



# "Financial Performance Analysis of First Security Islami Bank Limited" A study on Mohakhali Branch, Dhaka"

## **Submitted To:**

Sayed Farrukh Ahmed

**Assistant Professor** 

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# **Submitted By:**

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# **Letter of Transmittal**

24.11.2018

To
Sayed Farrukh Ahmed
Assistant Professor
Department of Business Administration
Faculty of Business & Economics
Daffodil International University

**Subject:** Submission of the internship report on "Financial Performance Analysis of First Security Islami Bank Ltd." (FSIBL): A Study on Mohakhali Branch, Dhaka".

#### Dear Sir;

This is a great pleasure for me to submit the internship report, which is a partial requirement for the Internship Program of Daffodil International University for MBA students. I have prepared my internship report on "Analysis of Financial Performance of First Security Islami Bank Ltd." (FSIBL): A Study on Mohakhali Branch, Dhaka".

I have tried to explain my learning and experience in this report which I have gathered from practical operations.

For your kind consideration and perusal, I would like to mention that there might be some mistakes due to limitations of my knowledge, wisdom and time constraint. In spite of various shortcomings I have tried to cover all relevant affairs. I am confident that my report will be able to meet up your expectation and you will appreciate my endeavor and the report emphatic.

I will be very glad if the report can serve its actual purpose and I am ready to explain anything to you if necessary.

Sincerely yours,

Md. Anamul Hoque ID. No. 173-14-2508 Program: MBA Major in Accounting Daffodil International University





# **Certificate of Approval**

I am pleased to certify that the Internship report on Financial Performance Analysis of First Security Islami Bank Ltd." (FSIBL): A Study on Mohakhali Branch, Dhaka conducted by Md.Anamul Hoque bearing ID No. 173-14-2508 of MBA Program, and Department of Business Administration has been approved for presentation and defense. Md. Anamul Hoque worked with First Security Islami Bank Limited, Mohakhali Branch, Dhaka as an intern under my supervision.

Md. Anamul Hoque bears a strong moral character and a very pleasing personality. It has indeed been a great pleasure working with him. I wish his all success in life.

•••••

#### Signature of the Supervisor

SayedFarrukh Ahmed

Assistant Professor

Department of Business Administration Faculty of Business & Economics Daffodil International University





# Acknowledgement

An internship program is a very important and essential means for acquiring practical knowledge because the knowledge of a student does not get fulfilled until he acquires knowledge theoretically and practically.

For the completion of this study I can"t deserve all praise. There were a lot of people who helped me by providing valuable information, advice and guidance for the completion of this report in the scheduled time.

First I want to express my gratitude to Almighty Allah for giving me the strength and the composure to finish the task within the scheduled time.

I would also like to convey my gratitude to my internship supervisor Mr. Sayed Farrukh Ahmed (Assistant Professor) for his continuous support. His guidance helps me to separate the important and necessary details from the unnecessary certainly helped me to stay on the correct track.

I acknowledge my indebtedness to the executives who extended their wholehearted cooperation during my internship period. I would like to extend my gratitude to Md Abul Kashem, (Vice President & Manager), Masud Hossain, (AVP & Manager Operation), Md. Zanemul Haque, (Probationary Officer), First Security Islami Bank, Mohakhali Branch. Finally, I would like to render my gratitude and my heartiness thank to my supervisors and other personnel for their guidance to prepare my internship report. They have been extremely co-operative and willing to help at all time.





# **Executive Summary**

First Security Islami Bank Limited (FSIBL) was incorporated in Bangladesh on 29 August 1999 as a banking company under Companies Act 1994 to carry on banking business. It obtained permission from Bangladesh Bank on 22 September 1999 to commence its business. The Bank carries banking activities through its One Hundred And Seventy Two (172) branches in the country. The commercial banking activities of the bank encompass a wide range of services including accepting deposits, making loans, discounting bills, conducting money transfer and foreign exchange transactions, and performing other related services such as safe keeping, collections and issuing guarantees, acceptances and letter of credit.

The objectives of the study have been outlined to know the total assets, liabilities and different types of Investment schemes, lending procedure& approval process, credit assessment &risk management process, identify overall financial performance of and make some recommendations to solve those problems of FSIBL.

The report is separated in different chapters. The first chapter contains introduction, background, scope, objectives, methodology and limitations of the study. The second chapter contains the overview of First Security Islami Bank Limited in details.

In the third chapter, the analysis Financial Performance of First Security Islami Bank Limited is described deeply. In those descriptions different types of financial statement, Components of Financial Statements, Classification of Assets and Liabilities, Limitation of Financial Statement, Ratio Analysis of First Security Islami Bank Limited. Chapter four contains findings, recommendations and conclusion. In this whole report discussion about the Financial Performance of First Security Islami Bank Limited are designed in step by step.





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# **Abbreviations:**

FSIBL- First Security Islami Bank Limited
OD- Overdraft
CC- Cash Credit
SME- Small and Medium Enterprise
RM- Relationship Manager
KYC- Know Your Customer
FSS- Financial Spread Sheet
AD- Authorized Dealer
CL- Consumer Loan
FDR- Fixed Deposit Receipt
LIM- Loan against Imported Merchandise
PAD- Payment against Documents
CIB- Credit Information Bureau
HOM- Head of Marketing
CRM- Credit Risk Management
CRG- Credit Risk Grading
NPL- Non-Performing Loan
RU- Recovery Unit





**Chapter-One: Introduction** 





#### 1.1 Introduction

A bank is an indispensable organization in modern economy. It plays a significant role in the economic development of a country and forms the core of money market in an advanced economy. Globally the banking process and its area of operation are increasing day by day. It is also changing due to technological innovation, deregulation, globalization etc. All these are happening because of its demand. Basically bank take deposits from customers against interest and lend it to the borrowers against interest for certain period of time. For getting loan, both individuals and organizations depend on banks. After detailed analysis banks grant loan to borrowers and disburse it among them. Besides loan banks give various types of services to their customers. First Security Islami Bank limited is one of the largest and oldest private sectors Sariah based commercial bank in Bangladesh, with years of experience. First Security Islami Bank plays a vital role in economic development of our country.

My study topic is analysis on financial performance of First Security Islami Bank Limited; A study on Mohakhali Branch, Dhaka. The main aim of my study is to acquainted knowledge about financial performance measure of First Security Islami Bank Limited.





## 1.2 Background of the Study:

No knowledge is fully complete unless it is fully supported events on ground. Whatever may be the quality of theoretical knowledge, it is not complete without practical implication on ground. This realization is more pronounced in the study of Business Administration where experience on ground plays a dominant role.

Masters of Business Administration (MBA) is designed with an excellent combination of practical and theoretical aspects. After completing the MBA to fulfill the requirement of this Degree, I was assigned to pursue Internship in First Security Islami Bank Limited, Mahakhali Branch, Dhaka.

## 1.3 Scope of the Study:

The study covers financial activities of FSIBL. This report gives a narrative overview of all department of Mohakhali branch, Dhaka of FSIBL. It consists of my observation and on the job experience during the internship period. This report incorporates the different aspects of financial performance tools and techniques and its effect on the performance of the bank.





# 1.4 Objectives of the study:

The main objective of the report is to analysis the financial performances of First Security Islami Bank Limited (FSIBL): Study on Mohakhali Branch with fulfilling the requirement of MBA program. However, the objective behind this study is something broader. Objectives of the report are summarized in the following manner-

- To present an overview of First Security Islami Bank Limited.
- To analyze the financial performances of First Security Islami Bank Limited of different years.
- To provide recommendations on the basis of the findings of the study.





