



# **Internship Report On**

**Financial Performance Analysis of Rahimafrooz CIC Agro Limited**

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**Date of Submission: 08-01-2019**

# Letter of Transmittal

To

**Nusrat Nargis**

Assistant Professor

Department of Business Administration

Daffodil International University

**Subject: Submission of internship report.**

Dear Mam,

With great pleasure to submit you my internship report titled “**Financial Performance Analysis of Rahimafrooz CIC Agro Limited**”, which has assigned by me as a part of my BBA program. I have tried my level best to fulfill all my requirements of internship and ride to follow your instructions in the time of preparing this report. This gave me the opportunity to use my theoretical knowledge in the practical field, which will help me in my upcoming career. The report contains a detailed study on Financial Report Analysis of Steel Craft Ltd and a look at how these company workings in the practical world.

I also want to thank you for your coordination and supervision to guide for preparing the internship report and I will be very thankful if you could kindly provide me with your valuable feedback on this study of mine.

Yours Sincerely,

-----

**Maruf Hossen**

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BBA (Finance)

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## **STUDENT DECLARATION**

I, Maruf Hossen, hereby declare that the presented report of internship titled '**Financial Performance Analysis of Rahimaafrooz CIC Agro Limited**' is uniquely prepared by me after the completing three-month work at Rahimaafrooz CIC Agro limited.

I also confirm that the report is only prepared for my academic requirement only not for other purpose. It might not be used with the interest of opposite party of the corporation.

-----  
**Maruf Hossen**

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## **APPROVAL CERTIFICATE**

This is my pleasure to mention that the report entitled “**Financial Performance Analysis of Rahimafrooz CIC Agro Limited**” submitted to Daffodil International University, in connection with the institution internship program is a bona-fide record of work done by Maruf Hossen under my supervision at the Rahimafrooz CIC Agro Ltd from 04<sup>th</sup> October 2018 to 04<sup>th</sup> November, 2018.

Nusrat Nargis 07.01.19

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**Nusrat Nargis**  
Assistant Professor  
Department of Business Administration  
Faculty of Business & Entrepreneurship  
Daffodil International University

## **ACKNOWLEDGEMENT**

I would first like to thank my supervisor **Nusrat Nargis, Assistant Professor of Daffodil International University**. The door of your office was always open whenever I ran into a trouble spot or had a question about my report. You consistently allowed this paper to be our own work, but steered me in the right the direction whenever you thought I needed it.

I would also like to thank the experts who were involved in the validation survey for making this valid report. Special thanks to Rahimafrooz CIC Agro Ltd. Without their passionate participation and input, the report could not have been successfully conducted.

And finally, it was such a great experience for me.

Thanks, Mam, for all your encouragement!

## **Executive Summary**

Rahimafrooz CIC Agro Limited is an impression of Rahimafrooz vision to be a pioneer of the best quality produces from 'seed to rack'. The organization was set up in June 2011 as joint endeavor with Businesses (Private) Limited, a main organization in Sri Lanka. RCAL tries to give ranchers finish horticultural arrangements by underscoring adequacy through modernization of farming generation, with specific consideration on expanded creation, preparing and esteem expansion. The organization is centered on modernizing and conveying productivity to Plant Nutrition, Mechanization and Tissue Culture through ceaseless Research and advancement.

To numerous things I gain from CIC-Agro restricted. Step by step instructions to set up the Sales report, Collection Report, Payment voucher, issuing buy arrange, Petty money explanation, checking bills and Manteca Warehouse costs, checking record sum, and figure out how to how to take a weight and fathom the weight work inside a professional workplace.

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# **PART – TWO**

## **REPORT BODY**

# CHAPTER – 1

## Introductory Part

## **1.1 INTRODUCTION**

Simply the scholarly preparing isn't adequate to manage the real expert working environment along these lines it is an open entryway for the understudies to consider the field of business through the temporary position program. As temporary position program is a perfect blend of the theoretical and sensible data. A three to a large portion of year's temporary position program with an explicit affiliation and a report doled out by the educational chief is mandatory for each understudy of Bachelor of Business Administration of Daffodil International University. I found the opportunity to do my entry level position on "Rahimafrooz-CIC Agro Limited". I started my entry level position in Rahimafrooz-CIC Agro Limited.

## **1.2 BACKGROUND OF THE STUDY**

After finish of 123 credit of BBA program request a cover handy affair. Presently multi day's Internship is getting appreciated on the grounds that understudies are getting presented with this present reality. Internship program is a necessary three credit course, which allows us to increment rational finding out about the corporate world. This report is overseen and submitted to. The report is done with the assistance of Rahimafrooz CIC-Agro Ltd. exceptionally the advanced Machinery, Agora promoting and bargains office. The investigation was about the Agro publicizing in Bangladesh in light of Rahimafrooz CIC-Agro Ltd.

By and by the world is particularly forceful. So everybody must be ace in his/her field both basically and theoretically. As Daffodil International University intends to give the understudies an aggregate data of both speculative and helpful bit of the certifiable corporate presence where they will enter after the completing of their BBA program, Internship course and its report is a significant edge toward accomplishing the goal. It is a systematic methodology for get-together, recording and separating of data about the subject that an understudy gets the chance to pick up from the program, furthermore this program will moreover help understudies with making a critical relationship between the speculative learning with the convenient world.

### **1.3 OBJECTIVES OF THE STUDY**

Objectives of the study are as follows:

- To know about the activities of Rahimafrooz CIC Agro Limited.
- To evaluate the financial performance of Rahimafrooz CIC Agro Limited from 2013 to 2017.
- To find out the problems of the company.
- To provide some recommendations about the problems of the company.

### **1.4 SCOPE OF THE STUDY**

Rahimafrooz, is one, of the biggest corporate divisions in Bangladesh. It has in excess of ten business space in our nation and Rahimafrooz CIC Agro Ltd is one of them. The association was started its experience in June 2011 as a joint meander with a Srilankan Leading Agro association. The Company give farmers complete agrarian plans by underlining ampleness through modernization of agribusiness creation, with explicit thought on extended age, getting ready and regard development according to interfacing with capable HR and offering opportunities to overhaul their aptitudes. The central desire for the examination is to analyze the money related clarifications. This report will give an Overall idea with respect to the budgetary situation of CIC Agro Ltd for the year 2016 and 2017 and Correlate them to get a sensible photograph of the association's present position and furthermore future Opportunities and perils of the association. The report bits of knowledge about my activity duties.

## **1.5 METHODOLOGY**

The data which is spoken to in the report is gathered inside and remotely. Interior and outside the two segments speaks to optional information. I have begun my entry level position program from fifteenth January 2018. Within a half year; a considerable measure of occasions has been happened from where it reads the report. At some point orally I have gathered data which isn't accessible. What's more, these can be assembled just close to home involvement. This report contains both Qualitative and Quantitative examines. In quantitative part I have examinations the cash related clarification with the help of extent. To make the report huger and palatable, two wellsprings of data and information were used for the most part. Both basic and discretionary y data sources were used to set up this report.

### **1.5-1 Sources of Data:**

- **Primary Sources:**
  - • Practical Desk Work
  - • Given Task from related office
  - • Observation
  - • Face to confront discussion
- **Secondary Sources:**
  - Audit Reports
  - Different deals and gathering report
  - Official site
  - Officials records and reports
  - Monthly Financial report
  - Payment Vouchers
  - Different diary, books and distributions
- **Target Population:** Officers, Clients and suppliers of Rahimafrooz CIC Agro Ltd.
- **Sampling Size:**
- **Sampling Method:** In this research random sampling technique was used to collect data.

### **1.5-2Data Collection Method:**

- Practical Desk Work
- Face to face conversation with officers, clients and suppliers.
- Given Task from related department
- Observation

## **1.6 LIMITATIONS**

To set up a provide details regarding the point like this in a brief length isn't simple assignment. From the earliest starting point to end, the examination has been directed with the aim of making it as a total and honest one.

