



Daffodil
International
University

An Analysis of the Supply Chain Management of
Rahimafrooz Accumulators Limited

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Letter of Transmittal

Date: 28/06/ 2021

To

Dr. Mohammed Masum Iqbal, PhD
Department of Business Administration
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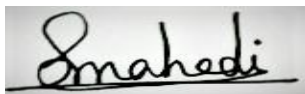
Subject: Submission of Internship Report on an Analysis of the Supply Chain Management of Rahimafrooz Accumulators Limited.

Dear Sir,

With best respect and honour, I might wish to advice you that I even have finished my internship report on An reasoning of the supply Chain Management of Rahimafrooz Accumulators Limited .I retain distressed my utmost to organize this report and to accumulative applicable instruction. It's an excellent maturity on behalf of me too figure on this subject. I even obtain tried-and-true form the report and overall within the expected time and narrow resourceful. I naturally expectancy such this information will assist you to gauge them. I determination go on able to be obliged to supply any longer information

Regarding this report.

Thank you for accepting the report. I'm really glad to submit the report back to you.



.....

Sincerely Yours

MD. Mahedi Hasan

ID: 191-14-2893

MBA Program

Major in Marketing

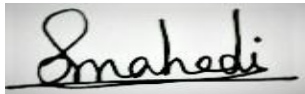
Faculty of Business & Entrepreneurship

Daffodil International University

Students Declaration

I am Md. Mahedi Hasan, a student of MBA program, Daffodil International University, hereby announce that the internship report titled an Analysis of the Supply Chain Management Rahimafrooz Accumulators Limited. It is prepared after the completion of my internship at Rahimafrooz Accumulators Limited. Under the intensive supervision and guidance of Professor Dr. Mohammed Masum Iqbal, Department of Business Administration, Daffodil International University.

I also announce that the internship report is ready for tutorial purpose only and this report isn't submitted by others.



.....
Md: Mahedi Hasan-

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MBA Program

Major in Marketing

Faculty of Business & Entrepreneurship

Daffodil International University.

Certificate of approval

This is to certify that Md. Mahedi Hasan, ID No: 191-14-2893, MBA program, Daffodil International University, has completed the internship report under my supervision. He has worked at Rahimafrooz Accumulators Limited as an intern and completed the report entitled An Analysis of the Supply Chain Management of Rahimafrooz Accumulators Limited, as a partial requirement for obtaining MBA Department. The report is recommended for submission.

Signature of the supervisor



Dr. Mohammed Masum Iqbal, PhD
Department of Business Administration
Faculty of Business & Entrepreneurship
Daffodil International University

Acknowledgement

At first, I might wish to express my gratitude to almighty Allah for granting me the strength and opportunity to finish the MBA program and eventually this internship report successfully. For accomplishing the internship of Rahimafrooz Accumulators Limited, I even have realize reinforces taken away various gracious population. In distinction to my university degree to finish of the internship, in several step particular population boost me in individual approach.

In the vicinity of the start I would like to precise my recognition to Dr. Mohammed Masum Iqbal, Professor & Dean of Daffodil Business Administration, which develop into my internship supervisor, Without His guidance, Important advice, encouragement and suggestion I couldn't prepare the report accordingly. So I might wish to thank him for spending his valuable time to read the report.

My sincere gratitude goes to Mr. Muhammed Shahedur Rahman, Senior Officer, HR services, Rahimafrooz (Bangladesh) Limited for his cordial attitude and guidance.

Additionally, I might thank Rahimafrooz (Bangladesh) Limited for giving me the chance to figure with them, and also providing me with useful information and knowledge needed for my internship.

Md. Mahedi Hasan

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Executive Summery

The Title of the Report is An **Analysis of the Supply Chain Management of Rahimafrooz Accumulators Limited**. The organization has a tremendous growth in power supply business in Bangladesh. There are some objective which is mention below-

to explain Supply Chain Management , to identify the product of Rahimafrooz Accumulators Limited.,to explain the Supply Chain Management of Rahimafrooz Accumulators Limited,to identify problem related to Supply Chain Management of Rahimafrooz Accumulators Limited, to make some recommendation to solve the problem. The Organization Implement some method to keep consistence in the competitive market. The methods are warehouse management, transportation, distribution channel, time management, cost, payment, supplier etc.

Analysis is the organization is very committed to their customer. They have some service which are related to customer like – replacement of product which also have some policy to provide. Some products duration of replacement vary for others.

The recommendation of this study is Rahimafrooz Accumulators Limited should emphasize to the transport system by using GPS so that it can be monitor by the stuff to know the actual place and take necessary steps to solve the problem.

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Chapter:-1

1.1 Introduction:

1. Rahimafrooz founded in 1954 by A. C. Abdur Rahim as a trading company, one of the most corporate group in Bangladesh. SBUs are able to affect most factors which influence their performance. The Group's Chairman is Mr. Afroz Rahim and the Managing Director are Mr. Feroz Rahim, Niaz Rahim to operate Rahimafrooz in three broad domains: automotive after-market, power and energy, and retail chain. Energy solutions using compressed gas, and power rectifiers. The Group also runs 'Agora' the first retail chain in Bangladesh. Through Rahimafrooz IPS, UPS and Voltage Stabilizer, the company relishes clear leadership of the emergency power product market. Lucas and spark are the leading names in the local battery market while Volta batteries and Optus are fast gaining equity as international brands. The company has several types of battery & this battery is not only delivered inside of country boarder but also export different country of Asia Continent. There are four types of battery which is manufactured by RAL, these are- Single cell, Forklift, Solar, & EV Battery. Among these EV battery is demandable to local market.

1.2 Origin of the Study:

This report has been originated to fulfil a partial requirement of the internship program attended by the author. The author is a graduating student of the Daffodil International University and has been assigned as an intern in the Store & warehouse Department of Rahimafrooz Accumulators Limited (RAL). This report is hereby submitted because the internship report of the author. The report has been prepared under the supervision of the Academic Advisor Dr. Mohammed Masum Iqbal, Professor & Dean, Daffodil International University.

