attached	<b>File 15</b> No file attached

## **3.16 Delivery**




**Dekko Accessories Ltd**  
**Button Unit**  
**Delivery Challan**

**BABYLON GARMENTS LTD (Jesun)**  
 23-24, UNION-TETULI, HORA, HEMAYETPUR, SAVAR, DHAKA, BANGLADESH.

**Buyer Ref:**  
 Buyer: H&M, Order No: 517665-7668,  
 517664-7668, Mr. Naim, Del: Aboni  
 Knitwear Ltd.

**Buyer Style:**  
 EDWARD S/S Henley (S-8)

**RCS**  
**Challan No** : BT5203/23  
**Challan Date** : 01-03-23  
**Order Number** : BTN-2482/23  
**Order Date** : 20-02-23  
**Sales Person** : Mr SAHARIER  
**Buyer Name** : H & M  
**Customer PO Ref.**  
 N/A

SL	Description with Breakdown	Quantity	Unit
1)	Horn Button 16 L,4H; Quality : Recycle; Design : APS; Colour : APS; Polish : APS; Layer : ; Thickness: cm; Weight: 0.36 kg/gg	68	gg
 <i>Recd</i> <i>5.3.23</i>			
<div style="border: 1px solid black; padding: 5px; display: inline-block;"> <p>1500-16 Receive By            Sign: <i>[Signature]</i> 17:198            Name: <i>Polash</i> office            Date: 4/3/23 Time: 11:00            Aboni Central Store</p> </div> <div style="margin-left: 20px;"> <p>Aboni Knitwear Ltd            Security Department            Goods            Date: 04.03.23            Signature: <i>[Signature]</i></p> </div>			
CTN Code: 203-F		CTN NO: 3C	Net Wt: 26.24 kg
			Total: 68 gg

Pkg: Gross Wt: 27.8 kg

DISCLAIMER : Please check all goods and received these goods in order and good condition. We can not accept responsibility once our products are used. Rack No..... Layer: One/Two CTN Position: Front/Back

Received By

Delivered By

*10001 01.03.23*  
 Authorized By

Vehicle:

Vehicle No:

Driver/ Delivery Man:

Shipment Chamber, 8th floor, Paltan, Dhanmendi 2, Dhaka-1205, Phone: 9609066774400  
 E-mail: del@gdabd.com, Website: www.deldabd.com, Factory: Hemayetpur, Savar, Dhaka, Bangladesh.

Date 1 of 1

**Delivery Challan**

Challan No: 194

To: Abani knitwears Ltd. Delivery Date: 21.03.23  
 Address: Hemayetpur - Savere. Order No.: HSM

SL No.	Description of Goods	Color	Order Quantity	Del. Quantity	Remarks
	Label ASIA ATL	Print	—	30,000 Pcs - 1 Pkg	
			Total=	30,000 Pcs	

Received above goods in good condition

For AB THREAD & ACCESSORIES

Receiver's Signature & Date

Authorized Signature



ABYLON

# ABONI KNIT WEAR LIMITED

(A Concern of Babylon Group)

Head Office : 2-B/1, Darussalam Road, Mirpur, Dhaka-1216

Phone : 9013449, 9023460, 9023495-6

Factory : Plot # 169-171, Union- Tetulzhora, Hemayetpur, Savar, Dhaka.

Ref. No : ST/EDC/02  
Version No. : 01  
Revision No. : 00  
Issue Date : 01/01/2018

Challan No. **22641**

## EXPORT DELIVERY CHALLAN

Date : 15.12.23

To : ABONI KNIT WEAR LTD

TRUCK NO. : D110-14-14 EP

DRIVER'S NAME : M. SHAHEB

D/LICENCE NO. : 10817/2017

SL. NO.	DESCRIPTION OF GOODS	QUANTITY	REMARKS
	SCARF -		
	SCARF -		
	SCARF - 5205-CA-5302-DV	300	22071
	SCARF -	07	42110
	SCARF -	04	22010
	SCARF -	12	15047
	SCARF - 5205-CA-5302-DV	112	1100
	SCARF -	67	1550
	SCARF -	85	1602
	SCARF -	17	200
	SCARF -	05	106
TOTAL		241	5552

Signature of Receiver

Store In-charge/Officer

Manager

BABYLON

# ABONI KNIT WEAR LIMITED

(A Concern of Babylon Group)

Head Office : 2-B/1, Darussalam Road, Mirpur, Dhaka-1216

Phone : 9013449, 9023460, 9023495-6

Factory : Plot # 169-171, Union- Tetulzhora, Hemayetpur, Savar, Dhaka.