# 1.5 Methodology of the study:

#### **Sources of Data:**

#### A) Primary Sources

Direct Observations.

- ✓ Practical Deskwork.
- Face-to-Face conversation with the Officers.
- Direct lectures of honorable teachers of Finance & Banking

#### **Method of data Collection:**

- <u>Personal Interview:</u> Face to face conversation and in-depth interview with the respective officers and clients of the branch.
- **Personal Observation:** Observation of the Financial Performance activities.

## **B) Secondary Sources**

- Annual reports of First Security Islami Bank Limited.
- Manuals of Financial Performance of FSIBL
- Published materials and office circulars of FSIBL
- Website of the FSIBL.





# 1.6 Limitations of the Study:

From the beginning to end, the study has been conducted with the intention to make it as a complete and truthful one. However, many problems appeared in the way of conducting the study.

The study suffers from the following limitations:

#### 1. Lack of proper time:

Time period of this study is really short. I have only 3-month to spend in branch and to complete this report. So I am unable to go in depth of the study. Most of the time the officers were busy and were not able to give me much time.

#### 2. Insufficient data:

Some desired information could not be collected due to privacy of the company.

- **3. Others limitations:** As a newcomer I have little experience in this regard. And many practical matters have been written from my own observation that may vary from person to person.
- **4.** Lack of experience of writing internship report.





# Chapter- Two: Overview of the Organization





# 2.1 Organization:

First Security Islami Bank one of the largest and oldest private sector Sariah based commercial bank in Bangladesh, with years of experience. Adaptation of modern technology both in terms of equipment and banking practice ensures efficient service to clients.172 branches at home create efficient networking and reach capability. First Security Islami Bank is a bank that serves both clients and country.

## 2.1.1 Historical Background of the Organization

Name of the Company: FIRST SECURITY ISLAMIBANK LTD.

#### **Legal form:**

First Security Islami Bank Limited (FSIBL) was incorporated in Bangladesh on 29 August 1999 as a banking company under Companies Act 1994 to carry on banking business. It obtained permission from Bangladesh Bank on 22 September 1999 to commence its business. The Bank carries banking activities through its One Hundred And Seventy Two (172) branches in the country. The commercial banking activities of the bank encompass a wide range of services including accepting deposits, making loans, discounting bills, conducting money transfer and foreign exchange transactions, and performing other related services such as safe keeping, collections and issuing guarantees, acceptances and letter of credit.

The management of the bank is vested in a 10-member board of director with the managing director as the chief executive. The bank carries out almost all types of Sariah based commercial banking activities. 172 branches covering all major cities of Bangladesh.





# **2.1.2** Corporate Information

Name of the Company	First Security Islami Bank Ltd.	
Chairman	Mr. Mohammad SaifulAlam	
Vice Chairman	Mr. Alhaj Mohammad Abdul Maleque	
Managing Director	Mr. Syed Waseque Md. Ali	
Company Secretary	Mr. JahidulQuddus Mohammad Habibullah	
Legal Status	Public Limited Company	
Date of Incorporation	August 29, 1999	
Date of	August 29, 1999	
Commencement of		
Business		
Date of getting license	September 22, 1999	
from Bangladesh Bank		
Date of Opening of	October 25, 1999	
First Branch		
Corporate Head Office	House- SW(I) 1/A, Road-8, Gulshan-1, Dhaka-1212,	
	Bangladesh.	
Registered Office	23, Dilkusha, Dhaka-1000, Bangladesh	
Line of Business	Banking	
Authorized Capital	Tk.10,000 Million	
Paid up Capital	Tk.6,788.74 Million	
Date of consent for	04 June 2008	
IPO		
Phone	88-02-9888446 (Hunting), 8402613-8402625 (ICT Division).	
Fax	880-02-9891915	
E-mail	bcs@FSIBLbd.com ,info@FSIBLbd.com	
SWIFT Code	FSEBBDDH	
Auditors	ShafiqBasak& Co, Chartered Accountants, Shatabdi Centre (6 Floor), 292, Inner Circular Road, Fakirapool, Motijheel, Dhaka. Phone: 02-7192098, Tel/ Fax: 02-7194870, E-	
	mail:shafiq_basak@yahoo.com	
Legal Advisor	The Law Counsel, Barrister & Advocates, City Heart (7th Floor), Suit No. 8/8, 67, NayaPaltan, Dhaka-1000. Phone: 9349647-8, Fax: 9349866, 9567029, E-mail: l.counsel@bdonline.com.	
Tax Consultant	K.M. Hasan FCA, K.M. Hasan& Co. Chartered Accountants, Dhaka Office Home Tower Apartment (8 th& 9 th Floor), 87, NewEskatonRoad, Dhaka – 1000, Phone: 9351457,9351564, Fax:	
	9345792-112.	





# **Shariah board: Shariah Members**

Name	Position	Address
Sheikh (Moulana) Mohammad	Chairman	BaitushSharaf Complex,
Qutubuddin		Shah Abdul Jabbar(R)
		Road Dhanialapara,
		Chittagong- 4100.
Mufti Sayeed Ahmed	Vice Chairman	Markaz-e- Eshaete Islam
		2/2 Darus Salam, Mirpur,
		Dhak
Moulana M. Shamaun Ali	Member	491, Wireless Railgate,
	Secretary	Bara Moghbazar, Dhaka-
		1217





# 2.1.3Hierarchical Structure of First Security Islami Bank Limited (FSIBL):

Managing Directors			
7			
Deputy Managing Director			
7			
<b>Executive Vice President</b>			
SENIOR VICE PRESIDENT			
7			
Vice President			
First Vice President			
7			
Assistant Vice President			
7.7			
Senior Principal Officer			
7.7			
Principal Officer			
7			
Senior Officer			
Officer			
Assistant Officer			





#### **2.1.4 Vision**

To be the bank of first choice through maximizing value for our clients, shareholders & employees and contributing to the national economy with social commitments.

#### **2.1.5 Mission**

To offer financial solutions that create, manage and increase our clients" wealth while improving the quality of life in the communities we serve.

#### 2.1.6 Core Values

- > We put our customers first.
- We emphasize on professional ethics.
- > We maintain quality at all levels.
- We believe in being a response FSIBL corporate citizen.
- We say what we believe in.

# 2.1.7 Organizational Goals

First Security Islami Bank will be the absolute market leader in the number of loans given to small and medium sized enterprises throughout Bangladesh. It will be a world-class organization in terms of service quality and establishing relationships that help its customers to develop and grow successfully.

- Realistic deposit mobilization plan.
- Appropriate management structure, systems, procedures and approaches.





# **Chapter-Three:**

# **Financial Performance Analysis of First Security Islami Bank Limited**





# 3. Financial Statements:

Financial Statements are the summary of the financial activities of a firm or an organization. AIS Board define the financial statement, "A financial statement (or financial report) is a formal record of the financial activities of a business, person, or other entity. Relevant financial information is presented in a structured manner and in a form easy to understand."

## 3.2 Components of Bank's Financial Statements

	a bank is a financial institution, its financial statements are different from other zation. Bank"s Financial Statements include an additional component which is called
_	ity Statement. The basic components of bank"s financial statements are given below.
	Balance Sheet
	Statement of Profit and Loss Account / Income Statement
	Cash Flow Statement
	Statement of Changes in Equity
	Liquidity Statement
	Notes to these statements

# **Statement of Profit and Loss Account / Income Statement:**

Income statement is a financial report that shows an entity's results of financial performance over a specific time period. The time period usually covers for a month, quarter, half year or year.