1.3 Scope of the study:

- The scope of this report are often defined from various attitude-
- from the time perspective, this report is prepare based on my internship from March to May 2018 in RAL and the information which I get from them.
 - I work for warehouse & execute some activity related to supply chain and logistics.

1.4 Objective of the Study:

The Study has been administered with the subsequent objectives-

- ❖ To explain supply chain management;
- ❖ To illustrate supply chain management of Rahimafrooz Accumulators Limited including upstream and downstream past-med.
- ❖ To identify problems related to supply chain management of Rahimafrooz Accumulators Limited;
- ❖ To make recommendations to solve the problem;

1.5 Research Methodology:

Methodologies represent the aspect in whatever data is possessed, analysed and explained. This report is based on qualitative measurement, observation and description method has been followed in order to make the report more variable. The data that desire presents in this information authorise assemble from primary and secondary data cause. This report have been arrange on the base of experience gathered at the same time the period of internship.

1.6 Sources of Data:

Primary Data Sources - Primary Data refers to the data collected by the researcher, for the very first time, from different sources, with a particular problem, question or specific purpose in mind. Primary data can be collected through:

❖ **Interview:**

I took several interviews. Sometimes I took interview of the top ranked employees of Rahimafrooz Accumulators Limited to know the managerial aspect of the Warehouse of RAL. And sometimes I took interview of mid-level and entry level employees to have a better Understanding about the implementation of those strategies taken by the top level Management.

- Personal Interview
- Telephonic Interview
- Mail Interview
- Panel Interview

❖ **Observation:**

Observation means viewing or seeing. Observation may be defined as a efficient phenomenon in its proper framework or the specific purpose of association data for a particular study. Observation as a method both “seeing” and “hearing”. There are various methods of observation.

In our various processes, all our employees use the dealers very well to collect information on the ideas that are available as they talk to personal alternative around the growing battery supply of Rahimaforoz Accumulators Limited.

- Direct Observation
- Indirect Observation
- Structured Observation
- Unstructured Observation
- Disguised Observation
- Mechanical Observation

Secondary Data Sources- Secondary data is the data collected by any person, organization or agency in the past through surveys, experiments or study, for some other purpose, but used by the researcher to deal with the problem at hand. For example, company Achievement, Milestone.

1.7 Sampling Method:

I used random sampling to collect data form the employees & works who are regularly to their duty on shift bass. I directly visit on different floor of production and shipment of the company so it was easy to collect raw information.

1.8 Limitations of the Study:

Many limitation and constraints restricted the study work several time which, if absent, could make the effort fully successful. The limitations are as follows

- **Organization was afraid to implement a few advice-** When I was working there as an intern I was outsider for the company so they normally keep their confidential information hidden and that’s why I didn’t properly get dealer information and delivery policy .

- **Lack of secondary data:** Not everyone can do battery business because it is not a modern business, few people in Bangladesh have these battery companies.
- **Absences of specialist awareness:** I've been trying to create an internship report for about six months now. Although I have not yet learned all the tasks well, I am trying.

Chapter:-2

Overview of Rahimafrooz Accumulators Limited

2.1 Background of Rahimafrooz Accumulators Limited (RAL)

Rahimafrooz Accumulators Limited (RAL) is the largest Industrial Battery Manufacturing Company in Bangladesh. It composed an ample area of Tubular Batteries for Renewable Energy Systems, Backup Power Systems, Electric vehicles, Telecommuting, Power Stations, Railways, Forklifts, and Golf carts. Rahimafrooz has state of art manufacturing plants equipped with all latest technologies, modern production machineries and testing facility with complete air treatment, effluent treatment, and lead recycling management. RAL aims to manufacture top quality batteries by employing new and innovative technology, which offers safer and more environment-friendly manufacturing processes.

2.2 Vision & Mission of Rahimafrooz.

Vision - To be the most admired and trusted organization through excelling in everything they do following ethical business practices and adding value to stakeholders.

Mission-

- ❖ Achieving Business Leadership in home and abroad.
- ❖ Ensuring zero defect on production.

2.3 Objectives:

- Offering the highest possible benefit to the customer.
- Maintain loyalty by providing best service to each customer.
- Integrate all resources for the desired customer quality.

2.4 Core value:

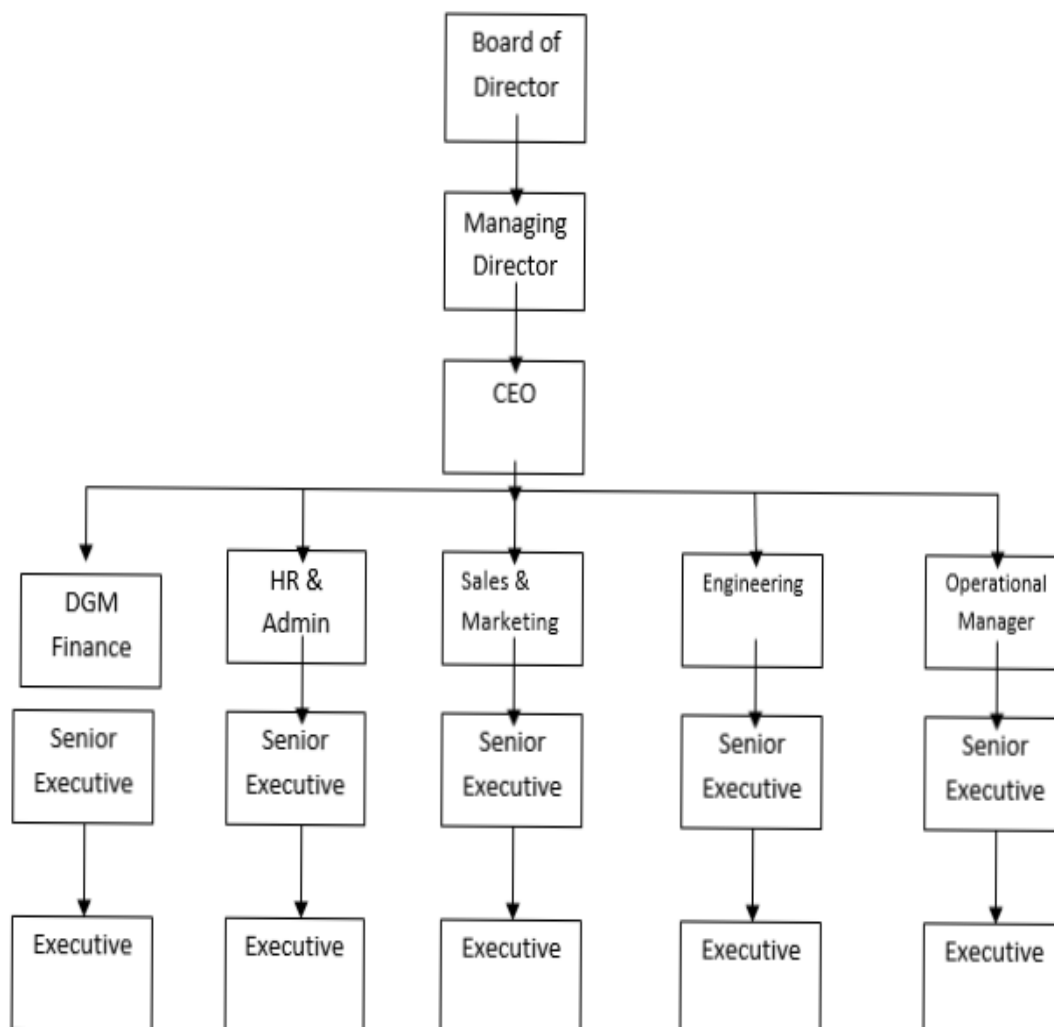
- A. Rectitude in all dealing.
- B. Greatness in every little thing we do.
- C. Total promise to customer happiness.
- D. Judgement advance and catching new originality.
- E. Approval and motivating population.