### **The key limitations contain:**

- The information utilized as a part of this exploration for neighborhood advertise are completely in view of essential which were gathered from various providers' which in some cases difficult to get.
- Barriers in revealing real information from a portion of the provider and the end client.
- Internet was the main hotspot for worldwide market request determining, applicable information is constrained for the investigation.

## **CHAPTER – 2**

# **Profile of Rahimafrooz CIC-Agro Ltd.**

## **2-1 Rahimafrooz (Bangladesh) Ltd**

A man of strict religious qualities, yet an adherent to dynamic dynamism, and a visionary – Late A C Abdur Rahim conquered various difficulties and deterrents to end up a standout amongst the most proficient business visionaries of this nation.

Rahimafrooz is one of the regarded and rumored business houses in Bangladesh. In the course of the most recent 50 years it has changed itself from a little exchanging organization into a main enhanced business firm in Bangladesh. Rahimafrooz comprises of nine SBUs that cover car secondary selling, (for example, Batteries, Tires, and Lubricants), control and vitality and retail chain 'Public square' which is the primary retail chain in Bangladesh, propelled in 2001. It creates and advertises a scope of battery items – car, cruiser, and apparatus batteries, Industrial (stationary, profound cycle, footing, VRLA) batteries, IPS and UPS batteries, and rectifiers. The Group's portfolio likewise incorporates universal tire brands Dunlop and Kenda, and its own image RZ Tire. Rahimafrooz is the selective franchisee of the full scope of grease mark Castrol in Bangladesh. The Company conveys to Bangladesh driving gas and diesel generator brands – Pramac and additionally Mitsubishi. It additionally showcases home and mechanical lighting items from General Electric USA (GE) and electrical adornments from Hager France. The Group works a non-benefit association Rural Services Foundation (RSF) through which the sun based home frameworks achieve the clients in the provincial territories of Bangladesh.

Rahimafrooz is a private limited liability company with the Board of Directors comprising six members. The total manpower is 8,000 and has a reported turnover of US\$ 300 million with an overall PBT 8 percent of NSV. They now focus on diversifying into agro businesses in order to have a diverse investment portfolio while fulfilling the market need.

Rahimafrooz CIC-Agro Limited (RCAL) is a new operational business of agro products segments of Rahimafrooz Bangladesh Limited. Rahimafrooz CIC Agro Limited (RCAL) is a joint venture private enterprise of Rahimafrooz Bangladesh Limited and CIC Agribusiness Private Limited, Srilanka aimed at production and marketing agricultural products of economic importance. Their wider objective is to export food, seed and seed cultures to countries where there is high demand. RCAL presently is developing facilities for long term production of



grasses, sedges varieties, banana and Banana tubers in in-vitro form for marketing of cultures or the end product both in country consumption and export with its head office at 705-6 West Nakhalpara, Tejgaon, Dhaka 1207 hereinafter referred to as the “RCAL” or the 2<sup>nd</sup> party (which expression wherever the context so permits, shall include its successors in-interest, administrators and legal assigns).

## **2-2 Corporate Information:-**

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**R**ahimafrooz CIC-Agro Limited (RCAL) was established in 2011 as an Emerging Joint Venture company in Agro-sector of Bangladesh. Their partner is Chemical Industries Corporation (CIC) Srilanka, a leading Agricultural Organization in national agriculture development. It's the reflection of Rahimafrooz vision to engage the agriculture sector to bring the changes in business practices and to contribute in national economy through sustainable solutions to the agricultural sector. Their strategic business units-Agro-Machineries, Seed & Fertilizer provide highly effective products to fulfill the wide gap in Bangladesh market. They aim to provide this nation with a better future with complete solution to the farmer through inspiring innovations and keen focus on research and development.

They have the aptitude and gear to furnish their customers with an entire scope of administrations important to augment their provincial speculation. Their group has dependably been at the front line to explain the request of cultivators and also the request of definite clients in the objective market.

### 2-3 Vision Statement: -

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- ❖ To be a leader of the best quality produce from ‘Seed to Shelf’.
- ❖ To be the pioneer of Diversified & Best Quality Product Varieties.
- ❖ To commit customer delight through operational excellence, innovation & continual improvement.
- ❖ Best after sales service provider in Agribusiness

### 2-4 Mission Statement:-

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**RCAL** want to bring ethical and excellence in business practices in agro sector contributing significantly to **GDP** and ensuring trust from grower to consumer.

## **2-5 Business Domains: -**

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This area depicts Rahimafrooz Group's organizations as indicated by the four wide sections that its organizations work in.

### **2-5.1 Storage Power**

Rahimafrooz is a 65 years of age business gathering of Bangladesh and is the main maker of Lead Acid Batteries in the nation. Its Storage Power Products ranges from 5AH to 220AH, for application in Automotive, Motorcycles, Industrial, Telecom, Invertors, Electric Vehicle, Solar, and so on. Rahimafrooz is a standard exporter to 66 nations, including Japan, Singapore, Australia, Chile, Russia, Saudi Arabia, Middle East and India with batteries made to work from -40°C to +50°C.

#### **COMPANIES IN THIS PARTITION**

- Rahimafrooz Accumulators Ltd.
- Rahimafrooz Batteries, Ltd.
- Rahimafrooz Globatt Ltd.

### **2-5.2 Automotive, and Electronics**

Rahimafrooz Group showcases and conveys different automotive reseller's exchange items, for example, car batteries, tires and oil and in addition Electronics running from home apparatuses, control reinforcement frameworks, lighting items, and Electrical embellishments.

#### **COMPANIES IN THIS PARTITION**

- Rahimafrooz Distribution Ltd.
- Rahimafrooz Gastech Ltd.

### **2-5.3 Energy**

Rahimafrooz Group has a significant presence in the energy sector of Bangladesh and offers a wide range of renewable and conventional energy solutions.

#### **COMPANIES IN THIS PARTITION**

- Rahimafrooz Renewable Energy Ltd.
- Rahimafrooz Energy Services Ltd.

## **5.4 Retail**

Rahimafrooz Group presented the main retail chain of superstores in Bangladesh and has assumed a noteworthy part in rethinking ordinary shopping.

### COMPANIES IN THIS PARTITION

- Rahimafrooz Superstores Ltd.

## **2-5.5 Agro Products**

Rahimafrooz Group presented the Agro enterprises alongside joint wander of Srilankan CIC agro cultivate which was foundation June 2011.

### COMPANIES IN THIS PARTITION

- Rahimafrooz CIC-Agro Ltd.

## **2-5.6 Other Ventures**

- Core Knowledge
- Metro Net Bangladesh
- RZ Power
- Rahimafrooz Customer Care

## 2-6 Core Values of the Company: -

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- **Reliability** : We are straightforward, straightforward and moral in  
The entirety of our dealings.
- **Desire to Win** : We convey what we guarantee by acquiring the best  
Every one of us.
- **Respect to individual** : We win the hearts and brains surprisingly we  
Collaborate with.
- **Teamwork** : We have faith in trust, truth and collaboration.
- **Assembly a Better World** : We empathetically add to the network we live in.
- **R&D** : We endeavor to learn and enhance new ideal models.
- **Every Taka Counts** : We regard each taka spent as our own.

## **2-7 The Board of Directors of Rahimafrooz Bangladesh Limited**

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- ❖ Director: Niaz Rahim
- ❖ Director: Munawar Misbah Moni
- ❖ Director: Mudassir Murtaza Moin
- ❖ Chairman: Afroz Rahim
- ❖ Managing Director: Feroz Rahim
- ❖ Group Deputy Managing Director: Mohamed Ismail

## **2-8 Organization Structure:-**

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- ❖ Three business segments- Agro-Machineries, Fertilizer and Seed operates countrywide regional divisions contribute to the local development of our business and help to develop market potential. For financial flexible our divisions are grouped into the following four regions: South-East, North-South & North-East.
- ❖ Clients of Rahimafrooz CIC Agro Limited incorporate a different scope of private and open associations engaged with the advancement and selection of seeds, pesticides, composts, trim assortments, agro-apparatuses and other farming data sources. Their prime customers incorporate rancher gatherings, rural wholesalers, colleges, inquire about enterprises and other government associations.
- ❖ Their group of experienced staff, demonstrated frameworks, driving edge innovation and hardware reflects to your individual prerequisites.