# **Statement of Changes in Equity:**

Statement of changes in equity is a financial statement that presents a summary of the changes in shareholders" equity accounts in a company over an accounting period. It reconciles the opening balances of equity accounts with the closing balances.

#### **Financial Statements Analysis:**

Financial Statements Analysis is the process of reviewing and evaluating a company's financial statements (such as the balance sheet or profit and loss account statement), thereby gaining an understanding of the financial health of the company and enabling to make more effective policies.

## **3.3Techniques to Financial Statements Analysis:**

A bank"s financial statements are always different from general companies. So, banks" financial statements analysis is critical. Among the stated techniques the ratio analysis is mostly used for analysis of any organization"s financial statements.





# **3.4Classification of Assets and Liabilities**

The first step in the analysis of balance sheet is the scrutiny and examination of different items of assets and liabilities and they are classified into various categories.

#### ☐ Assets:

In the Balance sheet the assets are divided into three major categories in general when organizations prepare the balance sheets. These are as follows:

- Current Assets
- Fixed/Long-Term Assets
- Other Assets

#### **Current Assets:**

Current assets are those assets, which changes their form in a short period and are exchanged for cash.

## **□Liabilities:**

In the Balance sheet the liabilities are broadly divided into two categories when organizations prepare the balance sheets. These are as follows:

- Current Liabilities
- Long-Term Liabilities





.

#### **3.5Limitations of Financial Statements:**

Though Balance Sheet and Profit and Loss Account of a company are important sources for the analysis, the financial data contained therein have certain limitations. The financial data depict the state of affairs or the operating results in numerical terms. Sometimes wrong or illogical conclusion may be derived from them if attention is not given to other factors that are not evident from the financial statements. For example, the production of a manufacturing company may fall due to labor strike or non- availability of raw materials due to transport bottlenecks, but it should not be interpreted as decline in the efficiency or profitability of the concern. It is, therefore, essential that the investor should look beyond the financial data and make future enquiries regarding the causes for any variation or abnormal trend noted in analyzing the data. Besides, the financial statements represent the performance of the business concern. Any meaningful analysis of these statements will depend upon the projections of the future trend. Past events are just guides as to what may reasonably be expected to occur in future.

#### **3.6Building Blocks of Financial Statement Analysis:**

Financial statements analysis focuses on one or more elements of a company's financial condition or performance. Our analysis emphasizes some areas of inquiry with varying degrees of importance.





#### **3.7Comparative Statements:**

Comparing amounts for two of more successive periods often helps in analyzing financial statements. Comparative financial statements facilitate this comparison by showing financial amount in side-by-side columns on a single statement, called comparative format. By using comparative financial statements financial changes can be expressed in both dollar amount and percentage.

#### **Computation of Dollar Change and Percent Change:**

Computing financial statements over time periods generally two-to-five years is often done by analyzing changes in line items. A change analysis usually includes analyzing absolute dollar amount changes and percent changes. Both analyses are relevant because dollar changes can yield large percentage changes inconsistent their importance. Dollar amount is necessary to retain a proper perspective and to assess the importance of changes. The computation of dollar change for a financial statement item as follows:

Dollar change = Analysis period amount - Base period amount

#### **3.8Comparative Balance Sheets:**

Comparative balance sheets consist of balance sheet amounts from two or more balance sheet dates arranged side by side. Its usefulness is often improved by showing each item"s dollar change and percent change to highlight large changes.

#### **Trend Analysis:**

Trend analysis is also called trend percent analysis or index number trend analysis. It is a form of horizontal analysis that can reveal patterns in data across successive periods.





☐ Select a base period and assign each item in the base period a weight of 100%.

#### **Vertical Analysis:**

Vertical analysis is a tool to evaluate individual financial statement items or a group of items in terms of a specific base amount. We usually define a key aggregate figure as the base, which for an income statement is usually revenue and for a balance sheet is usually total assets.

#### **3.12Common-Size Income Statements:**

Analysis also benefited from using a common-size income statement. Revenue is usually the base amount, which is assigned a value of 100%. Each common-size income statement items appears as a percent of revenue. If we think of the 100% revenues amount as representing one sales dollar, the remaining items show how each revenue dollar is distributed among costs, expenses and income.

## **3.13Common-Size** Graphics:

Two of the most common tools of common-size analysis are trend analysis of common-size statements and graphical analysis. The trend analysis of common-size statements is similar to that of comparative statements discussed under horizontal analysis. It is not illustrated here because the only difference is the substitution of common-size percent for trend percent. Instead, this section discusses graphical analysis of common-size statements. Pie charts and bars are commonly sued for common-size graphics analysis of common-size statement analysis. For common-size income statement analysis, the revenue is considered as the base of the pie chart because revenue affects nearby every item of an income statement.





#### **3.14Summary of Ratios**:

Summarizes the major financial statement analysis ratios described in this chapter. This summary includes each ratio"s title, its formulas, and the purpose for which it is commonly used.

#### **Activity Ratios**

- 1) Inventory turnover = cost of goods sold ÷ average inventory
- 2) Receivables turnover = net revenue ÷ average receivables
- 3) Payables turnover = purchases\* ÷ average payables

#### **Solvency Ratios**

```
1) Debt-to-assets ratio = total liabilities ÷ total assets
2) Debt-to-capital ratio = total debt* † (total debt* + total shareholder"s equity)

3) Debt-to-equity ratio = total debt* † total shareholder"s equity
4) Interest coverage ratio = total debt* † total shareholder"s equity
earnings before interest and taxes* ÷ interest payments
```

#### **Profitability Ratios**

```
1) Gross profit margin =
2) Operating profit margin
3) Net profit margin =
4) Return on assets (ROA)
5) Return on equity (ROE)

gross income ÷ net revenue
= operating income ÷ net revenue
net income ÷ net revenue
= net income ÷ total assets
= net income † total stockholder"s equity
```

#### \*calculated terms:

- Purchases = cost of goods sold + ending inventory beginning inventory
- total debt = notes payable + current portion of long-term debt + long-term debt
- earnings before interest and taxes = net income + income taxes + interest expense

# 3.15Ratio Analysis of First Security Islami Bank Limited:

The objective of this report is evaluating First Security Islami Bank Limited"s financial performance. So that here discuss recent year"s financial ratio of FSIBL Ltd.

A bank is a financial institution whose main job is to collect fund from surplus units and invest in deficit units and making profits. Owners, depositors and shareholders of a bank invest to a





#### 3.16 Reconstruction of Financial Statements of FSIBL:

The all core financial statements of FSIBL are obtained. These statements include Balance Sheet, Income Statement, Statement of Cash Flows, Statement of Equity, Statement of Liquidity and their notes for five years. But, these are not in the format which is required for different financial ratio analysis. So, some of these financial statements are reconstructed in various format for the interest of the analysis. The renovated statements are mainly concerned based on the duration of the accounts which is very important for ratio analysis. For preparing these financial statements no fictional data are used, only the real financial data from notes of statements are used according their duration and types.

#### 3.17Ratio Analysis:

A ratio analysis is a quantitative analysis of information contained in a company's financial statements. Ratio analysis is based on line items in financial statements like the balance sheet, income statement and cash flow statement; the ratios of one item or a combination of items to Another item or combination is then calculated.