Ref. No : ST/EDC/02  
Version No. : 01  
Revision No. : 00  
Issue Date : 01/01/2018

Challan No.- **22640**

## EXPORT DELIVERY CHALLAN

Date : 12.05.21

To : *ABONI KNIT WEAR LTD*

TRUCK NO. : *DL 111 14-0507*

DRIVER'S NAME : *M. ABDUR RUF*

D/LICENCE NO. : *11117*

SL. NO.	DESCRIPTION OF GOODS	QUANTITY	REMARKS
	<i>520484-SC42-OD</i>	<i>46</i>	<i>712</i>
	<i>518765</i>	<i>12</i>	<i>410</i>
	<i>518115-8768</i>	<i>02</i>	<i>006</i>
	<i>400078</i>	<i>01</i>	<i>36</i>
	<i>512117-SC43</i>	<i>06</i>	<i>03</i>
	<i>514011L-SC42</i>	<i>01</i>	<i>516</i>
	<i>511377-SC43</i>	<i>01</i>	<i>40</i>
		<i>02</i>	<i>120</i>
		<i>02</i>	<i>240</i>
		<i>02</i>	<i>50</i>
		<i>02</i>	<i>04</i>
		<i>02</i>	<i>271</i>
		<i>05</i>	<i>04</i>
			<i>222</i>

ABONI KNITWEAR LTD  
Security Department  
Goods.....In.....Out  
Date:.....Time.....  
Security Id No.....  
Signature.....

*[Signature]*  
Signature of Receiver

*[Signature]*  
Store In-charge/Officer

*[Signature]*  
Manager

## **3.17 Negotiation**

C-invoice

INVOICE

<b>Supplier:</b> ABONI KNITWEAR LTD TETULZHORA PLOT#169-171 HEMAYETPUR,SAVAR 1340 DHAKA Bangladesh		<b>Invoice No and Date:</b> Number:06662023OB Date: 2023-02-18	<b>Exporters Ref:</b> Cont. Ref. # ABONI/0054(GG), Dt. 20-09-2021, Exp No. 1558- 006575-2023 Dt. 18-02- 2023		
		<b>H&amp;M Order No:</b> 495555-5848 <b>Country of Origin of Goods:</b> Bangladesh			
<b>Buyer:</b> H & M Hennes & Mauritz GBC AB Mäster Samuelsgatan 46A 106 38 Stockholm Sweden <b>Consignee:</b> H & M Hennes & Mauritz (Shanghai) Commercial Co. Ltd. B1-3F, 645-659 Middle Huai Hai Road Lu Wan District Shanghai Peoples Republic of China		<b>Remarks:</b>			
<b>Mode of Transport:</b> Sea	<b>Final Destination:</b> Mainland China OB	<b>Terms of Delivery:</b> FCA			
<b>Port of Loading:</b> Chittagong	<b>Port of Discharge:</b> Shanghai	<b>Terms of Payment:</b> EOM+63 days			
<b>Warehouse ID</b>	<b>No of Pkgs</b>	<b>Description of Goods</b>	<b>Quantity</b>	<b>Price</b>	<b>Amount</b>
CNW148	4 Cartons	Mens Knitted Polo Shirt (3 Pcs Pack) 100% BCI Cotton	Packs 45	USD 9.25	USD 416.25
<b>Container No:</b>	OOLU1910173 HORAI BRIDGE V-150E	<b>HS Code:</b> 610510			
<b>Description</b>	<b>Composition</b>	<b>HS Code</b>	<b>Quantity</b>	<b>Price</b>	<b>Total</b>
					416.25
<b>Less Discount</b>					0.00
<b>Total after Discount</b>					416.25
<b>Country of Manufacture:</b>	Bangladesh			<b>To Pay</b>	416.25
<b>Net Weight:</b>	29.70 KG				
<b>Gross Weight:</b>	32.31 KG				
<b>Amount Chargeable in Text:</b> USD FOURHUNDREDSIXTEENANDTWENTYFIVE CENTS ONLY					
<b>Beneficiary:</b>		<b>Signature:</b>			<b>Date:</b>
<b>Declaration:</b>		We declare that this invoice shows the actual price of the goods described and that all particulars are true and correct.			

