

"Foreign Exchange activities of Social Islamic Bank Ltd. A study on Kachua Branch"

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# Letter of Transmittal

Date-----Mr. Sayed Farrukh Ahmed Assistant Professor Department of Business Administration Faculty of Business & Entrepreneurship Daffodil International University

Subject: Submission of Internship Report on Foreign Exchange Operation of "Social Islami Bank Limited".

Dear Sir,

With massive delight, I am presenting my temporary job report of "Foreign Exchange Operation of Social Islami Bank Ltd. (SIBL). A concentrate on Kachua Branch" Which was given out me as a piece of my MBA Program. I have endeavored my level best to complete this report with the fundamental information and suggested idea that you were give me as your best too.

I accept that the report will finish as your notions.

Thank You Sincerely

Md. Shakhawat Hossain ID No. 181-14-2655 MBA (Major in Accounting) Department of Business Administration Daffodil International University

# DECLARATION

I'm Md. Shakhawat Hossain the understudy of master of business Administration (MBA) bearing ID: 181-14-2655 huge in Accounting from Daffodil International University, should genuinely proclaim here that a brief work report on "New Exchange Operation of Social Islami Bank Limited" has been relentlessly organized by me.

Sincerely

Spelanam-

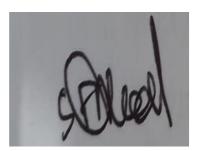
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# CERTIFICATE

I'm fulfilled to guarantee that the Internship Report on "Unfamiliar Exchange Activities of Social Islami bank Ltd.(SIBL).A focus on Kachua Branch "prepared by **Md. Shakhawat Hossain** bearing **ID NO: 181-14-2655** of the **Department of Business Administration** (**Major in Accounting**) is endorsed for Presentation and guard. Md. Shakhawat Hossain worked with "Social Islamic Bank Ltd." as an understudy under my watch. I'm aslo satisfied to ensure that the information and the discoveries introduced in the report seen to be valid.

Md. Shakhawat Hossain bears a decent upright person and an exceptionally satisfying character. It has for sure an extraordinary joy workin with him.I wish him all progress throughout everyday life.

#### Supervisor



Mr. Sayed Farrukh Ahmed Associate Professor Department of Business Administration Faculty of Business and Entrepreneurship Daffodil International University

# Acknowledgement

For making a review report, a true management, and direction of master and experienced experts are reuired. I have gotten earnest co-activity, significant ideas, motivations, and references from my regarded Teachers and the Executives of SIBL Bank Ltd. Above all else, Thanks to my **Supervisor Mr. Sayed Farrukh Ahmed, Assistant Professor, Department of Business Administration, Daffodil International University,** for giving his significant directions, appropriate ideas and amendments for development.

On account of Staff of SIBL Bank Ltd, Kachua Branch for offering me the chance, arrangement for the entry level position program. Since they assist me with finishing my temporary job program. Many recognize the direction of the Manager and all Officers and staffs of SIBL Bank Ltd who saved their significant time for me. Their generosity and amicable conduct won't ever be forgotten by me.

Because of my companion and individual temporary job understudies whose are proceeding with entry level position program other than me who assisted me with finishing this report's been an extraordinary encounter to fill in as an assistant in an association like SIBL Bank Ltd. To set up this specific paper, I needed to go through all kind of records which gave me a smart thought about that. Extraordinarily to Mr. Mohammad Parvez Akhter (SAVP), Mr. Ruhul Amin (Operation Manager, SIBL Bank Ltd. Kachua Branch), Mr. Fokhrul Alam(Trainee Officer) and Nusrat Jahan, (Officer) whose gave me all the help that I expected to set up the report.

Finally, my most profound appreciation goes to Almighty Allah for empowering me to get done with this responsibility.

# **Executive Summery**

Banking area is developing its hand in various activities consistently. Simultaneously the financial interaction is turning out to be quicker, more straightforward, and the financial region becoming more extensive. As the interest for better help increments step by step, they are drawing nearer with divergent novel thoughts and items. To make due in the unassuming field of the financial area, all financial association are searching for better assistance opening to give their kindred clients. Thus, it has become fundamental for each individual to have a few thought on the bank and banking system. SIBL Bank Ltd. Be sure of in the vision of together, towards, tomorrow. To accomplish the longing objective the bank is showing the greatness at all stages with an environment of nonstop improvement. Banks strategic plans and systems administration will support its serious everyday practice over others in this quickly changing cutthroat climate.

In section one, examined about the presentation, beginning, scope, information, impediment and approach of the review. In part two, examined about the historical backdrop of bank, mission, vision, objective and execution of Social Islamic Bank Ltd. In section three, examined about unfamiliar trade strategy and showed various types of examination and discoveries about the SIBL Bank Ltd. After that in part Four, Analyses of unfamiliar trade activity. In part five, Including discoveries Recommendation and end.

The general goal and task of my exploration was to address the Social Islamic Bank Ltd. what's more, to have a reasonable initiation pretty much every one of the crucial pieces of the temporary job program.

I trust this report, in spite of its numerous constraints, will be a section to have an unmistakable idea about the unfamiliar trade exercises of SIBL Bank Ltd.

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# Section One Introduction

#### 1.1 Background of the report

Dealing with a record association is legitimate in a state of the art society. It expects a critical work in the monetary improvement of a country and developments the focal point of the money publicize in an impelled country. Actually the dealing with a record part over the world has been encountering many changes due to liberation, mechanized movement and globalization, etc. Bangladesh setting aside cash region is waiting far behind in getting these changes. To thrive well in this advancing condition, advancement of appropriate establishment is crucial as well as imbuement of cleaned practice into dealing with a record benefit is fundamental. The keeping cash region is one of the really overseen regions in our country. It is regulated by the standards and course of Central Bank of the country for example Bangladesh Bank and Security and Exchange Commission. The bank associations are constrained to fulfill the best accounting practices. It altogether seeks after International Accounting Standard (IAS) principles. It appropriates the financial report every year getting it appropriately investigated by apparent survey firms. Each bank of our country had a division named Financial Administration Division (FAD) which manages the accounting issues of the Bank. By far most of the staff who lead these divisions are of accounting establishment. Among the accounting based FAD labor force who know dealing with a bookkeeping task better can offer more in the banks.

Social Islami Bank Limited (SIBL) is an inadequate and specific financial association which plays out an enormous piece of the standard financial organization and hypothesis practices in view of advantage hardship sharing structure consenting to the guidelines of Islamic Shariah. Social Islami Bank Ltd. doesn't pay excitement to donors rather financial backers look into the advantage of the bank. The Bank participates in supporting long stretch expands in light of advantage mishap sharing rather than permitting recognize workplaces for premium. SIBL moreover performs different social government assistance practices through its reinforcement organ. A calling in Banking has ended up being incredibly remunerating all through the latest several years pondering the work environment

Unfamiliar trade is getting progressively capricious and generally engaged. In any case, in the earth of extraordinary improvement of Bangladesh's external part, unfamiliar trade business gives a test and what's more a striking opportunity to speedy track the advancement of bank's own business.