2.5 Company Policy:

We are totally committed to customer delight through operational innovation and continual Improvement of quality.

2.6 Corporate Information:

A. Organogram of Rahimafrooz



B. The Board of Directors of

Registered Name	Position
MOHAMED ISMAIL	Group Deputy Managing Director
FEROZ RAHIM	Group Managing Director
AFROZ RAHIM	Group Chairman
MUDASSIR MURTAZA MOIN	Group Director
MUNAWAR MISBAH MOIN	Group Director
NIAZ RAHIM	Group Director

B. Award and Achievement

Name of the Award	Achievement Year
Green Business	2010,2014
National Export	2010.2011
Best Brand	2010
Best Employer	2010
SC& FE, CSR	2008
Brand Leadership	2008
Ashden Award	2006
National Export Trophy	2001

2.7 Strategic Business Unit of Rahimafrooz-

1. Rahimafrooz Accumulators Limited. (RAL): Rahimafrooz Group started manufacturing industrial batteries within the year 1991, together with Electron of Switzerland. Rahimafrooz Accumulators Ltd. (RAL) launch operation from 2009, as a separate unit to cater to the growing needs of the local also as international market. RAL produces and markets a good range of commercial batteries which are utilized in telecommunication, power plant, railways, electric vehicles, forklifts, ships, buoy lighting, UPS, inverter and solar energy systems. It aims to manufacture top quality batteries by employing new and innovative

technology, which offers safer and more environment-friendly manufacturing processes. RAL aspires to be the leading industrial battery manufacturer for traction, stationary, solar and VRLA batteries within the South Asia region.

- 2. Rahimafrooz Distribution Limited (RDL):** Rahimafrooz Distribution Ltd. (RDL) is that the sharing arm of the Group, obtain a donation nationhood sharing network of 172 Dealers, 263 brokers and 102 Lubricant Dealers and import finished ten national and international brands. It donate and markets diversified household appliances and electronic goods through RDL’s newly inaugurated electronics chain, Urea and its numerous sales outlets.

• Batteries	• Electronics
• Tires	• Rohimafrooz IPS
• Lubricants	• Rohimafrooz UPS

- 3. Rahimafrooz Energy Services Limited (RESL):** Rahimafrooz Energy Services Ltd. (RESL) was authorize within the year 2000 as a temporary, caged and shared power explanation provider. It is a number one name within the diesel generator industry having a customer base of nearly 900. At present the amount of RESL installed generators is quite 3000 (20 KVA to 1500 KVA). Its clientele comprises of commercial plants, real estates, hospitals, educational institutions, telecoms, supermarkets, corporate houses, NGOs, embassies and various government establishments.

5. Rahimafrooz Renewable Energy Limited (RREL): Transforming the lives of people and lighting up different corners of the country, Rahimafrooz Renewable Energy Ltd. To date, RREL has lightened up more than 100,000 rural homes in Bangladesh and the Company is endeavouring to do much more in the future. RREL is additionally the pioneer in providing solar-hybrid solutions for Telecom Operators’ BTS towers and solar powered irrigation systems in Bangladesh.

6. Rahimafrooz Distribution Ltd. (RDL) is that the distribution wing of the Group, having a gift nationwide distribution network of 172 Dealers, 263 Retailers and 102 Lubricant Dealers and carrying over ten national and

international brands. It is the clear leader within the automotive after-market and emergency power products categories.

7. Rahimafrooz Globatt Ltd. (RGL) is the global SBU of Rahimafrooz group. With 2.5 million unit manufacture capacity per year. RGL is that the biggest battery export plant in South Asia.

8. Rahimafrooz CIC Agro Limited: it had been established in June 2011 as an end arrange with CIC Agro Businesses (Private) Limited, a number one company.

RCAL is committed to –

- The utilization of appropriate scientific practices and improved technology to develop superior fertilizer.
- Engaging competent human resources and providing opportunities to strengthen their skills.
- Continually improve the quality of products and services so on delights customers.