# 3.18Assumption of Ratio Analysis:

The most common mode in which financial statement data are summarized is the ratio form. Motivations for examining data in ratio form include:

To exploit an observed empirical regularity between a financial ratio and the estimation of variable of interest.





bank to get profit or interest as a reward in return. But their profit is depends on the bank's financial performance. It depends on how a bank operates itself, how efficiently management operates the operations of a bank. To understand the financial performance of a bank, the investor should analyze the financial statements of that bank. They may use different financial ratios to analyze the financial performance of a bank. By analyzing the financial performance of a bank investors and management can know the strengths and weakness of the bank, and can take proper policy making decisions for future. To analyze the financial performance of First Security Islami Bank Limited (FSIBL), different financial ratios are used to determine the strengths and weakness of FSIBL. Actually, to understand the overall financial position and performance of FSIBL is the main aim of this chapter.





# CONSOLIDATED BALANCE SHEET

AS AT 31 DECEMBER 2017

TIS TIT ST BEGENBERG 2017		2017	2016
	Note(s)	Talaa	Toles
		Taka	Taka
PROPERTY AND ASSETS			
Cash in Hand	24.	2 2 4 2 2 4 2 2 2 2	1 01 6 000 150
Cash in hand (Including Foreign Currencies) Balance with Bangladesh Bank & its Agent Banks	3(a) 3.1	2,369,319,898	1,816,338,179
(Including Foreign Currencies)	3.1	21,457,534,554	16,131,320,942
		23,826,854,451	17,947,659,121
Balance with other Banks and Financial Institutions	4(a)	522 102 415	0.40 645 222
In Bangladesh Outside Bangladesh		532,102,415 366,064,370	842,645,333 423,996,755
Outside Dangladesh		898,166,785	1,266,642,088
	_	10 = 27 (10 000	
Placement with Banks & other Financial Institutions	5	10,736,619,899	7,196,666,624
Investments in Shares & Securities	6(a)		
Government		9,100,000,000	9,150,000,000
Others		2,502,525,517 <b>11,602,525,517</b>	1,680,581,919 10,830,581,919
Investments	7 (a)	11,002,525,517	10,830,381,919
General Investment etc.	/ (a)	201,932,884,191	166,581,331,180
Bills Purchased and Discounted		7,362,624,894	7,194,802,194
		209,295,509,085	173,776,133,374
Fixed Assets including Premises	8(a)	3,491,020,793	3,268,326,670
Other Assets	9(a)	16,439,780,117	13,529,293,052
Non-Banking Assets		-	-
Total Assets		276,290,476,647	227,815,302,848
LIABILITIES AND CAPITAL			
Liabilities Placement from Banks & other Financial Institutions	10	5,000,000,000	3,000,000,000
Deposits and Other Accounts	11	5,000,000,000	5,000,000,000
Mudaraba Savings Deposits		16,876,607,874	13,899,504,009
Mudaraba Term Deposits		138,266,642,919 42,123,348,876	111,657,941,041 40,060,818,730
Other Mudaraba Deposits  Al-Wadeeah Current & Other Deposit Accounts	11.2(a)	25,629,690,923	19,406,875,568
Bills Payable	11.3	5,233,509,848	5,031,314,320
Cash Waqf Fund		277,925,332	236,879,638
		228,407,725,773	190,293,333,306
FSIBLMudaraba Subordinated Bond	12	6,400,000,000	3,000,000,000
Other Liabilities	13(a)	22,260,690,365	17,306,863,759
Deferred Tax Liabilities/ (Assets) Total Liabilities	14 (a)	38,392,503	21,775,365
Total Liabilities & Shareholders' Equity of the Group	18(b)	262,106,808,641 276,290,476,647	213,621,972,430 227,815,302,848
Total Elabilities & Shareholders Equity of the Group	10(0)	410,490,410,041	441,013,304,040





59,851,346,590

# **OFF-BALANCE SHEET**

**Contingent Liabilities** 

AS AT 31 DECEMBER 2017

	2017	2016
	Taka	Taka
CONTINGENT LIABILITIES		
Acceptances and Endorsements Irrevocable Letters of Credit (including Back to Back Bills)	28,726,126,41 4 20,910,040,28 9 14,094,167,94	23,002,645,081 21,928,766,660
Letters of Guarantee Bills for Collection	6 4,239,277,561	11,485,872,882 3,434,061,967
Other Contingent Liabilities  Total	67,969,612,21 0	59,851,346,590
OTHER COMMITMENTS		
<b>Total Off Balance Sheet Items including</b>	67,969,612,21	-





# CONSOLIDATED PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 31 DECEMBER 2017

	2017	2016
	Taka	Taka
Investment Income	18,608,909,537	16,966,286,841
Profit paid on Deposits	10,624,952,149	9,576,406,736
Net Investment Income	7,983,957,388	7,389,880,105
Income from Investment in Shares/securities	379,028,131	237,611,204
Commission, Exchange and Brokerage	2,016,766,460	1,641,246,704
Other Operating Income	604,729,535	445,679,505
	3,000,524,127	2,324,537,414
Total Operating Income	10,984,481,515	9,714,417,519
Zakat Expenses	111,424,295	89,792,573
Other Expenses	780,491,293	623,310,434
<b>Total Operating Expenses</b>	4,757,625,673	3,986,805,828
Profit/(Loss) before Provision	6,226,855,842	5,727,611,690
Provision for Investments	2,569,199,969	1,482,889,673
Other Provisions	95,854,352	39,508,157
Total Provision	2,665,054,321	1,522,397,830
Total Profit/(Loss) before Income Taxes	3,561,801,520	4,205,213,860
Provision for Taxation	2,097,282,797	1,914,165,959
Net Profit/(Loss) after Taxation	1,464,518,723	2,291,047,901
Appropriations		
Statutory Reserve	707,025,310	838,438,842
Retained surplus	757,493,413	1,452,609,059
Attributable to:		
Equity holders' of the Bank	757,493,325	1,452,608,995
Non controlling Interest	87	64
	757,493,413	1,452,609,059
Earning Per Share (EPS)	1.98	3.10





# CONSOLIDATED CASH FLOW STATEMENT

# FOR THE YEAR ENDED 31 DECEMBER 2017

TOR THE TEAR ENDED 31 DECEMBER 2017	2017	2016
	2017	2010
	Taka	Taka
·		
Cash Flow from operating activities		
Investment Income receipt	18,608,909,537	16,966,286,841
Profit paid on deposits	(9,159,242,171)	(6,944,662,524)
Dividend receipts	379,028,131	237,611,204
Fees & commission receipt	993,792,501	885,417,558
Cash payments to employees	(2,927,582,876)	(2,473,412,961)
Cash payments to suppliers	(141,197,275)	(128,080,666)
Income tax paid	(1,432,091,325)	(1,007,764,289)
Receipts from other operating activities	1,627,703,494	1,201,508,651
Payments for other operating activities	(1,424,746,664)	(1,156,829,476)
Operating profit before changes in operating assets and liabilities	6,524,573,353	7,580,074,338
Increase/Decrease in operating assets and liabilities		
Statutory deposits	-	-
Net trading securities	(771,943,598)	(3,088,186,683)
Investments to other banks	-	-
Investment to customers	(35,519,375,711)	(39,919,283,472)
Other assets	(1,478,395,740)	(2,323,277,367)
Deposits from other banks	13,953,833,871	482,081,512
Deposits received from customers	22,694,848,619	37,667,626,692
Other liabilities on account of customers	-	-
Trading liabilities	-	-
Other liabilities	210,522,856	352,306,146
Sub Total	(910,509,703)	(6,828,733,172)
Purchase/Sale of subsidiaries	-	-
B. Net Cash flows from investing activities	(486,792,982)	(414,301,569)
Cash flows from financing activities		
Receipts from issue of debt instruments	2,000,000,000	2,000,000,000
FSIBLMudaraba Subordinated Bond	3,400,000,000	-
Receipts from issue of right shares/ordinary share	-	-
Dividend paid in cash	(1,476,597,364)	(1,054,712,411)
C. Net Cash flow from financing activities	3,923,402,636	945,287,589
D. Net increase/(decrease) in cash & cash equivalents (A+B+C)	9,050,673,303	1,282,327,185
E. Cash and cash equivalents at the beginning of the year	26,410,967,833	25,128,640,648
F. Cash and cash equivalents at the end of the year (D+E)	35,461,641,136	26,410,967,833





# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED 31 DECEMBER 2017

(amount in Taka)

		Share		General /	Asset		Non-	
	Paid-up		Statutory			Retained		
Particulars		Premium		Other	Revaluation		Controlling	Total
	Capital	Account	Reserve	Reserves	Reserve	Earnings	Interest	
								9=(2 to 8)
Balance as at 01 January 2017	7,382,986,42	0	4,318,771 137	l, 6,154,312	1,004,065,009	1,481,351,830	1.710	14,193,330,418
Changes in Accounting Policy	7,302,900,42	-	-	0,134,312	1,004,005,009	1,401,551,050	1,710	-
Net profit for the year					_	1,464,518,556	_	1,464,518,556
The profit for the year			707,025,3	1		1,101,510,550		1,101,510,550
Appropriation made during the year	-	-	0	2,416,229	-	(707,025,310)	-	2,416,229
Dividend:								
Cash Dividend		-	-	-	-	(1,476,597,284)	-	(1,476,597,284)
Bonus shares	-	-	-	-	-	-	-	-
Transferred to retained earnings	-	-	-	-	(24,843,666)	24,843,666	-	-
Non-controlling interest	-	-	-	-	-	-	87	87
Total group shareholders' equity								
			5,025,796	<b>5</b> ,				
as on 31 December 2017	7,382,986,42	0 -	447	8,570,541	979,221,345	787,091,456	1,797	14,183,668,005
			5,025,796	<b>5</b> ,				
Eligible Capital Under Basel III:	7,382,986,42	0	447	8,570,541	211,135,945	787,091,456		13,415,580,810
Add: General provision								
for unclassified investment								2,886,715,609
Add: FSIBLMudaraba Subordinated Bond								5,440,000,000
Total eligible capital as								,,,
on 31 December 2017								21,742,296,419





# BALANCE SHEET AS AT 31 DECEMBER 2017

	2017	2016
	Taka	Taka
PROPERTY AND ASSETS Cash in Hand		
Cash in Hand (Including Foreign Currencies)	2,369,126,018	1,815,513,100
Balance with Bangladesh Bank & its Agent Banks		
(Including Foreign Currencies)	21,457,534,554 <b>23,826,660,571</b>	16,131,320,942 17,946,834,042
Balance with other Banks and Financial Institutions	23,020,000,371	17,740,034,042
In Bangladesh	531,828,698	675,742,843
Outside Bangladesh	366,064,370	423,996,755
	897,893,068	1,099,739,598
Placement with Banks & other Financial Institutions	10,736,619,899	7,196,666,624
Investments in Shares & Securities		
Government	9,100,000,000	9,150,000,000
Others	3,982,523,917	3,160,580,319
Turnostruonto	13,082,523,917	12,310,580,319
Investments General Investment etc.	202,682,884,191	167,001,331,180
Bills Purchased and Discounted	7,362,624,894	7,194,802,194
	210,045,509,085	174,196,133,374
Fixed Assets including Premises	3,480,818,155	3,257,521,001
Other Assets	14,278,930,250	11,696,703,613
Non Banking Assets	-	-
Total Assets	276,348,954,946	227,704,178,572
LIABILITIES AND CAPITAL		
Liabilities Placement from Banks & other Financial Institutions	5,000,000,000	3,000,000,000
Deposits and Other Accounts	5,000,000,000	5,000,000,000
Mudaraba Savings Deposits	16,876,607,874	13,899,504,009
Mudaraba Term Deposits Other Mudaraba Deposits	138,266,642,919 42,123,348,876	111,657,941,041 40,060,818,730
Al-Wadeeah Current & Other Deposit Accounts	26,020,865,331	19,678,057,596
Bills Payable	5,233,509,848	5,031,314,320
Cash Waqf Fund	277,925,332 <b>228,798,900,180</b>	236,879,638 <b>190,564,515,334</b>
FSIBLMudaraba Subordinated Bond Other Liabilities	6,400,000,000 21,946,394,909	3,000,000,000 16,931,081,824
Deferred Tax Liabilities/ (Assets)	37,210,816	20,784,787
Total Liabilities	262,182,505,906	213,516,381,945
Capital/Shareholders' Equity		
Paid-up Capital Statutory Reserve	7,382,986,420 5,025,796,447	7,382,986,420 4,318,771,137
Revaluation reserve on Fixed Assets	979,221,345	1,004,065,009
Retained Earnings	778,444,828	1,481,974,061
Total Shareholders' Equity	14,166,449,040	14,187,796,627
Total Liabilities & Shareholders' Equity	276,348,954,946	227,704,178,572





#### **OFF-BALANCE SHEET**

#### AS AT 31 DECEMBER 2017

CONT	INCENT	TTA	RII	ITIES

Acceptances and Endorsements Irrevocable Letters of Credit (including Back to Back Bills) Letters of Guarantee Bills for Collection Other Contingent Liabilities

Total

#### OTHER COMMITMENTS

Total Off Balance Sheet Items including Contingent Liabilities

2017	2016
Taka	Taka
28,726,126,414	23,002,645,081
20,910,040,289	21,928,766,660
14,094,167,946	11,485,872,882
4,239,277,561	3,434,061,967
-	-
67,969,612,210	59,851,346,590
-	-
67,969,612,210	59,851,346,590





# **PROFIT AND LOSS ACCOUNT**FOR THE YEAR ENDED 31 DECEMBER 2017

	2017	2016
	Taka	Taka
Investment Income	18,497,613,423	16,883,378,239
Profit paid on Deposits	10,561,959,067	9,544,341,782
Net Investment Income	7,935,654,356	7,339,036,457
Income from Investment in Shares/securities	443,104,547	293,823,613
Commission, Exchange and Brokerage	1,871,303,027	1,552,385,033
Other Operating Income	602,379,425	444,753,870
	2,916,786,999	2,290,962,516
Profit/(Loss) before Provision	6,166,211,520	5,698,083,884
Provision for Investments	2,569,199,969	1,482,889,673
Other Provisions	61,885,000	23,000,000
Total Provision	2,631,084,969	1,505,889,673
Total Profit/(Loss) before Income Taxes	3,535,126,551	4,192,194,211
Provision for Taxation	2,079,876,855	1,900,007,218
Net Profit/(Loss) after Taxation	1,455,249,695	2,292,186,993
Appropriations		
Statutory Reserve	707,025,310	838,438,842
Retained surplus	748,224,385	1,453,748,151
	1,455,249,695	2,292,186,993
Earning Per Share (EPS)	1.97	3.10





