

### **Daffodil International University**

#### **Internship Report on**

Financial Performance Analysis of Sonali Bank Ltd.

#### **Submitted To:**

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#### LETTER OF TRANSMITTAL

Date: 07 December, 2018 Mahbub Parvez Associate Professor Faculty of Business & Entrepreneurship Daffodil International University

#### Subject: <u>Submission of internship report on "Financial Performance Analysis Of Sonali</u> <u>Bank Ltd.</u>"

Dear Sir,

It is an incredible delight for me to present my entry level position give an account of " *Financial Performance Analysis Of Sonali Bank Ltd.*" It was an extraordinary open door for me to secure learning and involvement in regard of the capacities, systems, and operational component of a business bank dependent on regular saving money standard while working in Khalilpur Branch of Sonali Bank Ltd. I trust that the learning and experience I have assembled amid my entry level position period will gigantically help me in my expert and functional life. I have given my earnest attempts to accomplish the destinations of the reasonable introduction and expectation that my undertaking will fill the need. Notwithstanding, I will dependably be upbeat to welcome further elucidation that you may require.

Sincerely Yours Maniruzzaman Mridha ID: 172-14-2388 Program: MBA Batch: 47<sup>th</sup> Daffodil International University

#### Certificate of Approval



I am pleased to certify that the internship report on "*Financial Performance Analysis Of Sonali Bank Ltd.*" prepared by Maniruzzaman Mridha bearing ID: 172-14-2388 of the Department of Business Administration is permitted for presentation and defense. Under my supervision, he worked with *Sonali Bank Ltd.* as an intern. He has completed the work during the Summer 2018.

I am pleased to certify that the data and findings presented in the report seem to be authentic. I wish him all success in life.

.....

Mahbub Parvez Associate Professor Faculty of Business & Entrepreneurship Daffodil International University

#### Acknowledgement

Most importantly I am appreciative to all-powerful Allah for gift me in finishing the report, "No respectable accomplishment can be accomplished by a person without help of others". I am obligated to various individuals for their benevolent suggestion, accommodation, bearing, co-task, and their coordinated effort.

It was a great pleasure for preparing Internship report on *Financial performance Analysis of Sonali Bank Ltd*'. I would like to thank and convey my gratitude to honorable supervisor, Mr. Mahbub Parvez Associate Professor Faculty of Business & Entrepreneurship, Daffodil International University, for letting me to prepare this report and I would also like to express my sincere appreciation to him for his wholehearted support and guidance.

I am also grateful to the management of The SBL for offering me the Internship training. My special thanks to Md. Belayed Hosen (Officer), Md. Abbas (senior Officer), Khan Masud(Officer) & Md. Mamun (Officer) who teach me about overall banking system of SBL with significant, vital, imperative, and essential information during face-to- face conversation, by providing some papers etc. and I also like to thanks Mr. Ratul (Officer) who help me from core of her heart as like as a younger brother in learning about remittance section of SBL.

I am also owed to each person who I bothered inside and outside of SBL Khalilpur Branch, in carrying out this report.

#### **Executive Summary**

This report is prepared as a partial fulfillment for the MBA program of Faculty of Business & Entrepreneurship under Daffodil International University. The report is prepared to study the *Financial Performance Analysis Of Sonali Bank Ltd.* at Khalilpur branch, Faridpur. I have an opportunity of spending a period of three months with a reputable bank where I observed & learned the banking operation.

Banking sector of our country is playing an important role in our economic situation. There are a large number of bank operating in our country successfully. Now a day banking business has been facing more competition locally & globally. As a second generation commercial bank, SBL established a landmark in a banking community in Bangladesh. The bank expends its activities by offering diversified quality product & service to their customer.

In my internship period, I have worked in the several sector of the SBL. I have divided the whole report into four major parts.

In the first part, I included the origin of the report, objective of the study, Methodology of the study, Scope of Study, Limitations of the Study.

Second part is the organizational part. In organization part, I try to show an overview of SBL. & there historical background, Branch Information, Vision, Mission, Management Team, Organizational Structure of SBL.

Third is learning part of my report. Where I try to *Evaluate the Performance Of Sonali Bank Ltd.* Which include Common size Statement, Horizontal analysis, vertical analysis, Comparative Financial Statement, Trend Analysis & Ratio analysis.

In Final part I identify some problems of SBL and provide some recommendations for improve their services.

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Financial Performance Analysis Of Sonali Bank Ltd

## Chapter: 1 INTRODUCTION

#### **1.1 Introduction:**

A bank is the financial institution that deals with money. Banking is an essential institution to develop an economy. It is the place we regularly twist up when we're looking for an advance to buy another car, educational cost for school or exchange school, monetary exhortation on the most proficient method to contribute our reserve funds, credit to start another business, a sheltered store box to protect our profitable reports, a financial records or Credit Card to monitor when and where we spend our cash. Truth be told, bank is fundamental to present day economy. Created and composed saving money framework is an essential of each sort of economy Capitalist, communist, and created and undeveloped nations whatever it might be. Today's banking is continually becoming new offering-new services, merging and consolidating into much larger and more complex business, and facing a new the banks that serve their citizen. Bangladesh is not exception in this case. Marketing strategies for banking business is one of the most vital issues now in Bangladesh. After liberation, the government of the people's republic of Bangladesh formally took over the charge of administration of different banks. The banking institutions are the custodian's private savings and by powerful instrument to provide credit. They mobilize resources of the saving by accepting deposits. At that time, all the existing 15 banks were nationalizing. During this year, many new haves emerged to cater the needs of the customer. They are continually trying to attract people towards them by offering new types of product and services to face competition and challenges thrown by their rival. During my Three months internship program, I've try to know about the banking products services offered by Sonali bank limited, the problems faced by bank and the prospect they will enjoy.

#### **1.2 Origin of the Report:**

Now a day, education is not just limited to books and classrooms. In this day and age, instruction is the apparatus to comprehend this present reality and apply learning for the advancement of the general public and in addition business. From training the hypothetical information is gotten from courses of study, which is just the most of the way of the topic. Pragmatic learning has no option. The ideal coordination among hypothesis and practice is of vital significance with regards to the cutting edge business world so as to determine the polarity between these two zones. In this way, an open door is offered by Daffodil Global College, for its potential business graduates to get three months viable experience, which is referred to is as "Temporary position Program". For the opposition of this entry level position program, the

creator of the investigation was set in a bank to be specific, "The Sonali Bank Constrained". Entry level position Program conveys an understudy nearer to the genuine circumstance and in this way dispatches a vocation with some related knowledge. This paper is titled "*Financial Performance Analysis Of Sonali Bank Ltd*" originated from the fulfillment of the MBA program.For the internship program, each student is attached with an organization. My internship was at The SBL,Khalilpur branch,Faridpur. During my internship, I had to prepare a report under the supervision of Mahbub Parvez Associate Professor, Faculty of Business & Entrepreneurship, Daffodil International University.

#### **1.3Objective of the Study:**

There are certain objectives to carry out this report, these are

- 1. To know the current position of the bank through ratio analysis.
- 2. To forecast the situation of the bank by analyzing the financial trend of the bank.
- 3. To Evaluate the performance of the bank by analyzing financial data.
- 4. To identify problems & to provide some recommendations to improve service quality of Sonali Bank Ltd.

#### 1.4 Methodology of the study:

Explanatory research has been conducted for gathering better information that will give a better understanding on various customer services. Both primary and secondary sources of data collection procedure have been used in the report. These are:

#### > Primary Sources:

- $\square$  Face to Face conversation with the respective officers and staffs.
- $\square$  Interviewing officers and staffs.
- I Sharing practical knowledge of officials.
- $\square$  In-depth study of selected cases.

#### Secondary Sources:

- Annual Report of Sonali Bank Ltd.
- // Website
- *Relevant Books, Research Papers, Newspapers and Journals.*
- □ Internet and Study of selected reports.

#### ✤ Data Processing and Analysis:

Gathered data have then handled and ordered with the guide of MS Word, Exceed expectations and other related PC programming. Essential tables have been set up based on gathered information and different factual procedures have been connected to examinations based on arranged data. Detail clarification and examination have additionally been fused in the report.

#### **1.5 Scope of the Study:**

This report has been set up based on experience assembled amid the time of temporary job. This examination is connected with Money related Execution Investigation Of Sonali Bank Ltd. The greater part of the information utilized in the revealing of the examination are from auxiliary sources. Every one of the information identified with the detailing prerequisites are not accessible because of classified reservation practice to help the association.

#### **1.6 Limitations of the Study:**

To give current data and to make the report read commendable, bolsters from different sources is fundamental. Regardless of having my wholehearted exertion, I couldn't gather some data required at the season of the examination. So this investigation isn't free from the accompanying confinements:

- *U* Unavailability to required published documents.
- $\square$  Lack of my experience and efficiency to prepare the standard report.
- I Large scale research was not possible due to constrains and restriction posed by the bank.
- The bankers are very busy with their jobs, so they were not always able to provide enough time to enlighten the internee students every time, even if they had the intention to do so.
- *I* Learning all the banking functions within just three months was really difficult.
- Another limitation of this report is banks policy of not disclosing some data and information for obvious reason, which could be very much helpful.