## **2-9 Number of Employees: -**

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**R**ahimafrooz CIC Agro has been persistently making new fields of work each year by method for extension of its business spaces and exercises. The business joins the "One-Roof One-Family" idea since its origin and look going to make a work culture that energizes and spurs staff. This organization will probably make it the best work environment in by making an energizing, pleasant, solid, mindful and gainful condition for all levels of staff. RCAL has in excess of 110 representatives gives due significance to the prosperity of its workers by offering alluring compensation and other incidental advantages. The company takes both permanent and contractual employees whose working with satisfactory during the last five years.

## 2-10 SWOT Analysis: -

SWOT analysis means to justify a company's strength, weakness, opportunity & threats which is very crucial for every company. SWOT analysis of Rahimafrooz CIC Agro Limited is as follows:

|                        |
|------------------------|
| <b>S</b> = Strength    |
| <b>W</b> = Weakness    |
| <b>O</b> = Opportunity |
| <b>T</b> = Threats     |





## 2-11 Product and Services:

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- ✓ Seeds
- ✓ Fertilizers
- ✓ Machinerics
- ✓ Commodity

### 2-11.1 Seeds:



| Category   | Packet Size | Variety       | Product name |
|------------|-------------|---------------|--------------|
| Hybrid     | 1 kg        | Green Star    | Coriander    |
| OP         | 500 g       | TARA 40       | Radish       |
| OP         | 500 g       | LAL TARA      | Red Amaranth |
| OP         | 20 g        | TARA Hatikani | Bean         |
| OP         | 50 g        | TARA Hatikani |              |
| OP         | 100 g       | TARA Hatikani |              |
| OP         | 500 g       | TARA Onamika  | Okra         |
| Foundation | 10 kg       | BRR I Dhan 28 | Paddy Seed   |
|            | 2 kg        |               |              |
| Certified  | 10 kg       | BRR I Dhan 28 |              |
|            | 2 kg        |               |              |
| Foundation | 10 kg       | BRR I Dhan 29 |              |
|            | 2 kg        |               |              |

|               |       |                  |              |            |
|---------------|-------|------------------|--------------|------------|
| Certified     | 10 kg | BRR I Dhan 29    |              |            |
|               | 2 kg  |                  |              |            |
| Foundation    | 10 kg | BRR I Dhan 50    |              |            |
|               | 2kg   |                  |              |            |
| Hybrid        | 1 kg  | Sonar Bangla 6   |              | Paddy Seed |
| Hybrid        | 1 kg  | Malik 1          |              |            |
| HYB           | 100 g | Green Sweaty     | Watermelon   |            |
| HYB           | 100 g | TARA Dragon      | Watermelon   |            |
| HYB           | 100 g | Black King       | Watermelon   |            |
| HYB           | 100 g | Black Honey      | Watermelon   |            |
| HYB           | 05 g  | TARA Lanka Super | Chili        |            |
| HYB           | 05 g  | TARA Lanka       | Chili        |            |
| HYB           | 20 g  | TARA Sonali      | Okra         |            |
| HYB           | 05 g  | TARA Lovely      | Tomato       |            |
| HYB           | 05 g  | TARA Red Ball    | Tomato       |            |
| HYB           | 10 g  | TARA Early Super | Cabbage      |            |
| HYB           | 10 g  | Sada TARA        | Cauliflower  |            |
| HYB           | 10 g  | TARA Labiba      | Brinjal      |            |
| Hybrid        | 10 g  | TARA Shaktiman   | Bitter Gourd |            |
| Hybrid        | 10 g  | TARA Basonti     | Ridge Gourd  |            |
| Hybrid        | 10 g  | TARA Ruposhi     | Sponge Gourd |            |
| Hybrid        | 10 g  | TARA Diamond     | Pumpkin      |            |
| Hybrid        | 20 g  | TARA Komol       | Okra         |            |
| Hybrid        | 10 g  | TARA Evergreen   | Cucumber     |            |
| Chinese vetch | 10 g  | TARA Black       | Black Bean   |            |
| Hybrid        | 500 g | TARA Corn        | Corn         |            |
| Hybrid-PSO    | 12 g  | TARA Squash      | Squash       |            |
| Hybrid-PSO    | 15 g  | TARA Pumpkin     | Pumpkin      |            |

## 2-11.2 Fertilizers:



| Pack Size      | Specification   | Product Name      |  |
|----------------|---|-------------------|--|
| 1 Kg           | Zinc Sulphate Monohydrate- Zinc 36%                   | Tara Mono Zinc    |  |
| 2 Kg           | Zinc SulphateHeptahydrate-Zinc 21%                    | Tara Hepa Zinc    |  |
| 17g,50g,100g   | Chelated Zinc- Zinc 10%                               | Tara Chela Zinc   |  |
| 1 KG           | Magnesium Sulphate- Magnesium 8.5%<br>& Sulphur-10.5% | Tara Mag          |  |
| 5 Kg, 10 Kg    | Gypsum- Calcium-25% & Sulphur-17%                     | Tara Gypsum       |  |
| 1 Kg           | Sulphur-90%   | Tara Sulphur -90% |  |
| 1 Kg           | Boric Acid- Boron 17%                                 | Tara Boron        |  |
| 100g,250g,500g | Boric Acid- Boron 25%                                 | Solubor Boron     |  |
| 500g, 1 Kg     | Boric Acid- Boron 16%                                 | Tara Fertibor     |  |
| 50ml,100ml     | 4-Chlorophenoxy Acetic Acid                           | Shakti(4CPA)      |  |

## 2-11.3 Machineries:



### DEUTZ FAHR TRACTOR

| Product Model          |
|------------------------|
| Preet 9049 90HP 4WD    |
| Preet 6049 60HP 2WD    |
| Preet 955 55HP 4WD     |
| Preet 6549 65HP 4WD    |
| Deutz Allis 616H       |
| Rotavator Rotary CV-01 |

### TARA DIESEL ENGINE

| Product Model        |
|----------------------|
| AGRO LUX-55          |
| R 175 F (5 HP)       |
| R 175A (6 HP)        |
| R 185 A (8.5 HP)     |
| EM R 185 NL (8.5 HP) |
| T 195 (12 HP)        |
| T 195 NL (12 HP)     |
| T 1100 NL (16 HP)    |

## **CHAPTER – 3**

# **Performance Evaluation of Rahimafrooz CIC Agro Limited from 2013 to 2017**

### 3-1 FINANCIAL STATEMENTS: -

The Accounting procedure or budgetary revealing framework, which produces monetary data for outside clients, incorporates five main money related explanations:

- Statement of Financial Position
- Income Statement
- Statement of Cash flows
- Statement of Changes in Equity

Financial statements give data about the assets, liabilities, Income and money cash flows, and investors' value of the firm. The impacts of exchanges and different occasions are recorded in the proper financial statements.

- The income statement reports incomes, costs and gains & losses.
- The balance sheet shows assets, liabilities, & stockholders' value; the announcement of investors' value reports capital exchange with proprietors.
- The statement of cash flows includes operating investing, and financial inflows and outflows. Numerous exchanges are reflected in excess of one proclamation with the goal that the whole set is required to assess the firm.
- Footnotes give data about the bookkeeping strategy, presumptions, and assessments utilized by administration to build up the information announced in the financial statements. They are intended to enable clients to enhance evaluations of the sums, timing, and vulnerability of the assessments revealed in the money related explanations. Commentaries give extra revelation associated to such ranges as:
  - Fixed assets
  - Income taxes
  - Inventories
  - Pension, Gratuity and other post advantage norms
  - Debt
  - Interest rates, maturity & predetermined terms
  - Lawsuits
  - Marketable securities and other investments
  - Hedging and other hazard administration exercises
  - Business sections
  - Significant clients, deals to related gatherings and fare deals.

### **3-2 NEED FOR FINANCIAL STATEMENT ANALYSIS: -**

The money related revealing framework isn't great. Examination of these announcements helps both the organization and its speculators to comprehend the general money related state of the organization.