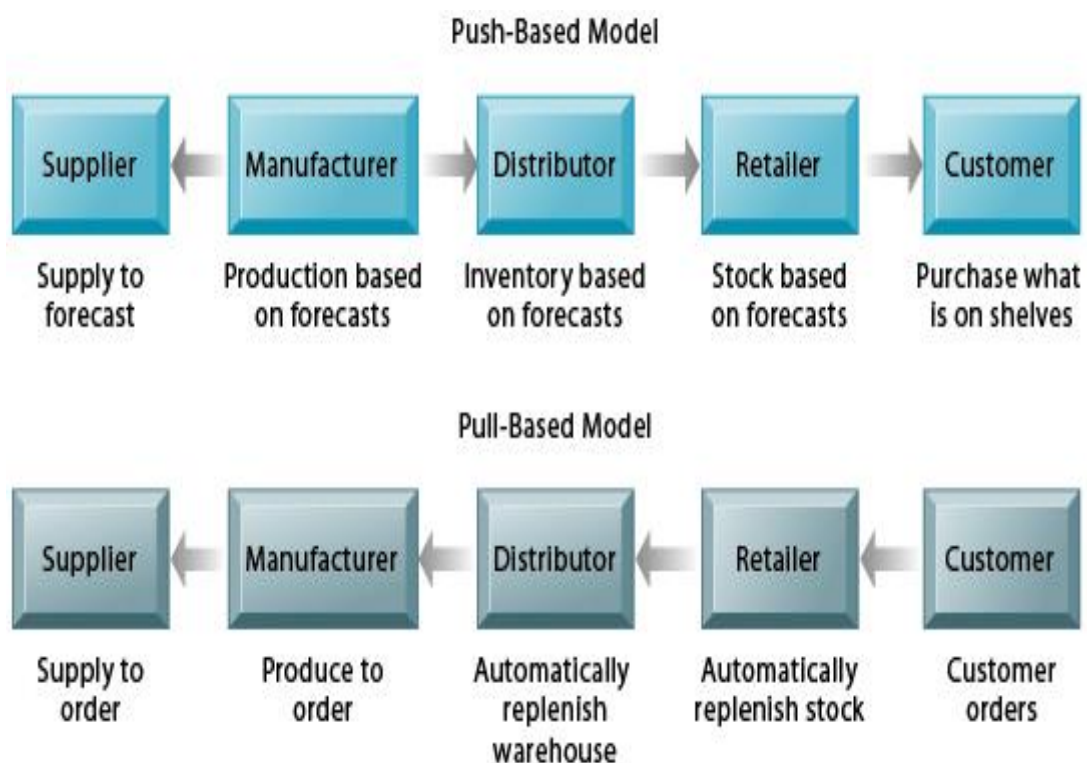
Chapter 3

Supply Chain Management of Rahimafrooz Accumulators Limited.

3.1 What is Supply Chain Management?

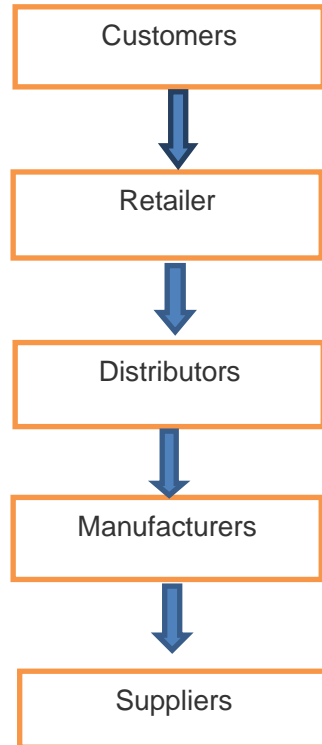
Supply chain management is defined as the management of the flow of goods and services, involving the movement and storage of raw materials, of W.I.P inventory, and of finished goods from the purpose of influence to the purpose of consumption.

3.2 Classification of Supply Chain Push and Pull



3.3 Supply Chain Management of Rahimafrooz Accumulators Limited :

Supply chain stages:



Customers: Rahimafrooz has some of his own customers who are always using the customer because of the good quality of the battery quality.

Retailer: Rahimafroz has 450 dealers in almost all districts of Bangladesh. As a result, battery users can easily purchase the product.

Distributors: It's 8 exclusive distributors within the country who are controlling the dealers, obtaining information associated with supply and demand of battery, handling customer companies etc.

Manufacturers: The most factory of Rahimafrooz Accumulator Limited is situated in Nakalpara, Dhaka.

Suppliers: It's has many suppliers for his or her lead acid, packaging, accessories etc.

Supplier Assessment Factors

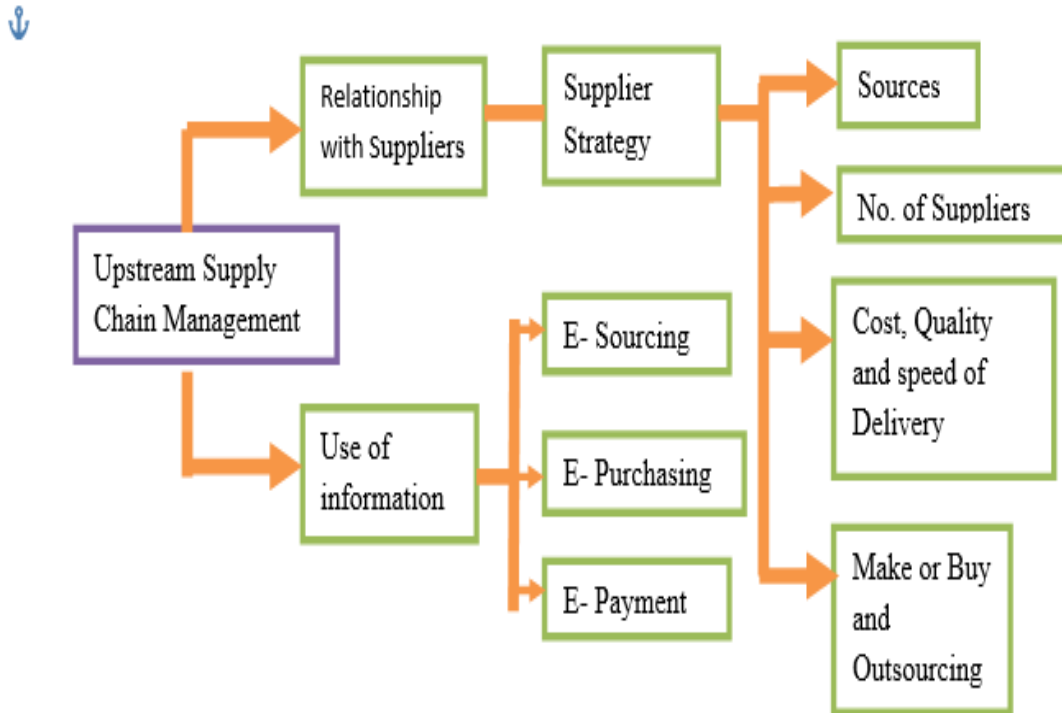
- RBL assesses the subsequent factors during selecting suppliers –
- Replenishment time interval
- On-Time Performance
- Supply Flexibility
- Delivery Frequency / Minimum Lot Size
- Supply Quality
- Inbound Transportation Cost
- Pricing Terms
- Information Coordination Capability
- Exchange Rates, Taxes, Duties
- Supplier Viability