## Chapter: 2 AN OVERVIEW OF Sonali

## BANK LTD.



#### **2.1 Introduction:**

Not long after freedom of the nation Sonali Bank rose as the biggest and driving Nationalized Business Bank by decree of the Banks' Nationalization Request 1972 (Presidential Request 26) exchanging the then National Bank of Pakistan, Head Bank and Bank of Bhwalpur. As a completely state possessed foundation, the bank had been releasing its country building obligations by embraced government endowed distinctive financial plans and in addition currency advertise exercises of its own volition, covering all circles of the economy.

The bank has been changed over to an Open Restricted Organization with 100% responsibility for government and began working as Sonali Bank Constrained from November 15, 2007 assuming control over all advantages, liabilities and business of Sonali Bank. After corporatization, the administration of the bank has been given expected self-rule to make the bank focused and to maintain its business viably.

Sonali Bank Constrained is administered by a Top managerial staff comprising of 11 (Eleven) individuals. The Bank is going by the Chief and Overseeing Executive, who is an outstanding Broker and a rumored proficient. The corporate head quarter of the bank is situated at Motijheel, Dhaka, Bangladesh, the fundamental business focal point of the capital.

#### 2.2 Corporate Profile

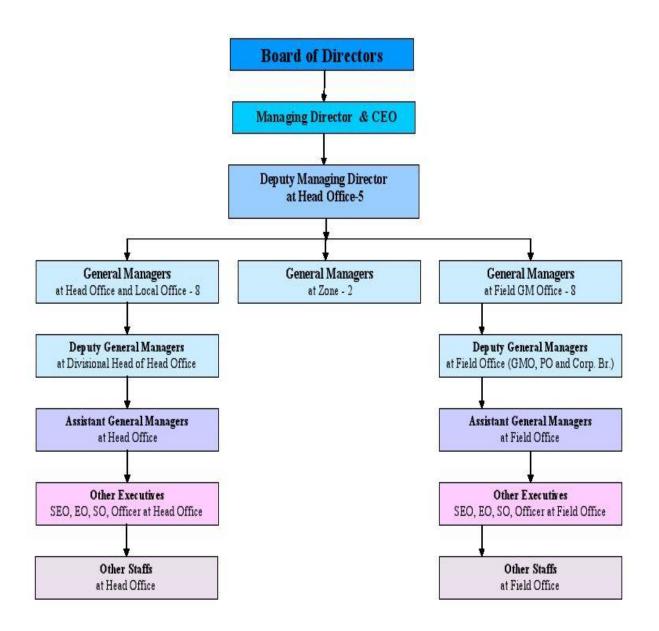
Name of the Company	: Sonali Bank Limited
Chairman	: Mr. Md. Ashraful Moqbul
CEO & Managing Director	: Mr. Md. Obayed Ullah Al Masud
Company Secretary	: Mr Md. Ataur Rahman
Legal Status	: Public Limited Company
Genesis	<ul> <li>Emerged as Nationalised Commercial Bank in 1972,</li> <li>: following the Bangladesh Bank (Nationlisation) Order No. 1972 (PO No.26 of 1972)</li> </ul>
Date of Incorporation	: 03 June, 2007
Date of Vendor's Agreement	: 15 November, 2007
Registered Office	: 35-42, 44 Motijheel Commercial Area, Dhaka, Bangladesh
Authorised Capital	: Taka 6000.00 Crore
Paid-up Capital	: Taka 4130.00 Crore
Number of Employee	: 18,167
Number of Branches	: 1212
Phone-PABX	: 9550426-31, 33, 34, 9552924
FAX	: 88-02-9561410, 9552007
SWIFT	: BSONBDDH
Website	: www.sonalibank.com.bd
E-mail	: itd@sonalibank.com.bd

#### 2.4 Board of Directors:

The members of board of director at Sonali Bank are:

d. Ashraful Moqbul
Director and Chairman
Former Senior Secretary
Bangladesh National Parliament Secretariat
Govt. of the People's Republic of Bangladesh
Mr. Md. Fazlul Haque
Director
Additional Secretary
Bank & Financial Institutions Division, Ministry of Finance
Govt. of the People's Republic of Bangladesh
Mr. Md. Mahboob Hossain
Director
Former Joint Secretary
Govt. of the People's Republic of Bangladesh
Mrs. Sabera Aktari Jamal
Director
Former Deputy Managing Director, Uttara Bank Limited
Mr. Afzal Hossain
Director
Freedom Fighter,
Former Director, BDBL(BSRS)
and Scout Leader
Mr. Muhammed Asadullah
Director
Retired UN Executive
Mr. A.K.M Kamrul Islam, FCA, FCS
Director
Dr. Md. Nurul Alam Talukder
Director
Ex-Managing Director
Bangladesh House Building Finance Corporation
Mr. Md. Obayed Ullah Al Masud
CEO & Managing Director
Sonali Bank Limited

#### 2.5 Organizational Structure of SONALI BANK:



#### 2.6 Vision:

Socially committed leading banking institution with global presence.

#### 2.7 Mission:

Dedicated to extend a whole range of quality products that support divergent needs of people aiming at enriching their lives, creating value for the stakeholders and contributing towards socio-economic development of the country.

#### 2.8 Slogan:

Your trusted partner in innovating banking.

#### 2.9 Social Services:

- Old age allowances.
- Widows, divorcees and destitute women allowances.
- Freedom Fighters' allowances.
- Rehabilitation allowances for acid survival women.
- Maternal allowances for poor women.
- Disability allowances.

#### 2.10 Sale & Encashment/Purchase:

- Savings Certificates.
- ICB Unit Certificates.
- Prize Bonds.
- Wage Earner's Development Bonds.
- US Dollar Premium & Investment Bond.
- Lottery tickets of different Semi-Govt. and Autonomous Bodies.
- Public Service Commission's application form.
- Judicial Service Commission's application form.
- Exchange of soiled / torn notes.

#### 2.11 Misc. Services:

• Bank a/c information of tax payer client according to demand of NBR.

#### Financial Performance Analysis Of Sonali Bank Ltd

- Local Governance Support Project.
- Enlist of Non-Government Insurance Company.

#### 2.12 Sonali Bank core Businesses

- Corporate Banking
- Project Finance
- SME Finance
- Remittance
- Lease Finance
- Consumer Credit
- Trade Finance
- Loan Syndication
- Foreign Exchange Dealing
- International Trade
- NGO-Linkage Loan
- Consumer Credit
- Investment
- Government Treasury Function
- Money Market Operation
- Rural and Micro credit
- Capital Market Operation
- Special Small Loan

#### 2.13 Digitalization status of Sonali Bank Limited

- 1. Branch Computerization: 1204 inland branches are now computerized.
- **2. Foreign Remittance :** Bank's very own in-house programming "Settlement The executives Framework" (RMS+), having, among others, the element of paying remote settlement in a split second over the counter is being actualized at all branches. This online programming gives computerized administrations to the ostracizes through its extraordinary leeway of sending affirmation message to the cell phone of the remitter/recipient.

**3. ATM :** Sonali Bank Restricted is an individual from Q-Money Consortium, National Installment Switch Bangladesh (NPSB) and VISA. Clients can appreciate nonstop money withdrawal office from 75 possess ATM(s) and around 6500+ shared ATM corners the nation over. Sonali Bank as of late propelled Visa.

#### **Q-Cash ATM Network:**

•Sonali Bank Limited has presented Proprietary Debit and Credit cards.

•Card holder can without much of a stretch pay service charges like-Water, Telephone, Gas and so forth.

It is anything but difficult to transmit assets among the partaking parts of the Bank.24 hours Transactions is accessible.

•It is a hazard less Cash Carrying office.

•Cashless buy can be produced using explicit Point of Sales (POS).

•Only structured Branches of Bangladesh bargain Q-Cash cards.

•Branches of District and Upazilla level will present Sonali Bank Q-Cash card inside most limited conceivable time.

4 **Online & SMS banking**: At present 1203 parts of Sonali Banks are incorporated into the Online Any Branch Saving money (ABB) organize. SMS keeping money benefit is running in 818+ branches. 1203 branches are presently in computerization organize inside 1207 branches at home. Add up to number of CBS running branch is 818 and all CBS branches bolster sms saving money The bank is truly taking a shot at interfacing all branches in the Ongoing Internet Saving money arrange step by step. Branches having ABB office are additionally rendering SMS saving money administrations. RTGS empowered branch no is 19.

**2.14: Green banking**: Sujla Sufla Crocodile is our favorite motherland. As a result of global warming and unusual climate change, our motherland Bangladesh is at serious risk like other countries in the world. In recent times, the "Environmental Protection Movement" has spread widely around the world. An important aspect of this movement is to implement green banking and environmentally friendly banking activities. In order to prevent environmental disaster and to save the world, Bangladesh Government has taken various programs with the highest

priority. Implement. As the country's largest commercial bank, Social Banking Limited has already started an environmentally-friendly banking program very strong for social responsibility policy and implementation of the government's program. Bangladesh Bank has formulated a full-fledged environmentally-friendly banking policy in line with world-class in the interest of a strong and sustainable banking system. According to the guidelines of the policy, the successive details of the programs taken by Sonali Bank Limited are given below for implementation of green banking activities.