SHIPPER

ABONI KNITWEAR LTD.  
PLOT 169-171 UNION-TETULZHORA  
HEMAYETPUR, SAVAR  
-1340

CONSIGNEE

UNTO THE ORDER OF  
PRIME BANK LIMITED MOTIJHEEL  
BRANCH 119-120, MOTIJHEEL C/A  
DHAKA-1000.

NOTIFY PARTY

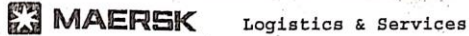
OCL LOGISTICS (CHINA) LTD.  
9 FLOOR, BLOCK B, ZPMC PLAZA  
3261 DONGFANG ROAD, SHANGHAI,  
200215 CHINA

FORWARDER'S CARGO RECEIPT

RECEIPT NO. CGP7510462

PORT AND COUNTRY OF ORIGIN CHITTAGONG DATE OF RECEIPT OF CARGO 24 FEB., 2023

THIS IS NOT A DOCUMENT OF TITLE



APM Global Logistics Bangladesh Ltd.

Gulshan Centre Point, 20th Floor, Plot-23-26, Road-90, Gulshan  
Dhaka-1212, Bangladesh  
Licence No. 101-08-3-0217, Expiry Date: 31-Aug-2024

This forwarder's cargo receipt is to be issued upon presentation of the corresponding dock receipt. This document is issued only to aid the shipper in seeking negotiation on the relevant letter of credit. This document does not grant any title to the goods described.

Cargo will be containerized and shipped under ocean Bill(s) of Lading, to be issued by the carrier, and subject to the terms and conditions thereof. Goods are received subject to delay or the carrier's inability to carry due to any reason whatsoever. Maersk Logistics & Services is acting as agent only.

D/R NO.

EXPORT LICENCE NO. RA-56701

VESSEL & VOYAGE (intended)

HORAI BRIDGE  
150E

SAILING DATE

10 MAR., 2023

PLACE OF RECEIPT  
CHITTAGONG

PORT OF LOADING  
CHITTAGONG

PORT OF DISCHARGE  
SHANGHAI

PLACE OF DELIVERY  
SHANGHAI

MARKS & NUMBERS	NUMBER AND KIND OF PACKAGES	DESCRIPTION OF GOODS	GROSS WEIGHT	MEASUREMENT
-----------------	-----------------------------	----------------------	--------------	-------------

TO:  
CNWL48  
ORDER NO:  
SIZE:  
COLOUR:  
NO OF PCS IN  
CRTN:  
CRTN NO:  
CRTN MSRMNT:

4

Shirt Men Knitted  
MENS 100% BCI COTTON KNITTED  
POLO SHIRT (3 PCS PACK)  
CONTRACT NO:ABONI/0054 (GG)  
DATE:2021-09-20  
ORDER NO: 495555-5848  
INVOICE NO:066620230B  
DATE:2023-02-18  
EXP NO:1558-006575-2023  
DATE: 2023-02-18  
HTS CODE: 6105.10  
610510

Kgs: 32.310  
Cbm: 0.285

ORIGINAL

CONTAINER NO.  
OOLU1910173

TOTAL: FOUR CARTONS ONLY  
FREIGHT COLLECT

IN ACCORDANCE WITH INSTRUCTIONS FROM THE BUYER  
WE HAVE RECEIVED THE FOLLOWING DOCUMENTS ON:

24 FEB., 2023

ORIGINAL COPY

1. COMMERCIAL INVOICE
2. PACKING LIST

0 1  
0 1

Received the goods described above, in apparent good order and condition unless otherwise noted. The goods are to be delivered to the Consignee at the place of delivery and the Consignee needs not surrender any Original of the Forwarder's Cargo Receipt when they take cargo delivery. The Consignee has the irrevocable right to dispose of the goods once the goods are received by Maersk from the Shipper.  
In witness whereof ( ONE ) Forwarder's Cargo Receipt(s) all of this date have been issued. All transactions are subject to Maersk's standard trading conditions, available on <https://terms.maersk.com/STC> or on request.