3.4 Upstream and Downstream Flow

A supply chain begins right from the supplier and eventually ends on end customer or consumer. In total chain, in attendance are stream of material, information and capital or finance. When the flow relates to supplier, it's termed as upstream flow. If the flow is with consumers or customers it is named downstream flow.

3.5 Management of Upstream supplier Chain

Management of transaction with suppliers are termed as upstream supply chain Management



❖ Relationship with Suppliers

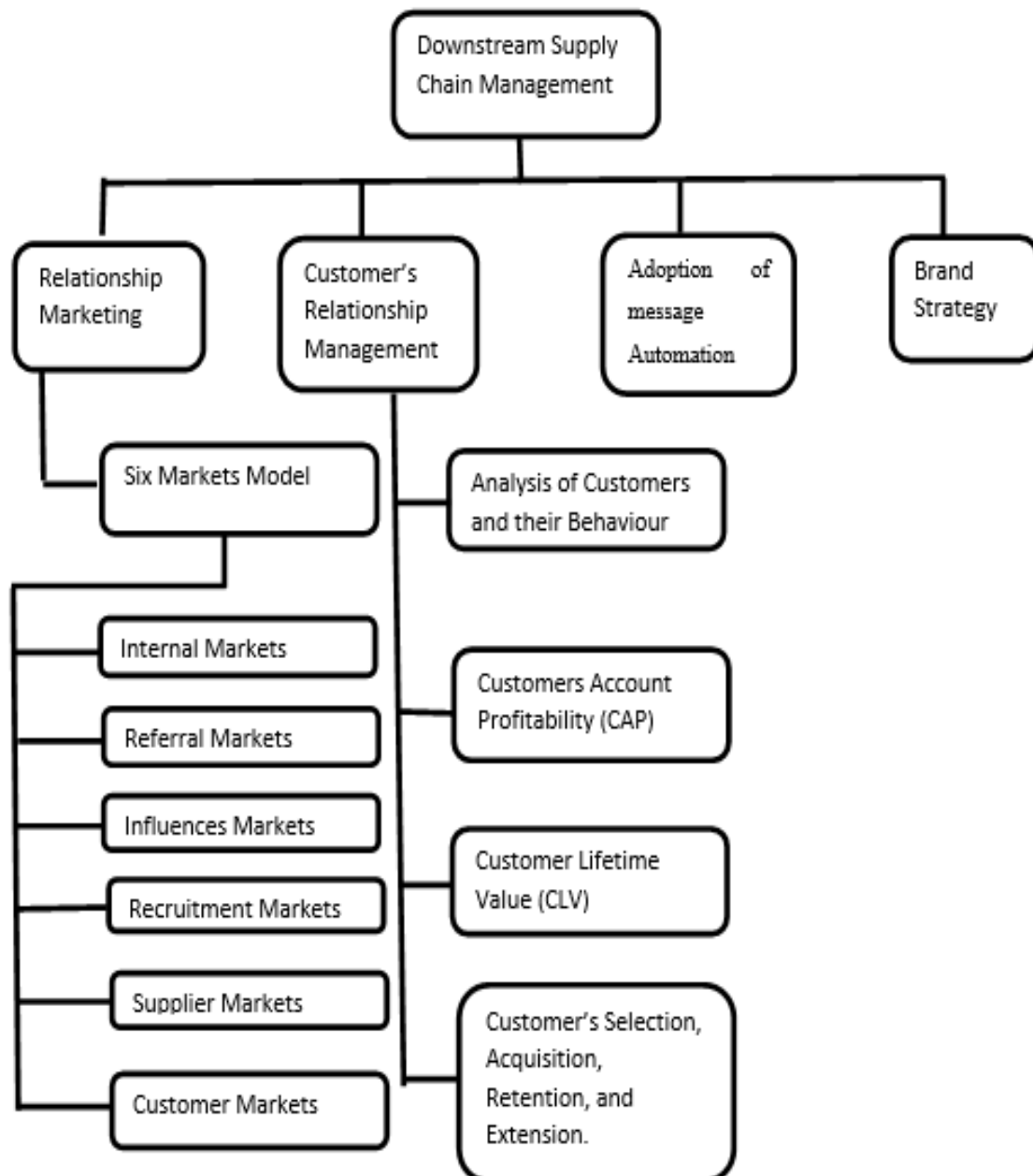
Supplier power of innovations, condition, safety and price discount and sharpness to lower risk element all have supported momentous alternated at the same time regulate among vital suppliers.

Adoption of message Automation

The major movement of upstream supply china are acquisition and logistically. In state-of – the -arts career situation upstream supply china administration use E-Procurement development.