**1 Preparation of Green Banking Policy**: The main objective of Green Banking policy is to create an environmentally friendly and sustainable banking system. "Green Banking Policy" has been formulated by explaining the objectives and key objectives of environment-friendly banking or green banking to protect the environment by ensuring financing and overall activities of any bank, which do not directly or indirectly cause environmental disaster. In order to comply with the changed business conditions, the need to amend the existing "Green Banking Policy" has been corrected and sent to all the offices / branches of the bank by amending / modifying / disseminating it.

**2** Green Office Guide 'Formulated: In-house Environmental Management Guidelines / Process General Instructions have been issued for implementation of Green Banking activities of Sonali Bank Limited. Through which all the offices and branches of this bank have given utmost importance to reducing paper usage, regulating water usage, electricity and fuel economics.

**3 Development of internal environment management:** In order to utilize various materials in the bank's internal environment management, instructions for ensuring environment-friendly or cost-effective banking through Reduce, Reuse, Recycle, have been instructed. 36 branches and 2 Automated Teller Machine (ATM) of this bank are being operated through solar power. The solar panel of 10,000-watt pickup power has been installed in the roof of the main office in 2012.

**4 Including environmental risks in debt risk management:** The risk of climate change and climate change risk (CRM) has been included. In the case of new loan grants and renewal, the risk of the project is being assessed as well as environmental risk assessment. According to the Environmental Due-diligence (EDD) checklist covered by the Bangladesh Bank Guidelines On

Environmental Risk Management (ERM) for the assessment of environmental risk, Environmental Risk Rating (EnvRR) is being funded and financed by the bank.

**5** Green funding launched: To set up Effluent Treatment Plant (ETP) in industrial projects, to set up Hybrid Hofman Kiln (HHK) in brick kilns, expansion of renewable energy projects, Bio-Fertilizer Plant, Bio-Gas Plant, PET bottle, Non-Green Finance is being funded by financing the Fire Block Brick Manufacturing Plant, Vermicompost etc. Till the year 2017, the Direct Environmental funding of this bank is 13.03 crore taka.

**6 Launching Green Marketing**: Initiatives have been initiated for innovation, production, marketing and marketing of environmentally friendly products and services. Ensuring production, marketing and marketing of environmentally safe and risk-free products (industrial / business) in a funded and financing project by the bank.

**7 Establishment of Green Branch**: In order to establish a green branch, probability has already been verified. After getting specific criteria from Bangladesh Bank, the matter will be finalized.

**8** Climate Risk Fund: The provision of low interest for financing natural disaster affected areas including flood, drought, cyclone, water logging, salinity and river erosion have been arranged. In addition to environmental and climate change, due to the risks of climate change, it is being used as a part of Corporate Social Responsibility (CSR) under Environmental Banking for various areas, for the purpose of funding the development of natural disaster affected areas. Till this year, Tk 5.87 crore has been spent in this sector.

**9 Online banking facility:** Under the environment-friendly banking program, 1209 branches of the bank are offering online banking facility to customers through any branch banking and 1209 core banking solutions (CBS) and SMS Banking.

**10 Bank's own ATM setup**: 103 private ones are issued by debit card and credit card and 1985 Automated Teller Machine (ATM) of other banks are being provided to 24 hours service to customers. **11 Preparation of Green Strategic Planning:** Green Strategic Planning has been formulated and sent through e-mail to implement the bank in all areas.

Steps have been taken to achieve the timely and money-saving and circular issuance of non-paperless banking through all the correspondence banks website and e-mail.

Green banking activities of this bank are regularly reported to them in the prescribed format of Bangladesh Bank per quarter.

Recently, according to the instructions of the Bangladesh Bank, a separate "Sustainable Finance Unit" has been formed under the Risk Management Division, abolishing the existing CSR Cell and Green Banking Unit.

## Chapter: 3 Learning part



#### **Financial Statement Analysis**

Financial statement analysis is the way toward dissecting an organization's budget summaries for basic leadership purposes and to comprehend the general wellbeing of an association. Budget reports record money related information, which must be assessed through fiscal summary investigation to end up progressively valuable to financial specialists, investors, directors, and other invested individuals.

#### **3.1 Ratio Analysis**

Cash related extents are useful pointers of an affiliation's execution and budgetary condition. Money related proportions can be used to separate examples and to balance the affiliation's financials with those of various firms. Extent examination is the check and connection of extents which are gotten from the information in an association's financial reports. Cash related extents are by and large imparted as a percent or as times per period. Extent examination is a comprehensively used gadget of budgetary examination. It is portrayed as the deliberate use of extent to translate the spending reports with the objective that the quality and inadequacies of a firm and moreover its recorded execution and current fiscal condition can be settled. The term extent implies the numerical or quantitative association between two variables. With the help of extent examination end can be drawn review a couple of points, for instance, cash related prosperity, profit and operational efficiency of the undertaking. Extent points out the working viability of the firm i.e. despite whether the organization has utilized the organization's focal points precisely, to extend the examiner's wealth. It ensures a sensible return to its proprietors and grapples perfect utilization of organization's advantages. Extent examination helps in the middle of firm examination by giving imperative data. A cover firm relationship exhibits relative position. It gives the imperative data to the examination of the execution of different divisions. If connection exhibits a vacillation, the possible reasons of assortments may be perceived and if results are negative, the movement may be begun in a split second to get them line. One more segment of handiness or extent examination, critical from the View reason for the board is that it hurls light on the degree profitability in the distinctive activity extents appraises this kind of operational adequacy.

- a) Liquidity Ratios
- b) Leverage Ratios
- c) Profitability Ratios
- d) Activity Ratios

#### e) Market Ratios

**f)** Statements of Cash Flow

#### **3.1.1 Liquidity Ratios**

Liquidity ratios measure a firm's ability to meet its current obligations. These include:

#### **Current Ratio:**

#### **Current Ratio = Current Assets / Current Liabilities**

Current Ratio shows the degree to which current liabilities are secured by those advantages anticipated that would be changed over to trade out the not so distant future. Current resources ordinarily incorporate money, Offset with BB and Its specialist bank, attractive securities, accounts receivables, and inventories. Current liabilities comprise of records payable, transient notes payable, current developments of long haul obligation, gathered duties, and other accumulated costs. Current resources are essential to organizations since they are the advantages that are utilized to finance everyday activities and pay continuous costs.

year	2012	2013	2014	2015	2016
Current					
Assets	587,018,337,2	687,420,211,8	762,727,400,0	857,873,213,6	975,909,908,3
	23	14	81	80	90
Current					
Liabilitie	333,748,572,0	331,090,359,8	365,783,435,5	403,628,027,0	535,525,624,7
S	35	14	67	50	74
Current					
Ratio	1.76	2.08	2.09	2.13	1.82

#### Interpretation

The current ratio for the year 2012, 2013, 2014, 2015 & 2016 is 1.76, 2.08, 2.09, 2.13 & 1.82 respectively. compared to standard ratio 2:1, ratio is lower in year 2012 & 2016 which shows low short-term liquidity efficiency at the same time holding less than sufficient current assets mean inefficient use of resources.

#### Sales to Working Capital = Sales / Working Capital

Sales to working capital give a sign of the turnover in working capital every year. A low working capital shows an unfruitful utilization of working capital.

#### Financial Performance Analysis Of Sonali Bank Ltd

year	2012	2013	2014	2015	2016
Sales					
	22,395,085,96 9	14,922,170,54 1	21,457,027,04 5	22,702,412,35 9	23,626,445,63 0
Workin					
g	253,269,765,1	356,329,852,0	396,943,964,5	454,245,186,6	440,384,283,6
Capital	88	00	14	30	16
Sales					
to					
Workin					
g					
Capital	8.84%	4.19%	5.41%	5.00%	5.36%

#### Interpretation

SBL's Sales to Working Capital is very lower in year 2013 and higher in year 1012. But last year SBL increased its Sales to Working Capital that's mean SBL is going profitable use of working capital.

#### Working Capital:

#### Working Capital = Current Assets - Current Liabilities

A proportion of both an organization's effectiveness and its momentary money related wellbeing. Positive working capital implies that the organization can satisfy its transient liabilities. Negative working capital implies that an organization as of now can't meet its transient liabilities with its present resources (money, records of sales and stock). Otherwise called "net working capital", or the "working capital proportion".

year	2012	2013	2014	2015	2016
Current					
Assets	587,018,337, 223	687,420,211, 814	762,727,400, 081	857,873,213, 680	975,909,908, 390
Current					
Liabiliti	333,748,572,	331,090,359,	365,783,435,	403,628,027,	535,525,624,
es	035	814	567	050	774
Workin					
g	253,269,765,	356,329,852,	396,943,964,	454,245,186,	440,384,283,
Capital	188	000	514	630	616
Intonnato	4•				

Interpretation

It is very clear from the above calculations that the working capital of the bank is gradually increasing over the years, which shows good short-term liquidity efficiency, except year 2016.