APM Global Logistics Bangladesh Limited

*Abijit Paul*

AUTHORIZED SIGNATURE

DATE: 12 MAR., 2023

The above documents plus Bill of Lading will be dispatched to consignee or other designated parties

BILL OF ENTRY / EXPORT

A OFFICE OF DISPATCH/EXPORT

2 Consignor/Exporter Aboni Knit Wear Ltd Plot # 169-171,195-196,200,Hemayetpur,Union # Tetuljhora; Savar PS; TIN:235687200963 BIN: 000164462-0403		DECLARATION EX. 1 3 Page 1 1 4 N/A 5 Items 1 6 Tot pack 4.00 7 Agent Reference 2023 B2925		301 Custom House, Chattogram Registration C 323658 24/02/2023 Manifest		
8 Consignee/Importer H&M HENNES & MAURITZ (SHANGHAI) COMMERCIAL LTD.CO. B1-3F,645-659 MIDDLE HUAI HAI ROAD LU WAN DISTRICT SHANGHAI PEOPLES REPUBLIC OF CHINA BIN:		9 N/A BIN:		10 N/A 11 N/A 13 N/A		
14 Declarant/Agent AIN 301053212 BABYLON GARMENTS LTD. PLOT-12,ROAD-2,LANE-1,BLOCK-'L' HALISHAHR HOUSING ESTATE, CTG.		15 Country of export Bangladesh 16 Country of origin Bangladesh		15 C.E. a BD   b   17 C.D. Code a CN   b   17 Country of destination China		
18 Name of Carrier / Nationality BY SEA 19 C. SG no		20 Delivery terms FCA		21 N/A		
22 Currency USD		23 Exch. rate 106.3186		24 Nature of 1 0 transac.		
25 MOT 1 26 N/A 27 Place of loading/unloading BDCGP Chittagong		28 Financial and banking data Branch 00001558 LC No. ABONI/0054(GG) Bank Name Prime Bank Ltd. Sector & Fund 043 Garments Credit		29 Office of Entry/Exit 301 Custom House, 30 Location of Goods 301OCC		
31 Packages and description of goods	Marks and numbers AS PER INVOICE Fine/Penalty Nber of Pkgs 4.00 Pkg Code CT Carton Containers No(s) Description of Goods Men'S Or Boys' Shirts Of Cotton, Knitted Or Crocheted MENS POLO SHIRT		32 Item 1 No		33 HS Code 61051000 000 34 C.O. Code a   BD   b   35 Gross weight (kg) 32.31 36 Agr.Cd. 37 CPC 1072 000 38 Net weight (kg) 29.70 39 Visa Ref 40 Line Number/SL Number - Cargo Lading No	
	41 Quantity/Units NMB 135.00 43 V.M. cod Dec.U.Price 3.08 Ass.U.Price 3.08 A.I. Code 45 Adjustment 1.0000 46 Item Assessable Value 44,255.12		44 Add. Info Documents Produced Certificates and authorization CRF/EXP No 006575 18/02/2023 UPI/UD 22/625/01 290122 0.00-0.00 A.D. 203 101 102 INV 0666 2023 OB DT.18022023			
47 Calculation of taxes	Type Tax base Rate Amount MP Total 0.00		48 Deferred payment 301P0943		49 Identification of warehouse	
	B ACCOUNTING DETAILS Mode of payment ACCOUNT PAYMENT Assessment number / Date Receipt number Date Guarantee 0.00 BDT Date DF/CVAT/FP 317.90 BDT Total 317.90 BDT		51 N/A 52 N/A 53 N/A 54 N/A			

(FOR OFFICIAL USE ONLY)



56. DECLARATION: I/we confirm that the documents relating to this consignment are genuine and correct. All these records and documentation will be preserved and produced before Customs authorities, if and when demanded, within three years

Name of Examiner/Assessment Officer Signature Date	Name of Importer/Exporter MD. ZAHIDUL ISLAM N-690/07 Designation Signature Date
Name of Authorized Person Signature Date	Card No. Signature Date

**EXP FORM**

(Submitted electronically by exporter)

Statutory declaration to be furnished by exporters under Foreign Exchange Regulation Act, 1947 before shipment of goods. An incorrect declaration constitutes offence under the said Act.