This report is finished on the unfamiliar trade department of Social Islami Bank Ltd. It tries to hold practically the entire extent of activities consistently acted in the unfamiliar trade department of the bank and to do a couple of Analyses to oversee the ongoing place of the unfamiliar trade business. The bank gives a couple of kinds of organizations to smoothing passage and import and unfamiliar settlement. It offers the LC workplaces for making the import and toll less difficult.

In the Analyses, some part of the report I have analyzed the quality and weakness and openings and chance of the unfamiliar trade division by SWOT Analyses, by then float Analyses on a few interrelated variables of unfamiliar trade for setting up relationship among them. I have also done the execution Analyses to evaluate the unfamiliar trade business execution of this bank and to check their execution. By then I do approach Analyses with various Banks to separate their comparing execution.

Social Islami Bank Limited (SIBL) is an exclusive bank. SIBL is a second-age Islami bank working since 22 November 1995 in light of Shariah Principles. Presently SIBL has 95 branches all around the country with two auxiliary organizations SIBL protections ltd. Furthermore, SIBL speculation ltd. The bank opened 10 branches in 2013 to bring more individuals under the inclusion of banking administration.

#### **1.2 Origin of Report**

This report is being ready as a need of "Temporary position" for finishing the level of MBA. The temporary position program is intended to give the MBA understudies a few possibilities acquiring information on the Internship and targets bringing together the two realities of learning hypothetical and viable. My supervisor, **Sir Assistant Professor Mr. Sayed Farrukh Ahmed, Department of Business Administration, Daffodil International University**, has endorsed and offer help to

sort out the report "Foreign Exchange Operation of Social Islami Bank Limited"

## **1.3 1.3** Scope of the Study.

The Study will have an emphasis on two explicit pieces of Islamic Banking:

- a) Introduction part
- b) The Analysesparts.

Association part will manage the regulatory arrangement and monetary jobs of the branches of the Banks.

The Analyses part will be an investigation into three Shariah allowed trades:

- 1. Trading.
- 2. Leasing.
- 3. Partnership.

The strategies for funding subject to trading are Bai-Muajjal, Bai-Murabaha, Bai-Salam, and Bai-Istisna. The significance of significant arrangement is clear in Shariah. Leasing in Islam is named as Ijara, whose reach is greater than the errands of leasing. Mudaraba and Musharaka are excellent; sorts of advantage sharing and association which are comprehensively used. The current assessment ought to consolidate these zones

### **1.4 1.4 Objectives of the Study:**

The specific objectives as are follows:

- To get an insight into Foreign Exchange operation of the Social Islami Bank Limited.
- To assess Foreign Exchange execution of the Social Islami Bank Limited.
- To identify Export Import & Foreign Remittance of the Social Islami Bank
- Limited.
- To recommend some suggestions based on findings.

# 1.51.5 Methodology of the Study

For smooth and precise review everybody needs to adhere to certain guidelines and guideline. The review ascribe were gathered from two sources

### **Essential Sources**

- Direct Observations.
- Reasonable work area work.
- Eye to eye discussion with the Officer.
- Direct talks of the fair instructor on Banking

### **Optional Sources**

- Yearly report of the Social Islami Bank Limited.
- Records and Folders.
- Updates and Circulars.
- Different distributions on Bank.
- Websites.

### **1.6 Restrictions**

Clearly, each assessment have several restrictions. The assessment I have made is of remarkable massiveness and required me titanic work. Those keeping parts that hampered my smooth errands in all things considered in setting up this report are as following

The affiliation keeps up severe protection about their cash related and different information. They dread any kind of information spillage to their opponents. So there was constantly inconvenience to have fitting information from them.

• Huge scope Analyses is past the domain of creative mind in light of restrictions and repressions posted by dealing with a record trained professional

- This consider completely depended upon power records and yearly reports
- Absence of sufficient books, papers and journals, etc.
- In various cases, anticipated information may not be open

# Section Two Outline of SIBL

#### 2.1 About SIBL

Social Islami Bank Limited (SIBL) was combined on fifth July 1995 due to committed effort of a get-together of spread out Bangladeshi money managers and generally critical characters. The bank started business methodology on 22nd November 1995 with an indisputable assertion to show the practical meaning of particularly economy, banking, and money related practices as a planned piece of Islamic code of life. Zeroing in on desperation, SIBL is without a doubt a thought of 21st Century participatory a couple of region banking modes. The formal corporate region, this Bank would, among others, offer the most excellent monetary organizations through opening of various types of store and adventure accounts, financing trade, giving letters of affirmation, opening letters of credit, grouping of bills impacting local and worldwide trade, leasing of equipment and client durables, utilize purchase and piece bargain for capital items, premium in negligible cost dwelling and the chiefs of authentic endowments, participatory premium in various present day, cultivating, transport, educational and prosperity projects, and so on. In the Non-formal non-corporate region, it would, among others, remember for genuine cash WAQF Certificate and improvement and the leading group of WAQF and MOSQUE properties, and Trust saves.

#### 2.2 History of Bank

Social Islami Bank Limited (SIBL) is a monetary association enlisted under the Companies Act 1994 with its regulatory focus in 15 Dilkusha C/A, Dhaka-1000. The bank fills in as a booked bank under a monetary license gave by the Bangladesh Bank, Central Bank of the country. The Bank started its movement from 22, November 1995. SIBL is an advanced new delivering Bank with an endorsed capital and paid-upcapital of Taka 585 million out of 2007 and moreover 585 million independently as of December 2006. By and by the bank has 172 branches in all over Bangladesh. The bank endeavors a large number of banking trade to help the improvement of trade and

exchange the country. SIBL organizations are also open for the financial specialists to set up new pursuit and BMRE of present day units. To give clients organizations in respect of worldwide trade it has spread out wide contrasted monetary relationship and neighborhood and new bank step and financial premium home and abroad. Since the very beginning, Social Islami Bank Ltd. is working with the perspective of serving the nationals as an ideal and exceptional money related house. Each connection has its very own couple of protests. The best evenhanded of Social Islami Bank Ltd. is to get advantage toss undertaking the responsibility of giving monetary help to the improvement of the nation's business and present day part. The year 2019 is imagined as an unbelievable year of SIBL. Embracing new crucial Business Policy, SIBL will investigate every probability to help business in each piece of task to accomplish its corporate targets.