#### **Cash Position Indicator**

Cash position pointer is the proportion of money and stores due from vault foundations, to add up to resources, where a more prominent extent of money infers the bank is in a more grounded position to deal with quick money needs. Sonali Bank Ltd's money position marker is given beneath.

year	2012	2013	2014	2015	2016
Cash					
+Deposi	486,774,641,9	579,895,935,7	656,219,042,0	751,247,761,35	864,340,236,34
ts	79	51	97	3	4
Total &	753,949,685,7	852,223,550,3	934,592,315,1	1,026,108,505,7	1,200,589,972,3
Assets	55	62	46	71	25
CPI	64.56%	68.05%	70.21%	73.21%	71.99%

#### **3.1.2 Leverage Ratios**

By utilizing a mix of benefits, obligation, value, and intrigue installments, use proportion's are utilized to comprehend an organization's capacity to meet it long haul budgetary commitments.

Use proportions measure the level of security of providers of long haul reserves. The dimension of use relies upon a ton of elements, for example, accessibility of security, quality of working income and duty medicines. In this manner, speculators ought to be cautious about looking at money related use between organizations from various ventures. For instance organizations in the saving money industry normally works with a high use as guarantee their advantages are effectively collateralized. These include:

#### **Time Interest Earned:**

#### **TIE Ratio = EBIT / Interest Charges**

The intrigue inclusion proportion reveals to us how effectively an organization can pay interest costs related to the obligation they at present have. The proportion is intended to comprehend the measure of enthusiasm due as a component of organization's income before intrigue and expenses (EBIT). This proportion estimates the degree to which working salary can decay before the firm can't meet its yearly intrigue cost.

#### Financial Performance Analysis Of Sonali Bank Ltd

year	2012	2013	2014	2015	2016
EBIT		41,338,425,45	49,125,536,18	44,429,796,25	50,769,574,74
	4,649,598,274	4	6	9	0
Interes					
t					
Charge	32,917,128,56	38,797,127,70	43,284,063,04	46,699,338,14	47,352,528,20
S	7	7	9	9	7
TIE					
Ratio	0.14	1.07	1.13	0.95	1.07

#### Interpretation

TIE ratio was very low but gradually increased last year. We can see from this ratio analysis that, our bank has covered their interest expenses 0.14, 1.07, 1.13, 0.95 & 1.07 respectively year 2012 to 2016. It means they have performed pretty much same in 2013 and 2016, but has taken a different look in 2012. In year 2012 & 2015 EBIT does not reach to the total interest expense.

#### **Debt Ratio = Total Debt / Total Assets**

The proportion of aggregate obligation to add up to resources, by and large called the obligation proportion, generally called the commitment extent, measures the dimension of advantages given by the advance supervisors. The degree of an affiliation's total assets that are being financed with procured resources. The commitment extent is dictated by parceling hard and fast whole deal and transient liabilities by total assets. The higher the extent, the more utilize the association is using and the more peril it is tolerating. Assets and liabilities are found on an association's advantage report.

year	2012	2013	2014	2015	2016
Total					
Debt	731,559,685, 793	802,214,864,6 40	875,013,271,1 81	967,725,348,91 1	1,133,215,216,1 49
Total asset	753,949,685, 755	852,223,550,3 62	934,592,315,1 46	1,026,108,505,7 71	1,200,589,972,3 25
Debt					
Ratio	0.97	0.94	0.94	0.94	0.94

#### Interpretation

The ratio was high in year 2012 but sharply decreased in year 2023 to present. SBL's debt ratio were decreasing trend that indicates positive sign

#### **Debt to Equity Ratio:**

#### **Debt to Equity Ratio = Total debt / Total Equity**

The debt to equity ratio is the most mainstream use proportion and it gives detail around the measure of use (liabilities assumed) that an organization has in connection to the monies given by investors. As should be obvious through the equation underneath, the lower the number, the less use that an organization is utilizing. The obligation to value proportion gives the extent of an organization (or person's) resources that are financed by obligation versus value. It is a typical proportion of the long haul reason-ability of an organization's the same old thing and, alongside current proportion, a proportion of its liquidity, or its capacity to cover its costs. Thus, obligation to value estimations frequently just incorporates long haul obligation as opposed to an organization's aggregate liabilities. A high obligation to value proportion infers that the organization has been forcefully financing its exercises through obligation and along these lines must pay enthusiasm on this financing.

year	2012	2013	2014	2015	2016
Total debt					
	731,559,685,79	802,214,864,64		967,725,348,91	
	3	0	875,013,271,181	1	1,133,215,216,149
<b>Total Equity</b>					
	22,389,999,962	50,008,685,720	59,579,043,966	58,383,156,860	67,374,756,175
D/E Ratio					
	33	16	15	17	17

#### Interpretation

We can see from the above calculations that the bank highly used debt capital in year 2012 against total equity capital. But in year 2013 & 2014 gradually decreased it's D/E ratio by using more equity capital. In year 2015 & 2016 the ratio increases than previous years.

**3.1.3 Profitability Ratios**: Profitability is the net consequence of various strategies and choices. This segment of the talks about the distinctive proportions of corporate Profitability and monetary execution. These proportions, much like the operational execution proportions, give clients a decent comprehension of how well the organization used its assets in producing benefit and investor esteem. The long-haul productivity of an organization is crucial for both the survivability of the organization and also the advantage gotten by investors. It is these proportions that can give understanding into the exceptionally imperative "benefit". Productivity proportions demonstrate the consolidated impacts of liquidity, resource the

executives and obligation on working outcomes. These proportions analyze the benefit made by the firm and contrast these figures and the measure of the firm, the advantages utilized by the firm or its dimension of offers. There are four imperative Profitability proportions that I am will investigate.

#### **Net Profit Margin:**

#### Net Profit margin = Net Profit / Sales x 100

Net Profit Margin gives us the net benefit that the business is acquiring per dollar of offers. This edge demonstrates the benefit after every one of the expenses have been caused it demonstrates that what % of turnover is spoken to by the net benefit. An expansion in the proportions shows that a firm is delivering higher net benefit of offers than previously.

year	2012	2013	2014	2015	2016
Net Profit	(24,959,225,30 8)	3,580,184,23 7	6,054,643,54 3	586,198,274	1,516,237,67 0
Sales					
		27,802,389,3	29,903,879,9	32,313,077,2	31,009,974,5
	30,651,965,867	01	88	39	05
Net					
Profit					
Margi					
n	-81.43%	12.88%	20.25%	1.81%	4.89%

#### Interpretation

Since the bank is in losses position in year 2012 so profit margin also negative. Every year Net Profit Margin of the SBL bank is fluctuating. In year 2014 indicated that SBL is producing higher net profit of sales than other year.

#### **Return on Assets:**

Return on Assets (ROA) = Profit after Taxation / Average Total assets x 100

ROA, A proportion of an organization's productivity, equivalent to a monetary year's profit isolated by its aggregate resources, communicated as a rate. This is an imperative proportion for organizations choosing whether or not to start another task. The premise of this proportion is that if an organization will begin a task they hope to procure an arrival on it, ROA is the arrival they would get. Basically, on the off chance that ROA is over the rate that the organization acquires at, the task ought to be acknowledged, in the event that not, it is rejected.

year	2012	2013	2014	2015	2016
Profit					
after					
Taxati	(24,959,225,3	3,580,184,23	6,054,643,54		
on	08)	7	3	586,198,274	1,516,237,670
Averag					
e Total	753,949,685,7				
assets	55	803,086,618,	893,407,932,	980,350,410,	1,113,349,239,
		059	754	459	048
ROA	-3.31%	0.45%	0.68%	0.06%	0.14%

#### Interpretation

SBL earned 0.45%, 0.68%, 0.06% & 0.14% on their total assets in year 2013-2016 respectively. Return on Assets of SBL is fluctuating every year. But good thing is that, last year SBL increased ROA.

#### **Return on Equity (ROE):**

#### **Return on Total Equity = Profit after taxation x 10**

#### **Total Equity**

Return on Equity measures the amount of Net Income earned by utilizing each dollar/Taka(Currency) of Total common equity. This proportion clarify between net benefit and value investor's assets. It is the most vital of the "Primary concern" proportion. By this, we can discover how much the investors will get for their offers. This proportion shows how gainful an organization is by contrasting its overall gain with its normal investors' value. The arrival on value proportion (ROE) measures how much the investors earned for their interest in the organization. The higher the proportion rate, the more productive administration is in using its value base and the better return is to financial specialists.

year	2012	2013	2014	2015	2016
Profit					
after	(24,959,225,30	3,580,184,23	6,054,643,54		1,516,237,67
	8)	7	3	586,198,274	0

taxatio					
n					
Total					
Equity		50,008,685,7	59,579,043,9	58,383,156,8	67,374,756,1
	22,389,999,962	20	66	60	75
ROE	-111.47%	7.16%	10.16%	1.00%	2.25%

#### Interpretation

In year 2013 & 2014 return on equity is higher than other. And year 2012 is not satisfaction result. Year 2014 is the best ROE for SBL.

#### **3.1.4 Activity Ratios**

Activity ratio are sometimes are called efficiency ratios. Activity ratios are concerned with how efficiency the assets of the firm are managed. These ratios express relationship between level of sales and the investment in various assets inventories, receivables, fixed assets etc.