Here a few reasons of the requirement for financial statements investigation are given underneath:

- In a perfect world, the client of financial statements could concentrate just on the main concerns of money related announcing: net salary and investors' value.
- The monetary occasions and accounting sections don't compare correctly, they separate over the measurements of timing, acknowledgment and estimation.
- Economic occasions and accounting acknowledgment of those occasions regularly happen at various circumstances.
- Long - lived resources are composed down, more often than not, in the Fiscal Period of administration's decision.
- Generally, GAAP allow monetary occasions that do get bookkeeping acknowledgment to be perceived in various courses by various money related articulation get ready.
- Financial reports frequently contain supplementary information that, in spite of the fact that excluded in the announcements themselves, help the money related articulation clients to translate the announcements or to modify measures of corporate execution to make them more similar.
- Information from outside the financial reporting procedure can be utilized to make money related information more valuable.

### **3-3 RATIO ANALYSIS: -**

Financial ratios are utilized to look at the hazard and return of various firms so as to help value speculators and loan bosses settle on smart venture and credit choices. Ratios can likewise give a profile of a firm, its monetary qualities and focused techniques and its one of a kind working, financial and speculation trademark. By doing proportion examination it is conceivable to comprehend an organization's past, present and future plausible financial circumstance.

Four ratio classes measure the risk and return relations. These classifications are:

**3-3.1 Liquidity Ratio:** Measures the capacity to meet the close term commitments. Capacity to change over into money. By investigating the proportions said cry liquidity examination has been improved the situation Rahimafrooz CIC-Agro Ltd.

- Current Ratio
- Quick Ratio

**3-3.2 Profitability Ratio:** Measures the income of the firm in respect to its incomes and contributed capital. The accompanying ratios are utilized to dissect the productivity;

- Gross margin
- Operating margin
- Net Profit Margin
- ROA
- ROE

**3-3.3 Efficiency Ratio:** Assesses income and output created by the firm's assets. The accompanying ratios incorporate into the movement investigation:

- Inventory Turnover Ratio
- Total asset Turnover Ratio
- Fixed asset Turnover Ratio
- Average Sales Collection Period
- Average Payment Period



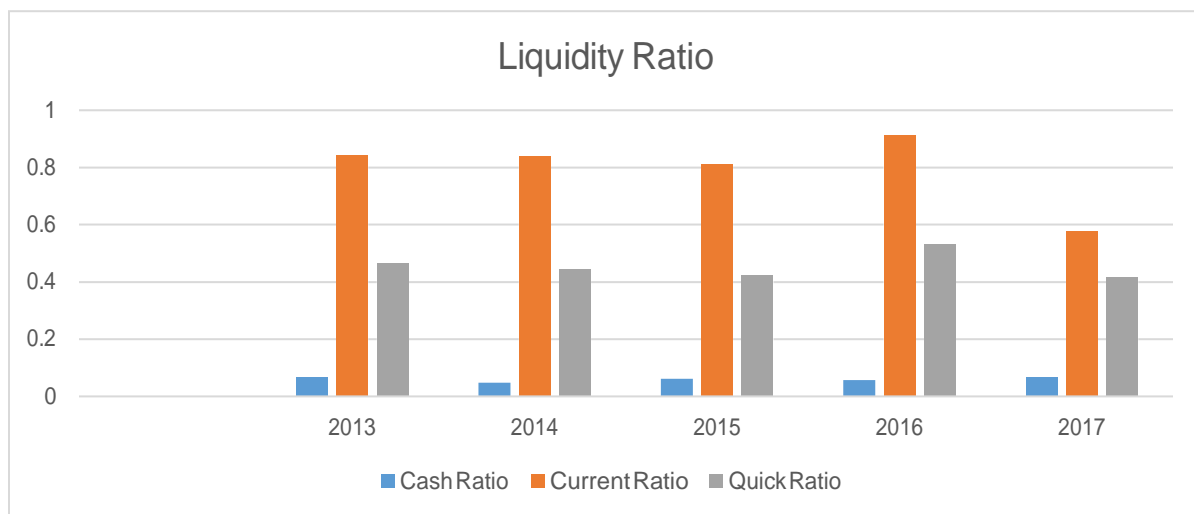
**3-3.4 Debt Management Ratio:** Debt Management Ratios track to extent the firm's procedure of financial leverage and ability to escape financial misery in the extensive run. These ratios are also recognized as Long-Term Solvency Ratios.

- Debt to Asset Ratio
- Times Interest Earned

### 3-3.5: Ratio Analysis:

#### Liquidity Ratio:

| Liquidity Ratio |       |       |       |       |       |
|-----------------|-------|-------|-------|-------|-------|
| Particular      | 2013  | 2014  | 2015  | 2016  | 2017  |
| Cash Ratio      | 0.065 | 0.049 | 0.061 | 0.057 | 0.067 |
| Current Ratio   | 0.843 | 0.839 | 0.811 | 0.913 | 0.577 |
| Quick Ratio     | 0.466 | 0.446 | 0.423 | 0.533 | 0.414 |

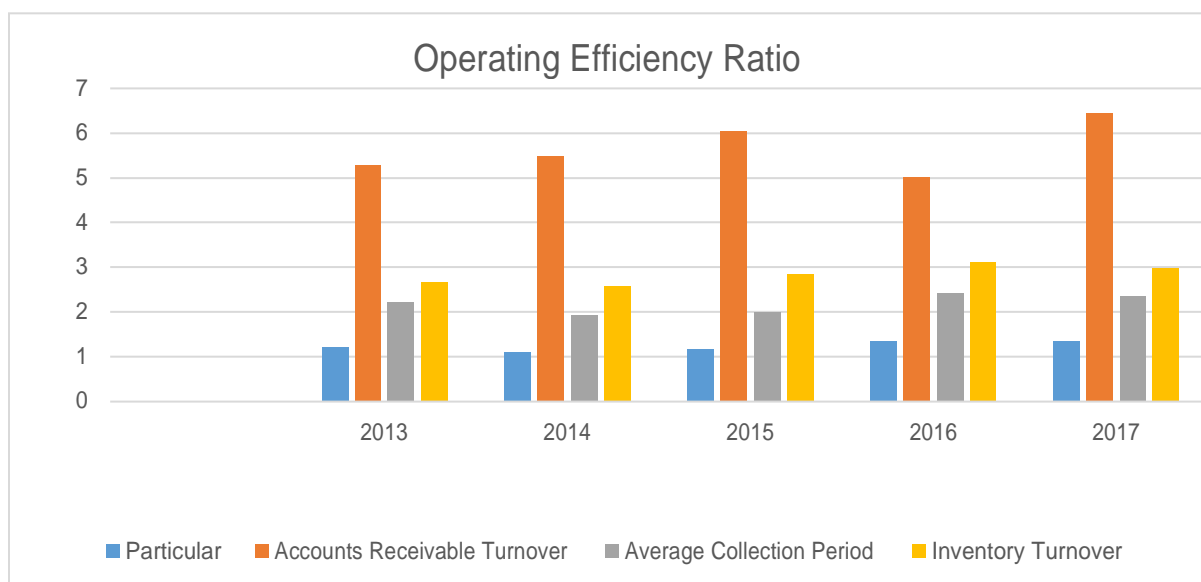


**Interpretation:** In accounting, the term liquidity is defined as the ability of a company to meet its financial obligations as they come due. The cash ratio or cash coverage ratio is a liquidity ratio that measures a firm's ability to pay off its current liabilities with only cash and cash equivalents. Cash Ratio of CIC agro 2017 is 0.067 and 2013, 2014, 2015, 2016, it was 0.065, 0.049, 0.061, & 0.057. So 2017 is increase cash ratio, it is good for the CIC agro.

The current is the value of marketable securities and cash, divided by the company's current liabilities. Current Ratio of CIC agro is 2016 was 0.913 and it is increase in 2017 to 0.577. The cash-deposit ratio of scheduled CIC agro (cash in hand and balances with the CIC agro as percentage of deposits) is observed to be high at 0.061 as at 2015. A financial ratio that measures the extent of a company's or consumer's leverage. The debt ratio is defined as the ratio of total long-term and short-term – debt to total assets, expressed as a decimal or percentage.