## **CASH FLOW STATEMENT**

## FOR THE YEAR ENDED 31 DECEMBER 2017

	2017	2016
	Taka	Taka
Cash Flow from operating activities		
Investment Income receipt	18,497,613,423	16,883,378,239
Profit paid on deposits	(9,096,249,089)	(6,912,597,571)
Dividend receipts	443,104,547	293,823,613
Fees & commission receipt	848,329,068	796,555,887
Cash payments to employees	(2,899,594,762)	(2,451,356,865)
Cash payments to suppliers	(138,873,815)	(126,233,698)
Income tax paid	(1,407,386,534)	(993,085,088)
Receipts from other operating activities	1,625,353,384	1,200,583,016
Payments for other operating activities	(1,385,374,138)	(1,128,725,879)
Operating profit before changes in operating assets and liabilities	6,486,922,085	7,562,341,655
Increase/Decrease in operating assets and liabilities		
Statutory deposits	-	-
Net trading securities	(771,943,598)	(3,088,186,683)
Investments to other banks	-	-
Investment to customers	(35,849,375,711)	(40,079,283,472)
Other assets	(1,174,840,103)	(2,049,678,027)
Deposits from other banks	13,953,833,871	482,081,512
Deposits received from customers	22,814,840,998	37,677,072,385
Other liabilities on account of customers	-	-
Trading liabilities	-	-
Other liabilities	320,777,289	157,800,061
Sub Total	(706,707,253)	(6,900,194,224)
E. Cash and cash equivalents at the beginning of the year	26,243,240,264	25,046,888,745
F. Cash and cash equivalents at the end of the year $(D\!+\!E)$	35,461,173,538	26,243,240,263





# **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED 31 DECEMBER 2017

(amount Taka)

Particulars	Paid-up Capital	Share Premium Account	Statutory 1 Reserve	General / Other Reserves	Asset  Revaluation  Reserve	Retained Earnings	Total
1	2	3	4	5	6	7	8=(2 to 7)
Balance as at 01 January 2017	7,382,986,420	-	4,318,771,137		1,004,065,009	1,481,974,061	14,187,796,627
Net profit for the year Appropriation made during the year	-	-	707,025,310	-	-	1,455,249,695 (707,025,310)	1,455,249,695
Dividend:		-	707,023,310	-	-	(707,023,310)	-
Cash Dividend		-	-	-	-	(1,476,597,284)	(1,476,597,284)
Bonus shares	-	-	-	-	-	-	-
Transferred to retained earnings Total group shareholders equity		-	-	-	(24,843,666)	24,843,666	-
as on 31 December 2017	7,382,986,420	-	5,025,796,447	-	979,221,345	778,444,828	14,166,449,040
Eligible Capital Under Base III: Add: General provision	1 7,382,986,420		5,025,796,447	-	211,135,945	778,444,828	13,398,363,641
for unclassified investment							2,886,715,609
Add: FSIBLMudaraba Subordinated Bond Total eligible capital as	a						5,440,000,000
on 31 December 2017							21,725,079,250





# **LIQUIDITY STATEMENT - ASSETS AND LIABILITIES ANALYSIS** AS AT 31 DECEMBER 2017

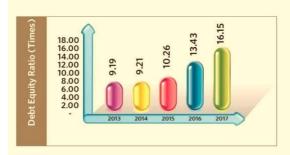
(amount in Taka)

						Total	Total
	Up to 01	01-03	03-12	01-05	More than		
Particulars	Month	Months	Months	Vacus	05 200000	Current	Previous
	Month	Months	Months	Years	05 years	Year	Year
	2		4			7=(2+3+4+5+6)	8
Assets							
Cash in hand Balance with other Bank and	,,,	-	-	_	12,497,853,900	23,826,660,571	17,946,834,042
Financial Institutions	652,979,469	244,913,599	-	-	-	897,893,068	1,099,739,598
Placement with Banks & other Financial Institutions	2,600,000,000	3,350,000,000	4,786,619,899	-	-	10,736,619,899	7,196,666,624
Investment (in Shares &	ķ						
Securities)	3,973,521,275	3,050,000,000	2,903,458,080	1,115,546,162	2,039,998,400	13,082,523,917	12,310,580,319
Investments Fixed Assets includin premises,	30,798,885,904 g	39,833,906,713	96,331,705,468	38,178,776,000	4,902,235,000	210,045,509,085	174,196,133,375
furniture & fixtures etc.	-	_	_	1,740,409,078	1,740,409,078	3,480,818,155	3,257,521,001
Other Assets	-	-	-	7,139,465,125	7,139,465,125	14,278,930,250	11,696,703,613
Non-Banking Assets	_	_	_	_	_	_	_
Total Assets	49,354,193,319	46,478,820,312	104,021,783,44	748,174,196,365	28,319,961,502	276,348,954,946	227,704,178,572
Liabilities Placement from Banks &other	ķ						
financial institutions	5,000,000,000	-	-	-	-	5,000,000,000	3,000,000,000
Deposits and other accounts Provision and other liabilities		45,212,659,906	101,595,007,015	5 27,678,282,764 17,595,160,277		228,798,900,180 28,346,394,909	190,564,515,334 19,931,081,824
Deferred tax liability	-	-	-	37,210,816	-	37,210,816	20,784,787
Total Liabilities	48,177,099,451	45,212,659,906	101,595,007,015	545,310,653,858	21,887,085,675	262,182,505,906	213,516,381,945
Net Liquidity Gap	1,177,093,868	1,266,160,406	2,426,776,432		6.432.875.827	14,166,449,040	14,187,796,627

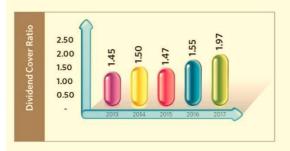


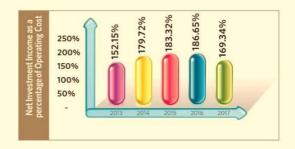


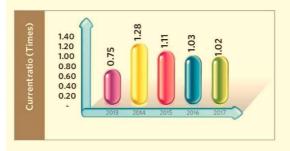
# Ratio analysis of First Security Islami Bank Limited from 2014 to 2017:



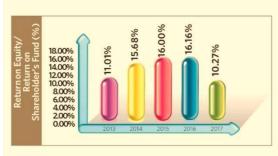


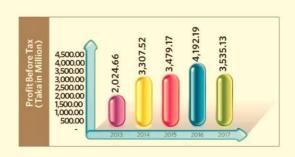


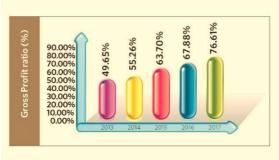


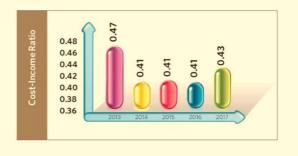














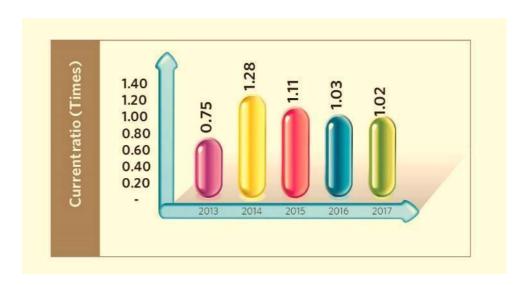


#### (A) Current Ratio:

Current ratio is the ratio of current assets of a business to its current liabilities. It is the most widely used test of liquidity of a business and measures the ability of a business to repay its debts over the period of next 12 months.