#### **Total Asset Turnover:**

#### Total Asset Turnover = 0perating profit / Total Assets\*100

The measure of offers produced for each dollar of advantages. It is calculated by dividing sales in dollars/taka by assets in dollars/taka. Resource turnover estimates a company's productivity at utilizing its advantages in creating deals or income - the higher the number the better. It likewise demonstrates valuing technique: organizations with low overall revenues will in general have high resource turnover, while those with high net revenues have low resource turnover.

year	2012	2013	2014	2015	2016
0perati					
ng	22,395,085,9	14,922,170,5	21,457,027,0	22,702,412,35	23,626,445,63
profit	69	41	45	9	0
Total					
Assets	753,949,685,	852,223,550,	934,592,315,	1,026,108,505,	1,200,589,972,
	755	362	146	771	325
Total					
Asset					
Turnov					
er	2.97%	1.75%	2.30%	2.21%	1.97%

#### Interpretation

#### Capacity ratio = Total Loan & Advances/ Total Assets \* 100

Capacity ratio is the ratio of net loan and advance to total asset. It is a negative liquidity indicator, because loan & advance are often among the most illiquid asset that a bank can hold SBL's capacity ratio is

year	2012	2013	2014	2015	2016
Loan					
&Advan	378,147,055,	343,450,525,	337,554,433,	346,346,340,8	384,538,118,2
ces	602	505	143	67	38
Total	753,949,685,	852,223,550,	934,592,315,	1,026,108,505,	1,200,589,972,
Assets	755	362	146	771	325
Capacity					
ratio	50.16%	40.30%	36.12%	33.75%	32.03%

#### Interpretation

The lower the capacity ratio of a bank, the better the position. The ratio is decreasing gradually since 2012 to present. Its mean that SBL performing well.

#### **3.1.5 Market Ratios**

Market Value Ratios relate an observable market value, the stock price, to book values obtained from the firm's financial statements.

#### **Earning Per Share- EPS:**

#### **Earning Per Share = Profit after Taxation/Number of Shares**

The bit of an organization's benefit designated to each exceptional offer of normal stock. Income per share fill in as a marker of an organization's productivity. Profit per share are commonly viewed as the absolute most vital variable in deciding an offer's cost. It is likewise a noteworthy part used to compute the cost to-income valuation proportion.

year	2012	2013	2014	2015	2016
Profit after Taxatio	(24,959,225,308	3,580,184,23	6,054,643,54	586,198,27	1,516,237,67
n	)	7	3	4	0
No. of share	112,500,000	112,500,000	188,473,973	383,000,00 0	383,000,000
EPS	(221.86)	31.82	32.12	1.53	3.96

#### Interpretation

Share holder's can earned taka (221.86), 31.82, 32.12, 1.53, 3.96 in year 2012-2016 respectively. Year 2014 is represented higher EPS and 2012 represent lower (loss)

#### **Price Earning Ratio:**

#### **Price / Earning Ratio = Stock Price Per Share/Earning Per Shares**

The P/E Proportion demonstrates how much financial specialists will pay per dollar/taka of current income. In that capacity, high P/E Proportions are related with development stocks. (Financial specialists who will pay a high cost for a dollar/Taka of current income clearly expect high profit later on.) thusly, the P/E Proportion likewise shows how costly a specific stock is. This proportion isn't important, notwithstanding, if the firm has almost no or negative income. The Value Profit Proportion is determined by isolating the present market cost per offer of the stock by income per share (EPS). (Earnings per share are calculated by dividing net income by the number of shares outstanding.)

year	2012	2013	2014	2015	2016
Stock Price					
Per Share	199.02	444.52	316.11	152.44	175.91
<b>Earning Per</b>					
Shares	(221.86)	31.82	32.12	1.53	3.96
Price /					
Earning					
Ratio	N/A	13.97	9.84	99.63	44.42

#### Interpretation

Year 2014 is the best which represent 9.84. its means to earn taka 1 we need to invest taka 9.84.

#### **3.2 Common Size Analysis**

Common Size Analysis helps express a specific thing as a proportion or rate in connection to explicit base thing. For instance, in salary articulation as a rule the base thing is add up to income and in monetary record the basic base thing in reference to which others are communicated or assessed are resources. Normal size investigation comprehends the effect and impact of everything of budget summary and its commitment to the resultant. For instance, basic size investigation on salary explanation can enable us to comprehend that how huge are managerial expenses in connection to deals and the amount of the income is devoured by authoritative costs alone.

Kinds of Common-size Analysis There are for the most part two manners by which normal size examination can be directed:

- 1. Horizontal examination
- 2. Vertical examination

Flat investigation helps examinations a detail by contrasting it with comparable line in either past period or ensuing period. In basic words even examination helps look at two changed eras.

Vertical investigation examinations an explicit detail of one fiscal summary in connection to base-thing inside same money related period. In basic words vertical investigation help express details in connection to line thing of our decision like aggregate income.3.3 Comparative Financial Statement

A comparative statement is a document that compares a particular financial statement with prior period statements or with the same financial report generated by another company. Analysts and business managers use the income statement, balance sheet and cash flow statement for comparative purposes.