Electronic Declaration No. : 00001558 /006575 /2023 Date: 18-FEB-2023  
 Name and address of the Authorized Dealer: Prime Bank Ltd., Foreign Exchange Branch (00001558)

**Detail of Export**

S1 No	Item	Particulars (to be filled in by exporter)	Code No. (to be filled in by Authorized Dealer)			
1.	Commodity to be exported	61051000 : 61051000-MEN'S OR BOYS' SHIRTS,KNITTED OR CROCHETED....Men'S Or Boys' Shirts Of Cotton, Knitted Or Crocheted				
2.	Country of destination	CN	1301			
3.	Port of destination					
4.	Quantity	Unit (bales/tons/lbs. etc.)	Pieces			
	Volume Weight/number etc)		135			
5.	Value	Currency	US DOLLAR			
		Inco-terms Used	FCA			
		Invoice Value	416.25	FOB	Insurance	Freight
		CMT value (if applicable)	0	416.25	0	0
6.	Terms of sale (firm contract/LC or Consignment sale)	Contract, ABONI/0054(GG), 20-SEP-2021				
7.	Name & address of importer/consignee	H AND M HENNES AND MAURITZ GBC AB				
8.	Name of carrying vessel					
9.	Bill of Lading/Railway Receipt/Airway Bill/Truck Receipt/ Post Parcel Receipt					
10.	Port of shipment/Post Office of dispatch	CHITTAGONG				
11.	Land Custom Post					
12.	Shipment date					
13.	Name of the exporter (in block letter) with address.	ABONI KNITWEAR LTD				
14.	CCI &E's Registration Number and date of the exporter	56701				
15.	Sector (Public or Private) under which the Exporter falls	PRIVATE				

**Declaration of undertaking by Exporter**

I/We, the undersigned hereby declare that I/we am/are the seller/sellers/consignor/s of the goods described below in respect of which this declaration is made out and that the particulars given in the following items are true and that the invoice value declared in SI.No.5 in case of firm contract is full value as contracted with the buyers/in case of consignment sale, is a fair value of the goods which are being shipped on consignment sale.

Date:

NEESAR AHMED  
 Authorized Signature & Stamp  
 of the Exporter with date.

**Certificate of Authorized Dealer**

Certified that the above exporter(s)/is/are known to us, that he/they is/are bonafide businessman/men in Bangladesh and that he/they has/have made arrangements with us for the realisation of the export proceeds of the goods declared on this form within four months from the date of shipment and that we are satisfied with the said arrangements. We have also satisfied ourselves about the bonafides of the importers/consignees abroad and their credentials etc.

\*We undertake to ensure that export proceeds against shipment on firm contract shall be received by us within the stipulated period of four months. In the event of noncompliance due to reasons beyond our control we shall furnish to the Bangladesh Bank a full explanation as to the reasons and circumstances resulting in our inability to comply.

\*We undertake that in the event of nonrealisation of export proceeds against shipment on consignment sale within the stipulated period of four months, we shall obtain from the exporter (s) and furnish to the Bangladesh Bank a full explanation as to the circumstances resulting in nonrealisation. We further undertake that in the event of short realisation, we shall obtain from the exporter(s) and furnish to the Bangladesh Bank a fully documented account sale certified by the consignees/Chamber of Commerce of the country of import.

(Strike out the portion not applicable and authenticate with initials)

Date:

Stamp and Signature of  
 Authorized Dealer



# BHT Industries Ltd.

Factory: 959 Naojury, Joydevpur, Gazipur, Bangladesh  
 Phone : +880-2-9882899, 9871420, 9871407, FAX : +880-2-8826902  
 E-Mail : bht@bht-il.net  
 BIN (Old):18071000550, BIN (New):000427599-0103