#### 2.32.3 Journey with New Logo :

SIBL has changed its picture logo through a brilliant limit at Cox's Bazar sea side. Bank has spent the productive year 2011 through making most critical business advancement to the extent that advantage amidst inconvenient monetary circumstances and moreover set unparalleled assistance transport for its clients through execution of consistent on line state of the art monetary development. In its journey towardscontinuous significance, the bank has decided to change its logo, the new logo depicts bird's wing, 9(nine) feathers, to address its pleasing and safe flying in the monetary sky bypassing the territorial Boundary. The wings are concealed in red in a green establishment. Red addresses the life and energy of youth and the green addresses love for the dear country, Bangladesh is a country of vegetation. Also 9(nine) feathers address Honesty, Transparency, Efficiency, Accountability, Reliability, Innovation, Flexibility, Security, and advancement flying towards steady significance. In SIBL adventure towards Continuous Excellence it puts vigorously in their new Logo.

### 2.42.4 **Overall Operational objectives**

The key thrusts of the operational goals are as follows:

- Drawing in the gathering of the poor by setting out pay open entryways as well as supporting the gathering of the rich for a better gathering yet than come.
- Achieving efficient participatory economy, Social Security, and amicability for society.

## 2.5 Mission of SIBL

- Top notch monetary administrations with the most recent innovation.
- Quick, precise and palatable client support.
- Adjusted and economical development procedure.
- Ideal profit from investors' value.
- Presenting creative Islamic financial items.
- Draw in and hold great human asset.
- Enabling genuine unfortunate families and set out neighborhood pay open doors.
- Offering help for social advantage associations via activating assets

## 2.6 Vision of SIBL

In SIBL adventure towards constant significance it is trying to transform into the Country's driving Islamic Bank offering one-step organization of a broad assortment of critical worth added things and organizations tending to the necessities of its clients; coordinating its business ethically according to the laws of Shariah while working on best utilization of the latest state of the art mechanical game plans through making of a good for dynamic various leveled culture considering sound fortitude, sensibility, normal perception and coherent organization by and large stay open to notable considerations and flexible to the endorsed methodology in the market ensuring affirmation and quality monetary experience to its clients and pass best worth on to all of its accomplices as well.

## 2.6 Targets of SIBL

The objectives of SIBL can be described as follows::

### Objectives

The key objectives are:

 $\Box$  To refine corporate money in the standard locale through participatory market part with guarantee.

 $\Box$  To change the conscious area through participatory supporting essentially on joint having a place premise.

To work with these three districts functional exercises of the Bank to different willconsidered and generally speaking around coordinated "Social Assignment and Investment Schemes" or "Social Fund" for making them monetarily and morally "clear" and "uncovered".

 $\Box$  Generally Operational focuses on The essential pushes of the functional objectives are as per the going with:

• Engaging the social event of the poor by setting out pay open doorways as well as developing the get-together of the rich for a preferred assembling yet over come.

• Accomplishing practical participatory economy, Social Security, and arrangement for society.

# **2.6 Functions of SIBL**

The elements of SIBL are as per the following:

• Get together of dormant resources of the country by enduring Deposits from the general populace.

• Allowing Loans and Advances to the specific firms and relationship for authorizing and making exchange, business and adventures, and other important practices in the country.

- To give workplaces to the client and financial allies in a purposeful way.
- Give sponsorship to individuals for hypothesis saves.
- To augment adventure.
- To make a fundamental exchange of new cash.
- To see client's income and satisfy their top notch by giving cash.
- To manage the economy by getting the cash related office.
- To help the capital market.

#### 2.10 Corporate Structure:



# Part Three Unfamiliar Exchange Functions of SIBL

#### **3.1 Presentation**

Unfamiliar Exchange Department (FED) is the overall division Bangladesh Bank issues permit to configuration banks to contract with new exchange. These Banks are known as Authorized Dealers. In the event that the branch is supported go-between in new exchange show, it can convey new exchange from adjoining country to distant nations. At this point, the bank has 21 Authorized Dealer Branches with especially coordinated with very set up experts to meet indisputable necessities of import and confirmation based clients. One of within achievements of the bank is to stimulate general trade through cost and import funding. All through the most recent several years, the remote trade funding of the Social Islami Bank Ltd has gotten a getting through extension. The bank has been accomplishing basic headway in both charge and import funding paying little psyche to generally supporting disrupting impact and overall financial log stick starting around 2008. In the midst of the year, the unfamiliar trade business of the bank has recorded a basic improvement of Import business extended which certified regard was TK. 85,254.40 million out of 2018 from TK. 89,254.40 million out of 2019. Unfamiliar Exchange Business stayed at Tk. 149,192.40 million of each 2016 against Tk.251,731.40 million of each 2020.

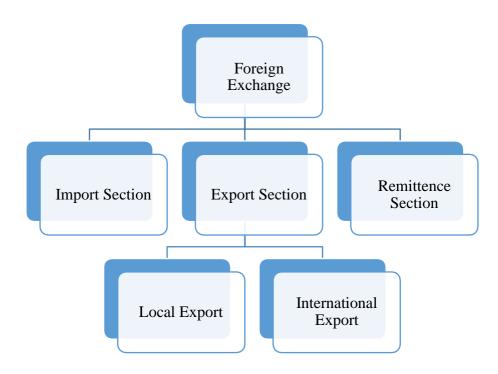
Particulars	2016	2017	2018	2019	2020
Import	84,906.70	75,758.50	85,768.30	89,254.40	87,698.90
Export	54,121.20	55,854.80	58,884.50	64,099.40	79,897.60
Remittance	10,164.50	45,187.80	82,420.00	41,505.90	84,134.90
Total	149,192,40	176.801.10	227.072.80	194.859.70	251.731.40

Table: Foreign Exchange Business of SIBL (2016-2020)

The Basic undertakings of the unfamiliar trade branch of SIBL are:

- Working with Import Trade
- Working with Export Trade
- Given financed and non-supported credit office
- giving non-business settlements
- Keeping up with unfamiliar cash accounts
- Selling of unfamiliar cash.

The above work is finished under three area -



#### 3.1.1 Import Section

In 2015 SIBL was connected with supporting import business in the field of capital equipment, modern natural substances, food grains (rice, wheat, sugar, dal, onion, flavors, garlic), oil (soya bean, oil, palm), engine vehicle, spare parts, sport extras, piece of clothing frill, perfumery things, synthetic compounds, milk food and so on. To import, a man should be gifted to be and transporter, as demonstrated by Import and Export Control Act, 1950, the work environment of supervisor regulator of Import and Export, gives the selection (IRC) to the dealer. Bank gives exchange guarantee that it will pay for the items to serve the buyer in the event that the buyer doesn't pay. This confirmation is called letter of credit. In this way the understanding among dealer and exporter is given a legitimate shape by the financial backer by 'letter of credit'. There are three guideline limit of import portion LC Opening

- Lodgment
- Retirement

### **Edge and Other Charges**

Preceding giving Letter of Credit, Social Islami Bank requests the contender to store letter from credit edge allowing to the terms of ensuring and other essential charges which circuits commission, overseeing charges, wire/SWIFT charge, etc. As indicated by arrangements of support. Preceding giving Letter of Credit Bank demand that the certain store the going with, as exhibited by the arrangements of the assistance as per Government Circular.