5% 0.00%	6 0.00% 6 24.55%	24.60%	20.63%	0.00% 26.39%	- 196,926,074,997	- 251,952,892,975	- 229,929,738,014	- 175,802,795,405	-	Other Memorandum Items Total Off-Balance Sheet
2 2		0.00%	0.00%	0.00%		•	•			
2		n nn%	0.00%	0 00%	•	•	•	•	•	Other Commitments
%		0.00%	0.00%	0.00%		•	•	•		Other
5% 0.57%	0.65%	2.03%	1.70%	2.16%	6,863,279,257	6,675,438,990	19,014,481,583	14,445,669,241	16,297,516,050	Bills for collection
3% 15.64%	6 23.63%	22.08%	18.28%	23.41%	187,750,197,605	242,443,332,567	206,390,740,160	155,822,496,087	176,464,434,639	Irrevocable Letters of credit
3% 0.19%	6 0.28%	0.48%	0.65%	0.82%	2,312,598,135	2,834,121,418	4,524,516,271	5,534,630,077	6,174,454,543	Letters Of Guarrentee
5% 16.40%	6 24.55%	24.60%	20.63%	26.39%	196,926,074,997	251,952,892,975	229,929,738,014	175,802,795,405	198,936,405,232	Acceptances & Endorsements
0.00%	6 0.00%	0.00%	0.00%	0.00%						Contingent Liabilities:
0.00%	6 0.00%	0.00%	0.00%	0.00%						Off-Balance Sheet Items:
0% 100.00%	H	100.00%		100.00% 100.00%	1,200,589,972,324	1,026,108,505,771	934,592,315,147	852,223,550,360	753,949,685,755	<b>Total Liabilities &amp; Shareholder's Equity</b>
9% 5.61%	5.69%	6.37%	5.87%	2.97%	-	58,383,156,860	59,579,043,966	50,008,685,720	22,389,999,962	Total Shareholder's Equity
3% 2.82%	3.23%	3.03%	4.00%	3.18%	33,841,484,165	33,133,999,406	28,282,064,059	34,059,352,912	23,953,594,534	Other Reserve
L% -1.09%	6 -2.01%	-1.56%	-2.54%	-2.49%	(13,051,604,275)	(20,652,314,925)	(14,604,492,472)	(21,683,844,947)	(18,738,512,778)	Retained Earnings
1% 0.69%	6 0.74%	0.81%	0.75%	0.79%	8,284,876,285	7,601,472,379	7,601,472,379	6,433,177,755	5,924,918,206	Statutory Reserve
0.00%	6 0.00%	0.76%	2.34%	0.00%		•	7,100,000,000	19,950,000,000	1	Share Money Deposit
3% 3.19%	6 3.73%	3.34%	1.32%	1.49%	38,300,000,000	38,300,000,000	31,200,000,000	11,250,000,000	11,250,000,000	Paid up Capital
0.00%	6 0.00%	0.00%	0.00%	0.00%						Capital/Shareholder's Equity:
L% 94.39%	6 94.31%	93.63%	94.13%	97.03%	1,133,215,216,149	967,725,348,911	875,013,271,181	802,214,864,640	731,559,685,793	Total Liabilities
3% 8.40%	<b>9.83</b> %	10.28%	13.54%	16.22%	100,837,355,509	100,887,564,237	96,088,873,462	115,382,195,875	122,271,683,430	Other Liabilities
0.00%	6 0.00%	0.00%	0.00%	0.00%	•	•	•	•	•	Other deposits
1% 41.38%	6 45.14%	44.21%	41.74%	36.55%	496,852,235,866	463,209,757,624	413,140,962,152	355,742,308,951	275,539,430,328	Fixed deposits
0% 23.94%	6 21.20%	20.30%	20.49%	22.49%	287,404,548,716	217,560,377,059	189,696,005,800	174,662,133,158	169,544,942,250	savings bank deposits
3% 4.55%	6 0.88%	1.36%	0.99%	1.31%	54,619,680,358	9,011,261,815	12,676,341,550	8,430,055,666	9,902,635,021	Bills payable
7% 16.05%	6 17.17%	17.39%	17.26%	19.14%	192,731,770,071	176,230,885,281	162,529,378,799	147,060,091,620	144,306,694,511	Current Account & other A/C etc
0% 85.93%	6 84.40%	83.25%	80.48%	79.49%	1,031,608,235,011	866,012,281,779	778,042,688,301	685,894,589,395	599,293,702,110	<b>Diposits &amp; Other Accounts</b>
3% 0.06%	-	0.09%	0.11%	1.33%	769,625,629	825,502,895	881,709,418	938,079,370	9,994,300,253	Borrowing from other banks, Fis & Agen
0.00%	6 0.00%	0.00%	0.00%	0.00%						Liabilities :
0.00%		0.00%	0.00%	0.00%						Liabilities & Capital
0% 100.00%	6 100.00%	100.00%	100.00%	100.00%	1,200,589,972,325	1,026,108,505,771	934,592,315,146	852,223,550,362	753,949,685,755	Total Property & Assets
0.00%	6 0.00%	0.00%	0.00%	0.00%		•	•	•	•	Non Banking Assets
3% 15.96%	6 13.18%	14.88%	15.52%	19.07%	191,566,102,131	135,219,280,394	139,097,346,696	132,300,727,476	143,808,950,108	other assets
2% 2.76%	3.22%	3.51%	3.81%	3.07%	33,113,961,804	33,016,011,697	32,767,568,369	32,502,611,072	23,122,398,424	Fixed asset including Premises, Furnitur
3% 0.77%	6 1.08%	1.55%	3.37%	5.28%	9,260,227,012	11,048,041,085	14,449,770,587	28,729,318,814	39,813,811,528	Bills purchases & Discounted
3% 31.26%	6 32.68%	34.57%	36.93%	44.87%	375,277,891,226	335,298,299,782	323,104,662,556	314,721,206,691	338,333,244,074	Loans, Cash Credit overdraft etc
5% 32.03%	6 33.75%	36.12%	40.30%	50.16%	384,538,118,238	346,346,340,867	337,554,433,143	343,450,525,505	378,147,055,602	Loan & Advances
7% 2.57%	2.57%	2.35%	2.17%	2.51%	30,893,318,620	26,355,077,122	21,950,942,951	18,476,650,702	18,910,763,716	Others
9% 36.48%	6 37.19%	32.18%	29.78%	17.24%	437,987,987,654	381,600,397,662	300,775,983,800	253,779,613,829	129,999,474,753	Government
5% 39.05%	6 39.76%	34.53%	31.95%	19.75%	468,881,306,274	407,955,474,784	322,726,926,751	272,256,264,531	148,910,238,469	Investment
1% 0.30%	6 0.44%	0.99%	0.52%	1.03%	3,586,282,000	4,521,712,000	9,225,582,000	4,461,595,150	7,748,948,670	Money at call on short notice
1% 0.28%	6 1.04%	0.93%	0.97%	0.75%	3,375,607,558	10,676,240,359	8,732,565,042	8,225,313,986	5,683,006,081	outside Bangladesh
1% 2.95%	6 1.74%	3.33%	1.12%	0.64%	35,445,142,558	17,895,819,000	31,105,819,000	9,535,019,000	4,838,819,000	In Bangladesh
3% 3.23%	2.78%	4.26%	2.08%	1.40%	38,820,750,116	28,572,059,359	39,838,384,042	17,760,332,986	10,521,825,081	Balance with other bank & Financial Inst
0% 6.15%	6.30%	4.98%	4.73%	4.67%	73,793,502,625	64,622,782,824	46,515,456,480	40,289,900,630	35,211,457,238	Balance with BB & Its agent bank
7% 0.52%		0.73%	1.08%	0.86%	6,289,949,137	5,854,843,846	6,866,617,665	9,201,593,012	6,478,812,163	In hand (Inc. foreign Currency
7% 6.	6.87%	5.71%	5.81%	5.53%	80,083,451,762	70,477,626,670	53,382,074,145	49,491,493,642	41,690,269,401	Cash
										Assets
.5 2,016	2,015	2,014	2,013	2,012	2016(Taka)	2015(Taka)	2014(Taka)	2013(Taka)	2012(Taka)	Particulars

#### **Common Size Balance Sheet**

#### eps Current tax Provision for taxes(F) other provision salary & allowances Other operating Income Commission, Exchange & Broke Investment Income Interest Income **Operating Income** Particulars no. of share Deferred tax Total profit/loss before taxes(E Total provision (D) Amortization of Jut sector provision for diminution in valu Profit Before provision & taxes other expenses Auditor's fees Chief Exe's salary & fees Printing, stationery advertiseme Postages, stamps, telecommuni Rent, tax, insurance Etc Net profit/loss after taxes(G=E-Provision for loans & advances Depreciation & Repair to bank / Charges on loan loss Director's fees Legal expenses Less: Operating Expenses Total Ooperating income (A) Net Interest Income (Less): Interest paid on deposit Total Ooperating Expenses (B) 2012(Taka) (24,959,225,308 (28,267,530,293 32,917,128,567 11,036,322,194 11,358,763,775 22,395,085,969 11,263,628,929 39,303,852,487 37,016,725,418 24,660,248,669 30,651,965,867 10,841,515,813 (2,265,162,700) 3,744,001,153 3,308,304,985 2,287,127,069 2,555,103,927 2,123,616,190 (435,696,168 ,805,475,562 644,641,768 489,313,241 112,500,000 199,502,006 20,991,145 62,459,589 6,477,496 3,338,819 2,947,959 2013(Taka) (10,994,738,406) 38,797,127,707 14,922,170,541 27,802,389,301 15,536,433,969 11,950,969,961 25,916,908,947 8,856,851,243 1,523,623,735 2,971,200,580 7,891,860,692 2,541,297,747 2,453,719,716 1,275,628,207 1,038,886,490 3,580,184,237 (236,741,717 509,942,630 112,500,000 161,768,986 429,902,833 268,133,847 792,475,557 197,614,185 71,220,675 19,488,424 7,234,159 2,669,118 4,744,805 2014(Taka) (13,380,183,061) 43,284,063,049 34,837,210,106 21,457,027,045 10,526,892,935 29,903,879,988 12,909,687,140 23,136,318,700 1,173,998,471 8,547,339,905 5,841,473,137 2,705,866,768 2,676,880,920 8,550,475,795 5,054,643,543 2,705,866,768 (412,572,070 (213,170,406 563,899,752 188,473,973 199,401,664 218,921,922 775,904,540 33,265,161 73,931,894 5,304,933 8,254,707 2,847,516 ı 2015(Taka) (14,386,260,910) 46,699,338,149 22,702,412,359 37,088,673,269 27,400,014,402 32,313,077,239 10,920,197,842 14,051,756,407 8,650,655,952 9,155,665,790 (3,052,924,319 (2,855,740,164 (2,269,541,890 9,425,641,252 2,535,504,724 8,227,793,118 2,888,859,390 570,052,168 532,993,077 383,000,000 586,198,274 197,184,155 156,900,000 831,669,908 209,335,116 34,135,856 78,093,893 2,616,695 4,132,042 7,220,087 2016(Taka (16,342,553,702) 47,352,528,207 107.39% 139.55% 144.74% 144.52% 31,009,974,505 39,968,999,332 19,375,072,857 14,312,926,177 23,626,445,630 30,967,665,178 8,326,585,055 3,417,046,533 3,163,114,075 1,484,690,115 4,251,372,773 1,900,808,863 ,516,237,670 674,749,099 383,000,000 416,118,748 834,326,240 834,326,240 567,503,260 973,679,062 225,341,621 69,980,894 46,629,546 3,156,603 4,808,677 7,932,942 100.00% 100.00% 100.00% 100.00% -92.22% 128.23% -7.39% -39.55% -44.74% 120.76% 36.01% 12.21% 35.37% -81.43% 37.06% 73.06% 80.45% 36.75% -1.42% 10.79% 25.46% 8.34% 7.46% 6.93% 2,012 0.00% 0.00% 1.60% 0.00% 0.01% 0.01% 0.02% 0.65% 0.20% 0.07% 2.10% 0.00% 53.67% 31.86% 55.88% 42.99% 93.22% 28.39% 12.88% 10.69% 0.00% 5.48% 4.59% -0.85% 9.14% 8.83% 0.02% 0.71% 0.26% 0.07% 2.85% 3.74% 1.55% 0.00% 0.96% 0.00% 0.58% 1.83% 0.00% 0.01% 0.03% 2013 116.50% 114.78% 71.75% 35.20% 77.37% 20.25% 43.17% 28.59% 3.93% -1.38% 19.53% 28.58% 0.00% -0.71% 0.67% 9.05% 9.05% 0.00% 0.00% 8.95% 1.89%0.01% 0.02% 0.03% 0.73% 0.25% 0.11%2.59% 0.00% 0.00% 2014 -44.52% 28.33% 84.80% 43.49% 29.17% 70.26% 33.79% -7.02% 25.46% 1.65% -9.45% 26.77% 0.00% 2,015 -8.84% 0.49% 0.11%0.00% 8.94% 0.24% 2.57% 0.61% 7.85% 1.76% 0.01% 0.01% 0.02% 0.65% 1.81%0.00% 128.89% -52.70% 152.70% 100.00% 26.85% 99.86% 62.48% 46.16% 76.19% 11.02% 13.71% 10.20% 2,016 0.00% 2.18% 4.89% 4.79% 6.13% 2.69% 0.00% 0.00% 0.00% 1.83% 0.00% 0.01% 0.02% 0.03% 0.73% 0.23% 0.15% 3.14% 1.34% 2.69%