## PROFORMA INVOICE

<b>ABONI KNITWEAR LTD.</b> PLOT: 169-171, TETULZORA, HEMAYETPUR, SAVAR, DHAKA. BIN/TIN :		Proforma Invoice No :- 3005-23-R1      Date : 21/03/2023 Advising Bank : Al-Arafah Islami Bank Limited Banani Branch Tower Hamlet (1st & 2nd floor) 16, Kemal Ataturk Avenue, Banani, Dhaka SWIFT : ALARBDDH079				
Buyer : H & M		Attention : Mr. Lenin				
Country of Origin : Bangladesh						
Order Ref No: 3499-23,3501-23,3519-23,4068-23,4937-23,4999-23						
Item : Accessories for 100 PCT Export Oriented Industries: 100% SPUN POLYESTER SEWING THREAD H.S. Code 5401.10.00						
Item	Style	Color	Quantity	Net Weight (KG)	Unit Price (US\$)	Value (\$)
50/2 4,000 MTRS	448420-5828 PO# HM-83	Dyed	118.00 Cone	15.46	0.510	60.18
50/2 4,000 MTRS	518783-5832 PO# HM-77	Dyed	1,498.00 Cone	196.24	0.510	763.98
50/2 4,000 MTRS	520384-5832 PO# HM-76	Dyed	603.00 Cone	78.99	0.510	307.53
50/2 4,000 MTRS	520413-5832 PO# HM-76	Dyed	1,119.00 Cone	146.59	0.510	570.69
50/2 4,000 MTRS	522094-5828 PO# HM-78	Dyed	302.00 Cone	39.56	0.510	154.02
50/2 4,000 MTRS	527737-5848 PO# HM-79	Dyed	4,452.00 Cone	583.21	0.510	2270.52
50/2 4,000 MTRS	528674-5832 PO# HM-82	Dyed	857.00 Cone	112.27	0.510	437.07
<b>Total 8949 Cone</b>				<b>1,172.32</b>		<b>4,563.99</b>

**Total Value** : U.S. Dollar Four Thousand Five Hundred Sixty-Three And Cents Ninety-Nine Only.  
**Freight Charge USD 0.05 , FOB on USD 4,563.94**

### Terms & Condition

- Payment** : By confirmed irrevocable letter of credit at 90 days sight with interest for the usance period & overdue interest at the rate of 15%
- Delivery** : Delivery within 30 days on receipt of L/C & Delivery challan is to be treated as truck receipt
- Charges** : Payment should be made in US Dollar
- Charges** : All bank charges including Handling charge, Swift charge, Payment charge, Reimbursement claim etc. are on applicant account
- Others** : Should issue (opening bank) Maturity letter within 30 days from the date of documents received. Certified copy of the Master L/C and Utilization Declaration Certificate (UD) to be issued with in 3 days from the date of the L/C
- Validity** : The offer is valid for 15 Days

For and on behalf of  
 .Bht Industries Ltd

Authorized Signature



# Uniglory Packaging Industries Ltd.

Gorai, Momin Nagar, Mirzapur, Tangail, Bangladesh.

**UPIL**

UNIGLORY PACKAGING INDUSTRIES LTD.

BIN/VAT No. 000307861-0406, Export Registration (ERC) No. 2 6 0 3 2 6 2 1 0 3 2 7 2 1 9 DHAKA, TIN No. 889692441710

## PROFORMA INVOICE

PI No : UPIL-3652/2023

PI Date : 21.03.2023

**Buyer: H & M**

Aboni Knitwear Ltd  
Plot: 169-171, Union: Tetulzhora  
Hemayetpur, Savar, Dhaka  
BIN/VAT No.

**Seller:**

Uniglory Packaging Industries Ltd.  
Gorai, Momin Nagar, Mirzapur, Tangail, Bangladesh.  
BIN/VAT No. 000307861-0406

H.S Code: (Carton 4819.10.00)

SL	Description of Goods	Size	Unit /Thickness (others if any)	Qty PCS/Roots	Qty DZN	GG	Rate (USD)	Amount(USD)	Aboni Ref:	Order No
1	Carton	580 X 300 X 380	MM 3 Ply	1,000	N/A	N/A	\$1.14 Pcs	\$1,140.00	HM-03	528674-5832
<b>Total=</b>		<b>Pcs</b>		<b>1,000</b>				<b>\$1,140.00</b>		

Total PI Value :	\$1,140.00
Total PI Quantity	1,000 Pcs
Total Weight :	1,050.00 KG

Our ref PI: UPIL-3652/2023

**Terms & Conditions :**

After open LC should be update Bangladesh Bank online export monitoring System. (Dash Board)