Edge charged close by a specific Letter of Credit be coordinated by the things or result of the import. Edge contrasts between nothing to 100%. Routinely the Higher appraisal of edge, the higher it recommends that Bangladesh Bank challenged people to import that item or things. Two or three things are new made at 100% edge. Edge and Other charges

Letter of credit Margin & commission	As per Government circular	
Commission	As per internal policy (Letter of Credit) value	
	.40% for first quarter	
Printing & Stationary	500	
SWIFT Charge	2500	
VAT	15% on commission & SWIFT charge	

### **Giving LC for Import**

A letter of credit is a letter given by a bank (known as the opening or the mindful bank) at the occasion of its client (known as the opener) directed to a man (recipient) undertaking that the bills drawn by the recipient will be responsibility regarded by it (opening bank) gave explicit conditions alluded to in the letter have been certified to.

In giving Import LC bank need to keep up the going with propels -

### Enlistment with CCI&E

- For getting in worldwide exchange, even dealer should be first counted with the central regulator of Import and Export.
- By paying showed selection charges to the CCI&E the shipper will get IRC/ERC (Import/Export Registration Certificate), to open LC with a bank, this IRC is must.

#### Assurance terms of credit

The arrangements of L/C relies upon the comprehension among the seller and exporter. The subtleties of the credit see the extent of credit, name, and address of the recipient and opener, tenor of the bill of trade period and technique for shipment and of goal, nature of credit, expiry date name and number of sets of transportation report, etc.

### **Proposition for opening LC**

To have an import LC limit a transporter presents an application to the workplace to Social Islami Bank. The recommendation contains -

- Full specific of the financial balance
- Nature of business
- Installment agreements
- The necessary measure of breaking point
- offered security
- Merchandise to be imported

### Application by a merchant to the broker to open letter of credit:

For opening LC, the shipper is imperative to top off a recommended application structure furnished by the broker alongside the relevant records.

### Opening of LC by the bank for the opener

At first, the bank takes the absolute application shape from the transporter by then gathers credit report of exporter from exporter's country through his far off correspondence there. Opening bank by then gives credit by means of airmail/wire/fast sought after by LC admonishment as asked by the opener through his external columnist or

branch as the situation may be, at the spot of receipt. The provoking bank urges the LC to the beneficiary in isolation shape where it directed to him or essentially hand over the main LC to the beneficiary if it is so tended to.

### **Revision of LC:**

Subsequent to opening LC once in a while change as per the first agreements become important. These corrections include a change in

- Unit Price
- Augmentation of legitimacy of the L/C
- Narrative prerequisites and so on

Such reports can be affecting just on the off chance that every one of the unfortunate social occasions agree (the beneficiary, the shipper, the responsible bank and the urging bank. For any change, the shipper should request the responsible bank in making commitment kept up by refreshed space receipt. The responsible bank by then urges the normal change to the provoking bank. LC modification commission counting postage is charged to the clients A/C. Shipment of product and lodgment of records by exporter:

By then, at that point, exporter dispatches the things to the endpoint of the carrier country and sends the records to the LC opening bank through his trade bank.

Lodgment of reports by the underlying bank from the arranging bank:

Ensuing to getting the records, the initial intermediary separates the reports. If any abnormality found, it prompts the shipper. In case transporter recognizes the fault, opening agents call shipper reluctant the record. At this point, various things can happen.

#### These are demonstrated in the accompanying:

- I. The error found however the merchant acknowledges no issue happens in lodgment.
- II. The error found a merchant isn't consented to acknowledge For this situation, shipper fight and send back every one of the papers to the exporter and appeal to make in a predetermined way. Here investor will undoubtedly pay on the grounds that the reports send by exporter isn't agreement with the terms of LC
- III. Documents are alright yet merchant will resign the reports For this situation bank is obliged to address the cost of sent out merchandise. Since shipper didn't take care of for bill of trade, this installment by the bank is one sort of credit to the merchant and this credit in banking is known as PAD or Murabaha bill of trade

#### **Retirements of the Documents**

On receipt of cost notice/lodgment voucher, the trader pays the imperative aggregate. This period of the story recognizes movement is known as "Retirement of import bills". The 14 ©Daffodil International University branch will set up the retirement voucher to reflect the proportion of cost and various charges to be assembled from the dealer, adjustments of edge and PAD, Murabaha Bill of exchange Account. Thusly chronicles may be surrendered to the shipper against fitting assertion after license and guaranteeing. The certifications by endorsement individual of the bank are according to the accompanying the receipt is confirmed by the approved official of the save money with the conversion standard as applied in lodgment The bill of Exchange got from arranging bank on giving bank by the recipient;

The vehicle records confirming the conveying of products according to letter of credit term has to the embraced by the AD branch.

#### **Import LC Financing:**

SIBL has two techniques for LC supporting one mode is Bai-Muazzal trust receipt and another mode is Murabaha Post Import. These are like credit against Trust Receipt (LTR) and credit against Imported Merchandise (LIM) of an ordinary bank.

#### **Bai - Muazzal Trust Receipt**

Advance against a trust receipt got from the clients is permitted to possibly top of the line tried parties when the reports covering an import shipment or

different merchandise swore to the bank as security are given denied of installment.
Notwithstanding, for such advances earlier authorization from head office should be acquired
The client gets a handle on the products or their deal continues in trust for the bank,

till such time, the credit allowed against the trust receipts is completely paid off.

The trust receipt is a report that makes the specialist's hand on the items and basically totals by hypothecation of the profits of deal in the arrival of the lien

#### Murabaha post Import

Advance contrary to the security of item imported over the bank may be allowed either on start or hypothecation of product, holding edge suggested or their landed cost, dependent upon their groupings and credit region constrained by Bangladesh Bank. Bank will in like manner get a letter of undertaking and security from the social occasions, preceding getting the product void through this record.

#### 3.1.2 3.1.2 Export Section

The ware a piece of SIBL is discernible in the field of readymade pieces of clothing. The bank has been trying to expand its product supporting in various fields like calfskin, plant things, dry fish, PET, Flakes, spare bits of the boat, etc. Underpinning of central trade Processing Unit (CTPU) was an ideal decision which shifted the total direction of new exchange business through advance quickly of the assistance and business capacity of SIBL.

They have CTPU workplaces arranged in Dhaka and Chittagong. They open ware LCs here to convey their product, which they open counter to the import LC opened by their new shippers. Exchange LC movement is just a save of import LC action. For exchanging stock by the close by exporter, SIBL could go about as inciting banks and the social affair bank for the exporter. SIBL go probably as a provoking or organizing bank which counsel the L/Cs Export rules framed by the Ministry of Commerce, GOB give the common guideline inspirations to progression of wares in Bangladesh

#### Send out Financing

Funding exchange countries an imperative piece of a bank's activities. Exporters require funding solaces at four unmistakable periods of their passage action. In the midst of all of these

parts' exporters requires particular kinds of monetary assistance dependent upon the possibility of the fair agreement.