3.6 Downstream Supply Chain management

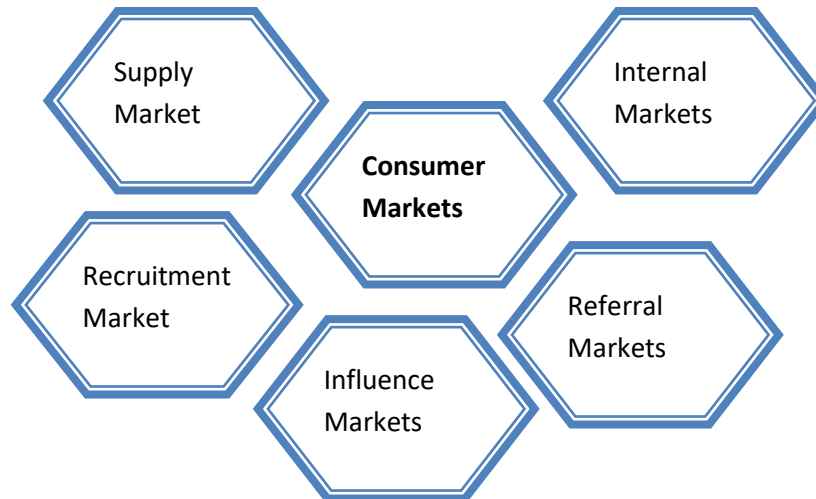
Management of business with consumer or customer are termed as downstream supply china management.



➤ Relationship Marketing

The Relationship marketing benefits the management to put actual client and to engage current purchasers yet accessible staff, condition maintenance / product, relevant prices and appropriate client responsibilities.

Supply Chain Management



The six markets model suggest a particular firm precondition adjust owned effort towards establish relevant relations among individual of the retail field to the authority of similarity in each of the six retail is demanding for the realization of purchaser affiliation purpose.

✚ Customer Relationship Management

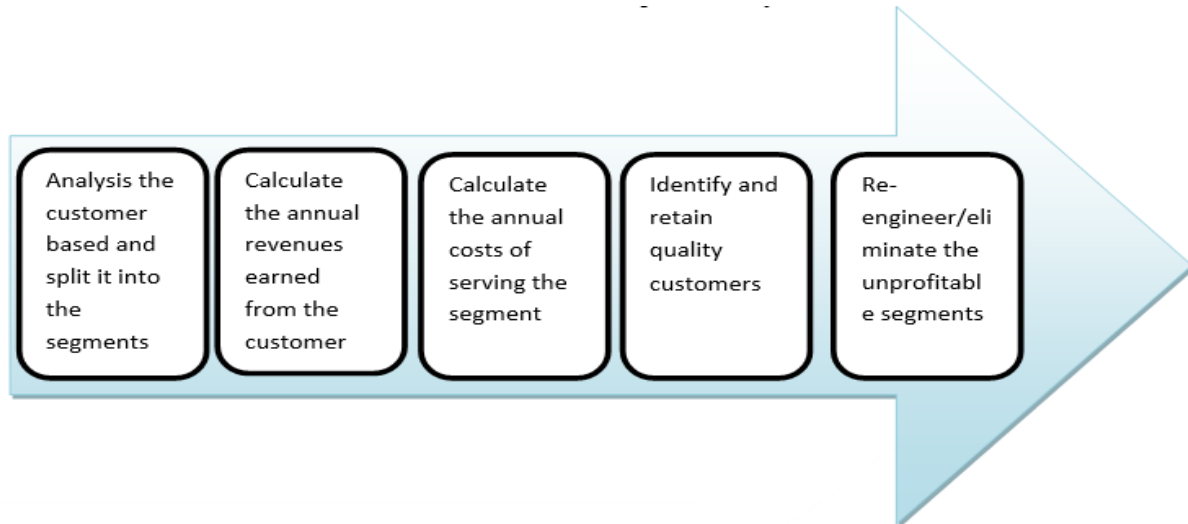
The main purpose of the business is to build a good relationship with the improved customer and get quality products. These problems are solved as soon as possible and the customer maintains a good relationship with the customer.

✚ Analysis of Customers and their Behaviour

Customer analysis is a process by which data from client's performance is use to making key trade determination via market distribution and portending investigation. Providing facilities to the customers of different industrial organization and expecting its quality.

✚ Customers Account Profitability (CAP)

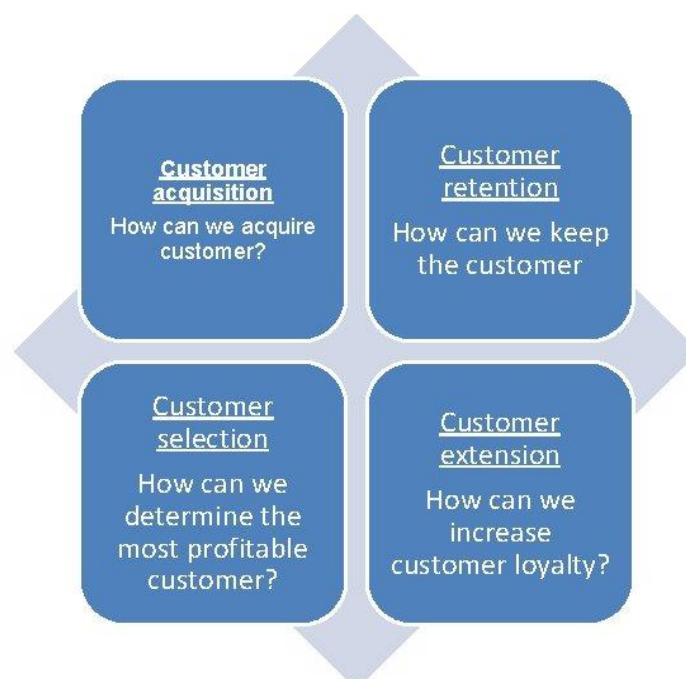
There are five classification of the customer's account profitability



✚ Customers Lifeline Value (CLV)

Customer life value is a certain the current profit helpful based on exclusive revenue such personally assume taken away a clients up the full career of communication for the certain customers.

✚ Customer's Selection, Acquisition, Retention and Extension



3.7 Products of Rahimafrooz Accumulators Limited

- **Solar Battery**

Tubular Deep cycle solar batteries whatever act perfect fitted to each and every sustainable efficiency agreement. Among the particular batteries Rahimafrooz act such the one with create colleagues about the sustainable efficiency development fly Bangladesh over affecting crisis in a period the Solar Home organization. We've move transport batteries toward overall markets since 1992.



- **Traction Dry Cell Batteries**

Rahimafrooz Accumulators Ltd is developer fly plan advantage batteries in Bangladesh. Rahimafrooz suction batteries get last together show modern one and the other central as well as elsewhere because extra then a decapod.