**Formula:** Current ratio = current assets ÷ current liabilities

## **Graphical Presentation**



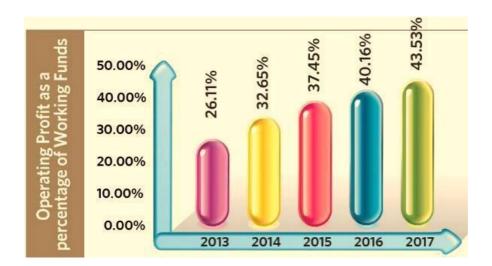
#### (B) Operating profit as percentage of Working Fund:





Net working capital is a liquidity calculation that measures a company sability to pay off its current liabilities with current assets. This measurement is important to management, vendors, and general creditors because it shows the firm short-term liquidity as well as management ability to use its assets efficiently.

#### **Formula:** Net working capital = Current assets - Current liabilities



**Table:** Net working capital of FSIBL

(Taka in million)

#### **Analysis:**

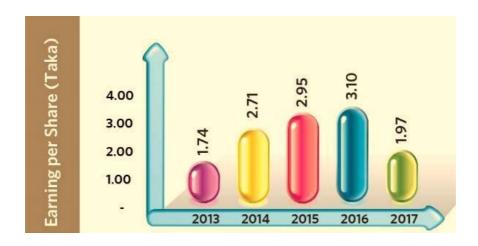
Net working capital measures the liquidity position of the firm. In 2016 the net working capital was 40.16% which was gradually increased to 43.53% in 2017. The graph shows that increase trend of FSIBL"s liquidity position this indicates that FSIBL has increased its ability to pay short term obligation out of its currents assets.

## **Profitability Ratio**

#### (A) Earnings per share (EPS)

Earnings per share (EPS) are the portion of a company's profit allocated to each outstanding share of common stock. Earnings per share serve as an indicator of a company's profitability.

<u>Formula:</u>EPS = net income / average outstanding common shares



**Table: Earing Per Share (EPS) of FSIBL** 

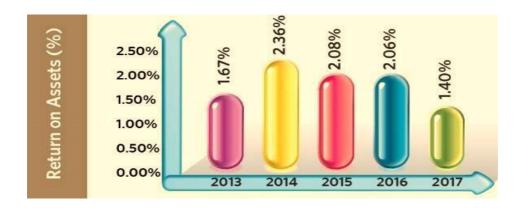




## (B) Return on Asset (ROA)

Return on Assets (ROA) is an indicator of how profitable a company is relative to its total assets.

## **Formula:** Return on Asset (ROA) = net income ÷ total assets



**Table: Return on Asset of FSIBL** 

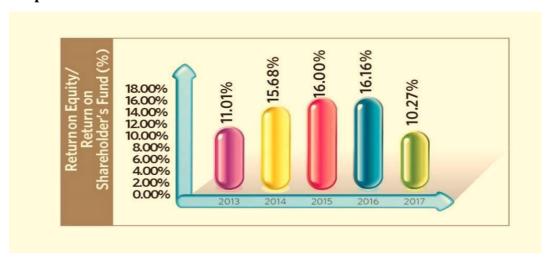




## (C)Return on Equity:

**Formula:** Return on equity (ROE) = net income † total stockholder"s equity.

# **Graphical Presentation:**



**Figure: Return on Equity** 





#### **Analysis:**

The ROE shows fluctuating results over the years. Over this five years period, the value of this ratio ranged from 10.27% to 16.16%. Out of these four years, year 2016 shows the best performance and year 2013 shows the worst performance.

#### (D) Debt Equity Ratio:

A company that finances a relatively large portion of its assets with liabilities is said to have a high degree of financial leverage. Higher financial leverage involves greater risk because liabilities must be repaid and often require regular interest payments. The risk that a company might not be able to meet such required payments is higher if it has more liabilities.

Formula: Debt-to-equity ratio = total debt\* ÷ total shareholder's equity

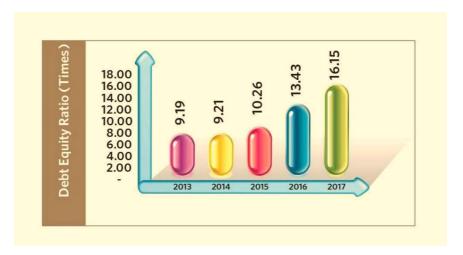


Figure: Debt Equity Ratio of FSIBL

#### **Analysis:**

The debt position of that indicates the amount of other people"s money being used in attempting to generate profits. In this salutation FSIBL 2016Debt Equity Ratio was 13.43% and in 2017 was the best performance and it was 16.17%. So this organization should give more emphasize on equity capital than debt capital.

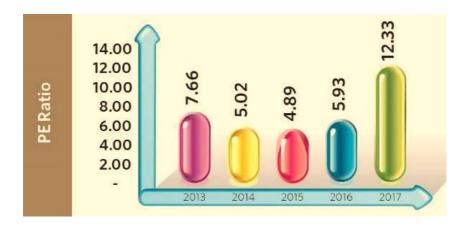




## **Price-Earnings Ratio:**

A stock"s market value is determined by its expected future cash flows. A comparison of a company"s EPS and its market value per share reveals information about market expectations.

#### **Formula:** PE ratio= Price per share ÷ Earning per share.



#### **Analysis:**

In FSIBL2016 PE Ratio was 5.93 and in 2017 was the best performance and it was 12.33. This high PE ratio can prove to be a good investment if its earnings continue to increase beyond current expectations.





## **Capital Adequacy Ratio (CAR):**

#### Formula:

Tier One Capital + Tier Two Capital X 100

Risk Weighted Assets

## **Graphical Presentation:**

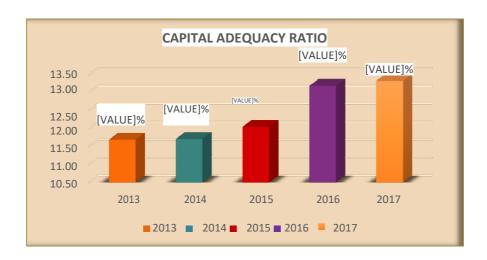


Figure: Capital Adequacy Ratio

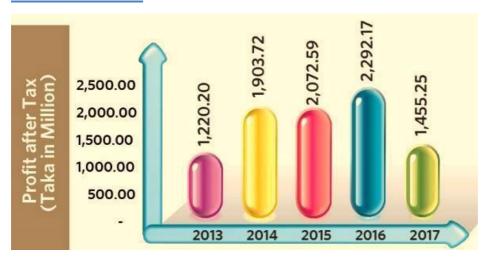




# **Total Paid- up Capital:**



# **Profit after Tax:**







# PROFITABILITY/DIVIDENDS/ PERFORMANCE AND LIQUIDITY RATIOS

Particulars	Year 2017	Year 20
Gross Profit Ratio (%)	76.61	67.8
Earnings before Interest, Depreciation and Tax (Million Taka)	6,463.93	4,956.5
Price earnings Ratio (%)	12.33	5.9
Current Ratios (%)	1.02	1.0
Return on Capital Employed (%)	10.27	16.7
Debt Equity Ratio (%)	16.15	13.4





# **Chapter-Four:**

Findings, Recommendations and Conclusion





# 4.1 Findings:

Findings regarding various aspects of financial statement analysis of First Security Islami Bank Limited are presented below:

- Current Ratio of FSIBL in 1.03:1 (2017) was lower than 2016, 2015, 2014.
- Operating Profit percentage against working Funds was 40.16% 2016 which was gradually increased to 43.53% in 2017, so the growth seems to be positive.
- Earnings per Share in Tk.1.97 (2017) was lower than 2016, 2015 and 2014.
- Return on Asset ratio in 1.40% (2017) was lower than 2016, 2015 and 2014.
- In 2016, PE Ratio of FSIBL was 5.93 and in 2017 was the best performance and it was 12.33.
- Capital Adequacy Ratio in 2017 (13.33%) was higher than 2016, 2015 and 2014.
- Return on Equity in 2017 was higher (15.96%) than 2016 (12.74%) and 2014 (9.14%).
- In 2017 (16.15) Debt Equity Ratio of FSIBL was High. But In 2013 it was the worst performance which is (9.19).