- □ Pre-shipment credit
- Post shipment credit

### **Pre Shipment Credit**

Pre-shipment credit is given to sponsorship the exercises of an exporter past to the genuine shipment of the things for the affirmation. The confirmation of such credit is to meet working capital necessities beginning from the justification for purchasing of regular substance to positive shipment of items for admission to outside country. Already empowering such credit to the exporters the bank considers about the credit esteem, convey execution of the exporters, along with any remaining significant information expected for approving the recognize in understanding for the ongoing principles and bearing Procuring and handling of products for send out.

- Installment of insurance payment.
- Pressing and transportation of merchandise for trade.
- Assessment expenses
- Cargo charges and so on.

#### **Post Shipment Credit**

This kind of acknowledge helps associated for the exporters by the banks after committal of the things in opposition to conveying records. Essential for such recognize arises as the exporter can't bear sitting tight for a long time for without paying makers or suppliers.

Before including such acknowledge, it is fundamental regarding the bank to examine purposely the cash related immovable nature of exporters and buyers and furthermore other relevant chronicles related with the admission in friendliness with the rules and heading in power.

### **3.1.3 Remittance Section**

As an upheld merchant, a bank ought to give two or three associations to the clients concerning remote trade and this division gives these associations. The major control of this division is outward and inside settlement of outside trade starting with one country then onto the accompanying country. In the method for giving this reimbursement benefit, it moves and purchases distant cash. The difference in one cash into another happens a concurred speed of trade, which the vendor decrees, one for purchasing and one something else for moving. In such exchanges the outer cash related structures appear as though changed things introduced for game plans and buy, the expense being paid by the purchaser in home cash, the bona fide touchy.

Far off settlement area of SIBL is a significant piece of Foreign Exchange Department. Furthermore, this area of outside trade division regulates moving nearer and dynamic far away monetary rules. They shape joined settlement dealing with unit (CRPU) to give better assistance of their client. SIBL's Foreign Remittance business volume has impelled to Tk. 10,164 million of each 2015 looked like to Tk. 7,839 million in the year 2014. SIBL handles both inwards and outward settlement things. The outward reimbursement merges FC cash. FDD, FTT and wire Transfer through SWIFT, The Inward Remittance things are over the counter piece (OTC), Account Credit to all bank all branches.

#### **Methods of Foreign Remittance**

The settlement cycle of SIBL includes the accompanying modes -

#### • Voyagers Check

Explorers' check is useful to the person, who consistently journey abroad. This bank issue Travelers check of AMEX to clients contrary to portion of equivalent aggregate. Customarily it requires 21 days for collection of TC and clients can draw cash following multi-month.

Bank additionally impart finance by endeavored sent back rub through its outside correspondence bank in which it is keeping up its NOSTRO account. Moreover, it makes portion as indicated by sent back rubs of its outer correspondence bank from the taking a gander at VOSTRO account.

### **Unfamiliar Demand Draft**

Bank issues request a draft in kindheartedness of acquisition or some other as shown by heading of acquisition. The payee can gather its for-the bureau bank in which the dependable bank of income draft holds it NOSTRO account. Bank also makes portion on DD Drawn on this bank by its outer correspondence bank through the VOSTRO account

### **Section Four**

### **Examinations of Foreign Exchange**

#### 4.1 Macroeconomics Analyses

Outside factors, for example, trade, import, settlement, and far off assistant have dependably anticipated that a fundamental occupation should Bangladesh's economy, through the general significance of different outer parts has changed after some time. BDT saw an upward going example in the year 2020. In the significant length of January, the USD/BDT transformation scale was 83.9292 then in June 2020 it was 84.7882 and toward the year's end it became 85.3381. The year 2015 was a preparing period for our public economy. we can see the upward moving inclination of the change standard.

Fiscal Year	Total Export	Total Import	Foreign Exchange
			Earnings
2015-2016	\$34.00b	\$48.28b	\$14.28b
2016-2017	\$34.65b	\$47.17b	\$12.52b
2017-2018	\$36.67b	\$50.61b	\$13.94b
2018-2019	\$40.50b	\$64.25b	\$23.75b
2019-2020	\$39.34b	\$64.86b	\$25.52b
2020-2021	\$41.20b	\$60.25b	\$19.05b

#### **Figure 4.2: Foreign Exchange History of Bangladesh**

### 4.2 Bangladesh Export and Import by Country

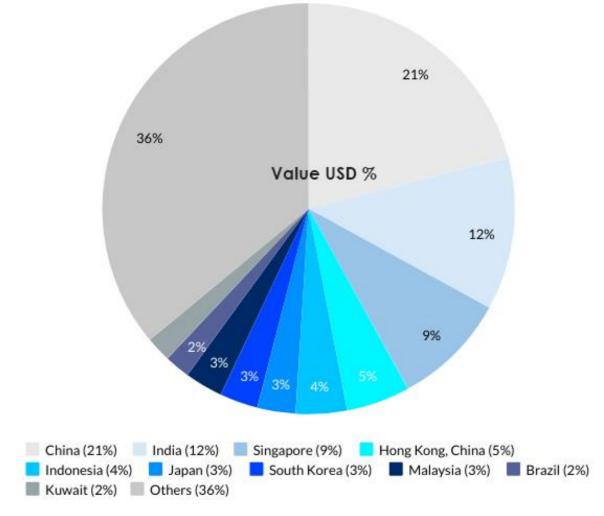
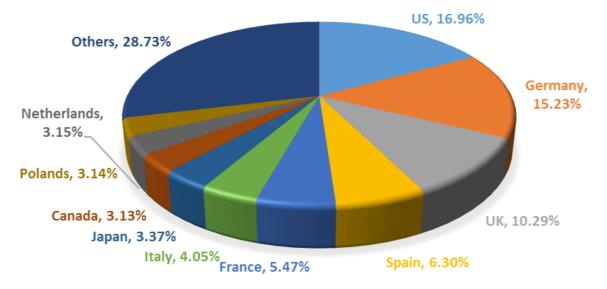


Figure 4.3: Primary Import Pattern of Bangladesh Main

Figure 4.4: Fundamental commodity example of Bangladesh

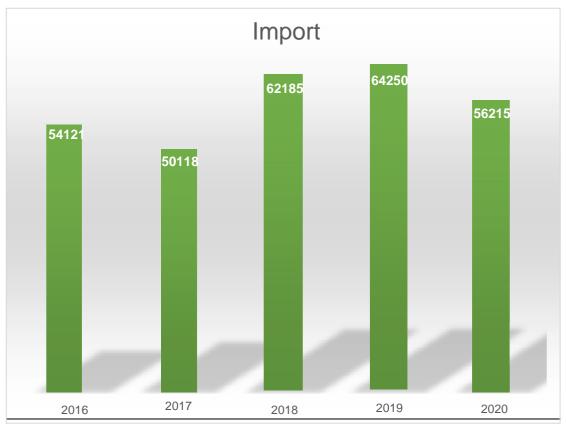
From this graphical presentation, the greatest buyer of our thing is others nations, USA is the second greatest buyer and a while later comes Germany in the third position.