- 01 Payment should be made by irrevocable letter of credit at Sight/ 60 days sight from the date of shipment.
- 02 Latest date of shipment minimum 30 (Thirty) days from the LC issuing date.
- 03 As per Customs Rules please insert our company name, BBLC no, Product Name and Size in UD.  
Also Provide us UD copy 05 working days before LC last shipment date
- 04) Bank Details: **BRAC Bank Ltd.**  
Gulshan Branch, Ad Code-3085 (Trade Finance Dept.)  
Anik Tower, 220-B, Tejgaon Link Road  
Tejgaon Industrial Area, Dhaka-1208, Bangladesh.  
Bank Swift Code: BRAKBDDHXXX  
A/c No : 1501204245977003
- 05) L/C must be established in U.S. Dollar and payment will be made in U.S. Dollar.
- 06) All charges will be realized by the opening Bank will be on buyer's account.
- 07) Delivery challan should be treated as Truck Receipt
- 08) Part shipment is allowed.
- 09) Unreasonable deduction clause are prohibited for discrepancy charge
- 10) In the BB-L/C should be clearly mentioned the master L/C number And date.
- 11) Maturity date counted from the date of delivery challan.
- 12) Without L/C copy, UD/IP copy delivery cannot be done.
- 13) In the L/C it should be, clearly mentioned that all terms and conditions of our PI Is the integral part of L/C.
- 14) Overdue interest will be paid @ 16% per annum by the applicant.
- 15) On export process no Tax & VAT deduction acceptable. All deduction will be done by negotiation Bank.
- 16) We appreciate you sign back PI with clear name, designation & company chop within 48 hrs to reconfirm details  
Of your orders and PI clauses are suitably meeting your approval.
- 17) Offer validity 45 days after issuing Proforma Inv
- 18) Accessories for 100% Export Oriented Ready Made Garments Industries
- 19) Country of origin : Bangladesh

Accepted By :

For and on behalf of  
Uniglory Packagin Industries Ltd

Authorized Signature

## **CHAPTER 4**

### **RESULT & DISCUSSION**

# **RESULT & DISCUSSION**

## **4.1 Findings**

### **Merchandising Techniques**

The study showed that H&M uses a fast-fashion marketing strategy, concentrating on offering fashionable apparel at reasonable prices to a variety of clients. Their marketing plan places a focus on regular product launches, a wide range of products, and prompt responsiveness to market trends.

### **Merchandising Procedure**

Market research and trend analysis, product design and development, sourcing and supplier selection, assortment planning, purchasing and ordering, inventory management, and store allocation among all steps in the merchandising process at H&M. For immediate delivery and inventory restocking, the organization has created a highly effective and simplified approach.

## **Communication and Interaction**

In the merchandising process at H&M, effective teamwork and communication emerged as key components. The study discovered that efficient decision-making and product development are made possible by close coordination between the buying, planning, and design teams. For a supply chain to remain responsive and effective, regular contact with suppliers and logistical partners is also essential.

## **Data analytics and technology**

For demand forecasting, inventory management, and assortment optimization, cutting-edge technology and software are used. The organization can use data analytics to track revenues, determine client preferences, and make data-driven decisions.

## **4.2 Discussion**

The results of this study indicate how successful H&M's merchandising tactics and procedures are. H&M has been successful in fulfilling client needs effectively and maintaining competitive in the fast-moving fashion company by adopting a fast-fashion philosophy and putting a focus on collaboration, communication, and technology. Due to the company's focus on data-driven decision-making, they are able to manage their inventory more effectively and improve their product selection, which allows them avoid stockouts and markdowns.

Additionally, H&M's merchandising strategy advances its sustainability goals. The business focuses ethical business behavior, responsible sourcing, and circularity, which enables them to create apparel with little effect on the environment. H&M's capacity to react rapidly to market changes, modify their product lineup in keeping with shifting consumer preferences, and generate brand loyalty.

However, other difficulties were observed as well, including balancing the needs of cost and quality and managing the complexity of the supply chain. To maintain the reliability and effectiveness of H&M's merchandising process, these issues need constant attention.

## **CHAPTER 5**

## **CONCLUSION**

## CONCLUSION

By conducting a comprehensive study on the merchandising strategies employed by H&M, this study aims to add to the body of knowledge previously known in the field of retail management. In order to get a clear picture of the significance of the merchandising and marketing division of Aboni Textile Ltd. and the value of the H&M Buyer for the apparel sector, we tried to collect as much information as we could during our internship program.

The company's guiding principle is to establish and sustain solid, reliable relationships with customers and suppliers. The investigation will reveal Aboni Textile Ltd.'s current H&M merchandising structure and practices. We have gained a lot of knowledge regarding Merchandising. After project completion, we are now aware of the retailing process of H&M Buyer.

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