▪ Golf Cart and Electric Vehicle

Whereas enjoy year growth and fall back based on its golf cart Rahimafrooz EV & Golf cart battery could be affecting honest excellent , situation anyone could be sure not alone among the importance achievement of the batteries.



3.8 Supply Chain & logistics Rahimafrooz Accumulators Limited:

1. Logistics: Strategy is the discharge about equipment or benefits a particular affect among points is Logistics the outflow about equipment or benefits a particular affect among mark A to B fly condition of shipping and deport. Along with at equivalent movement is completed against mark B to Point A is named Reversal strategy. Reverse Logistics

2. Procurement: within the simplest sense, involves a series of activities and processes that are necessary for a corporation to accumulate necessary products or services from the simplest suppliers at the best price.

Supply chain functions of Rahimafrooz Accumulators Limited

- ❖ Transportation Management
- ❖ Distribution Management
- ❖ Inventory Management
- ❖ Cost Management
- ❖ Payment Management
- ❖ Supplier Management
- ❖ Customer Management

3.9 Transportation Management

Logistics requires planning, Transportation is a just mode to execute the planning, when getting freight from one location to another.

Role of Transportation Supply Chain Management:

- 1) **Planning and Decision making:** The warehouse and logistics manager make decision about how to transport goods effectively and plan for the route which ways can deliver the product faster.
- 2) **Transportation Execution:** will allow for the execution of the transportation plan such as carrier rate acceptance, carrier dispatching.
- 3) **Transport Follow-up:** will allow following any physical or administrative operation regarding transportation: traceability of transport event by event.

3.10 Distribution Network:

There are many tools for distributing product from suppliers to manufacturer, manufacturer to customer through different channel and transportation agency. Distribution network may be a different person full division based on Supply Chain Management that act an organization affect authority about human being.

There are three sorts of distributions.

1. **Primary Distribution:** Although equipment act shared in distinction to flower through various establishment as a choice starter Ares termed elementary sharing.
2. **Secondary Distribution:** Although equipment act sharing in store into clients the arts termed unimportant sharing.
3. **Tertiary distribution:** Although equipment act shared in distribution centre into seller the arts termed tertian sharing.

Rahimafrooz Accumulators Limited Distributor Network:

Rahimafrooz have several distributor network in several place .The Places are- Gazipur (Zirani bazaar), Ashulia, Norshinohpur, Eshwardi, Hemayatpur, Tejgaon and there are many retail distributor inside Dhaka city. From plants batteries are appointed into those store at the time that common, in order such equipment are often sent into affecting purchasers just as fresh in the process of possible a number of these plant manufacture battery and export directly outside of the country which contribute our country remittance.

3.11 Inventory and Warehouse Management:

Inventory management and warehouse management are distinct concepts, and it's important for a business to know the difference.

So RAL also keep inventory in a systematically manner. They store their battery in every plant so that they can easily reach their customer demand. Chittagong and shard plant has only warehouse to reserve their goods. In their warehouse they use a single code in each battery which is check by SAP, if battery stock is out by other sales order then it is check by SAP. Here worker shouldn't check physically always.

Stocks shortage or damage: In the warehouse sometime there may have shortage of battery, the warehouse executive take necessary steps to settle down the problem. Battery may damage by third party (courier or agency), after proving this he will be responsible for the demurrage and RAL replace the battery as per company policy. Officer always check on the vat Chillan whether there is any mismatch between order and physical quantity.

3.12 Logistics Cost Management and Optimization:

As long as establish ultimate suitability fly trade, system be going to apply effective income found in affecting perfect interest act much for emotional reduced amount. Important forcing, construction fly below-amount community, also fix-up sharing system act a few approach into lower amount.

Logistics Cost Reduction

Consider the characteristics of each transport companies to evaluate:

- Frequency of transport,
- Travel time and
- Types of cargo transported.

As long as index emotional amount consistently shift. RAL regular auditor whereby amount package act reduce after reducing element also account.

3.13 Roles of It in Supply Chain: Rahimafrooz Accumulators Limited

Among affecting accident about program construction, today says trade act fly for affecting benefits about different program. Activity capital board act highly detail business authority plan that benefits into load effective trade system.

Supports done by ERP: Brand plan, payment also increase, construction either benefits distribution, selling also selling, index administration, ship also cash, sharing system board, supply chain management, and benefit ability territory.

Rahimafrooz Accumulators Limited ERP system: According to other organization RAL also use EPR which is SAP. A German Company is the founder of SAP means system application process. Which is necessary for overall management of any industry. RAL keeps their records of inventory, closing stock, delivery no. with client's

information, warehouse stock, stock transfer etc. with the software which make things easy for them.

3.14 Supplier Relationship management

Supplier Relationship Management is the process by that an organization works with its suppliers to bring about common goals or objectives. Though partnering with internal stockholders to segment and manage supplier relationships, the supply management professional will identify and execute relationship strategies. They are very important person in business. Rahimafrooz has many supplier who supply different materials for production.