## Operating Efficiency Ratios

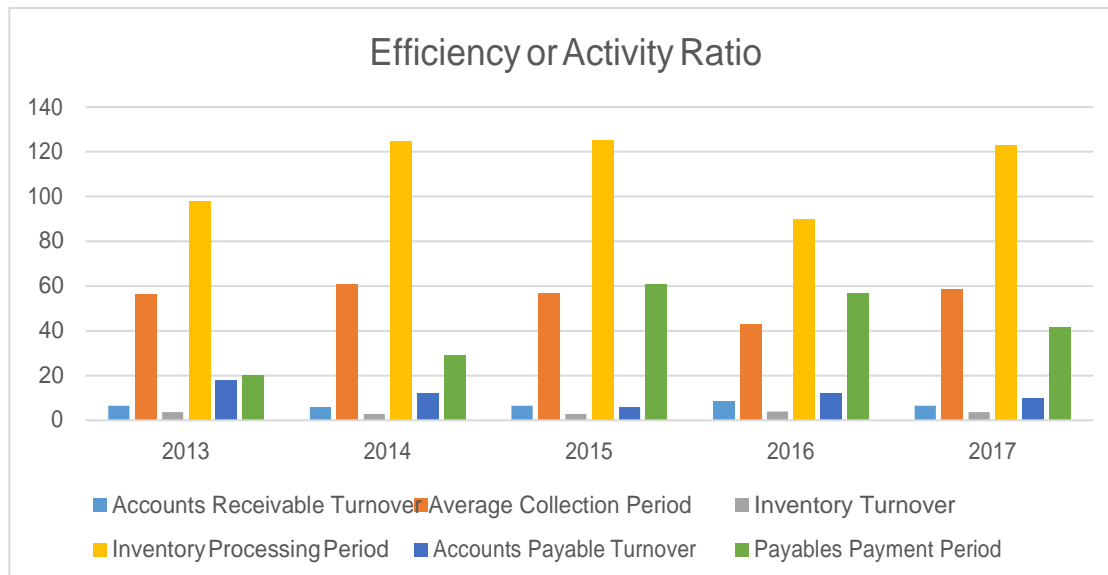
| Operating Efficiency Ratios |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|
| Particular                  | 2013  | 2014  | 2015  | 2016  | 2017  |
| Total Assets Turnover       | 1.212 | 1.106 | 1.173 | 1.365 | 1.358 |
| Equity Turnover             | 5.289 | 5.486 | 6.041 | 5.001 | 6.435 |
| Current Asset Turnover      | 2.214 | 1.929 | 1.998 | 2.439 | 2.354 |
| Fixed Asset Turnover        | 2.678 | 2.591 | 2.843 | 3.101 | 2.984 |



**Interpretation:** The asset turnover ratio is calculated by dividing total interest income by average total assets. Interest income, found on the income statement, are used to calculate this ratio returns and refunds must be backed out of total sales to measure the truly measure the firm's assets ability to generate sales. CIC Argo's Total Assets turnover in 2017 was 1.35. In every year TAT define that it has increased year by year. The equity turnover also measure that it is increased every year but decreased in 2016. In 2017 it was 6.435 and in 2013 it was 5.289 that is good sign for the CIC agro.

## Efficiency or Activity Ratio:

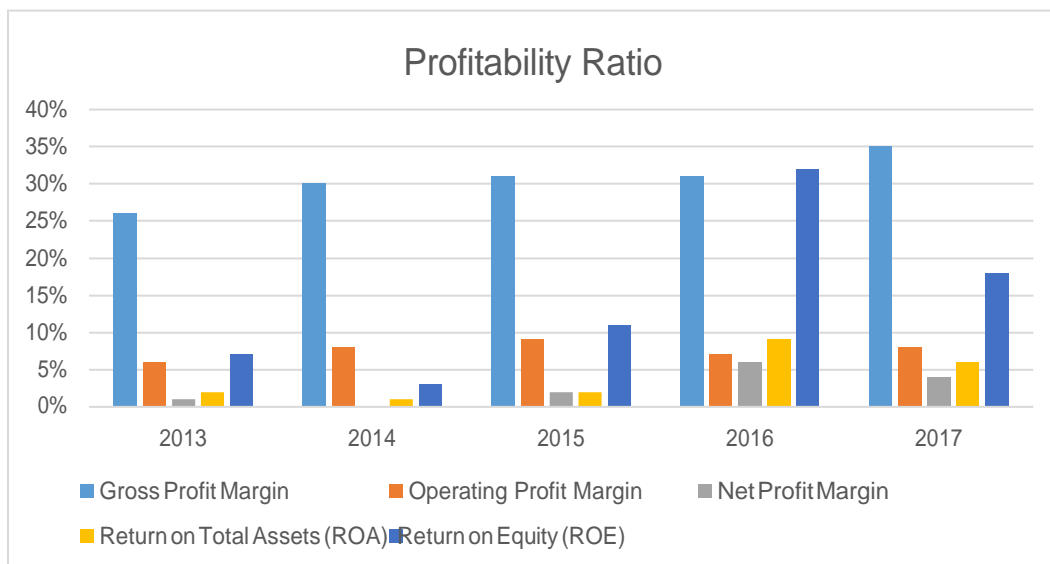
| Efficiency or Activity Ratio |        |        |        |        |        |
|------------------------------|--------|--------|--------|--------|--------|
| Particular                   | 2013   | 2014   | 2015   | 2016   | 2017   |
| Accounts Receivable Turnover | 6.398  | 5.924  | 6.371  | 8.346  | 6.589  |
| Average Collection Day       | 56.269 | 60.774 | 56.510 | 43.133 | 58.478 |
| Inventory Turnover           | 3.680  | 2.889  | 2.877  | 4.015  | 3.789  |
| Inventory Processing Day     | 97.831 | 124.59 | 125.14 | 89.668 | 122.65 |
| Accounts Payable Turnover    | 17.820 | 12.331 | 5.904  | 11.895 | 9.784  |
| Payables Payment Day         | 20.201 | 29.194 | 60.979 | 56.987 | 41.456 |



**Interpretation:** Efficiency ratio means how effectively a company can manage their customer and supplier to recover money or paid. From this graph we can say that CIC agro has increased its accounts receivable turnover and account receivable collection day from 2013 to 2016 which is good for the company but in 2017 has decreased and bad for CIC agro. Inventory turnover and collection period has decreased and increased from 2013 to 2016 which is bad for the company. But in 2016 it tried to cover up its situation and in 2017 it again falls. Accounts payable has increased 2013 to 2015 but decreased in 2016 which is bad for CIC agro. But in 2017 it again increases.

## Profitability Ratio:

| Profitability Ratio          |      |      |      |      |      |
|------------------------------|------|------|------|------|------|
| Particular                   | 2013 | 2014 | 2015 | 2016 | 2017 |
| Gross Profit Margin          | 26%  | 30%  | 31%  | 31%  | 35%  |
| Operating Profit Margin      | 6%   | 8%   | 9%   | 7%   | 8%   |
| Net Profit Margin            | 1%   | 0%   | 2%   | 6%   | 4%   |
| Return on Total Assets (ROA) | 2%   | 1%   | 2%   | 9%   | 6%   |
| Return on Equity (ROE)       | 7%   | 3%   | 11%  | 32%  | 18%  |