#### **Common Size Income Statement**

#### **Comparable Balance Sheet**

9.58% -21.84%	30.79% 9.1	-11.63% 30.	196,926,074,997 -1:	251,952,892,975	229,929,738,014	175,802,795,405	198,936,405,232	Total Off-Balance Sheet
			•	•	•	•	•	Other Memorandum Items
			•	•	•	•	•	Other Commitments
			•	•		•		Other
-64.89%	31.63% -64.8	-11.36% 31.	6,863,279,257 -1	6,675,438,990	19,014,481,583	14,445,669,241	16,297,516,050	Bills for collection
17.47%	32.45% 17.4	-11.70% 32.	187,750,197,605 -1	242,443,332,567	206,390,740,160	155,822,496,087	176,464,434,639	Irrevocable Letters of credit
-37.36% -18.40%	-18.25% -37.3	-10.36% -18.	2,312,598,135 -1	2,834,121,418	4,524,516,271	5,534,630,077	6,174,454,543	Letters Of Guarrentee
9.58%	30.79% 9.1	-11.63% 30.	196,926,074,997 -1	251,952,892,975	229,929,738,014	175,802,795,405	198,936,405,232	Acceptances & Endorsements
								Contingent Liabilities:
								Off-Balance Sheet Items:
9.79%	9.67% 9.3	13.03% 9.	1,200,589,972,324 1	1,026,108,505,771	934,592,315,147	852,223,550,360	753,949,685,755	Total Liabilities & Shareholder's Equity
-2.01% 15.40%			67,374,756,175 12	58,383,156,860	59,579,043,966	50,008,685,720	22,389,999,962	Total Shareholder's Equity
				33,133,999,406	28,282,064,059	34,059,352,912	23,953,594,534	Other Reserve
41.41% -36.80%				(20,652,314,925)	(14,604,492,472)	(21,683,844,947)	(18,738,512,778)	Retained Earnings
				7,601,472,379	7,601,472,379	6,433,177,755	5,924,918,206	Statutory Reserve
%00	Ŀ		-		7,100,000,000	19,950,000,000	•	Share Money Deposit
22.76%			38,300,000,000	38,300,000,000	31,200,000,000	11,250,000,000	11,250,000,000	Paid up Capital
								Capital/Shareholder's Equity:
10.60% 17.10%	9.07% 10.0	9.66% 9.	1,133,215,216,149	967,725,348,911	875,013,271,181	802,214,864,640	731,559,685,793	Total Liabilities
4.99%	-16.72% 4.9	-5.63% -16.	100,837,355,509 -	100,887,564,237	96,088,873,462	115,382,195,875	122,271,683,430	Other Liabilities
			•	•	•	•	•	Other deposits
12.12%	16.13% 12.2	29.11% 16.	496,852,235,866 2	463,209,757,624	413,140,962,152	355,742,308,951	275,539,430,328	Fixed deposits
14.69% 32.10%	8.61% 14.0	3.02% 8.	287,404,548,716	217,560,377,059	189,696,005,800	174,662,133,158	169,544,942,250	savings bank deposits
28.91% 506.13%	50.37% -28.9	-14.87% 50.	54,619,680,358 <b>-1</b> ,	9,011,261,815	12,676,341,550	8,430,055,666	9,902,635,021	Bills payable
8.43%	10.52% 8.4	1.91% 10.	192,731,770,071	176,230,885,281	162,529,378,799	147,060,091,620	144,306,694,511	Current Account & other A/C etc
11.31% 19.12%	13.43% 11.3	14.45% 13.	1,031,608,235,011 1,	866,012,281,779	778,042,688,301	685,894,589,395	599,293,702,110	Diposits & Other Accounts
-6.37% -6.77%	-6.01% -6.3	-90.61% -6.	769,625,629 -9	825,502,895	881,709,418	938,079,370	9,994,300,253	Borrowing from other banks, Fis & Agent
								Liabilities :
								Liabilities & Capital
9.79%	9.67% 9.3	13.03% 9.	1,200,589,972,325 1	1,026,108,505,771	934,592,315,146	852,223,550,362	753,949,685,755	Total Property & Assets
				•	•	•	•	Non Banking Assets
-2.79%	5.14% -2.3	-8.00% 5.	191,566,102,131	135,219,280,394	139,097,346,696	132,300,727,476	143,808,950,108	other assets
0.76%	0.82% 0.3	40.57% 0.	33,113,961,804 4	33,016,011,697	32,767,568,369	32,502,611,072	23,122,398,424	Fixed asset including Premises, Furniture & Fixer other Assets
-23.54% -16.18%	-49.70% -23.	-27.84% -49.	9,260,227,012 - <b>2</b>	11,048,041,085	14,449,770,587	28,729,318,814	39,813,811,528	Bills purchases & Discounted
3.77% 11.92%	2.66% 3.3	-6.98% 2.	375,277,891,226 -	335,298,299,782	323,104,662,556	314,721,206,691	338,333,244,074	Loans, Cash Credit overdraft etc
2.60% 11.03%	-1.72% 2.0	-9.18% -1.	384,538,118,238 -	346,346,340,867	337,554,433,143	343,450,525,505	378,147,055,602	Loan & Advances
20.06% 17.22%	18.80% 20.0	-2.30% 18.	30,893,318,620 -	26,355,077,122	21,950,942,951	18,476,650,702	18,910,763,716	Others
26.87%	18.52% 26.8	95.22% 18.	437,987,987,654 9	381,600,397,662	300,775,983,800	253,779,613,829	129,999,474,753	Government
26.41% 14.93%	18.54% 26.4	82.83% 18.	468,881,306,274 8	407,955,474,784	322,726,926,751	272,256,264,531	148,910,238,469	Investment
-50.99% -20.69%		-42.42% 106.78%	3,586,282,000 -4;	4,521,712,000	9,225,582,000	4,461,595,150	7,748,948,670	Money at call on short notice
22.26% -68.38%	6.17% 22.2	44.74% 6.	3,375,607,558 4	10,676,240,359	8,732,565,042	8,225,313,986	5,683,006,081	outside Bangladesh
-42.47%		97.05% 226.23%	35,445,142,558 9	17,895,819,000	31,105,819,000	9,535,019,000	4,838,819,000	In Bangladesh
-28.28% 35.87%		68.80% 124.31%		28,572,059,359	39,838,384,042	17,760,332,986	10,521,825,081	Balance with other bank & Financial Institution
38.93%	15.45% 38.9	14.42% 15.	73,793,502,625 1,	64,622,782,824	46,515,456,480	40,289,900,630	35,211,457,238	Balance with BB & Its agent bank
-14.73%	-25.38% -14.3	42.03% -25.		5,854,843,846	6,866,617,665	9,201,593,012	6,478,812,163	In hand(Inc. foreign Currency
32.02%	7.86% 32.0	18.71% 7.	80,083,451,762 1	70,477,626,670	53,382,074,145	49,491,493,642	41,690,269,401	Cash
								Property & Assets
2,015	2,014 2,0	2,013 2,	2016(Taka)	2015(Taka)	2014(Taka)	2013(Taka)	2012(Taka)	Particulars