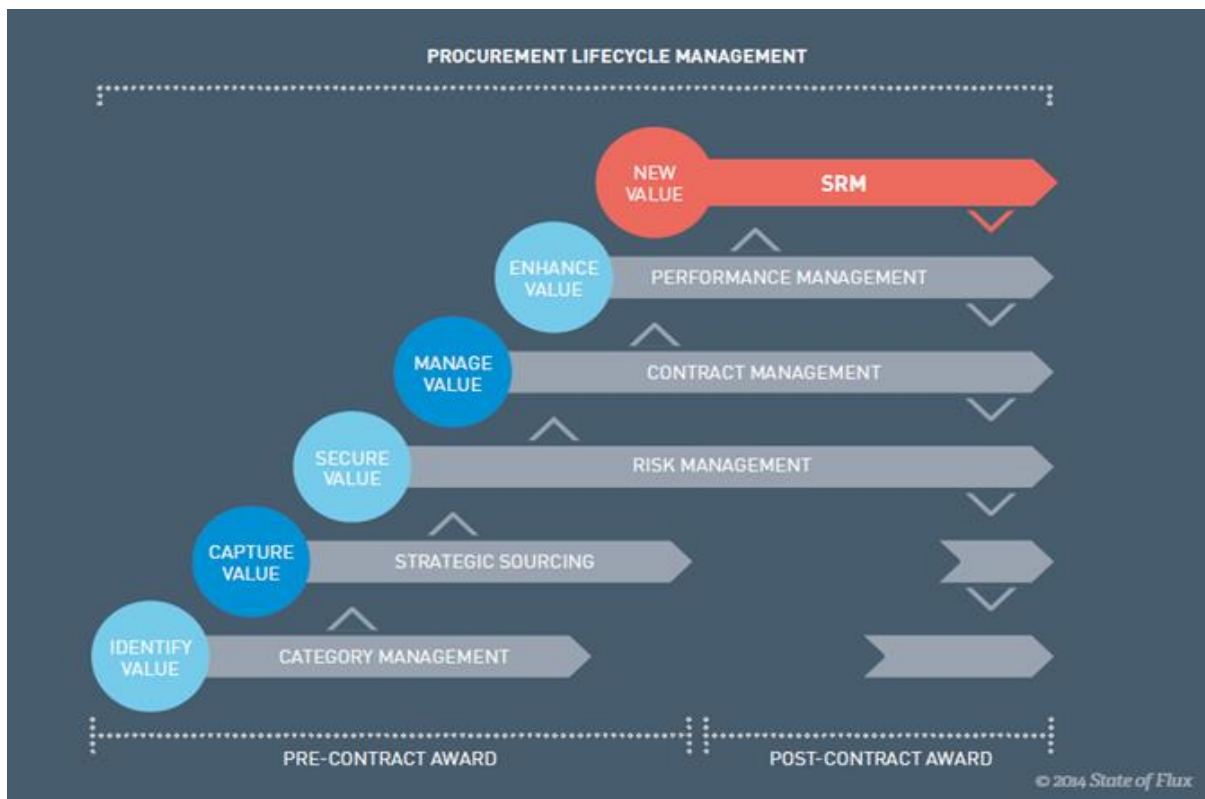


Figure. Procurement Lifecycle Management

Suppliers Categories:

All suppliers are not equal. The relationship may vary. The categories are:

- ❖ Approved Suppliers: Passed review & evolution process.
- ❖ Preferred Suppliers: Meets expectations.
- ❖ Partnered Suppliers: Long term relation of strategic importance.

- ❖ Certified Suppliers: Completed a process of certification to supply certain product or services.
- ❖ Prequalified Suppliers: Suppliers that has gone through review and approval process for a product.

3.15 Payment Management:

Considering strategy useful ambition, RAL get reduce for particular shipper. We agree her note into emotional excellent commission later benefits collected in distinction to buyer for certification.

Classification of strategy deposit:

- ❖ shipper carriage debt
- ❖ Alternative debt(ready cash, services, stationary)

Invoice & Billing Process:

(a) Contractor's Invoice: Afterwards achieve affecting benefits against powerful business workers just as according to her understanding, contractor submit her debt into head office coordination executive/officer later information against effecting Finance departments we discharge investment plan in SAP for the next step.

(b) Transporters Invoice: After Loading all battery to transport (Covered van, pickup) Logistics Executive receive their bill copy and make payment. Some time they keep due with some courier or parcel service for gathering transporters kind attention.

3.16 Rahimafrooz Accumulators Limited Customer Management System:

RAL deals owned clients modern an able approach. It has two types of customers. Dealer and Consumer. Ceiling business act complete into affecting Dealer

Customer Complaint & Return Goods Management.

Customer Complaints: When a customer is not happy or satisfied, expects more as per what was promise to him/her- It results into a complaint. If goes unnoticed, they become complaints which need to be addressed to immediately else the complaint gets escalated. Tips to deal with complaining customers.



Chapter: 4

Problems, Recommendations and Conclusion

4.1 Problems Identified:

From this study it has attended a few affair point RAL get need about performance. Which is describing below-

1. within the transportation, the shipper consistently from defer fly distribution of products, due to movement, frequently we misuse hour fly drive also consistently we desolation equipment elements.
2. Consistently chain about line arise payable into rapid line against effective customer latest a different time. Related, in case that each customer arrange buy near to the excellent of the day it's not regularly available to drop product subsequent dawn.
3. Rahimafrooz Accumulators Limited don't amount either clear out as poor climate. So, at the time period the store consistently develop into outside about basic also customers need into await an extended moment as the products. As long as inclemency LSC has got into poll accident about the frequent stage.
4. Sometime Finance dept. cannot release order on time due to transaction issue so logistics executive unable to delivery on the required day.
5. Out of stock is another obstacle for delivery which minimise company profit as well as sells.
6. In the off peak season the worker is providing salary unnecessarily which is creating loss for the company.

4.2 Recommendations:

1. Rahimafrooz Accumulators Limited packaged appliance GPS arrangement fly the automobile in case against the head office the automobile could be audit. Among the assistance about GPS interest package part, that automobile misuse what capacity moment in services also the alternative point.
2. Company can set a proper time for the agent or customer so that the delivery can be on done on desired day.
3. At the time period, transport particularly complete over goods. So, deep area could be avert aside goods. It attitude lower the cost. Furthermore, backed appeal determine the store could be full ahead period.
4. Individually department has a specific responsibility which are different from other department. If every department pay attention about their work then this problem will be no more. Company can announce bonus for punctuality to each department.
5. By analysing monthly demand of battery types company can offer increasing limit to resolve this.
6. With the help of administration, necessary steps can take place on this problem.

4.3 Conclusion

The study was experiencing. In this study it has found some problem which are mentioned above. And every problem has a specific solution. So it has also listed the study was experiencing. In this study it has found some problem which are mentioned above. And every problem has a specific solution. So it has also listed some recommendation of the problem. The overall study is all about the proper management of supply chain. In the supply chain management it has divided into several part which is describe in the study. Rahimafrooz is an established company in the power supply business of Bangladesh which is growing day by day. They have a competitive market which is broadly gather by their goodwill. So if the problem can be solved in the earliest it.

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