### 4.3 Trend Analyses

#### The pattern of Import, Export and Remittance

Import is a principal piece of the new exchange Business. From the graphical demonstration of the import, it has shown the five years import example of Social Islami Bank Ltd from 2016 to 2020. In 2016 import was Tk. 54,121 million, in 2017 import was Tk. 50,118 million and around the end in 2020 import was Tk. 56,215 million. In every year import was extending design beside 2017. Along these lines, we can reason that import circumstance of Social Islami Bank Ltd was pleasing in Last five years.



**Figure4.5: Pattern Analyses in Import of SIBL (2016-2020)** Exchange position of the Social Islami Bank LTD. is a rising example. Bank's Major Export Items are RMG, Frozen Food, etc. From the graphical demonstration of ware says that the latest five years convey reliability of Social Islami Bank Ltd from 2016 to

2020. In 2016 the item was Tk. 54,975 million, in 2017 it was Tk.49.702 million and in last year in 2020 ware was Tk. 57,798 million. Conflictingly convey was besides developing model and progression speed of section was quick. In 2016 improvement rate was 19% and in 2017 the advancement rate was 17.50%. The Export business created to Tk. 57,798 million of each and every 2020 which is 1.99% higher than item

of Tk. 53,359 million out of 2018. Subsequently, we can assume that exchange circumstance of Social Islami Bank Ltd. was sufficient in latest long haul with extending design.

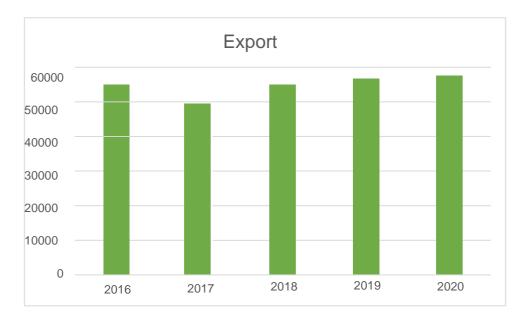


Figure 4.6: Pattern Analyses in Export of SIBL (2016-2020)

From the graphical presentation of the settlement, it has shown the five years settlement circumstance of Social Islami Bank Ltd. starting around 2016 to 2020. In 2016 settlement procuring was Tk. 8,834 million, in 2017 procuring was Tk. 8,110 million and in last 2021 settlement was Tk. 9,813 million. But 2017 settlement was additionally expanding pattern yet the development pace of settlement was extremely low however in 2021 it bounced higher. It's surprising that the development pace of settlement was fantastic in 2021 which was 25.84% and in 2020 it falls by 1.2% of course in 2019 it became by 14%; in 2020 the development pace of Social Islami Bank Ltd. was generally excellent in most recent couple of years aside from 2017.

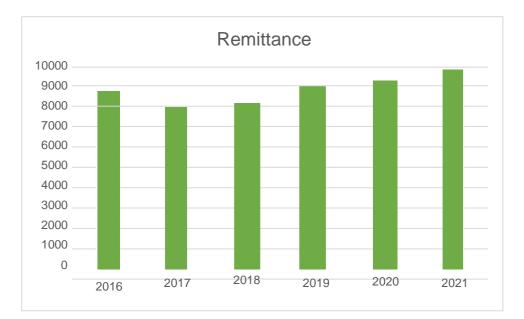
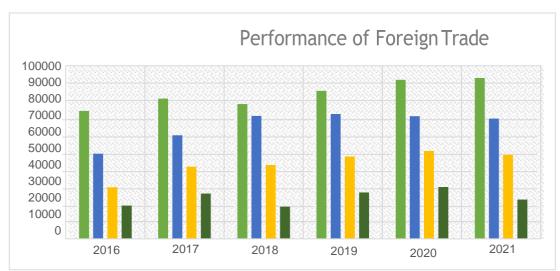


Figure 4.7: Pattern Analyses in settlement

#### **4.4 Execution Analyses**

The show of the Social Islami Bank over the latest few years especially in the space of Import, Export, Remittance and relationship of the data with the functioning advantage of the Bank in graphically presented. The by and large execution concerning new exchange movement from the year 2016-2021 are placed in this figure a power year 2021 will be an accomplishment concerning its overall show in new trade. SIBL has spread out Centralized Trade Processing Unit (CTPU) for serving clients in a more employable and useful way. For the branches around Dhaka Division and Chittagong Division, two base stations have been spread out at Foreign Exchange Branch, Dhaka



furthermore, Agrabad Branch of Chittagong independently. All of the branches under CTPU Dhaka and Chittagong can serve their clients through these base stations.

As a result, processing ends up being speedier and capable. It has spread out the possibility of any banking. In this manner, the functioning compensation has increase Monumentally.

Figure 5.8: Performance of Foreign Trade

# 4.44.4 Level of complete LC opens in 2021 and 2020

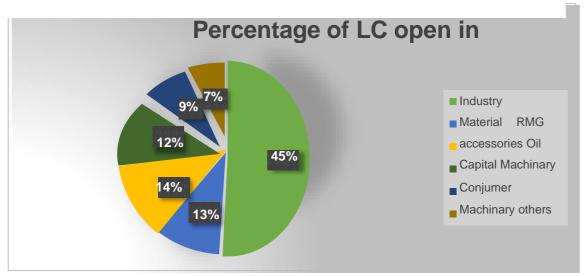
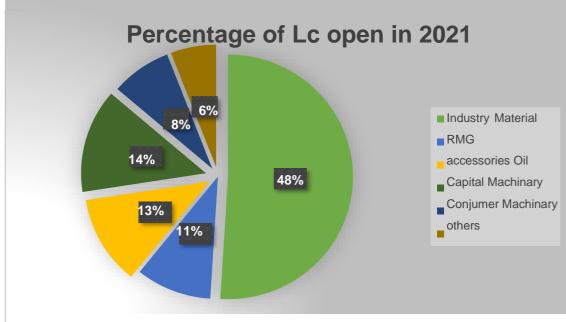


Figure 4.9: Level of LC open in 2020

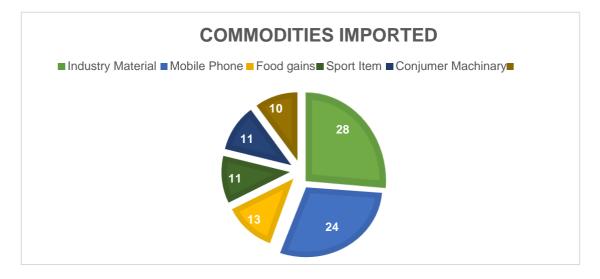
From the graphical demonstration of the pie outline, it has shown that 45% LC opened in Industrial regular substance reason which got the bigger part piece of the LC opened Than 13% in oil, 14% in capital mechanical assembly and 12% in client stock region in 2020.