#### Financial Performance Analysis Of Sonali Bank Ltd

#### **Comparable Income Statement**

no. of share   112,500,000.00	Vet profit/loss after taxes(G=E-F) (24,959,225,308)	Deferred tax 3,744,001,153	Current tax (435,696,168)	Provision for taxes(F) 3,308,304,985	Total profit/loss before taxes(E=C-D) (28,267,530,293)	Total provision (D) 39,303,852,487	other provision 2,287,127,069	Amortization of Jut sector -	provision for diminution in value of investment -	Provision for loans & advances 37,016,725,418	Profit Before provision & taxes(C=A-B) 11,036,322,194	Total Ooperating Expenses (B) 11,358,763,775	other expenses 2,123,616,190	Depreciation & Repair to bank Assets 489,313,241	Charges on loan loss -	Auditor's fees 3,338,819	Director's fees 2,947,959	Chief Exe's salary & fees 6,477,496	Printing, stationery advertisement etc 199,502,006	Postages, stamps, telecommunication etc 62,459,589	Legal expenses 20,991,145	Rent, tax, insurance Etc 644, 641, 768	salary & allowances 7,805,475,562	Less: Operating Expenses:	Total Ooperating income (A) 22,395,085,969	24,660,248,669	Other operating Income 2,555,103,927	Commission, Exchange & Brokerage 11,263,628,929	Investment Income 10,841,515,813	Net Interest Income (2,265,162,700) (	(Less): Interest paid on deposit & borrowing etc 32,917,128,567		30,651,965,867
112,500,000.00	3,580,184,237	1,275,628,207	(236,741,717)	1,038,886,490	2,541,297,747	429,902,833		268,133,847		161,768,986	2,971,200,580	11,950,969,961	2,453,719,716	509,942,630		2,669,118	4,744,805	7,234,159	197,614,185	71,220,675	19,488,424	792,475,557	7,891,860,692		14,922,170,541	25,916,908,947	1,523,623,735	8,856,851,243	15,536,433,969	(10,994,738,406)	38,797,127,707		27,802,389,301
188,473,973.00	6,054,643,543	(412,572,070)	199,401,664	(213,170,406)	5,841,473,137	2,705,866,768	2,705,866,768				8,547,339,905	12,909,687,140	2,676,880,920	563,899,752		2,847,516	5,304,933	8,254,707	218,921,922	73,931,894	33,265,161	775,904,540	8,550,475,795		21,457,027,045	34,837,210,106	1,173,998,471	10,526,892,935	23,136,318,700	(13,380,183,061)	43,284,063,049		29,903,879,988
383,000,000.00	586,198,274	(3,052,924,319)	197,184,155	(2,855,740,164)	(2,269,541,890)	10,920,197,842	2,535,504,724		156,900,000	8,227,793,118	8,650,655,952	14,051,756,407	2,888,859,390	570,052,168		2,616,695	4,132,042	7,220,087	209,335,116	78,093,893	34,135,856	831,669,908	9,425,641,252		22,702,412,359	37,088,673,269	532,993,077	9,155,665,790	27,400,014,402	(14,386,260,910)	46,699,338,149		32.313.077.239
383,000,000.00	7,670	1,484,690,115	416,118,748	1,900,808,863	3,417,046,533	834,326,240	834,326,240				4,251,372,773	19,375,072,857	3,163,114,075	567,503,260		3,156,603	4,808,677	7,932,942	225,341,621	69,980,894	46,629,546	973,679,062	14,312,926,177		23,626,445,630	39,968,999,332	674,749,099	8,326,585,055	30,967,665,178	-	47,352,528,207		31 009 974 505
0.00%	-114.34%	-65.93%	-45.66%	-68.60%	-108.99% 129.86% -138.85% -250.56%	-98.91%	-100.00%	100.00%		-99.56%	-73.08%	5.21%	15.54%	4.22%		-20.06%	60.95%	11.68%	-0.95%	14.03%	-7.16%	22.93%	1.11%		-33.37%	5.10%	-40.37%	-21.37%	43.30%	385.38%	17.86%	-7.JU/0	%0C 0
67.53%		-65.93% -132.34%	-45.66% -184.23%	-68.60% -120.52% 1239.65% -166.56%	129.86%	-98.91% 529.41%	100.00%			-99.56% -100.00%	187.67%	8.02%	9.09%	10.58%		6.68%	11.81%	14.11%	10.78%	3.81%	70.69%	-2.09%	8.35%		43.79%	34.42%	-22.95%	18.86%	48.92%	21.70%	11.57%	0/00.7	7 5 6 0/
240.44% 240.44%	-90.32%	639.97% -148.63%	-1.11%	1239.65%	-138.85%	303.57%	-6.30%		100.00%	100.00% -100.00%	1.21%	8.85%	7.92%	1.09%		-8.11%	-22.11%	-12.53%	-4.38%	5.63%	2.62%	7.19%	10.24%		5.80%	6.46%	-54.60%	-13.03%	18.43%	7.52%	7.89%	0.00%	0 0 5 0/
240.44%	158.66%	-148.63%	-1.11% 111.03%	-166.56%	-250.56%	-92.36%	-67.09%		100.00% -100.00%	-100.00%	-50.85%	37.88%	9.49%	-0.45%		20.63%	16.38%	9.87%	7.65%	-10.39%	36.60%	17.08%	51.85%		4.07%	7.77%	26.60%	-9.06%	13.02%	13.60%	1.40%	-4.03%	1000

#### **3.4 Trend Analysis**

A company's present position is contrasted and its past and anticipated that future proportions would decide if the organization's money related condition is enhancing or disintegrating after some time. Trend analysis studies the financial history of a firm for examination. By taking a gander at the trend of a particular ratio, one sees whether the proportion is falling, rising, or remaining generally consistent. This identifies issues or watch great administration.

Year	2012	2013	2014	2015	2016	Trend
Current Ratio	1.76	2.08	2.09	2.13	1.82	Increasing from 2012-15, but decreased in year 2016
Sales to Working Capital	8.84%	4.19%	5.41%	5.00%	5.36%	Last year increase SWC
TIE Ratio	0.14	1.07	1.13	0.95	1.07	Going better position than previous year
Debt Ratio	0.97	0.94	0.94	0.94	0.94	No change in debt ratio
D/E Ratio	33	16	15	17	17	Last 2year SBL didn't Change their D/E position
Net Profit Margin	(81.43%)	12.88%	20.25%	1.81%	4.89%	Comparatively increase from previous year
ROA	-3.31%	0.45%	0.68%	0.06%	0.14%	Year 2013/14 increased but 2015 highly decreased ROA
ROE	(111.47%)	7.16%	10.16%	1.00%	2.25%	Year 2013/14 increased but 2015 highly decreased ROE
Total Asset Turnover	2.97%	1.75%	2.30%	2.21%	1.97%	Few % decreased in year 2016

#### Financial Performance Analysis Of Sonali Bank Ltd

Capacity ratio	50.16%	40.30%	36.12%	33.75%	32.03%	Last 3year
EPS	(221.86)	31.82	32.12	1.53	3.96	Year 2013/14 EPS better than other time. Last year few amounts increase EPS than previous year
Price / Earning Ratio	N/A	13.97	9.84	99.63	44.42	Very good position in year 2014.

## Chapter: 4

# FINDING & RECOMANDATION

#### 4.1 Findings:

The major findings of the study are given below:

- 1. Total Liabilities of SBL is continuously increasing year by year.
- 2. Every year Investment income of the bank is increasing.
- 3. Working capital of the bank is gradually increasing over the year (2012-2016).
- 4. SBL has already established a favorable reputation in the banking industry of the country. It is one of the leading private sector commercial banks in Bangladesh. The bank has already shown a tremendous growth in profits and in deposit sectors.
- 5. Bank's Interest expenses is increasing more than interest income, which means the amount of loans & advances is decreasing year by year.
- 6. Interest paid on deposit & borrowing is higher than interest income.
- 7. Every year Total Property & Assets is increasing. (from year 2012-2016).
- 8. Salary & allowances expenses increase highly in the year 2016 which alternately decreases profit.
- 9. Net profit after taxes of the bank is maximum in year 2014 & minimum in year 2012.
- 10. The bank highly used debt capital in year 2012 against total equity capital.
- 11. Return on assets & equity of the bank is fluctuating every year.
- 12. The price earning ratio is very high which is not a good for the shareholders.

#### 4.2 Recommendation:

After completing three months internship program in **Sonali** Bank Limited, it can be said that as a new bank overall performance of all department of Sonali bank is satisfactory. From the comparative analysis and findings of the study, the following generalized recommendations can be made for improvement:

- *1*. It should increase its potential customer to earn more profit.
- 2. The bank should minimize their total liability.
- 3. SBL should control their Total Operating Expenses.
- 4. SBL should control their interest expenses, because interest expenses increase faster the interest income.
- 5. Since the interest cost is increasing, they have to reduce their total liability (Borrowing fund).
- 6. Director's interference in case of giving loan should be less because in this way risk may increase and bad debt may also increase.
- 7. The bank should increase the non-funded income in order to increase the operating income ratio.
- 8. Before giving long-term loan, a bank should consider that whether a bank has long term deposit or not. Otherwise the bank will surely face the liquidity problem.
- 9. Since the return on Asset is very low so SBL should increase their return on asset.
- *10.* SBL should reduce their price earning ratio.

#### **4.3 Conclusion**

The Sonali Bank Ltd. Is not only commercial bank but also government bank. In all monetary state of our nation SBL has been working with incredible certainty and contending hugely with others Government arranged bank, neighborhood business banks alongside the global banks moreover. SBL constantly attempted its dimension best to perform fiscally well. Disregarding attempting to do well in a few angles SBL confronted some money related issues every once in a while. A portion of the issues were-exorbitant awful credits, deficiency of advances and advances, shortage of money in hands because of vault limit and so forth. These issues stir time to time because of financial lull, loan cost change, developing capital market, expansion in the currency showcase, etc. Battling with every one of these issues and contending with different banks each minute the bank is endeavoring to improve the situation to best. On the off chance that this thing proceeds with, we trust that SBL will grow considerably more later on.

#### Website References:

- <u>www.bangladesh-bank.org.bd</u>
- Ø Websites of Sonali Bank Limited: <u>https://www.sonalibank.com.bd</u>
- http://dspace.daffodilvarsity.edu.bd:8080/bitstream/handle/20.500.11948/1431/P0544
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#### Articles:

- Annual report of SBL 2012
- Annual report of SBL 2013
- Annual report of SBL 2014
- ☐ Annual report of SBL 2015
- Annual report of SBL 2016
- *I* Study some previous internship report from DIU library.