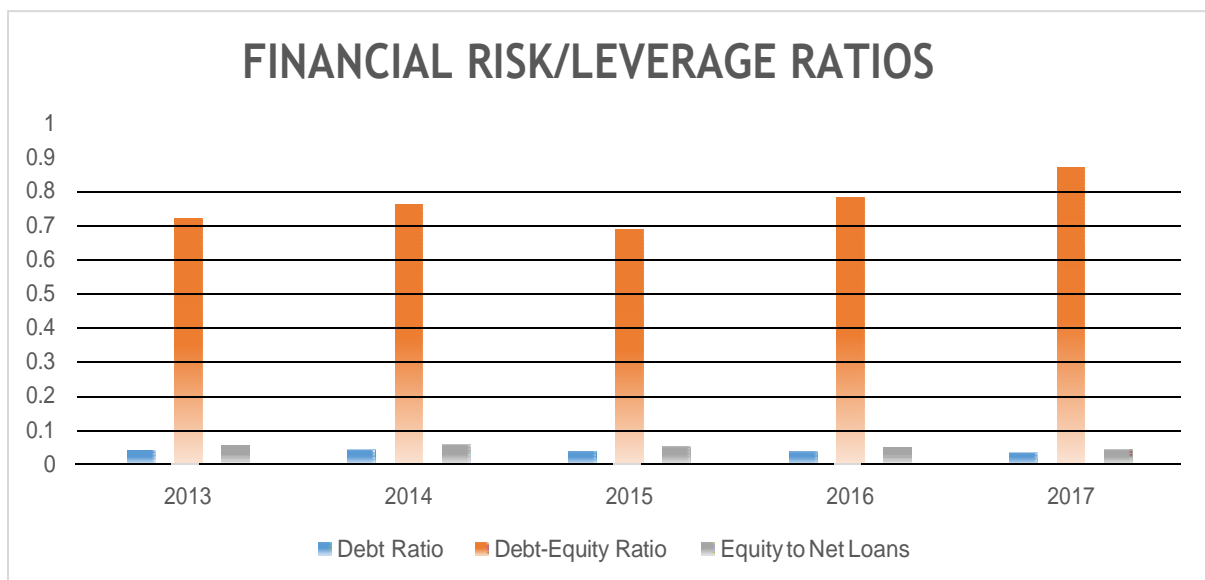


**Interpretation:** Profitability ratios are a class of financial metrics that are used to assess a business's ability to generate earnings compared to its expenses and other relevant costs incurred during a specific period of time. Return on assets (ROA) is a financial ratio that shows the percentage of profit a company earns in relation to its overall resources. It is commonly defined as net income divided by total assets. Return on Assets of the Bank 2012 was .01 and Last Four years it's same. The return on equity ratio or ROE is a profitability ratio that measures the ability of a firm to generate profits from its shareholder's investments in the company. Return on Equity 2016 was 32% and year 2017 was 18% that is decrease from 2016. Net Profit Margin is 2013 was 1% and 2017 was 4% and it's increased from the first Year. Operating margin is a measurement of what proportion of a company's revenue is left over after paying for variable costs of production such as wages, raw materials. Net Operating margin the CIC agros's in 2013 was 1% and 2014 was less than 1% which decreased but in last three years was good and also

increased. The operating profit margin is increase in 2017 which was 7% in last year and it is good for the company.

## Financial Risk/Leverage Ratios

| Financial Risk/Leverage Ratios |       |       |       |       |       |
|--------------------------------|-------|-------|-------|-------|-------|
| Particular                     | 2013  | 2014  | 2015  | 2016  | 2017  |
| Debt Ratio                     | 0.040 | 0.042 | 0.038 | 0.036 | 0.034 |
| Debt-Equity Ratio              | 0.721 | 0.762 | 0.689 | 0.783 | 0.871 |
| Equity to Net Loans            | 0.056 | 0.057 | 0.052 | 0.048 | 0.043 |



**Interpretation:** Credit risk is calculated on the basis of the overall ability of the buyer to repay the loan. The Equity Ratio is a good indicator of the level of leverage used by a company. The Equity Ratio measures the proportion of the total assets that are financed by stockholders, as opposed to creditors. Equity to Net Loans 2013 is 0.056 and the last Four Years it's gradually decreased. Debt to equity ratio was same in 2013 and 2014 than it decreased in 2015 but increased in last two years.

### 3.4 Common Size of Balance Sheet:

#### Common Size of Income Statement:

| <b>Rahimafrooz CIC Agro Limited<br/>Balance Sheet<br/>Common Size Analysis</b> |                |                |                |                |                |
|--|----------------|----------------|----------------|----------------|----------------|
| <b>Particulars</b>   | <b>2013</b>    | <b>2014</b>    | <b>2015</b>    | <b>2016</b>    | <b>2017</b>    |
| <b>Non-Current Assets</b>  | <b>45.26%</b>  | <b>42.68%</b>  | <b>41.27%</b>  | <b>44.03%</b>  | <b>45.19%</b>  |
| Property, Plant and Equipment  | 35.79%         | 34.68%         | 36.86%         | 40.27%         | 34.78%         |
| Capital work in progress   | 5.05%          | 3.80%          | 0.00%          | 0.00%          | 5.32%          |
| Investment in long term assets   | 3.99%          | 3.82%          | 4.23%          | 0.00%          | 3.20%          |
| Intangible assets  | 0.43%          | 0.37%          | 0.15%          | 0.08%          | 1.00%          |
| Other Investment   | 0.00%          | 0.00%          | 1.00%          | 1.10%          | 1.00%          |
| <b>Current Assets:</b>   | <b>54.74%</b>  | <b>57.32%</b>  | <b>58.73%</b>  | <b>55.97%</b>  | <b>54.42%</b>  |
| Inventories  | 24.44%         | 26.87%         | 28.07%         | 23.29%         | 10.25%         |
| Trade Debtors & Other Receivables  | 18.94%         | 18.66%         | 18.42%         | 16.36%         | 19.00%         |
| Advance, Deposits and Prepayments  | 3.96%          | 3.55%          | 7.85%          | 11.02%         | 14.00%         |
| Cash and Cash equivalents  | 4.23%          | 3.33%          | 4.39%          | 3.47%          | 4.10%          |
| Others Receivable  | 0.70%          | 0.86%          | 0.00%          | 1.80%          | 1.50%          |
| Advance Income Tax   | 2.38%          | 3.96%          | 0.00%          | 0.00%          | 3.90%          |
| Inter-company receivables  | 0.09%          | 0.09%          | 0.00%          | 0.04%          | 1.00%          |
| <b>Total Assets</b>  | <b>100.00%</b> | <b>100.00%</b> | <b>100.00%</b> | <b>100.00%</b> | <b>100.00%</b> |
|  |                | <b>%</b>       | <b>%</b>       | <b>%</b>       |                |
| <b>Shareholders' Equity</b>  | <b>22.91%</b>  | <b>20.15%</b>  | <b>19.42%</b>  | <b>27.30%</b>  | <b>29.00%</b>  |
| Share Capital  | 1.31%          | 1.43%          | 1.56%          | 1.10%          | 2.00%          |
| Share Premium  | 1.77%          | 1.66%          | 1.60%          | 1.12%          | 1.90%          |
| General Reserve  | 0.01%          | 0.56%          | 0.00%          | 12.42%         | 15.54%         |
| Revaluation Reserve  | 8.35%          | 7.54%          | 6.45%          | 0.00%          | 9.00%          |
| Other Reserve and surplus  | 0.78%          | 0.00%          | 0.00%          | 0.00%          | 1.00%          |
| Retained Earnings  | 8.72%          | 7.72%          | 9.19%          | 12.27%         | 17.00%         |
| Minority Interest  | 0.00%          | 0.00%          | 0.00%          | 0.38%          | 2.00%          |
| Non-Controlling Interest   | 1.98%          | 1.24%          | 0.62%          | 0.00%          | 2,76%          |
| Non-Current Liabilities  | 12.11%         | 11.53%         | 8.13%          | 11.39%         | 14.19%         |
| Long term loans secured  | 10.28%         | 9.96%          | 0.00%          | 7.60%          | 10.43%         |
| Deferred tax liability   | 1.84%          | 1.58%          | 1.28%          | 2.01%          | 4.00%          |
| Liability for gratuity & WPPF  | 0.00%          | 0.00%          | 2.07%          | 1.77%          | 2.00%          |
| Other Liabilities  | 0.00%          | 0.00%          | 4.78%          | 0.00%          | 3.00%          |
| <b>Current Liabilities</b>   | <b>64.97%</b>  | <b>68.32%</b>  | <b>72.45%</b>  | <b>61.31%</b>  | <b>54.00%</b>  |