#### Figure 5.0: Level of LC open in 2021

From the graphical demonstration of the pie frame, it has shown that 48% LC opened in Industrial Raw Material Purpose Which has the huge piece of the degree of LC opened then 14% in capital equipment, 13% in oil and 8% in client items.

The Bank was engaged with funding import business in the field of capital hardware, Industrial unrefined substance, food grains (rice, wheat, sugar, dal, garlic, onion, flavors), oil (soya bean, palm, grease), spare parts, piece of clothing frill, engine vehicles, sport thing, synthetic, perfumery things, milk food and so on. Though the product was prominent in the field of readymade pieces of clothing.



## **Figure 5.1: Frequencies of Commodities Imported**

In last year significant part of the imported item was Industrial Material which was 1st 28%. Then with 24% cell phone is in the 2<sup>nd</sup> position; the rising interest for cell phone is the justification behind this high level of cell phone import. The food gains is in the 3 position.

Month Wise Income from Total Foreign Exchange Business The going with chart shows a relationship of month-wise complete remote trade pay of Social Islami Bank Ltd, during the hour of January to December 2021.

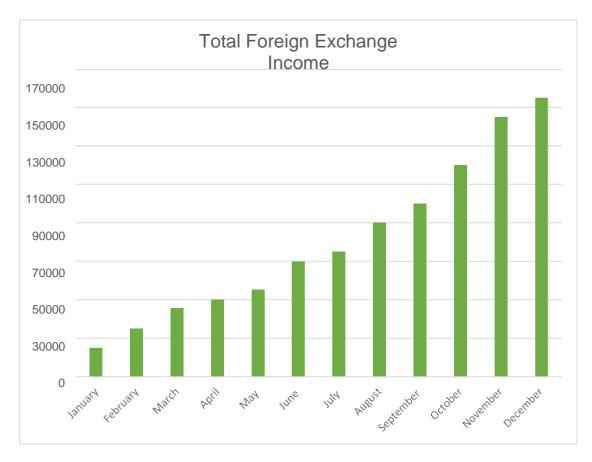
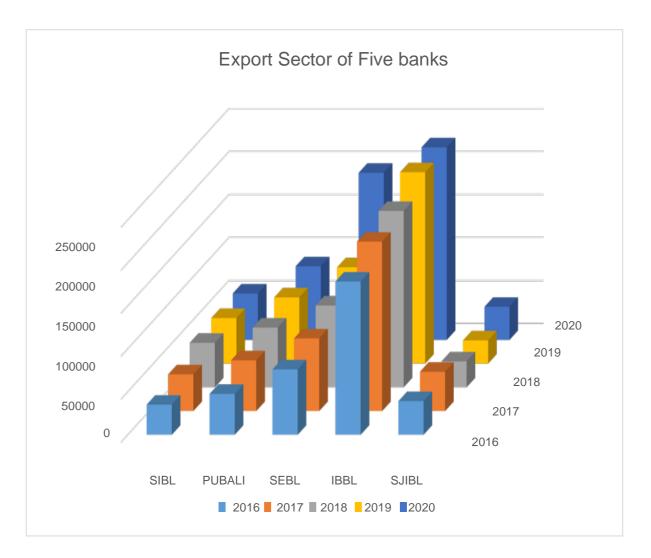


Figure 5.2: Complete Foreign Exchange Income

In 2020, in December SIBL acquire the most noteworthy sum from unfamiliar trade business which is Tk. 15,861 million. In January it acquires the least sum which is Tk. 20,125 million and the pay then, at that point, moved in a vertical slanting chart. The general exhibition of Foreign trade was agreeable in 2020.

### 4.5 Comparative Analyses

In this part, I have attempted to make a relationship among five banks in the event that there ought to emerge an event of import, convey and far off settlement where the five banks are Social Islami Bank Limited, Islamic Bank Bangladesh Limited, Shahjalal Bank Limited, Southeast Bank Limited, Pubali Bank.



**Figure 5.3: Examination among Five Banks in Export area** 

From this graphical show it has shown that beginning around 2016 to 2020 IBBL's product was higher than other four banks, SEBL was in the subsequent position, Pubali Bank Limited was in Third position and Social Islami Bank was in Fourth position. Thusly, it will overall be accepted that IBBL has been remained mindful of top situation among all Banks expecting there should be an occasion of product business and SJIBL bank's position was by and large diminished among five Banks in start around 2016 to 2020. As an Islamic Bank, SIBL's position was at lovely level.

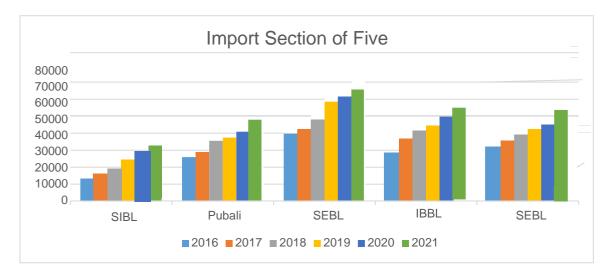


Figure 5.4: Import Sector of Five Bank

From this diagram it will in general be seen that in import from 2016 to 2021 SEBL Import was higher than other four banks. Social Islami Bank was in fifth circumstance in case of import from 2016 to 2021 and true to form IBBL in the resulting position and followed by PUBALI bank. Along these lines, it might be contemplated that SEBL has been staying aware of top circumstance among all banks assuming there ought to be an event of import and SIBL banks position was generally negligible among five banks in case of import from 2016 to 2021.

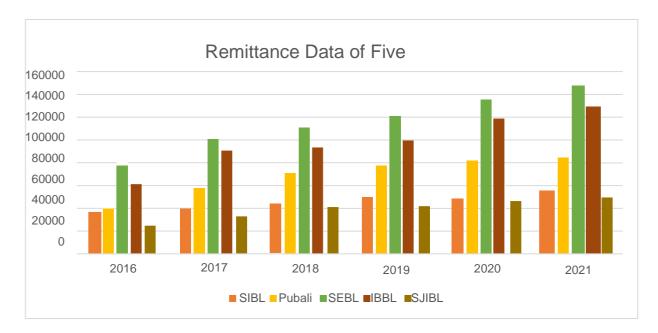


Figure 5.5: Relative settlement of Five Bank

In 2016 SEBL has been proceeding with top situation among five banks in Foreign Remittance and IBBL shows the subsequent position, pubali bank shows the third position and Social Islami Bank's position was not such a lot of good in the event of settlement, SIBL shows in the fourth position's and SJIBL shows the fifth situation among five banks. In 2019, 2020 and 2021 SEBL achieved an exceptional situation in unfamiliar settlement which was separately Tk.12,345 million, Tk. 13,759 million and Tk.14,897million. The Social Islami Bank shows the increment pattern however their relative situation in unfamiliar settlement was not sufficient.