#### 4.2 Recommendations:

FSIBL has been achieving success for almost thirty one years, but competition is being increased simultaneously in banking sector of our economy. Lots of banks have been established and they are expanded with the passage of time. To survive as a top banking organization FSIBL has to do lots of things, some of those are given below:

- FSIBL should increase current asset and decrease current liabilities for smoothly operate their business.
- FSIBL should take necessary steps to increase their Net Income.
- In 2014 First Security Islami Bank Ltd Debt Equity Ratio was 13.43% and in 2017 was the best performance and it was 16.17%. So this organization should give more
  - emphasize on equity capital than debt capital.
- FSIBL should decrease long term liability.
- Bank should make proper and exhaustive documentation before disbursement and to ensure proper supervision, monitoring and follow up of each credit.
- The Bank should provide training to the employees so that they can achieve more expertise in Credit Management.
- It should follow the guidelines provided by Bangladesh Bank.
  - The bank should speed up its loan processing time, to ensure better services for its clients. The branch manager should be given more authority to sanction loan for reducing loan processing time.
  - The terms and conditions regarding credit should be moderate for the clients. Also, the bank should arrange seminars to clarify the terms and conditions of all service to its clients.
  - To maintain a good portfolio of Financial Statement, the bank should diversify its loan services. Lending for agriculture and medium enterprise purpose should be increased.
  - For increasing the market share the bank should increase its consumer loan facilities.





- The level of lending in corporate (large) enterprise financing should be increased by the bank to increase potentiality of more revenue.
- Skilled manpower should be employed to ensure professionalism for performing financial activities more efficiently.
- For reducing loan loss and maximizing revenue the supervision and monitoring activities should be performed effectively and efficiently.
- The introduction of specific credit recovery unit can be a unique tool to realize credit from the borrowers.
- Investment sales and marketing wing should be introduced to attract and retain a large number of clients.





#### 4.3 Conclusion:

First Security Islami Bank Limited is a leading commercial bank in our country for its goodwill, huge number of branch, interactive corporate culture and team work among employees. The Mohakhali Branch of FSIBL offers various types of loans and advances to customers according to Investment banking rules and regulations of our country. The main source of income of the Bank is it sanctioned to various parties. The focus of the bank lies on its large clientele base and their expectation from the bank.

The performance of the Branch is satisfactory but not enough to be a top banking company. From the Branch position as on recent year ended, it can say that more emphasize is given to finance for the trade and commerce sector but consumer loan, corporate (large) enterprise financing is not prioritized by the Bank. Skilled manpower and professionalism of employees are necessary for the Bank to provide better services, increase customers and retain them. Introduction of more facilities, SMS banking, credit sales and marketing may bring positive result and increase profit of the Bank, which may help the Bank to hold a top position in banking sector. Moreover, proper monitoring, supervision and recovery activities can reduce loan loss and increase Investment realization for the bank.

FSIBL has opportunity to proliferate product line to enhance its sustainable competitive advantage and ensure earning more profit. Business innovation and improvement and removal of present problems may strong the Bank"s position in banking sector and thus the Bank will be able to reach its ultimate goal.





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# **Appendix**







# **ইসলামী শরীয়াহ্র আলোকে** অনেক্ণুলো নতুন সেবা প্রকল্প একসাথে

#### www.fsiblbd.com



আলো মুদারাবা শিক্ষা আমানত প্রকল্প রিয় সম্ভানের উচ্চ শিক্ষার পথ মণ্ করতে গড়ে বুলুন নিরপদ সম্ভব



বন্ধান মুদারাবা বিবাহ আমানত প্রকল্প বিহা সন্ধানের বিয়ের খবত বহুনে আপনি থাকুন সুক্তিস্কায়ুক



নিরাময় মুদারাবা চিকিৎসা আমানত প্রকল্প রোগ নিরময়ে ডিকিলের খবচ বহনে আমরা আছি আপনার পাশে



অবসর মুদারাবা পেনশন আমানত প্রকল্প অনসরে সম্বয় হোক সংহলতা



অংকুর (ছল বাচৰিব) মুদারাবা শিক্ষার্থী সঞ্চয়ী হিসাব সবিধাৎ প্রস্তুত্বর মতে আমর ছড়িয়ে দিতে চাই সঞ্চয়ের



প্রাপ্তি মুদারাবা বেতন সঞ্চরী হিসাব যে কোন প্রতিষ্ঠানের মাসিক বেচন প্রদানের হিসাব ন্যবস্থাপনার কট গামব করতে আমরা আছি আপনার পাশে



সম্মান আল-ওয়াদিয়াহ প্রিমিয়াম একাউন্ট অপনাধ সম্বানের মুকটে আমর যোগ করতে চাই নতুন গালক



প্রবীণ মুদারাবা সিনিয়র সিটিজেন সঞ্চয়ী হিসাব





মর্যাদা আল-ওয়াদিয়াত্ কারেন্ট প্লাস একাউন্ট আপনার দৈনন্দিন প্রয়োজনে অপরিসিম লেনদেনের সুবিধা



যাকাত ফাভ অপনার যাকারের অর্থের **परिपूर्ण के प्रधारम पानदारात** firemen fielde wozen



হজ্ব মুদারাবা হজু সঞ্চয়ী হিসাব আপনার হন্ত্ব পাদনকে অংকৈতিক ভাবে মসুগ করতে আমরা বাড়িয়ে দিশাম সহযোগিতার হাত

# আমাদের পূর্বের তিনটি সেবা এলো নতুন রূপে, বর্ধিত সুবিধা নিয়ে



মুদারাবা মাসিক মুনাফা প্রকল্প ২৫,০০০ টাকার মান্টিপল ভিপোজিট সুবিধা



মুদারাবা আমানত দ্বিগুণ বৃদ্ধি প্রকল্প ছয় বছরে আপনার আমানত প্রায় খিগুণ বৃদ্ধি



মুদারাবা মাসিক জমা প্রকল্প ৫০০ - ২৫,০০০ টাকা পর্যন্ত মাসিক জমার সুবিধা







# ফার্স্ট সিকিউরিটি ইসলামী ব্যাংক লি:

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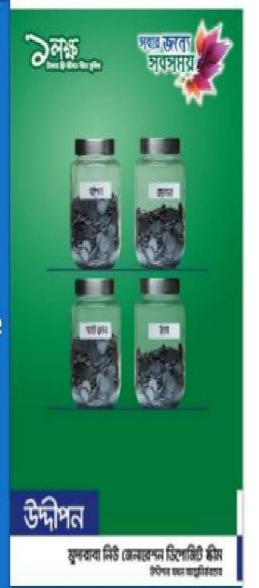
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