|   |                |               |               |               |                |
|---|----------------|---------------|---------------|---------------|----------------|
| Creditors for goods                                 | 5.05%          | 6.30%         | 13.68%        | 0.00%         | 10.45%         |
| Short term borrowing                                | 35.55%         | 39.88%        | 0.00%         | 36.62%        | 37.32%         |
| Bank Overdraft                                      | 8.84%          | 5.11%         | 3.72%         | 6.01%         | 8.54%          |
| Income Tax Payable                                  | 2.24%          | 4.35%         | 4.19%         | 0.00%         | 3.98%          |
| Liabilities for other finance                       | 0.00%          | 0.00%         | 0.00%         | 6.19%         | 5.34%          |
| Long term borrowings Current maturity               | 6.29%          | 5.41%         | 50.87%        | 0.00%         | 56.12%         |
| Payable to Holding Company                          | 0.00%          | 0.00%         | 0.00%         | 4.74%         | 7.32%          |
| Lease Finance Current Maturity                      | 0.05%          | 0.06%         | 0.00%         | 0.00%         | 1.00%          |
| Others Liabilities                                  | 6.95%          | 7.22%         | 0.00%         | 7.75%         | 8.54%          |
| <b>Total Liabilities &amp; Shareholder's Equity</b> | <b>100.00%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.00%</b> |

| <b>Rahimafrooz CIC Agro Limited</b> |             |             |             |             |             |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Income Statement</b>             |             |             |             |             |             |
| <b>Common Size Analysis</b>         |             |             |             |             |             |
| <b>Particular</b>                   | <b>2013</b> | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> |
| Turnover                            | 100.00%     | 100.00%     | 100.00%     | 100.00%     | 100.00%     |
| Cost of goods sold                  | 74.21%      | 70.24%      | 68.82%      | 68.51%      | 82.56%      |
| Gross profit                        | 25.79%      | 29.76%      | 31.18%      | 31.49%      | 39.54%      |
| Operating expenses                  | 19.59%      | 21.45%      | 21.98%      | 17.00%      | 25.40%      |
| Selling and distribution expenses   | 19.59%      | 0.00%       | 0.00%       | 24.44%      | 23.44%      |
| Profit from operations              | 6.20%       | 8.31%       | 9.19%       | 7.05%       | 10.50%      |
| Other income                        | 0.65%       | 0.29%       | 0.33%       | 0.36%       | 0.65%       |
| Profit from sale of share           | 0.00%       | 0.00%       | 0.00%       | 5.71%       | 4.33%       |
| Share of profit of equity investees | 0.34%       | 0.26%       | 0.39%       | 0.48%       | 0.57%       |
| Financial expenses                  | 5.75%       | 5.99%       | 5.43%       | 3.53%       | 6.00%       |
| Net profit before WPPF              | 0.76%       | 2.87%       | 4.48%       | 10.08%      | 11.00%      |
| Allocation for WPPF                 | 0.28%       | 0.35%       | 0.38%       | 0.41%       | 0.56%       |
| Net profit before tax               | 0.47%       | 2.53%       | 4.10%       | 9.67%       | 10.00%      |
| Provision for income tax            | 1.75%       | 2.06%       | 2.25%       | 3.36%       | 3.90%       |
| Net profit after tax                | -1.28%      | 0.47%       | 1.86%       | 6.31%       | 7.00%       |

**Interpretation:** The common figure for a common-size balance sheet analysis is total assets. Based on the accounting equation, this also equals total liabilities and shareholders' equity,



making either term interchangeable in the analysis. It is also possible to use total liabilities to indicate where a company's obligations lie and whether it is being conservative or risky in managing its debts. In total asset, current asset is 55% non-current asset in 45% which is bad indication for the organization. So, CIC Afro need to increase its fixed investment to increase more profit. From total turnover we can see that cost of goods sold has increased rather than profit and profit is less than all of expenses which need to increase. Cash in hand is decreasing from year 2013 to 2014. In 2015 it increases but in 2016 again decreases and 2017 it increases from this it can be said that cash in hand is not stable. Investment in long term asset in 2014 has increased but in last two years it has fallen down.

### 3.5 Trend Analysis of Balance Sheet:

#### Trend Analysis of Balance Sheet:

| <b>Rahimafrooz CIC Agro Limited</b> |         |          |         |            |         |
|-------------------------------------|---------|----------|---------|------------|---------|
| <b>Balance Sheet</b>                |         |          |         |            |         |
| Particulars                         | 2013    | 2014     | 2015    | 2016       | 2017    |
| Non-Current Assets                  | 100.00% | 104.26%  | 110.66% | 193.48%    | 121.25% |
| Property, Plant and Equipment       | 100.00% | 107.15%  | 125.00% | 223.83%    | 121.45% |
| Capital work in progress            | 100.00% | 83.18%   |         |            |         |
| Investment in Subsidiary            |         |          |         | 100.00%    |         |
| Investment in long term assets      | 100.00% | 105.91%  | 128.71% |            | 0.00%   |
| Intangible assets                   | 100.00% | 95.63%   | 43.12%  | 39.30%     | 0.90%   |
| Other Investment                    |         |          |         | 100.00%    |         |
| Other Assets                        |         |          | 100.00% |            |         |
| Current Assets:                     | 100.00% | 115.79%  | 130.21% | 203.37%    | 172.30% |
| Inventories                         | 100.00% | 121.59%  | 139.39% | 189.59%    | 108.59% |
| Trade Debtors & Other Receivables   | 100.00% | 108.95%  | 118.00% | 171.74%    | 0.00%   |
| Advance, Deposits and Prepayments   | 100.00% | 99.12%   | 240.53% | 553.18%    | 0.00%   |
| Cash and Cash equivalents           | 100.00% | 87.03%   | 125.99% | 162.86%    | 185.45% |
| Others Receivable                   | 100.00% | 136.15%  |         | 514.15%    | 0.00%   |
| Advance Income Tax                  | 100.00% | 183.83%  |         |            | 0.00%   |
| Inter-company receivables           | 100.00% | 109.77%  |         | 79.91%     | 0.00%   |
| Total Assets                        | 100.00% | 110.57%  | 121.36% | 198.90%    | 259.00% |
| Shareholders' Equity                | 100.00% | 97.23%   | 102.86% | 236.94%    | 0.00%   |
| Share Capital                       | 100.00% | 120.22%  | 144.67% | 167.57%    | 0.00%   |
| Share Premium                       | 100.00% | 103.54%  | 109.15% | 124.98%    | 0.00%   |
| General Reserve                     | 100.00% | 6660.94% |         | 268134.25% | 0.00%   |
| Revaluation Reserve                 | 100.00% | 99.86%   | 93.84%  |            | 0.00%   |
| Capital Reserve                     |         | 100.00%  |         |            |         |
| Other Reserve and surplus           | 100.00% |          |         |            | 0.00%   |
| Retained Earnings                   | 100.00% | 97.95%   | 127.89% | 280.00%    | 0.00%   |
| Minority Interest                   |         |          |         |            | 100.00% |
| Non-Controlling Interest            | 100.00% | 69.20%   | 38.10%  |            | 0.00%   |

|  |         |         |         |         |         |
|--|---------|---------|---------|---------|---------|
| Non-Current Liabilities                  | 100.00% | 105.29% | 81.45%  | 187.05% | 303.40% |
| Long term loans secured                  | 100.00% | 107.12% |         | 147.09% | 0.00%   |
| Deferred tax liability                   | 100.00% | 95.02%  | 84.54%  | 218.29% | 0.00%   |
| Liability for gratuity & WPPF            |         |         |         | 100.00% | 140.39% |
| Other Liabilities                        |         |         |         | 100.00% | 0.04%   |
| Current Liabilities                      | 100.00% | 116.26% | 135.33% | 187.69% | 251.78% |
| Creditors for goods                      | 100.00% | 137.97% | 328.93% |         | 0.00%   |
| Short term borrowing                     | 100.00% | 124.05% |         | 204.90% | 0.00%   |
| Bank Overdraft                           | 100.00% | 63.87%  | 51.04%  | 135.19% | 0.00%   |
| Income Tax Payable                       | 100.00% | 214.86% | 227.10% |         | 0.00%   |
| Liabilities for other finance            |         |         |         |         | 100.00% |
| Long term borrowings Current maturity    | 100.00% | 94.97%  | 980.68% |         | 0.00%   |
| Payable to Holding Company               |         |         |         |         | 100.00% |
| Lease Finance Current Maturity           | 100.00% | 117.74% |         |         | 0.00%   |
| Others Liabilities                       | 100.00% | 114.81% |         | 221.87% | 0.00%   |
| Book Value Per Share                     | 100.00% | 80.87%  | 71.10%  | 141.40% | 0.00%   |
| Total Liabilities & Shareholders' Equity | 100.00% | 110.57% | 121.36% | 198.90% | 259.00% |

### Trend Analysis of Liability & Equity:

## Rahimafrooz CIC Agro Limited Income statement

| Particular                                    | 2013    | 2014    | 2015    | 2016    | 2017    |
|---|---------|---------|---------|---------|---------|
| Turnover                                      | 100.00% | 100.87% | 117.50% | 224.04% | 249.04% |
| Cost of goods sold                            | 100.00% | 95.47%  | 108.97% | 206.84% | 236.84% |
| Gross profit                                  | 100.00% | 116.40% | 142.04% | 273.52% | 248.84% |
| Operating expenses                            | 100.00% | 110.42% | 131.83% | 184.83% | 231.83% |
| Selling and distribution expenses             | 100.00% | 154.43% | 178.87% | 279.40% | 265.49% |
| Profit from operations                        | 100.00% | 135.30% | 174.31% | 254.94% | 267.35% |
| Other income                                  | 100.00% | 45.02%  | 58.81%  | 122.80% | 112.4%  |
| Profit from sale of share                     |         |         |         | 100.00% |         |
| Share of profit of equity accounted investees | 100.00% | 75.74%  | 133.37% | 317.48% | 0.00%   |

|                                   |         |         |          |           |           |
|-----------------------------------|---------|---------|----------|-----------|-----------|
| Financial expenses                | 100.00% | 105.01% | 110.91%  | 137.42%   | 147.72%   |
| Net profit before WPPF            | 100.00% | 383.03% | 695.54%  | 2983.62%  | 3083.62%  |
| Allocation for WPPF               | 100.00% | 123.24% | 156.39%  | 320.02%   | 334.56%   |
| Net profit before tax             | 100.00% | 539.80% | 1020.91% | 4591.04%  | 4891.04%  |
| Provision for income tax          | 100.00% | 118.46% | 150.41%  | 429.46%   | 586.96%   |
| Provision for deferred income tax |         |         |          |           |           |
| Net profit after tax              | 100.00% | -36.63% | -170.01% | -1102.38% | -1208.57% |

**Interpretation:**

Trend analysis is based on the idea that what has happened in the past gives traders an idea of what will happen in the future. Here we found total turnover in trend analysis has increased more than 149% from 2013 to 2017. Net profit has comparatively decreased from 2013 to 2017 in a great portion. Total asset has increased from 2013 to 2017 is a good indication for Rahimafrooz CIC agro limited. Cash in hand has increasing average from 2013 to 2017 and value is 100% to 185.45%. Investment in long term assets is has increased which is good for CIC agro. Net profit after tax has decreased from 2013 to 2017 randomly which means that company is facing a huge lost last few years.

**CHAPTER – 4**

**Findings, Recommendations**

**And Conclusion**

## 4.1 Findings

- In 2016, Current Ratio of Rahimafrooz CIC Agro was 0.91 and 2017 Current Ratio was 0.57. The Current Ratio of 2016 was better than 2017.
- Rahimafrooz CIC Agro Quick Ratio has decreased from 2016 (0.53) to 2017 (0.410).
- In 2016, Gross Margin was 31% which was comparatively less than 2017 but better than 2015. Then again, in 2017 the Gross Margin was 35% which seems good for company.
- In 2016, Operating Profit Margin was 7%. On the other hand, in 2017 Operating Profit Margin was 8% which indicates that performance for the company is not so good.
- In 2016, Net Profit Margin was 6% but in 2017 the Net Profit Margin decreased to 4% which is not a good indication for the company.
- ✓ The company's Return on Assets (ROA) has decreased from 2013 to 2015 but after that period it has increased slightly which is good.
- Return on Equity (ROE) was 32% in 2016 but decreased in 2017 which is not a good indication for the company.
- Debt to Equity ratio has increased from 78% to 87 % during 2016 to 2017. It indicates that CIC agro is doing business by taking large debts.
- Total asset has increased during 2013 to 2017 by more than 159% which is a good indication for Rahimafrooz CIC agro Limited.
- The average collection day & inventory processing day were fluctuating through 2013 to 2017. During 2016 to 2017, it was increasing. It is not good for the company.

## 4.2 Recommendations

- In 2017 Current ratio was poor. As a result, I will suggest that if CIC Agro focuses to recover it, they must be increasing their sales volume. The level of current assets should be increased to meet up the current liabilities.
- The Quick ratio of the company was lower during last few years. That is why the company should take higher inventory which can be then quickly converted into cash.
- Gross margin of CIC-Agro represent the correlation among the sales in addition manufacturing cost. Higher Gross Margin ratio is better for the company but we saw in 2016 Gross Margin was less than 2017. So, their main mission should be growing up their sales volume.
- During 2017, Operating Profit margin was poor than 2016. If they try to increase their Operating Profit margin, they must be controlling their total operating cost.
- In 2017, Net profit margin was less than 2016. If they want to increase their net profit margin they should more concern about their sales to increase more and more. If sales grow up, then net profit margin also will grow up.
- ✓ The company should focus to reduce average collection day & inventory processing so that their operating cycle can increase as well as they should focus to increase payables payment period from its account's payables.

### 4.3 Conclusion

It is commonly reported that, unless you are a crystal gazer, long-term business planning is a fantasy and nourishing a successful business is an inferno of a lot of tough effort, besides continuing ravenous is half the clash. I attempted central core to investigate the particular angles (finance and accounting) of the organization. I have absence of viable abilities, information and experience. So the proposals I made could be outdated close to another expert reports. Working in an association like Rahimafrooz CIC-Agro Ltd was a genuine test for unequivocal reasons. The organization isn't sold in the market and in addition it's developing level. It requires far to achieve the development level. Still it is making a solid business and adds to nation's development which is a decent sign. As a fresher, this is my first involvement in corporate life. I attempted to utilize my hypothetical skills and knowledge in the work put. I could associate a great deal of speculations with reality. Then again, various speculations went to no utilization. Be that as it may, this is only a short period of time. I assembled my skills and experienced and found out about the corporate workplace, morals and standards. I remain this experience will help me a considerable measure in my future expert life.



## **PART – THREE**

### **Appended Part**

- A. Bibliography**
- B. References**

## A. Bibliography

- ❖ The Analysis and Use of Financial Ratios: A Review Article by Paul Barnes online issue in 2006.
- ❖ Intermediate Accounting-15<sup>th</sup> edition by Donald E.Keiso, Weygandt& Warfield
- ❖ Business Ratios Guidebook: Latest Edition Book by Steven M. Bragg
- ❖ Managerial Accounting 15th Edition by Ray H. Garrison
- ❖ Bangladesh Accounting Standard (BAS)

## B. References

### **Publications**

- Audit Report of Rahimafrooz CIC Agro Limited
- 4 Years Annual Report of Rahimafrooz CIC Agro Limited
- 7<sup>th</sup> Board Paper of Rahimafrooz CIC Agro Limited
- Daily Profit and Loss Statements
- Business Journal and Magazine Published by Rahimafrooz.
- Several Newsletters, Booklets & Brochure of Rahimafrooz.

### **Websites**

- Rahimafrooz CIC Agro Limited owns website
- <http://www.rahimafrooz.com/OurBusinesses/Companies/RahimafroozCICAgroLtd/tabid/137/Default.aspx>
- <http://www.rahimafrooz.com/Home/CompanyContacts/tabid/119/Default.aspx>
- <https://en.wikipedia.org/wiki/Rahimafrooz>
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