# **Part Five**

# **Discoveries and Recommendation**

### **5.1 Findings**

The major findings of the study are as follows:

- The Foreign Exchange Department of Social Islami Bank Ltd. is very active. Their L/C procedures and the other foreign exchange operations attract lots of customers.
- The Social Islami Bank limited has Export and Import financing Facility for the customers.
- Export and Import financing interest rate is Export financing 7% fixed and import financing 12.5% + (3% to 5%).
- The Social Islami Bank limited foreign exchange Business performance growth rate is 28.43%, -16.53% & 29.18%, at the year 2018, 2019, 2020
- The Social Islami Bank Import business growth rate is 13.21%, 4.06% & -1.74%, at the year 2018, 2019 & 2020.
- The Social Islami Bank Export business growth rate is 5.42%, 8.86% & 24.64%, at the year 2018, 2019, 2020.
- The Social Islami Bank Foreign Remittance growth rate is 82.40%, 49.64% & 102.75%, at the year 2018, 2019, 2020.

### **5.2 Recommendation**

It is difficult to propose an idea to additionally foster the execution assessment of the connection like SIBL. However Social Islami Bank is before long giving a gigantically capable Foreign trade association, there is additional room for development to offer their associations obviously better. Considering my acumen I strength need to show the advantageous thoughts.

### **1. 1. Invite for expanding settlement pay**

When in doubt, the bank attempts to give quality assistance of their known clients, it could lose the overall dim possible unprecedented client and which at long last reduction the bank's settlement pay. Bank can give wonder association to their dull up until this point skilful client. To develop the settlement, pay, it can serve settlement benefit snappier than other bank and they can diminish their prize charge which will at long last expand the settlement pay.

### 2. 2. LC edge

A client is requested to pay the bank security aspect from the complete LC respect ahead of schedule early opening LC, which is named LC edge. If Social Islami Bank Ltd decreases the pace of edge, maybe they can attract more clients.

### Benefit on FC record can be an increment

Benefit rate on FC record can be ascend; if it extends the advantage rate, the bank can attract Non-Residence of Bangladesh clients.

### 5. 5. Encourage to open more modest LC esteem

Being an inside and out assumed bank, SIBL never over necessities to disposition tinier LC request causing from SME's thusly, they are dismissing a gigantic number of approaching clients. The bank by and by gives cautious conversation on enormous clients and in the event that their way towards smaller business doesn't change soon, they might fall a broad way behind its rivals.

### 6. 6. Redyce charges

To do such remote trade whether it to be repayment exchange or even import charges are certifiable out of control. Charges incorporate SWIFT charges; Manuscript dealing with charges, stamps charges. Social Islami Bank will have the ability to premium more clients if the bank decreases these charges.

### 7. Trade credit assurance can be advanced as a motivating force

Passage credit certificate can be sufficiently advanced, with the objective that the exporters are pulled in to this arrangement, which could expect a noteworthy work in easing additional protections, repetitively expected by financial backers. Bank can offer more charms to their exporter to pull in, for instance, credit workplaces.

### 8. 8. Simplification and change of the product

Regardless, the specialists are at this point trying to endure remote exchange government aides through this item by virtue of multifaceted nature. Consequently, significant time and essentialness are being wasted while conduction such external exchange organizations. Some further unscrambling and change of this item may truly help the specialists with working even more really in giving overall trade organizations like Export, Import, and Remittance.

A client is requested to pay the bank security dimendion from the all out LC respect ahead of 33 Daffodil International University schedule somewhat early opening LC, which is named LC edge. In the event that Social Islami Bank Ld diminishes the pace of edge, maybe they can attract more clients.

### **3. 3. Profit on FC record can be an increment**

Benefit rate on FC record can be ascend; if it extends the advantage rate, the bank can attract Non-Residence of Bangladesh clients.

### 9. 9. Encourage to open more modest LC esteem

Being an overall assumed bank, SIBL at absolutely no point in the future necessities to disposition more diminutive LC request causing from SME's progressively, they are overlooking a gigantic number of potential clients. The bank by and by gives cautious consideration to colossal clients and in the event that their way towards smaller business doesn't change soon, they might fall far behind its adversaries.

### 10. Reduce charges

To do such remote trade whether it to be freedom exchange or even import charges are authentic out of control. Charges space in SWIFT charges; Manuscript dealing with charges, stamps charges. Social Islami Bank will have the ability to premium more clients assuming the bank diminishes these charges.

### 11. Export credit assurance can be pitched as a motivating force

Charge credit certificate can be sufficiently advanced, with the objective that the exporters are pulled in to this arrangement, which could expect an essential work in easing additional safeguards, routinely expected by financial backers. Bank can offer more charms to their exporter to pull in, for instance, credit workplaces.

### 12. Simplification and change of the product

Anyway, the laborers are as anyway attempting to endure remote exchange helps through this item by virtue of multifaceted nature. In this way, significant investment are being wasted while conduction such external exchange organizations. Some further disentangling and change of this item may truly help the representatives with working even more effectively in giving worldwide trade organizations like Export, Import, and Remittance

## Concludion

Social islami bank is a keep money with significance and sharia-based of islamic principles and guideline in view of the bearing. I have amassed and given the all data experience lastly assented to this declaration to be a substantial data about sibl.working with such a social bank of islami is a shria-in view of bank is very an extraordinary happiness for me. In view of this transitory place of social islami bank at on this branch has give the especially experience and I can gaining from bank guideline how they do through the practiclay. I worked and who have offered me reasonable chance to apply hyphothetical data in the commonsens practice. Sibl has full extent of banking organization on improvement in the nation or country that consolidates store banking hypothesis, import or others the bank gives perceived help of its client and endeavor or run business upgraded than each spending day to became predominant their opponents. So this report is generally, chose outside trade doesn't clear up in a solitary word in light of it is an administration of bangladesh bank under that gives the guideline of straightforwardly of principal branch approved dealed of his branches to take the commodity or import. And furthermore states additionally finding out to attempt how diminish it's charges of it's market portions of different money related of driving product or import part of sibl. Social islami bank ltd is attempting to draw in to his client outside hypothesis and to make the effective human of deams to come advantage for the battle to come edge of competition.in that line of progress of our financial devision ,our current record has as of late been made to skimming charges. Social islami bank beginning at now has shown basic execution in various money releted territory.and intently keeping up standard aspect of association of social islami bank ltd is tolerating the principal work in monetary movement of our country. So I think social islami bank is causative surprisingly to the economy of bangladesh close by sporadic turmoil of mutual social obligation. Working and get connected with such a normal bank is significantly an astounding satisfaction for me. This segment level position program is unambiguously important for me additionally work engineering.

# Reference

Site:

- • www.sibl.com.bd/
- • www.scribd.com/
- • www.privatebanking.com/bangladesh/banks/social-sislam-bank-ltd.Web Site: